

2019

British Columbia

Agriculture, Seafood, Food
and Beverage

International Export
Highlights Year in Review



 CANADIAN
AGRICULTURAL
PARTNERSHIP



Canada 



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Agriculture, Seafood, Food And Beverage Export Highlights – 2019

In 2019, B.C. exported \$4.7 billion worth of agriculture, seafood, food and beverage products to 152 international markets.

The value of B.C. agriculture, seafood, food and beverage exports increased by 7% from \$4.4 billion in 2018 to \$4.7 billion in 2019.

The top exported products in 2019 were farmed Atlantic salmon (\$561.9 million), food preparations for manufacturing and natural health products (\$376.7 million) and blueberries (\$273.4 million).

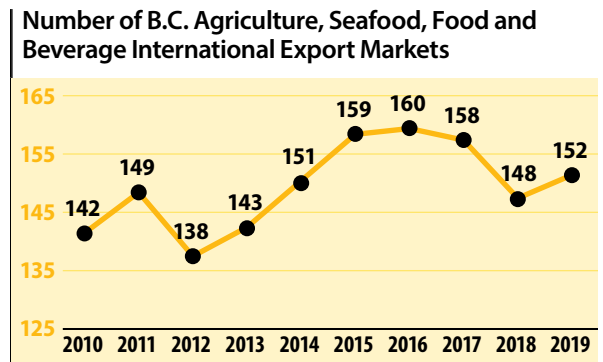
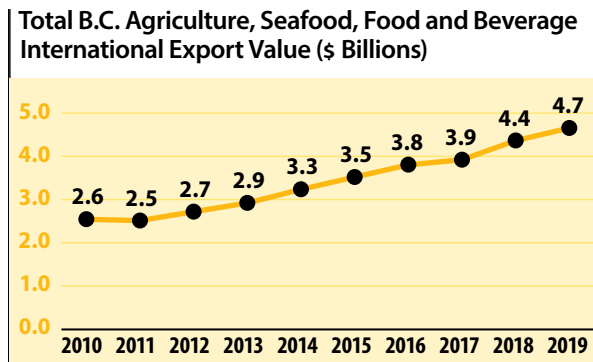
The U.S. continued to be B.C.'s largest agriculture, seafood, food and beverage export market in 2019, accounting for a 73% share worth \$3.4 billion in export value.

International markets with significant growth from 2018-2019 included:

- South Korea with a 38% increase
- United Kingdom with a 31% increase

Top 25 products that had the highest year over year percentage growth from 2018-2019 include:

- Tallow with a 72% increase (↑ \$59 million)
- Chocolate products with a 60% increase (↑ \$56 million)

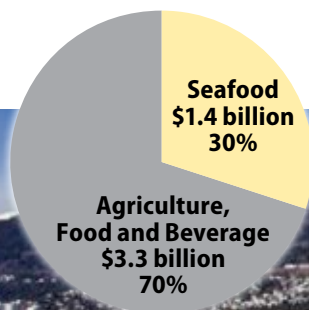


Agriculture, food and beverage products accounted for 70% (\$3.3 billion) of the total export value, while seafood products accounted for the remaining 30% (\$1.4 billion).

The “other agriculture and food” category (which includes products such as food preparations, baked goods and floriculture) accounted for the highest percentage (46%) of agriculture, food and beverage exports while the “salmon and trout” category accounted for the highest percentage (50%) of seafood exports.

Top B.C. Agriculture, Seafood, Food and Beverage International Exports by Value (\$ Millions)

Product	2017	2018	2019	2019 Share Seafood Exports	2019 Share Agriculture, Food And Beverage Exports	2019 Share Agriculture, Seafood, Food And Beverage Exports	18-19 Growth
Other Agriculture and Food Products	\$1,227.9	\$1,351.0	\$1,487.5	-	46%	32%	10%
Salmon & Trout	\$672.6	\$739.1	\$705.6	50%	-	15%	-5%
Fruit & Nut Products	\$562.7	\$668.1	\$665.0	-	20%	14%	0.5%
Vegetable Products	\$359.4	\$404.7	\$447.7	-	14%	10%	11%
Animals & Animal Products	\$290.9	\$364.4	\$421.6	-	13%	9%	16%
Invertebrate & Marine Plants	\$290.8	\$333.3	\$396.8	28%	-	8%	19%
Groundfish	\$181.7	\$206.3	\$200.3	14%	-	4%	-3%
Field Crop	\$140.6	\$127.5	\$145.2	-	4%	3%	14%
Other Seafood	\$141.4	\$113.5	\$111.2	8%	-	2%	-2%
Beverages	\$75.9	\$81.4	\$99.4	-	3%	2%	22%
<i>Subtotal: Agriculture, Food and Beverage Exports</i>	<i>\$2,657.5</i>	<i>\$2,997.1</i>	<i>\$3,266.5</i>	<i>-</i>	<i>100%</i>	<i>70%</i>	<i>9%</i>
<i>Subtotal: Seafood Exports</i>	<i>\$1,286.5</i>	<i>\$1,392.3</i>	<i>\$1,413.8</i>	<i>100%</i>	<i>-</i>	<i>30%</i>	<i>2%</i>
Total Agriculture, Seafood, Food and Beverage Exports	\$3,944.0	\$4,389.4	\$4,680.3	-	-	100%	7%



Top Agriculture, Seafood, Food And Beverage Export Products

Farmed Atlantic salmon continued to be the top agriculture, seafood, food and beverage export product in B.C. with a 12% share of the total agriculture, seafood, food and beverage provincial export value in 2019.

Food preparations for manufacturing and natural health products was B.C.'s second highest valued export commodity in 2019 at \$376.7 million, reaching 85 international markets.

Top B.C. Agriculture, Seafood, Food and Beverage International Exports by Value (\$ Millions)

Rank	Product	2017	2018	2019	2019 Share	2018-19 Growth	Total Markets	Top Export Markets In 2019
1	Farmed Atlantic salmon	\$512.3	\$541.1	\$561.9	12%	4%	17	U.S. (95%)
2	Food preparations for manufacturing & natural health products	\$317.6	\$361.5	\$376.7	8%	4%	85	U.S. (50%), South Korea (21%), China (7%)
3	Blueberries	\$221.9	\$242.6	\$273.4	6%	13%	20	U.S. (92%), Japan (5%)
4	Baked goods	\$225.9	\$229.5	\$244.3	5%	6%	22	U.S. (98%)
5	Mushrooms	\$153.3	\$188.8	\$229.7	5%	22%	14	U.S. (91%), Japan (6%)
6	Crabs	\$130.9	\$159.1	\$206.5	4%	30%	18	China (77%), U.S. (20%)
7	Animal feed	\$112.7	\$134.7	\$183.7	4%	36%	30	U.S. (80%), China (6%), Hong Kong (5%)
8	Chocolate products	\$94.4	\$93.8	\$149.9	3%	60%	15	U.S. (98%)
9	Tallow	\$12.2	\$82.7	\$142.1	3%	72%	1	U.S. (100%)
10	Floriculture	\$112.1	\$118.1	\$138.8	3%	18%	4	U.S. (99%)
11	Hake	\$72.0	\$102.7	\$102.9	2%	0%	30	China (31%), Ukraine (27%), Lithuania (8%)
12	Pork	\$108.6	\$107.3	\$101.0	2%	-6%	30	Japan (40%), China (26%), Taiwan (8%)
13	Peppers	\$88.2	\$87.1	\$99.1	2%	14%	5	U.S. (99%)
14	Cherries	\$81.2	\$107.1	\$78.2	2%	-27%	27	China (39%), U.S. (39%), Hong Kong (6%)
15	Wheat	\$62.6	\$57.0	\$67.0	1%	17%	68	U.S. (67%), Indonesia (4%), Japan (3%), China (3%)
16	Peanut butter	\$62.3	\$62.7	\$64.4	1%	3%	7	U.S. (98%)
17	Geoduck clams	\$57.1	\$54.8	\$61.6	1%	12%	14	China (58%), Hong Kong (29%), Macao (13%)
18	Malt extract	\$48.9	\$51.1	\$58.9	1%	15%	10	U.S. (99%)
19	Shrimps/prawns	\$36.9	\$53.1	\$57.7	1%	9%	11	China (44%), Japan (33%), U.S. (19%)
20	Coffee	\$43.7	\$51.7	\$56.7	1%	10%	26	U.S. (63%), South Korea (12%), Australia (6%)
21	Tomatoes	\$58.8	\$51.5	\$53.9	1%	5%	5	U.S. (96%)
22	Waters	\$37.1	\$37.8	\$51.0	1%	35%	17	U.S. (84%), China (7%)
23	Live bovine	\$41.9	\$44.1	\$44.9	1%	2%	3	U.S. (100%)
24	Poultry	\$35.4	\$38.8	\$43.1	1%	11%	33	U.S. (29%), Philippines (27%), Taiwan (17%)
25	Miscellaneous edible preparations	\$43.3	\$48.2	\$40.1	1%	-17%	37	U.S. (77%), Philippines (5%)
<i>All other agriculture, seafood, food and beverage exports</i>		<i>\$1,211.9</i>	<i>\$1,313.7</i>	<i>\$1,237.4</i>	<i>26%</i>	<i>-6%</i>	<i>N/A</i>	<i>N/A</i>
Total Agriculture, Seafood, Food and Beverage Exports		\$3,944.0	\$4,389.4	\$4,680.3	100%	7%	152	U.S. (73%), China (10%), Japan (4%)

