

# APPENDIX 1 CORPORATE SUPPLY ARRANGEMENT

**For reference purposes only – this Appendix NOT to be submitted in your Response.**



BRITISH  
COLUMBIA

(RCSA author: complete blue highlighted sections and remove highlighting.)

THIS CORPORATE SUPPLY ARRANGEMENT is made the **DD** day of **Month, YYYY**

[Offeror's name  
Address,  
Telephone & facsimile number  
Contact Name]

(the "Offeror")

HEREBY OFFERS TO SUPPLY, AS, IF AND WHEN REQUESTED, THE GOODS DESCRIBED IN SCHEDULE "A", TO HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF BRITISH COLUMBIA AND THE PUBLIC SECTOR ENTITIES, ON THE TERMS AND CONDITIONS DESCRIBED BELOW.

## THE OFFER IS AS FOLLOWS:

### DEFINITIONS

1.1 In this Corporate Supply Arrangement:

- a) **"Administrative Fee"** means the administration fee described in Schedule "D", Section 6;
- b) **"Contract"** means the contract that is formed on receipt by the Offeror of a Purchase Document for the Goods described in the Purchase Document, and if applicable, any addendum entered into between Public Sector Entities and the Offeror pursuant to section 3.2 (c);
- c) **"Contractor"** means the Offeror who is in receipt of a Purchase Document requesting the Goods under this CSA;
- d) **"Corporate Supply Arrangement"** or **"CSA"** means this CSA;
- e) **"Goods"** means those goods described in Schedule "A";
- f) **"Offeror"** means [Insert legal name] also identified as [Insert doing business as name if applicable];
- g) **"Offeror's Representative"** means the representative and designated back-up assigned by the Offeror to administer the CSA;
- h) **"Prices"** means the prices for the Goods set out in Schedule "B";
- i) **"Province"** means Her Majesty the Queen in Right of the Province of British Columbia and includes Procurement Services and any ministries of the Province;
- j) **"Province Representative"** means **Name, Title**, or such other individual designated from time to time by the Province to administer this CSA on behalf of the Province;
- k) **"Public Sector Entity"** or **"Entities"** means a broader public sector organization listed at the Procurement Services' website that has been qualified to issue a Purchase Document against a CSA, and also such organizations as may be qualified and added to the list from time to time;
- l) **"Purchase Document"** means a written purchase document issued by a Purchaser to an

Offeror against this CSA for the provision of a specified quantity of Goods at the prices set out in this CSA;

- m) **“Purchase”** means to order Goods by way of a Purchase Document against the CSA;
  - n) **“Purchaser”** means the Province or a Public Sector Entity that has issued a Purchase Document; and
  - o) **“Procurement Services”** means the Procurement Services Branch, Ministry of Technology, Innovation and Citizens’ Services.
- 1.2 All references to dollars, currency, and money must mean Canadian dollars (\$CAD).
- 1.3 Unless the context otherwise requires, words expressed in the singular include the plural and *vice versa*.

## EXPIRY

- 2.1 This CSA will expire on **Month, DD, YYYY** unless withdrawn in accordance with section 3.1 (G) or Section 8, or renewed by the Province for up to **[insert number]** additional one-year periods.

## CORPORATE SUPPLY ARRANGEMENT - GENERAL

- 3.1 The Offeror makes the offer set out in this CSA on the following understandings:
- a) the establishment of this CSA does not oblige the Province or any Public Sector Entity to authorize or order all or any of the Goods from the Offeror;
  - b) a Contract is formed only on receipt of a Purchase Document by the Offeror;
  - c) a Purchase Document will form a Contract only for those Goods in respect of which a Purchase Document has been issued by a Purchaser, provided always that such Purchase Document is made in accordance with the provisions of this CSA;
  - d) the Contract will be on the terms and conditions set out in this CSA, including all Schedules and if applicable, any addendum entered into between Public Sector Entities and the Offeror pursuant to section 3.2;
  - e) the Province and any Public Sector Entity each reserves the right to procure the specified Goods by any other means, including the use of other agreements, or by other procurement or contracting methods;
  - f) the liability of a Purchaser will be limited to that which arises from a Contract made prior to the expiry date described in Section 2.1;
  - g) the Province reserves the right to set aside this CSA, for whatever reason, and not make it

available for any Purchases. The Province will promptly notify the Offeror of such action;

- h) any changes to this CSA are to be documented by way of a written addendum between the Offeror and the Province;
- i) the Offeror’s Representative, and a designated back-up individual, will be available during the Province’s normal business hours, and will have the authority to represent the Offeror with respect to all issues arising under this CSA;
- j) the Offeror will reimburse the Administration Fee in accordance with Schedule “D”;
- k) if the Offeror offers a lower price to others in the British Columbia public sector for substantially the same goods and terms and conditions of a Contract during the term of this CSA, that lower price will also apply to this CSA. For the purposes of this section, a lower price is a price that is lower than the unit price in Schedule “B”, exclusive of the Administration Fee;
- l) the Offeror will provide the Province’s Representative with 60 days written notice of any changes to the list of Goods included in Schedule “A”, and the Province will determine, at its sole discretion, whether to accept such changes; and
- m) An individual Purchase must not exceed \$75,000.00.

