

British Columbia **Procurement Strategy**

A strategy to improve procurement, realize value for money, and create benefits for communities

Launched in spring 2018, the BC Procurement Strategy has four goals:



Realizing **best value** and **increased benefit** to British Columbians. Using procurement strategically. Promoting innovation. Improving social and environmental outcomes.



Making it **easier to do business** with government. Simplifying processes.



Creating **more opportunity** for businesses of all sizes. Supporting, growing and sustaining a community of suppliers.



Building **greater capacity** for procurement in the B.C. public service. Enhancing training and support.

What it means to the **IT and Communications Sector**



Application Designers

- » A new Procurement Concierge Program will issue opportunities using BC Bid. This new process is designed to fairly evaluate ideas that are new to government. The Start Up In Residence program offers opportunities to co-develop applications with government.



Hardware & Network Suppliers

- » Some small contracts will be offered through an efficient, digitized procurement process, significantly reducing response time.
- » A new sourcing analysis process will be launched with an emphasis on adapting to the size of projects - or right-sizing contracts - and identifying when multi-year terms may be best.



Systems Integrators

- » A Corporate Digital Strategy is under development to modernize how government uses IT to deliver services to British Columbians.
- » Future actions in the Procurement Strategy will respond with right-sized procurements intended to save money, increase innovation, improve competition and help the technology sector grow.

Initiatives will roll out starting June 2018 for three years.

Watch for announcements that will affect you.

Contact Procurement.Transformation@gov.bc.ca with any questions!