Top Agriculture, Seafood, Food And Beverage Export Markets

The top 10 export markets comprised 94% of B.C.'s total international agriculture, seafood, food and beverage exports in 2019.

The U.S. was B.C.'s largest agriculture, seafood, food and beverage export market in 2019 with a 73% share worth \$3.4 billion.

Top B.C. Agriculture, Seafood, Food and Beverage International Export Markets in 2019 by Value (\$ Millions)

Rank	Market	2017	2018	2019	2019 Share	18-19 Growth	Top Products In 2019
1	United States	\$2,815.2	\$3,083.7	\$3,397.2	73%	10%	Atlantic salmon, blueberries, baked goods, mushrooms, food preparations for manufacturing & natural health products
2	China	\$410.4	\$497.9	\$452.0	10%	-9%	Crabs, geoduck clams, hake, cherries, pork
3	Japan	\$204.1	\$224.4	\$208.8	4%	-7%	Pork, herring, shrimp/prawns, Atlantic salmon, mushrooms
4	South Korea	\$71.3	\$73.3	\$101.3	2%	38%	Food preparations for manufacturing & natural health products, coffee, sugars, sea urchin, animal feed
5	Hong Kong	\$67.1	\$72.7	\$71.7	2%	-1%	Geoduck clams, animal feed, pork, food preparations for manufacturing & natural health products, cherries
6	Taiwan	\$40.5	\$53.8	\$50.4	1%	-6%	Food preparations for manufacturing & natural health products, pork, poultry, animal feed, soups and broths
7	Australia	\$30.5	\$29.5	\$37.1	1%	26%	Food preparations for manufacturing & natural health products, mixed fruits and nuts, coffee, butter, dairy spreads and oils, cheese
8	United Kingdom	\$21.5	\$24.5	\$31.9	1%	31%	Sockeye, food preparations for manufacturing & natural health products, sablefish, coffee, cherries
9	Ukraine	\$18.8	\$39.4	\$29.2	1%	-26%	Hake, pollock, pork, food preparations for manufacturing & natural health products, soups and broths
10	Philippines	\$26.6	\$27.1	\$26.7	1%	-2%	Poultry, pork, food preparations for manufacturing & natural health products, miscellaneous edible preparations, other animal products
	<i>Rest of World</i>	<i>\$238.1</i>	<i>\$263.1</i>	<i>\$273.9</i>	<i>6%</i>	<i>4%</i>	<i>N/A</i>
	World	\$3,944.0	\$4,389.4	\$4,680.3	100%	7%	Atlantic salmon, food preparations for manufacturing & natural health products, blueberries, baked goods, mushrooms



Agriculture, Food And Beverage Exports – 2019

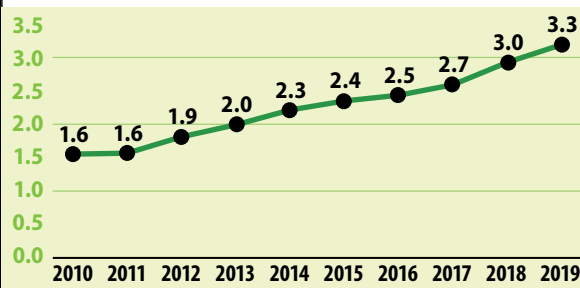


Agriculture, Food And Beverage Export Highlights – 2019

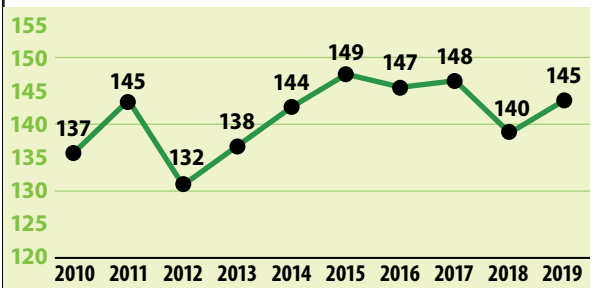
B.C.'s agriculture, food and beverage export value rose over 9% in 2019 to \$3.3 billion.

B.C. exported 506 agriculture, food and beverage products to 145 international markets in 2019.

Total Value of B.C. Agriculture, Food and Beverage International Exports (\$ Billions)



Number of B.C. Agriculture, Food and Beverage International Export Markets



Agriculture, Food And Beverage Top Export Products

B.C.'s top agriculture, food and beverage exports in 2019 include food preparations for manufacturing and natural health products (\$376.7 million), blueberries (\$273.4 million) and baked goods (\$244.3 million).

Food preparations for manufacturing and natural health products increased by 4% from the previous year and was exported to 85 international markets.

Top 25 B.C. Agriculture, Food and Beverage Export Products by Value (\$ Millions)