## CORPORATE SUPPLY ARRANGEMENT - PUBLIC SECTOR ENTITIES

- 3.2 With respect to Purchases by Public Sector Entities, the Offeror acknowledges that:
- a) Public Sector Entities are solely responsible for all payments and other obligations to the Offeror incurred through making a Purchase against the CSA;
  - b) nothing in this CSA or any resulting Contract will impose any liability whatsoever on the Province in respect of any obligation of a Public Sector Entity to the Offeror, and the Province disclaims any and all liability in respect of any Purchase made by a Public Sector Entity against this CSA;
  - c) neither a Public Sector Entity utilizing the CSA nor the Offeror will be required to agree to any terms and conditions other than those set out in this CSA. However, Public Sector Entities will have the option of renegotiating the terms and conditions set out in Schedule E, to the extent necessary to address the Public Sector Entity’s specific payment, insurance, indemnification, limitation of liability requirements, privacy, confidentiality and security requirements. All changes to the terms and conditions of Schedule

E are to be set out in an addendum entered into with the Offeror; and

- d) the Offeror reserves the right to refuse to enter into an addendum as contemplated in subsection (c) that would vary the terms and conditions of the Contract from that set out in this CSA.

Goods, then the Purchaser will pay to the Offeror the amounts payable as described in Schedule “B”.

- 7. If there is any conflict or inconsistency among any of the provisions of the following documents:

- a) this CSA; and
- b) a Purchase Document,

then the order of precedence will be (a) and then (b), unless the Offeror and a Public Sector Entity have entered into an addendum revising the terms of the in accordance with section 3.2(c) of this CSA, in which case, any terms in such addendum stated to apply notwithstanding the terms of Schedule E will take precedence.

### **PURCHASE MECHANISM**

- 4. The Goods may be ordered by various methods, including: in person, telephone, facsimile, or email, so long as a written Purchase Document is presented that includes at a minimum:
  - a) the reference number for this CSA;
  - b) the name of the Purchaser;
  - c) the description and specified quantity of the Goods that are being ordered; and
  - d) the maximum amount payable for the Purchase.
- 5. Purchases against a CSA paid for with the Province’s corporate purchasing card must be accorded the same Prices and be subject to the same terms and conditions as any other Purchase.
- 6. If the Purchaser issues a Purchase Document to the Offeror prior to the expiry of this CSA and receives the

### **NOTIFICATION OF WITHDRAWAL**

- 8. In the event that the Offeror wishes to withdraw this CSA, the Offeror will provide no less than thirty (30) days’ prior written notice to the Province Representative, and such withdrawal of this CSA will not be effective until receipt of such notification by the Province Representative and the expiry of such notice period.
- 9. The Offeror will fulfil any Purchase made before the expiry of such notice period.

**(NOTE: To be completed if the Respondent is successful in the RCSA process)**

**SIGNED** by the Offeror

\_\_\_\_\_  
(Authorized Signatory)

\_\_\_\_\_  
Title

\_\_\_\_\_  
Print Name

**SCHEDULE "A"**  
**GOODS**

Note: To be considered Respondents must complete and return this form with their response. Respondents who do not complete and return schedule "A" will not have their bids considered.

1. Contractual Arrangement Section

The successful Respondent must agree to supply the Province with all of its UPS Battery Modules requirements as described below for the prices quoted pursuant to this Request for Corporate Supply Arrangement on an as, if and when requested basis during the term of the agreement resulting from this Request for Corporate Supply Arrangement .

The Ministry is looking for **ONE ONLY** firm, fixed, all inclusive unit cost to be used for its entire network of branches within British Columbia.

