

**PROGRAM GUIDE FOR  
THE BRITISH COLUMBIA CLEAN ENERGY VEHICLE PROGRAM  
SPECIALTY USE VEHICLE INCENTIVE**

**Date: March 8, 2017**

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## 1.0 Overview

The Clean Energy Vehicle (CEV) Program is intended to encourage and accelerate the adoption of clean energy vehicles in British Columbia for both their environmental and economic benefits. Increased use of clean energy vehicles like electric vehicles and hydrogen fuel cell vehicles will help shift spending on imported transportation fuels to locally made electricity and hydrogen, and stimulate jobs and economic development in the local clean technology sector. The CEV Program vision is to stimulate the market such that by 2020, 5% of new light duty vehicle purchases in British Columbia are clean energy vehicles.

This document serves as guidance for the CEV Specialty Use Vehicle Incentive (SUVI) Program, and identifies the requirements for administration, implementation, and oversight of the incentive. The document may be periodically updated as needed to clarify Program requirements and improve Program effectiveness.

### 1.1 Program Management

The Ministry of Energy and Mines (MEM) is responsible for overall CEV Program management. In order to meet CEV Program targets, MEM can modify any component of the CEV Program. This Program modification can include but is not limited to, addition of new vehicle types, vehicle investment levels, and any Program aspect that MEM wishes to change. MEM reserves the right to change or terminate the program at any time without notice.

### 1.2 Program Communications

It is important that the SUVI Program information be centrally available to the public and other interested parties. In order to achieve this, the Ministry website will be used as the central repository for all Program information. The website will include an up-to-date list of eligible vehicles with their associated incentive level, in addition to all other supporting documentation and forms.

## 2.0 Specialty Use Vehicle Incentive Program

This Program is designed to support fleets by incentivizing the adoption of electric vehicles in a variety of vehicle applications including motorcycles, low-speed vehicles and unique service vehicles, hereafter referred to as *specialty use vehicles*. This Program targets specialty use vehicles that are not included in the CEVforBC vehicle incentive program: if a vehicle is included in the CEVforBC vehicle incentive program, or would be eligible under the CEV Program but has been excluded due to a manufacturer suggested retail price greater than \$77,000, is not eligible for this Program. As with all CEV Programs, conversions are not eligible under the Specialty Use Program.

This incentive Program is focused on supporting businesses and fleets in adopting specialty use clean energy vehicles. Individuals may not apply for this Program, only applications in the name of a business, nonprofit, or public entity will be accepted. All applications to the program are subject to the availability of program funds.

### 2.1 Eligible Applicants

The purchaser / lessee of the vehicle must be a business, nonprofit, or public entity that is based in British Columbia or that has a British Columbia-based affiliate. All businesses must be licensed to operate in British Columbia. When submitting an application to the Program, a copy of a valid B.C. business license must be provided if applicable.

### 2.2 Proof of Purchase

The purchaser / lessee of the vehicle must provide a complete and final bill of sale when submitting the application form including the vehicle VIN, make and model of vehicle, name and address of purchaser/lessee, purchase date and purchase price. Only new vehicles are eligible for incentives; previously used vehicles are not eligible. If the eligible is on order, the VIN must be provided to the program when delivery of the vehicle occurs.

### 2.3 Eligible Vehicles

This section discusses the categories of specialty use vehicles eligible for incentives under this Program and the specific criteria that a vehicle model must meet to be considered eligible. Vehicle models will be approved by MEM and placed on a List of Eligible Vehicle Models. A continuously updated list of eligible vehicles will be maintained on the website. Vehicle manufacturers must submit a Vehicle Eligibility Application to MEM to have a vehicle(s) considered for Program eligibility.

There are 5 categories of specialty use vehicles eligible for incentives under the Program as provided in Table 1 below.

**Table 1 – Categories of eligible Clean Energy Vehicles under the Program**

<b>Category</b>	<b>Vehicle Type</b>
<b>Battery Electric</b>	Electric Motorcycles
<b>Battery Electric</b>	Low-speed Vehicle
<b>Battery Electric/ Hydrogen Fuel Cell</b>	Forklifts
<b>Battery Electric/ Plug-in Hybrid/ Hydrogen Fuel Cell</b>	On road Medium and Heavy Duty

<b>Battery Electric/ Plug-in Hybrid/ Hydrogen Fuel Cell</b>	Airport and Port Specialty Vehicles
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### 2.3.1 Development of List of Eligible Specialty Use Vehicle Models

The list of *Eligible Specialty Use Vehicle Models* for the Program will be periodically updated as manufacturers submit applications and vehicle models are approved. In order for a vehicle to be eligible for an incentive through this Program, the vehicle manufacturer must submit the *Specialty Use Vehicle Eligibility Application* form and all supporting documentation to MEM. MEM will work with the vehicle manufacturer to ensure that all the required documentation is received and request any additional information needed to make an eligibility determination. If the vehicle meets the eligibility requirements, MEM will add the vehicle to the list of *Eligible Specialty Use Vehicle Models*. Vehicles purchased prior to the vehicle being added to the list of *Eligible Specialty Use Vehicle Models* are not eligible for an incentive.

### 2.4 Vehicle Incentive

This Program provides the purchaser or lessee of an eligible vehicle an incentive depending on the vehicle type purchased. The incentive amounts will be reviewed annually to determine if they are appropriate for the marketplace. MEM will adjust the incentive amounts as necessary based on market performance; the incentive may decline each 12 month period of the Program.