Rank	Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
1	Food preparations for manufacturing & natural health products	\$317.6	\$361.5	\$376.7	12%	4%	85	U.S. (50%), South Korea (21%), China (7%)
2	Blueberries	\$221.9	\$242.6	\$273.4	8%	13%	20	U.S. (92%), Japan (5%)
3	Baked goods	\$225.9	\$229.5	\$244.3	7%	6%	22	U.S. (98%)
4	Mushrooms	\$153.3	\$188.8	\$229.7	7%	22%	14	U.S. (91%), Japan (6%)
5	Animal feed	\$112.7	\$134.7	\$183.7	6%	36%	30	U.S. (80%), China (6%), Hong Kong (5%)
6	Chocolate products	\$94.4	\$93.8	\$149.9	5%	60%	15	U.S. (98%)
7	Tallow	\$12.2	\$82.7	\$142.1	4%	72%	1	U.S. (100%)
8	Floriculture	\$112.1	\$118.1	\$138.8	4%	18%	4	U.S. (99%)
9	Pork	\$108.6	\$107.3	\$101.0	3%	-6%	30	Japan (40%), China (26%), Taiwan (8%)
10	Peppers	\$88.2	\$87.1	\$99.1	3%	14%	5	U.S. (99%)
11	Cherries	\$81.2	\$107.1	\$78.2	2%	-27%	27	China (39%), U.S. (39%), Hong Kong (6%)
12	Wheat	\$62.6	\$57.0	\$67.0	2%	17%	68	U.S. (67%), Indonesia (4%), Japan (3%), China (3%)
13	Peanut butter	\$62.3	\$62.7	\$64.4	2%	3%	7	U.S. (98%)
14	Malt extract	\$48.9	\$51.1	\$58.9	2%	15%	10	U.S. (99%)
15	Coffee	\$43.7	\$51.7	\$56.7	2%	10%	26	U.S. (63%), South Korea (12%), Australia (6%)
16	Tomatoes	\$58.8	\$51.5	\$53.9	2%	5%	5	U.S. (96%)
17	Waters	\$37.1	\$37.8	\$51.0	2%	35%	17	U.S. (84%), China (7%)
18	Live bovine	\$41.9	\$44.1	\$44.9	1%	2%	1	U.S. (100%)
19	Poultry	\$35.4	\$38.8	\$43.1	1%	11%	33	U.S. (29%), Philippines (27%), Taiwan (17%)
20	Miscellaneous edible preparations	\$43.3	\$48.2	\$40.1	1%	-17%	37	U.S. (77%), Philippines (5%)
21	Tea	\$36.8	\$35.2	\$38.6	1%	10%	16	U.S. (99%)
22	Cranberries	\$37.4	\$60.1	\$33.8	1%	-44%	12	U.S. (86%), China (11%)
23	Modified starches	\$10.0	\$17.7	\$31.2	1%	76%	22	U.S. (78%), China (5%), Germany (5%)
24	Peas	\$19.4	\$34.8	\$28.4	1%	-19%	25	China (35%), India (20%), Colombia (12%), Nepal (10%), U.S. (6%)
25	Rape/colza seeds	\$19.5	\$26.2	\$26.2	1%	0%	24	Japan (25%), China (20%), Mexico (12%), Pakistan (9%), U.A.E. (8%)
	<i>All other agriculture, food and beverage</i>	\$621.3	\$705.6	\$697.4	21%	-7%	N/A	N/A
	TOTAL AGRICULTURE, FOOD AND BEVERAGE	\$2,657.5	\$2,997.1	\$3,266.5	100%	9%	145	U.S. (78%), China (5%), Japan (4%)

Agriculture, Food And Beverage Top Export Markets

The U.S. continued to be B.C.'s top agriculture, food and beverage export market with a 78% share, at \$2.6 billion in 2019.

Significant growth in exports of B.C. agriculture, food and beverage products to South Korea were seen in 2019 with an increase in export value of 41% over the previous year.

Top B.C. Agriculture, Food and Beverage International Export Markets in 2019 by Value (\$ Millions)

Rank	Market	2017	2018	2019	2019 Share	18-19 Growth	Top Products In 2019
1	United States	\$2,038.0	\$2,315.0	\$2,550.0	78%	10%	Blueberries, baked goods, mushrooms, food preparations for manufacturing & natural health products, chocolate products
2	China	\$155.3	\$191.7	\$158.6	5%	-17%	Cherries, pork, food preparations for manufacturing & natural health products, animal feed, peas
3	Japan	\$93.3	\$102.3	\$117.7	4%	15%	Pork, mushrooms, blueberries, rape/colza seed, soups and broths
4	South Korea	\$65.2	\$68.5	\$96.6	3%	41%	Food preparations for manufacturing & natural health products, coffee, sugars, animal feed, waters
5	Taiwan	\$32.6	\$43.3	\$44.1	1%	2%	Food preparations for manufacturing & natural health products, pork, poultry, animal feed, soups and broths
6	Hong Kong	\$33.9	\$37.4	\$36.9	1%	-1%	Animal feed, pork, food preparations for manufacturing & natural health products, cherries, eggs
7	Australia	\$28.7	\$28.1	\$34.5	1%	22%	Food preparations for manufacturing & natural health products, mixed fruits and nuts, coffee, butter, dairy spreads and oils, cheese
8	Philippines	\$25.9	\$26.3	\$26.5	1%	1%	Poultry, pork, food preparations for manufacturing & natural health products, miscellaneous edible preparations, other animal products
9	Vietnam	\$16.3	\$25.1	\$19.8	1%	-21%	Apples, food preparations for manufacturing & natural health products, cherries, poultry, pork
10	United Kingdom	\$12.8	\$13.9	\$14.2	<1%	2%	Food preparations for manufacturing & natural health products, coffee, cherries, spirits, fats and oils
	<i>All Other Export Markets</i>	<i>\$155.6</i>	<i>\$145.5</i>	<i>\$167.5</i>	<i>5%</i>	<i>15%</i>	<i>N/A</i>
	WORLD	\$2,657.5	\$2,997.1	\$3,266.5	100%	9%	Food preparations for manufacturing & natural health products, blueberries, baked goods, mushrooms, animal feed

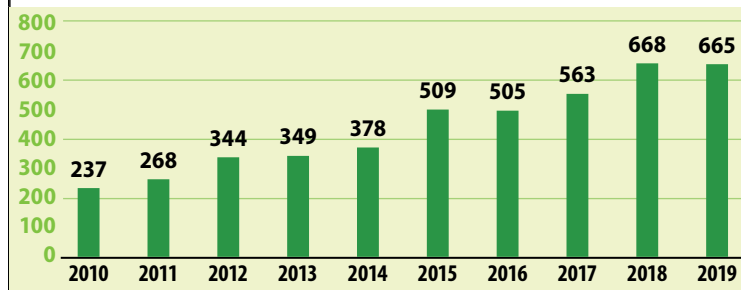


Fruit & Nut Products

B.C. exported \$665 million in fruit and nut products in 2019 to 46 international markets.

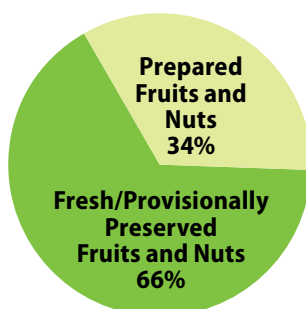
B.C.'s fruit and nut export value declined by 0.5% from the previous year with notable declines in strawberries (down 65%), cranberries (down 44%) and cherries (down 27%). However, B.C.'s top fruit and nut export, blueberries, increased by 13% from 2018.

B.C. International Fruit and Nut Exports (\$ Millions)



Top 10 B.C. International Exports of Fruit & Nut Products (\$ Millions)

Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
Blueberries	\$221.9	\$242.6	\$273.4	41%	13%	20	U.S. (92%), Japan (5%)
Cherries	\$81.2	\$107.1	\$78.2	12%	-27%	27	China (39%), U.S. (39%), Hong Kong (6%)
Peanut butter	\$62.3	\$62.7	\$64.4	10%	3%	7	U.S. (98%)
Cranberries	\$37.4	\$60.1	\$33.8	5%	-44%	12	U.S. (86%), China (11%)
Apples	\$18.3	\$19.9	\$18.9	3%	-5%	14	U.S. (55%), Vietnam (34%)
Raspberries	\$9.8	\$9.1	\$8.9	1%	-2%	5	U.S. (92%), China (5%)
Fruit jellies, jams & purees	\$5.3	\$5.6	\$6.7	1%	19%	9	China (63%), U.S. (33%)
Ground nuts	\$1.2	\$4.3	\$3.2	<1%	-25%	2	U.S. (99%)
Strawberries	\$0.6	\$2.2	\$0.8	<1%	-65%	6	Turkey (33%), U.S. (32%), Japan (22%)
Pears	\$0.2	\$0.2	\$0.5	<1%	85%	2	Cuba (95%), U.S. (5%)
All other fruit and nut products	\$124.5	\$154.2	\$176.5	27%	14%	N/A	N/A
Total Fruit and Nut Products	\$562.7	\$668.1	\$665.0	100%	-0.5%	46	U.S. (84%), China (7%)



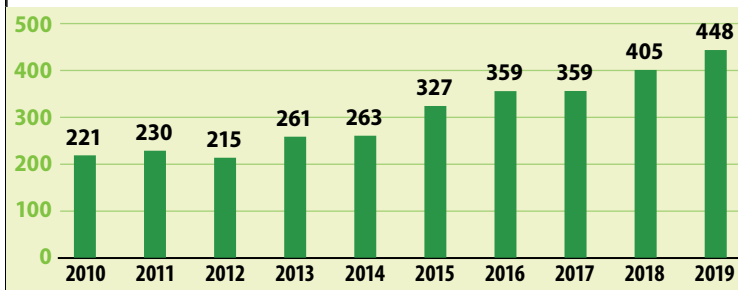
B.C. exports a variety of fresh fruits, provisionally preserved fruits and nuts (those that have been dried), as well as prepared fruits and nuts such as peanut butter and jams, jellies and purees. B.C.'s fruit and nut export value comes predominately (66%) from fresh and provisionally preserved fruits and nuts while 34% comes from prepared fruits and nuts.