- All Unit Prices **must** include inbound and internal freight costs incurred by the vendor with no additional charges for pick-up at local branches.
- All Unit Prices to include return logistics and disposal of used battery trays (vendor to include instructions with every shipment)

**A: UNIT PRICING:**

Quantity	Part Number	Description	Unit Cost	Total Cost
1	744-A0399-00P	Replacement battery tray for PW9130L2000R-XL2U ( 45 pounds)		
4	744-A0687-00P	Replacement battery tray for 9W9130N3000R-EBM2U **require 2 trays per EBM** (45 pounds each)		
1	744-A0400-00P	Replacement battery tray for PW9130L2000T-KL( 55 pounds each)		
2	PW9130N3000T-EBM	Replacement EBM's as there are no battery trays for the tower EBM's (110 pounds each)		

## **B: OUTBOUND FREIGHT COSTS**

Outbound freight costs must be quoted as a separate line item and should be quoted in the following pricing matrix showing freight costs for shipments to our client sites throughout the Province for these scenarios.

- On Vancouver Island
- In the lower mainland
- Within the interior of BC
- Northern BC / Remote location

Outbound freight costs to specified locations will be a line item on the invoice and not built into the cost of the item.

Qty	Part Number	Description	Freight On Vancouver Island	Freight in the Lower Mainland	Freight within the Interior of BC	Freight for Northern BC/ Remote Locations
1	744-A0399-00P	Replacement battery tray for PW9130L2000R-XL2U ( 45 pounds)				
4	744-A0687-00P	Replacement battery tray for 9W9130N3000R-EBM2U **require 2 trays per EBM** (45 pounds each)				
1	744-A0400-00P	Replacement battery tray for PW9130L2000T-KL( 55 pounds each)				
2	PW9130N3000T-EBM	Replacement EBM's as there are no battery trays foe the tower EBM's (110 pounds each)				

**SCHEDULE "B"**  
**PRICES**

Pricing will be firm for the first year of the term of the CSA

Note to respondents: To be further completed after competition close with any additional information provided in the successful response.

**SCHEDULE "C"**  
**ORDERING AND CONTACT INFORMATION**

Note to respondents: To be further completed after competition close with any additional information provided in the successful response.

**Offeror Representative (Name and Title)**

**CSA contacts and roles**

**Sales contacts (address, phone/cell, fax, email)**

**Warranty support contacts**

**Any other contacts**

**SCHEDULE "D"**  
**ADMINISTRATIVE REQUIREMENTS**

Suppliers holding CSAs will comply with the following administrative requirements and procedures:

**PROCUREMENT SERVICES CSA CONTACTS**

1. For further information or clarification regarding:

Administration (Province):

Name, Purchasing Agent

Email: Name@gov.bc.ca

Phone: XXX-XXX-XXXX

Representative (Province):

Name, Purchasing Agent

Email: Name@gov.bc.ca

Phone: XXX-XXX-XXXX

**REPORTING PROCEDURES**

**Quarterly Purchase Reports**

2. Offeror is required to submit Purchase reports to Procurement Services on a quarterly basis.

The Purchase report for:	Is due:
April, May, June	July 31
July, August, September	October 31
October, November, December	January 31
January, February, March	April 30

3. Quarterly Purchase information must be in MS Excel format and sent via email by the Offeror to [csa@gov.bc.ca](mailto:csa@gov.bc.ca) and include the CSA # in the subject line.

4. The report must contain at a minimum:

CSA #;  
Date of Purchase;  
Purchaser;  
Purchase Document number;  
Good(s) ordered;  
Quantity ordered;  
Total price for individual Purchase; and  
Administration Fee Owed.

The information should be provided in columns in the following order:

CSA #	Date of Purchase	Purchaser	Purchase Document #	Goods	Quantity	Price	Administration Fee Owed

5. The Offeror shall provide a quarterly report regardless of whether or not any Purchase Documents



are received in that month, and in each quarterly report will provide an explanation for any missing data.

### **Quarterly Fee Remission**

6. **Administration Fee.** Each quarter, the Contractor must submit to Procurement Services Branch a cheque for one percent of all sales (exclusive of taxes and transportation charges) that were reported to Procurement Services on the quarterly Purchase report, including sales to any Public Sector Entity. The cheque must be payable to the Minister of Finance, and sent to the CSA Administrator at the above noted address. The cheque must clearly identify each CSA and the months represented in the payment. The cheque must be submitted no more than 1 month after the end of the quarter:

The fee for:	Is due:
April, May, June	July 31
July, August, September	October 31
October, November, December	January 31
January, February, March	April 30

7. Purchase reports may be checked against provincial financial records to verify accuracy. Procurement Services shall promptly notify Offeror of any discrepancy, who will be given one month to respond to or rectify the report.
8. More than two occurrences of inaccuracies may result in the CSA being suspended, until such time as the supplier can demonstrate to Procurement Services that they are capable of managing the terms of their CSA agreement.
9. Failure to submit a reimbursement cheque for the Administration Fee within two months of the end of a quarter in which sales were reported may result in the CSA being suspended until such time as reimbursement is received.

