

British Columbia **Procurement Strategy**

A strategy to improve procurement, realize value for money, and create benefits for communities

Launched in spring 2018, the BC Procurement Strategy has four goals:



Realizing **best value** and **increased benefit** to British Columbians. Using procurement strategically. Promoting innovation. Improving social and environmental outcomes.



Making it **easier to do business** with government. Simplifying processes.



Creating **more opportunity** for businesses of all sizes. Supporting, growing and sustaining a community of suppliers.



Building **greater capacity** for procurement in the B.C. public service. Enhancing training and support.

What it means to **Small and Medium Businesses**



- » The new BC Bid will allow suppliers to set up a profile, create a dashboard and review past submissions.
- » A new streamlined, automated process will make submitting bids for government procurements much quicker.



- » The process to pre-qualify suppliers will be more transparent; ministry-qualified supplier lists will be centrally accessible to government buyers.



- » A new Procurement Concierge Program will issue opportunities using BC Bid. This new process is designed to fairly evaluate ideas that are new to government. A short response is required for first-round evaluations, with only the highest scoring supplier required to provide further details as part of a negotiated process.



- » Government-to-market engagement will have a new framework to guide impartial sharing of market intelligence before procurements are run.

Initiatives will roll out starting June 2018 for three years.

Watch for announcements that will affect you.

Contact Procurement.Transformation@gov.bc.ca with any questions!