Vegetable Products

B.C. exported \$447.7 million in fresh, provisionally preserved and prepared vegetables in 2019 to 45 international markets.

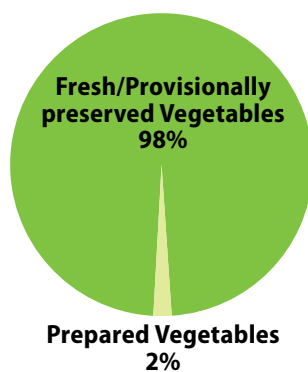
B.C.'s vegetable product export value rose 11% from the previous year with substantial increases in the value of exports of beans (up 64%), potatoes (up 30%) and mushrooms (up 22%).

B.C. International Vegetable Product Exports (\$ Millions)



Top 10 B.C. International Vegetable Product Exports (\$ Millions)

Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets in 2019
Mushrooms	\$153.3	\$188.8	\$229.7	51%	22%	14	U.S. (91%), Japan (6%)
Peppers	\$88.2	\$87.1	\$99.1	22%	14%	5	U.S. (99%)
Tomatoes	\$58.8	\$51.5	\$53.9	12%	5%	5	U.S. (96%)
Peas	\$19.4	\$34.8	\$28.4	6%	-19%	25	China (35%), India (20%), Colombia (12%), Nepal (10%), U.S. (6%)
Potatoes	\$9.0	\$10.5	\$13.6	3%	30%	10	U.S. (75%), Japan (23%)
Cucumbers	\$13.9	\$17.9	\$12.3	3%	-31%	6	U.S. (96%)
Lettuce	\$3.1	\$2.7	\$1.7	<1%	-36%	3	U.S. (99%)
Eggplant	\$1.2	\$0.9	\$1.1	<1%	16%	2	U.S. (99%)
Beans	\$1.0	\$0.5	\$0.8	<1%	64%	8	India (52%), U.A.E. (27%), U.S. (10%), Guatemala (8%)
Brussels sprouts	\$0.4	\$0.8	\$0.5	<1%	-39%	1	U.S. (100%)
Other vegetable products	\$11.0	\$9.2	\$6.7	1%	-27%	N/A	N/A
Total Vegetable Products	\$359.4	\$404.7	\$447.7	100%	11%	45	U.S. (88%)



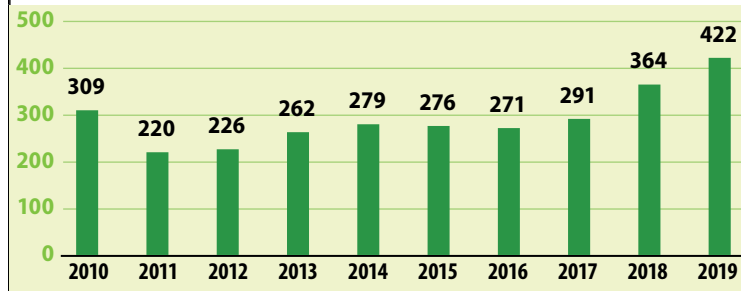
B.C. exports a variety of fresh vegetables, provisionally preserved vegetables including vegetables that have been frozen, dried, peeled etc., as well as prepared vegetables such as pickled cucumbers and prepared potatoes. B.C.'s vegetable export value comes predominately (98%) from fresh and provisionally preserved vegetables while 2% comes from prepared vegetables.

Greenhouse vegetables accounted for 37% of B.C.'s total vegetable export value in 2019. B.C.'s greenhouse vegetable exports included 99.8% of the total value of tomato exports, 94.4% of the total value of cucumber exports, and 99.9% of the total value of pepper exports.

Animals & Animal Products

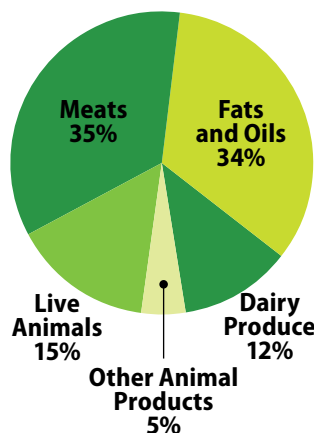
B.C.'s top animal product export in 2019 was tallow, up 72% from the previous year reaching \$142 million.

B.C. International Vegetable Product Exports (\$ Millions)



Top 10 B.C. International Animal Product Exports (\$ Millions)

Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
Tallow	\$12.2	\$82.7	\$142.1	34%	72%	1	U.S. (100%)
Pork	\$106.6	\$105.2	\$98.8	23%	-6%	30	Japan (40%), China (26%), Taiwan (8%)
Live bovine	\$41.9	\$44.1	\$44.9	11%	2%	3	U.S. (100%)
Poultry	\$35.0	\$37.6	\$42.3	10%	12%	33	U.S. (29%), Philippines (27%), Taiwan (17%)
Whey protein	\$22.1	\$20.0	\$21.4	5%	7%	16	U.S. (56%), Brazil (30%)
Live horses	\$11.5	\$13.1	\$17.3	4%	32%	10	U.S. (73%), Japan (25%)
Butter, dairy spreads and milk fats and oils	\$5.3	\$8.5	\$11.9	3%	40%	5	U.S. (85%), Australia (15%)
Cheese	\$12.2	\$12.5	\$7.2	2%	-42%	13	U.S. (34%), Singapore (20%), Australia (18%)
Sausages	\$4.9	\$5.5	\$5.7	1%	4%	10	U.S. (66%), Hong Kong (7%), United Kingdom (7%)
Eggs	\$3.8	\$5.6	\$5.7	1%	3%	2	U.S. (69%), Hong Kong (31%)
Other animal products	\$35.4	\$29.7	\$24.3	6%	-18%	N/A	N/A
Total Animal Products	\$290.9	\$364.4	\$421.6	100%	16%	81	U.S. (61%), Japan (11%), China (8%), Philippines (5%), Taiwan (4%), Hong Kong (3%)



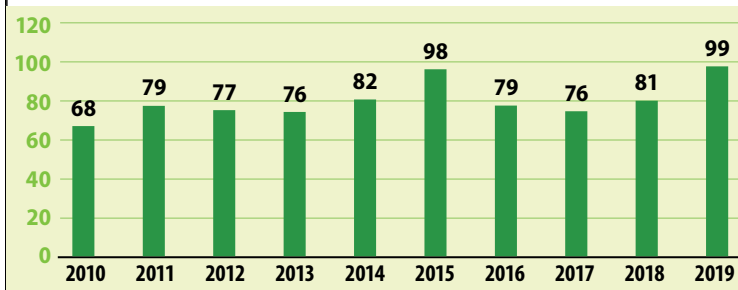
B.C. exports a variety of animal products including meat accounting for 35% of the animal export value, animal fats and oils accounting for 34%, live animals accounting for 15%, dairy produce accounting for 12%, and other animal products accounting for 5% of the total animal export value in 2019.