**SCHEDULE "E"**  
**ADDITIONAL TERMS AND CONDITIONS FOR PURCHASES ON A CSA FOR GOODS**

- 1) In this Schedule E,
  - a) "CSA" means **[insert CSA Number]**;
  - b) "Purchase Document" means a written purchase document issued by a Purchaser to the Offeror against the CSA for the provision of a specified quantity of Goods at the Prices set out in the CSA;
  - c) "Entity" means a broader public sector organization that has been qualified to issue a Purchase Document against the CSA and is listed at the Procurement Services website;
  - d) "Goods" means the goods described in Schedule "A" to the CSA;
  - e) "Prices" means the prices as set out in Schedule "B" of the CSA;
  - f) "Procurement Services" means the Procurement Services Branch of the Ministry of Technology, Innovation and Citizens' Services;
  - g) "Purchaser" means the Province or an Entity that has issued a Purchase Document; and
  - h) "Supplier" means the Offeror under the CSA who is in receipt of a Purchase Document requesting the Goods under the CSA.
- 2) In the event that a Purchase Document is issued for Goods, the terms and conditions contained in this CSA and all Schedules will constitute the full and complete agreement between the parties (the "Agreement").
- 3) The Supplier must promptly notify the Purchaser if the order cannot be filled.
- 4) The Purchaser reserves the right to cancel this Agreement, if promised or specified delivery is not met or if Goods fail to meet specification requirements. Over shipments against this order may be returned with all freight charges to the Supplier's account. Order numbers must be shown on all invoices, packing slips and packages. Shipments must be accompanied by a properly completed delivery slip.
- 5) The Purchaser has the right of inspection and approval of all Goods. Inspection by the Purchaser of advance samples will not constitute final acceptance and the Supplier will remain bound by any warranties set out in the specification requirements. No substitutions are permitted unless previously agreed to by the Purchaser and confirmed in writing.
- 6) The Supplier must indemnify the Purchaser against any claim of any person, firm, or corporation alleging that the sale by the Supplier to the Purchaser hereunder constitutes an infringement of patent rights, copyright or any other intellectual property rights.
- 7) The Supplier is an independent contractor and must indemnify, protect, and save harmless the Purchaser, its agents, employees, successors and assigns from any and all damage, liabilities and claims of whatsoever nature arising out of the furnishing by the Supplier, its agents or employees, of the materials and/or performing of the services covered by this order or incidental or ancillary thereto.

- 8) The Supplier must not change the Prices, terms or conditions of this Agreement without the prior written permission of Procurement Services, unless section 3.2(c) of the CSA applies.
- 9) Any public announcement relating to this Agreement will be arranged by the Province and, if such consultation is reasonably practicable, after consultation with the Supplier.
- 10) The Supplier must not, without the prior written approval of the Province, refer for promotional purposes to the Province being a customer of the Supplier or the Province having entered into this Agreement.
- 11) The Agreement is governed by the laws of the Province of British Columbia.
- 12) Notwithstanding any other provision of this Agreement, the payment of money by the Province to the Supplier, for Purchases made by the Province under this Agreement is subject to:
  - a) there being sufficient monies available in an appropriation, as defined in the *Financial Administration Act*, R.S.B.C. 1996, c.138, as amended from time to time (the "Act"), to enable the Purchaser, in any fiscal year or part thereof when any payment of money by the Purchaser to the Supplier falls due under this Agreement, to make that payment; and
  - b) Treasury Board, as defined in the Act, not having controlled or limited expenditure under any appropriation referred to in subparagraph (a) of this paragraph.
- 13) Time will be of the essence in this Agreement.
- 14) The Supplier must comply with all applicable laws in providing the Goods specified.
- 15) Payment terms are subject to the Province of British Columbia's interest on overdue accounts payable regulations.
- 16) In the event of any dispute between the parties arising out of or in connection with this Agreement, the following dispute resolution process will apply unless the parties otherwise agree in writing:
  - a) the parties must initially attempt to resolve the dispute through collaborative negotiation;
  - b) if the dispute is not resolved through collaborative negotiation within 15 Business Days of the dispute arising, the parties must then attempt to resolve the dispute through mediation under the Mediate BC Society Mediation Rules; and
  - c) if the dispute is not resolved through mediation within 30 business days of the commencement of mediation, the dispute must be referred to and finally resolved by arbitration under the *Commercial Arbitration Act*.

Unless the parties otherwise agree in writing, an arbitration or mediation will be held in Victoria, British Columbia.

Unless the parties otherwise agree in writing or, in the case of an arbitration, the arbitrator otherwise orders, the parties must share equally the costs of a mediation or arbitration other than those costs relating to the production of expert evidence or representation by counsel.