No vehicle purchased prior to November 30, 2016 will be considered eligible for an incentive.

#### **Table 2 – Incentive values for eligible Clean Energy Vehicles**

<b>Category</b>	<b>Vehicle Type</b>	<b>Incentive amount</b>
<b>Battery Electric</b>	Electric Motorcycle	\$2,000
<b>Battery Electric</b>	Low-speed Vehicle	1) 15.9 kWh and below: \$ 2,000 2) 16 kWh and above: \$ 5,000
<b>Battery Electric/ Hydrogen Fuel Cell</b>	Forklifts	\$5,000
<b>Battery Electric/ Plug-in Hybrid/ Hydrogen Fuel Cell</b>	On road Medium and Heavy Duty	1) MSRP below \$300,000: \$20,000 2) MSRP above \$300,000: \$50,000
<b>Battery Electric/ Plug-in Hybrid/ Hydrogen Fuel Cell</b>	Airport and Port Specialty Vehicles	1) MSRP below \$300,000: \$20,000 2) MSRP above \$300,000: \$50,000

#### 2.4.1 Incentive Amounts for Leased Vehicles

Leased vehicles are eligible for an incentive depending on the term of the lease. To qualify for the incentive, a minimum 36-month lease term is required. If the applicant breaks the lease, the applicant will be required to return incentive.

<b>Term of Lease</b>	<b>Applicable Incentive for Fleet</b>
<b>12</b>	0%
<b>24</b>	0%
<b>36</b>	100%

## 2.5 Vehicle Eligibility Criteria

Vehicles must meet the following criteria to be eligible for the Program.

### 2.5.1 Be New

To be eligible, the vehicle must be a new vehicle constructed entirely from new parts that have never been the subject of a retail sale, or previously registered in British Columbia or other jurisdiction. The Original Equipment Manufacturer (OEM) or its authorized licensee must manufacture the vehicle. Registration of Out-of-Province Vehicles, are not eligible vehicles. If the vehicle is not new, has been re-leased, is the subject of a lease assumption or has been transferred into British Columbia after previously having been registered out-of province, the vehicle is not eligible for an incentive through the Program. Aftermarket vehicle conversions are not eligible for this Program.

### 2.5.2 Be Certified

*If the vehicle is an electric motorcycle, to be eligible:*

The vehicle must be in the "open motorcycle" or "motor tricycle" category as defined by the Motor Vehicle Safety Regulations (CRC, c. 1038) and be entirely powered by electricity. They must be designed to travel on not more than three wheels and have a maximum speed of more than 70 km/h.

*If the vehicle is a Low Speed Vehicle, to be eligible:*

The vehicle must meet the neighbourhood zero emission vehicle as defined in Division 1 of the Motor Vehicle Act Regulations, B.C.Reg. 26/58.

*If the vehicle is on road medium or heavy duty, to be eligible:*

The vehicle must be either covered by a US Environmental Protection Agency (EPA) certificate or be deemed to be covered by an EPA certificate in accordance with the On-Road Vehicle and Engine Emission Regulation under the Canadian Environmental Protection Act, 1999 (CEPA,1999), and must meet all requirements

outlined in Transport Canada's Motor Vehicle Safety Act and its regulations.

*If the vehicle is an Airport/Port vehicle, to be eligible:*

The vehicle must meet any Federal safety or operation certification required for intended operation at the expected location.

### **2.5.3 Be Battery Electric, Plugin Hybrid or Hydrogen Fuel Cell**

To be eligible, the vehicle must be either fully battery electric, plug-in hybrid, or a hydrogen fuel cell vehicle. A conventional hybrid vehicle is not eligible for this Program.

### **2.5.4 Time in British Columbia**

To receive a vehicle incentive the vehicle must remain plated, registered, and insured in British Columbia in the applicant's name for at least 12 months from date of sale.

If, before the 12 months is up, the applicant does not abide by all of the above conditions, the applicant will be required to repay the full amount of the incentive awarded.

### **2.5.5 Purchased or Leased in Canada**

To be eligible for this Program the vehicle must be purchased or leased within Canada. Vehicles purchased outside Canada will not be eligible.

## **2.6 Total Rebate Maximum**

A fleet may receive a maximum of 5 rebates from the Program. Requests for more than 5 rebates will be considered on a case-by-case basis. Any exception is at the sole discretion of the Ministry of Energy and Mines.

## **2.7 Opportunities for Additional Vehicle Cost Buy-Down**

Participation in this Program does not preclude a vehicle purchaser or lessee from



taking advantage of other incentive opportunities. Incentives can be combined with federal, other provincial or local agency incentives.

### **3.0 Incentive Application Process**

To apply to this Program, an applicant must complete the Specialty Use Vehicle Incentive Application form in full and provide all necessary supporting documentation. Photocopies of the necessary documentation will be accepted. The completed application and supporting documentation must be postmarked no later than 90 days after the vehicle purchase and before March 31, 2018 in order to qualify for the incentive.

If the application is accepted, MEM staff will initiate the rebate process with the applicant. Ineligible applications will not be returned. If MEM changes or terminates the program, a completed eligible application form received prior to a change or the termination of the Program will be administered in accordance with the Program as it existed effective as of the postmarked date of the application.

Questions:

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