Beverages

B.C. exported \$99 million in beverages to 36 international markets in 2019.

With an increase of 22% above the previous year, B.C. saw notable increases in the export value of spirits (up 149%) and waters (up 35%).

B.C. International Exports of Beverages (\$ Millions)



B.C. International Exports of Beverages (\$ Millions)

Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
Waters	\$37.1	\$37.8	\$51.0	51%	35%	17	U.S. (84%), China (7%)
Fruit and vegetable juice	\$19.0	\$21.9	\$25.5	26%	16%	18	U.S. (88%), Germany (5%)
Wines	\$9.4	\$9.5	\$6.4	6%	-32%	17	China (73%), U.S. (9%), Taiwan (6%)
Spirits	\$1.1	\$2.4	\$6.0	6%	149%	14	U.S. (74%), United Kingdom (22%)
Beer	\$5.4	\$5.5	\$5.0	5%	-9%	1	U.S. (100%)
Other beverages	\$3.9	\$4.3	\$5.5	6%	29%	N/A	N/A
Total Beverages	\$75.9	\$81.4	\$99.4	100%	22%	36	U.S. (81%), China (9%)

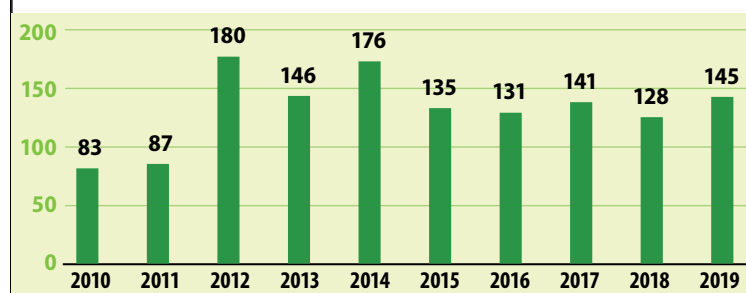


Field Crop Products

In 2019 B.C. exported \$145 million in field crops to 82 international markets.

B.C.'s field crop export value increased 14% over the previous year with growth in almost all commodities, most notably a 126% increase in the export value of hay and a 63% increase in oats.

B.C. International Exports of Field Crops (\$ Millions)



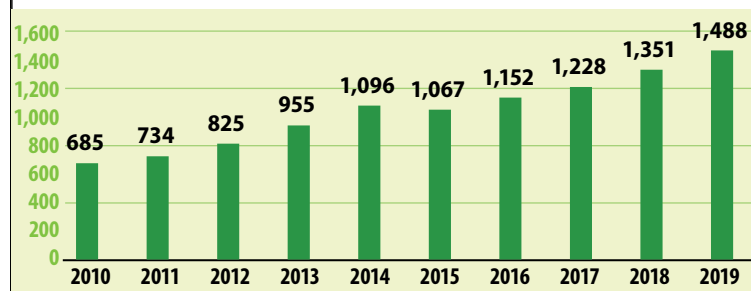
Top 10 B.C. International Exports of Field Crops Products (\$ Millions)

Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
Wheat	\$62.6	\$57.0	\$67.0	46%	17%	68	U.S. (67%), Indonesia (4%), Japan (3%), China (3%)
Rape/colza seeds	\$19.5	\$26.2	\$26.2	18%	0.1%	24	Japan (25%), China (20%), Mexico (12%), Pakistan (9%), U.A.E. (8%)
Oats	\$9.3	\$9.6	\$15.7	11%	63%	26	U.S. (79%), Japan (6%), Mexico (5%)
Barley	\$5.8	\$6.2	\$8.1	6%	30%	16	China (68%), Japan (15%), U.S. (9%)
Malt	\$12.2	\$7.2	\$7.5	5%	4%	4	U.S. (99%)
Canary seeds	\$2.7	\$1.7	\$6.0	4%	250%	24	Colombia (23%), Indonesia (13%), Spain (11%), Australia (9%)
Hemp	\$12.2	\$7.1	\$2.2	1%	-70%	5	U.S. (91%), Australia (7%)
Hay	\$0.6	\$0.8	\$1.7	1%	126%	4	China (53%), South Korea (44%)
Rice	\$0.9	\$0.9	\$1.3	1%	54%	5	U.S. (59%), China (39%)
Legumes	\$1.1	\$1.4	\$1.3	1%	-5%	6	U.S. (92%), United Kingdom (6%)
Other field crops	\$13.6	\$9.4	\$8.2	6%	-12%	N/A	N/A
Total Field Crops	\$140.6	\$127.5	\$145.2	100%	14%	82	U.S. (52%), China (11%), Japan (8%)

Other Agriculture and Food Products

B.C. exported \$1.49 billion in other agriculture and food products to 99 international markets in 2019.

B.C. International Exports of Other Agriculture and Food Products (\$ Millions)



B.C. International Exports of Other Agriculture and Food Products (\$ Millions)

Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
Food preparations for manufacturing & natural health products	\$317.6	\$361.5	\$376.7	25%	4%	85	U.S. (50%), South Korea (21%), China (7%)
Baked goods	\$225.9	\$229.5	\$244.3	16%	6%	22	U.S. (98%)
Animal feed	\$112.7	\$134.7	\$183.7	12%	36%	30	U.S. (80%), China (6%), Hong Kong (5%)
Chocolate products	\$94.4	\$93.8	\$149.9	10%	60%	15	U.S. (98%)
Floriculture	\$112.1	\$118.1	\$138.8	9%	18%	4	U.S. (99%)
Fruit syrups and concentrates	\$81.4	\$99.8	\$83.7	6%	-16%	14	U.S. (97%)
Malt extract	\$48.9	\$51.1	\$58.9	4%	15%	10	U.S. (99%)
Coffee	\$43.7	\$51.7	\$56.7	4%	10%	26	U.S. (63%), South Korea (12%), Australia (6%)
Miscellaneous edible preparations	\$43.3	\$48.2	\$40.1	3%	-17%	37	U.S. (77%), Philippines (5%)
Tea	\$36.8	\$35.2	\$38.6	3%	10%	16	U.S. (99%)
Modified starches	\$10.0	\$17.7	\$31.2	2%	76%	22	U.S. (78%), China (5%), Germany (5%)
Sugars	\$41.7	\$53.6	\$26.0	2%	-52%	20	U.S. (66%), Japan (9%), South Korea (8%)
Fats and oils	\$15.2	\$11.1	\$13.6	1%	22%	32	U.S. (59%), China (13%), United Kingdom (7%), South Korea (6%)
Pasta	\$19.9	\$20.2	\$13.1	1%	-35%	7	U.S. (99%)
Soups and broths	\$6.1	\$9.1	\$11.2	1%	24%	8	Japan (50%), Taiwan (30%), China (8%), U.S. (6%)
Condiments	\$3.7	\$4.6	\$9.9	1%	116%	9	U.S. (82%), Japan (16%)
Food residue and waste	\$7.9	\$5.7	\$6.3	<1%	12%	2	U.S. (99%)
Essential oils	\$2.8	\$2.3	\$2.1	<1%	-9%	19	U.S. (68%), Taiwan (11%), Japan (10%)
Gums, resins and vegetable saps and extracts	\$1.6	\$2.0	\$1.6	<1%	-20%	20	U.S. (41%), France (12%), South Korea (11%), Hong Kong (9%), Japan (8%), China (7%)
Other miscellaneous agriculture and food products	\$2.3	\$1.1	\$1.1	<1%	5%	N/A	N/A
Total Other Agriculture and Food Products	\$1,227.9	\$1,351.0	\$1,487.5	100%	10%	99	U.S. (80%), South Korea (6%)

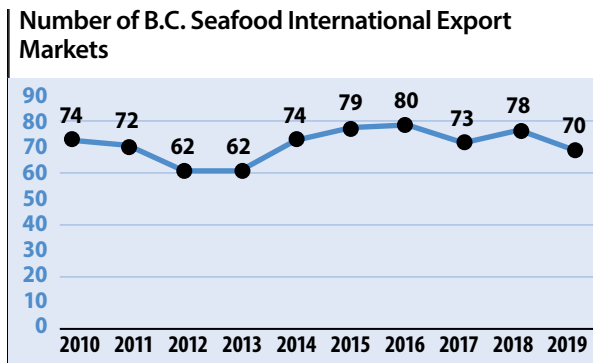
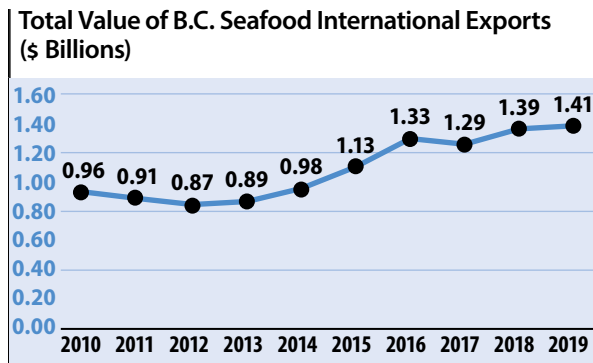
Seafood Exports – 2019



Seafood Export Highlights – 2019

B.C.'s seafood export value rose 2% in 2019 to \$1.4 billion.

B.C. exported 181 different seafood products to 70 international markets in 2019.



Seafood Top Export Products

B.C.'s top seafood exports in 2019 include farmed Atlantic salmon (\$561.9 million), crabs (\$206.5 million) and hake (\$102.9 million).

Farmed Atlantic salmon increased by 4% and was exported to 17 international markets.

Top 25 B.C. Seafood Export Products by Value (\$ Millions)

Rank	Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
1	Farmed Atlantic salmon	\$512.3	\$541.1	\$561.9	40%	4%	17	U.S. (95%)
2	Crabs	\$130.9	\$159.1	\$206.5	15%	30%	18	China (77%), U.S. (20%)
3	Hake	\$72.0	\$102.7	\$102.9	7%	0%	30	China (31%), Ukraine (27%), Lithuania (8%)
4	Geoduck clams	\$57.1	\$54.8	\$61.6	4%	12%	14	China (58%), Hong Kong (29%), Macao (13%)
5	Shrimp/prawns	\$36.9	\$53.1	\$57.7	4%	9%	11	China (44%), Japan (33%), U.S. (19%)
6	Herring	\$55.3	\$36.2	\$35.6	3%	-2%	14	Japan (61%), China (19%), U.S. (10%)
7	Halibut	\$39.0	\$33.4	\$35.5	3%	6%	7	U.S. (99%)
8	Wild sockeye	\$13.5	\$56.2	\$22.5	2%	-60%	16	United Kingdom (39%), U.S. (38%)
9	Sablefish	\$18.4	\$22.3	\$22.5	2%	1%	12	Japan (40%), United Kingdom (20%), China (9%), U.S. (9%), Hong Kong (9%)
10	Tuna	\$25.4	\$22.2	\$21.5	2%	-3%	6	U.S. (94%)
11	Oysters	\$18.6	\$16.6	\$21.0	1%	26%	10	U.S. (72%), Singapore (10%), Hong Kong (9%)
12	Wild Chinook	\$28.3	\$24.0	\$19.7	1%	-18%	11	U.S. (72%), Japan (25%)
13	Farmed Chinook	\$21.2	\$22.0	\$19.7	1%	-10%	6	U.S. (92%), Japan (6%)
14	Sea urchin	\$17.6	\$21.0	\$19.5	1%	-7%	13	Japan (46%), Hong Kong (17%), South Korea (9%), U.S. (9%), Taiwan (9%)
15	Sea cucumber	\$11.6	\$12.5	\$11.9	1%	-5%	5	China (52%), Hong Kong (38%), U.S. (9%)
16	Wild Chum	\$33.4	\$16.6	\$7.9	1%	-52%	23	U.S. (26%), France (17%), Portugal (10%)
17	Clams	\$8.5	\$7.6	\$7.8	1%	3%	8	U.S. (83%), Spain (10%)
18	Sole	\$7.2	\$9.4	\$6.6	<1%	-30%	8	China (82%), U.S. (10%)
19	Wild Coho	\$5.7	\$7.0	\$6.0	<1%	-14%	6	U.S. (88%), Belgium (7%)
20	Caviar, roe and liver	\$5.5	\$7.1	\$4.5	<1%	-36%	14	U.S. (30%), Japan (27%), Germany (14%)
21	Cod	\$4.0	\$4.7	\$3.9	<1%	-18%	13	Japan (30%), China (17%), U.S. (17%)
22	Pollock	\$1.9	\$2.5	\$3.7	<1%	47%	6	China (45%), Ukraine (21%), U.S. (15%), South Korea (14%)
23	Mussels	\$1.9	\$2.4	\$3.2	<1%	36%	6	U.S. (83%), Japan (14%)
24	Fats, oils and extracts	\$4.0	\$3.5	\$2.5	<1%	-27%	8	U.S. (54%), Chile (25%), Malaysia (9%)
25	Flounder	\$5.1	\$2.5	\$2.5	<1%	-2%	2	China (75%), U.S. (25%)
	All other seafood	\$151.0	\$151.8	\$145.4	10%	-4%	N/A	N/A
	Total Seafood	\$1,286.5	\$1,392.3	\$1,413.8	100%	2%	70	U.S. (60%), China (21%), Japan (6%)

Seafood Top Export Markets

The U.S. remained B.C.'s primary seafood trading partner, accounting for \$847 million (60%) of B.C.'s total seafood exports in 2019.

92% of B.C.'s total seafood export value was generated by its top five international markets: U.S., China, Japan, Hong Kong and Ukraine.

Of the top 10 seafood export markets, Nigeria was B.C.'s fastest growing market increasing in value from \$2.2 million in 2018 to \$6.8 million in 2019. This was largely due to an increase of frozen hake exports.

Top B.C. Seafood International Export Markets in 2019 by Value (\$ Millions)

Rank	Market	2017	2018	2019	2019 Share	18-19 Growth	Top Products In 2019
1	United States	\$777.2	\$768.8	\$847.2	60%	10%	Farmed Atlantic salmon, crabs, halibut, Chinook salmon, tuna
2	China	\$255.1	\$306.1	\$293.4	21%	-4%	Crabs, geoduck clams, hake, shrimp/prawns, herring
3	Japan	\$110.8	\$122.1	\$91.0	6%	-25%	Herring, shrimp/prawn, farmed Atlantic salmon, sablefish, sea urchin
4	Hong Kong	\$33.3	\$35.3	\$34.8	2%	-1%	Geoduck clams, sea cucumber, sea urchin, sablefish, oysters
5	Ukraine	\$18.8	\$39.3	\$29.0	2%	-26%	Hake, pollock
6	United Kingdom	\$8.6	\$10.5	\$17.7	1%	68%	Sockeye salmon, sablefish, sea urchin, cod, shrimp/prawns
7	Lithuania	\$5.4	\$7.4	\$8.7	1%	17%	Hake
8	Macao	\$6.9	\$8.3	\$8.0	1%	-3%	Geoduck clams, sea cucumber, sea urchin, crabs, oysters
9	Nigeria	\$1.4	\$2.2	\$6.8	<1%	205%	Hake, pollock, Pacific Ocean perch
10	South Africa	\$2.4	\$10.9	\$6.4	<1%	-41%	Hake, herring
	All Other Export Markets	\$66.7	\$81.1	\$70.7	5%	-13%	N/A
	World	\$1,286.5	\$1,392.3	\$1,413.8	100%	2%	Farmed Atlantic salmon, crabs, hake, geoduck clams, shrimp/prawns

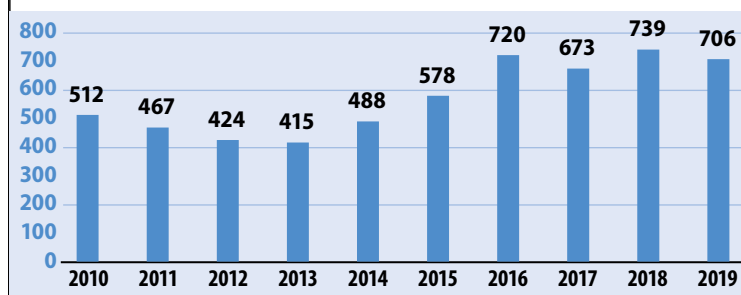


Salmon & Trout Products

B.C. exported \$706 million in salmon and trout products to 37 international markets in 2019.

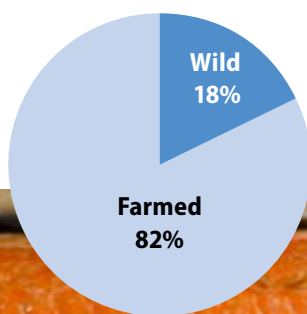
Farmed Atlantic salmon remained the top salmon and trout export product with an increase of 4% from the previous year.

B.C. International Exports of Salmon & Trout (\$ Millions)



B.C. International Exports of Salmon & Trout (\$ Millions)

Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
Farmed Atlantic Salmon	\$512.3	\$541.1	\$561.9	80%	4%	17	U.S. (95%)
Wild Sockeye	\$13.5	\$56.2	\$22.5	3%	-60%	16	United Kingdom (39%), U.S. (38%)
Wild Chinook	\$28.3	\$24.0	\$19.7	3%	-18%	11	U.S. (72%), Japan (25%)
Farmed Chinook	\$21.2	\$22.0	\$19.7	3%	-11%	6	U.S. (92%), Japan (6%)
Wild Chum	\$33.4	\$16.6	\$7.9	1%	-52%	23	U.S. (26%), France (17%), Portugal (10%)
Wild Coho	\$5.7	\$7.0	\$6.0	1%	-14%	6	U.S. (88%), Belgium (7%)
Wild Pink	\$5.4	\$6.1	\$2.0	<1%	-68%	9	U.S. (34%), Belgium (31%), Georgia (16%)
Farmed Trout	\$0.5	\$0.6	\$0.2	<1%	-62%	2	U.S. (99%)
Farmed Coho	\$0.1	\$0.1	\$0.1	<1%	-58%	2	U.S. (96%)
Other wild salmon	\$52.2	\$65.4	\$65.5	9%	0%	18	U.S. (84%)
<i>Subtotal wild</i>	\$138.4	\$175.2	\$123.7	18%	-29%	34	U.S. (90%), United Kingdom (10%), Japan (7%)
<i>Subtotal farmed</i>	\$534.2	\$563.9	\$581.9	82%	3%	17	U.S. (95%)
Total Salmon and Trout	\$672.6	\$739.1	\$705.6	100%	-5%	37	U.S. (91%)



B.C. exports both farmed and wild salmon, as well as farmed trout products. In 2019, farmed salmon and trout products accounted for 82% of total salmon and trout products, while wild salmon products accounted for 18%.

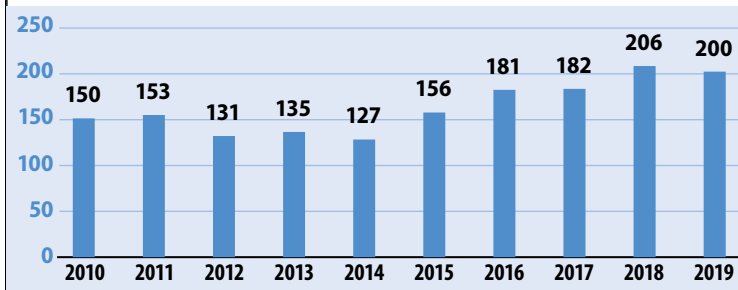


Groundfish Products

B.C. exported \$200 million in groundfish products to 42 international markets in 2019.

With an overall decrease of 3% from the previous year, groundfish products that saw notable growth include pollock (up 47%) and turbot (up 46%).

B.C. International Exports of Groundfish (\$ Millions)



B.C. International Exports of Groundfish (\$ Millions)

Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
Hake	\$72.0	\$102.7	\$102.9	51%	0.2%	30	China (31%), Ukraine (27%), Lithuania (8%)
Halibut	\$39.0	\$33.4	\$35.5	18%	6%	7	U.S. (99%)
Sablefish	\$18.4	\$22.3	\$22.5	11%	1%	12	Japan (40%), United Kingdom (20%), China (9%), U.S. (9%), Hong Kong (9%)
Sole	\$7.2	\$9.4	\$6.6	3%	-30%	8	China (82%), U.S. (10%)
Cod	\$4.0	\$4.7	\$3.9	2%	-18%	13	Japan (30%), China (17%), U.S. (17%)
Pollock	\$1.9	\$2.5	\$3.7	2%	47%	6	China (45%), Ukraine (21%), U.S. (15%), South Korea (14%)
Flounder	\$5.1	\$2.5	\$2.5	1%	-2%	2	China (75%), U.S. (25%)
Pacific Ocean perch	\$0.7	\$0.5	\$0.7	<1%	43%	7	China (45%), Japan (36%), U.S. (11%)
Skate	\$0.5	\$0.6	\$0.6	<1%	-4%	2	South Korea (90%), U.S. (10%)
Lingcod	\$1.1	\$0.6	\$0.5	<1%	-17%	1	U.S. (100%)
Turbot	\$0.0	\$0.05	\$0.1	<1%	46%	2	U.S. (52%), China (48%)
Dogfish	\$0.3	\$0.1	\$0.02	<1%	-85%	1	U.S. (100%)
Other groundfish	\$31.5	\$26.9	\$20.9	10%	-22%	11	U.S. (71%), China (22%)
Total Groundfish	\$181.7	\$206.3	\$200.3	100%	-3%	42	U.S. (28%), China (24%), Ukraine (14%)



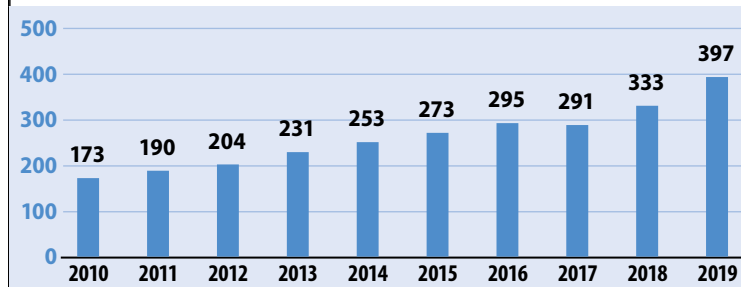
Invertebrate & Marine Plant Products

B.C. exported \$397 million in invertebrate and marine plant products to 28 international markets in 2019.

Crabs were the top invertebrate and marine plant product export with a 30% increase from the previous year.

Marine plant exports increased 82% from 2018, with 92% being exported to Italy.

B.C. International Exports of Invertebrate and Marine Plants (\$ Millions)



B.C. International Exports of Invertebrate and Marine Plants (\$ Millions)

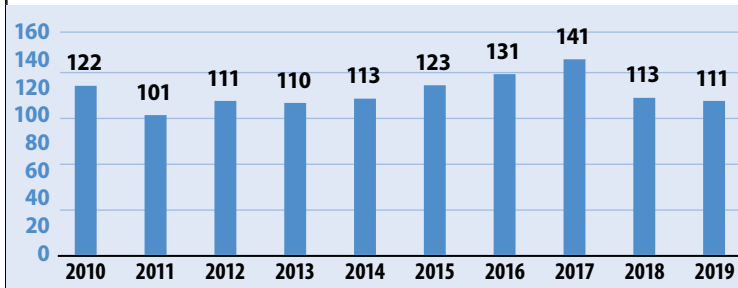
Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
Crabs	\$130.9	\$159.1	\$206.5	52%	30%	18	China (77%), U.S. (20%)
Geoduck clams	\$57.1	\$54.8	\$61.6	16%	12%	14	China (58%), Hong Kong (29%), Macao (13%)
Shrimp/prawns	\$36.9	\$53.1	\$57.7	15%	9%	11	China (44%), Japan (33%), U.S. (19%)
Oysters	\$18.6	\$16.6	\$21.0	5%	26%	10	U.S. (72%), Singapore (10%), Hong Kong (9%)
Sea urchins	\$17.6	\$21.0	\$19.5	5%	-7%	13	Japan (46%), Hong Kong (17%), South Korea (9%), U.S. (9%), Taiwan (9%)
Sea cucumbers	\$11.6	\$12.5	\$11.9	3%	-5%	5	China (52%), Hong Kong (38%), U.S. (9%)
Clams	\$8.5	\$7.6	\$7.8	2%	3%	8	U.S. (83%), Spain (10%)
Mussels	\$1.9	\$2.4	\$3.2	1%	36%	6	U.S. (83%), Japan (14%)
Marine plants	\$0.9	\$0.7	\$1.2	<1%	82%	6	Italy (92%), U.S. (6%)
Scallops	\$0.2	\$0.5	\$0.04	<1%	-92%	3	U.S. (91%), Hong Kong (7%)
Other shellfish	\$6.5	\$5.1	\$6.3	2%	26%	14	U.S. (31%), China (25%), Japan (13%), Hong Kong (11%)
Total Shellfish	\$290.8	\$333.3	\$396.8	100%	19%	28	China (58%), U.S. (20%), Hong Kong (8%), Japan (8%)



Other Seafood Species & Products

B.C. exported \$111 million in other seafood species and products to 32 international markets in 2019.

B.C. International Exports of Other Seafood Products (\$ Millions)



B.C. International Exports of Other Seafood Products (\$ Millions)

Product	2017	2018	2019	2019 Share	18-19 Growth	Total Markets	Top Markets In 2019
Herring	\$55.3	\$36.2	\$35.6	32%	-2%	14	Japan (61%), China (19%), U.S. (10%)
Tuna	\$25.4	\$22.2	\$21.5	19%	-3%	6	U.S. (94%)
Caviar, roe and liver	\$5.5	\$7.1	\$4.5	4%	-36%	14	U.S. (30%), Japan (27%), Germany (14%)
Fats, oils and extracts	\$4.0	\$3.5	\$2.5	2%	-27%	8	U.S. (54%), Chile (25%), Malaysia (9%)
Farmed Sturgeon	\$0.0	\$0.01	\$0.2	<1%	987%	2	U.S. (82%), Taiwan (18%)
Flour, pellets and meal for non-human consumption	\$2.2	\$2.5	\$0.02	<1%	-99%	2	U.S. (85%), China (15%)
Other seafood products	\$49.0	\$42.1	\$46.9	42%	11%	18	U.S. (95%)
Total Other Seafood Products	\$141.4	\$113.5	\$111.2	100%	-2%	32	U.S. (64%), Japan (21%)



Source, Definitions & Notes

Source: Statistics Canada, CATSNET Analytics (February 2020).

“Exports” include all goods grown, produced, extracted or manufactured in British Columbia and leaving the province (through customs) for a foreign destination. Exports of imported merchandise that have been substantially enhanced in value are also included. In this document, “exports” refer to international exports and does not include interprovincial exports.

“Food Preparations for Manufacturing and Natural Health Products” includes pastes, powders and flavourings used by food manufacturers, as well as natural health products.

Due to rounding, numbers presented throughout this report may not add up to the totals indicated and percentages may not reflect the absolute figures for this same reason.

Contact Information

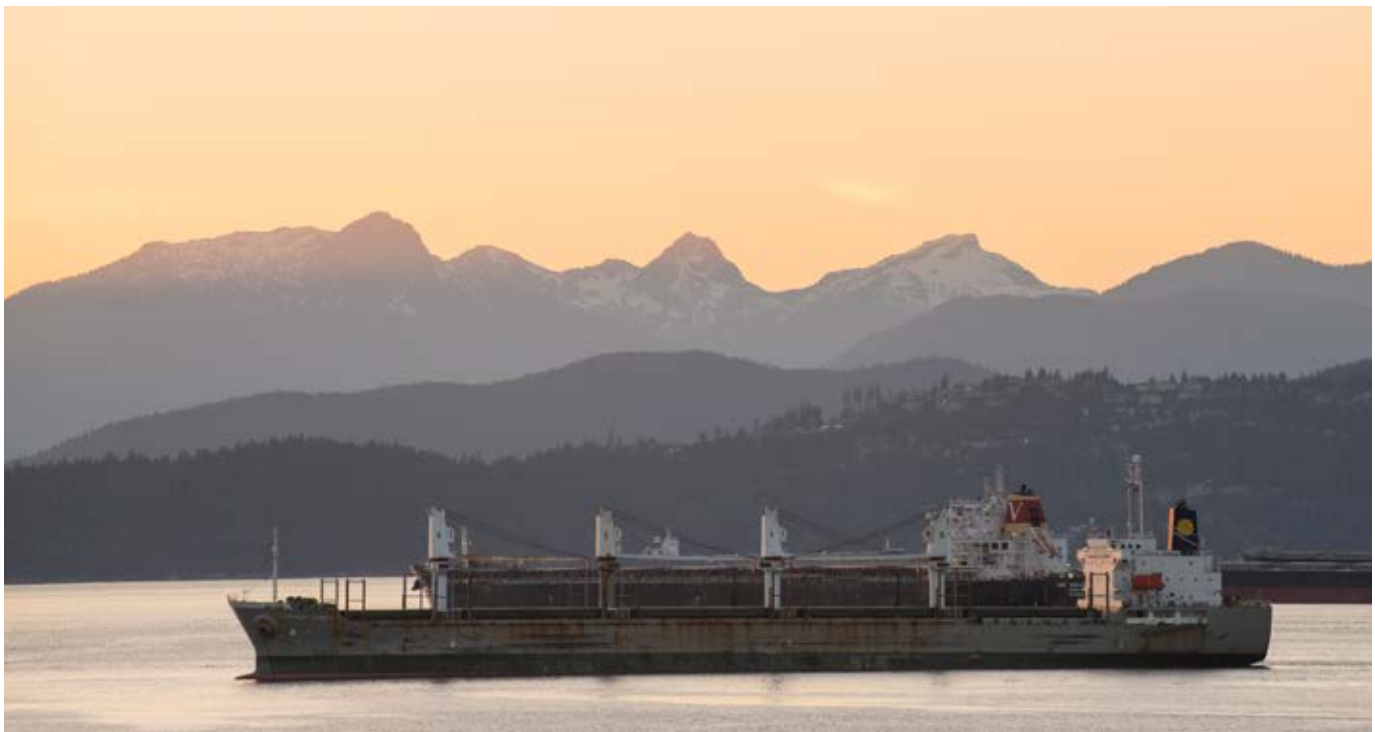
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