



# **2017 BRITISH COLUMBIA AGRIFOOD AND SEAFOOD INTERNATIONAL EXPORT HIGHLIGHTS**

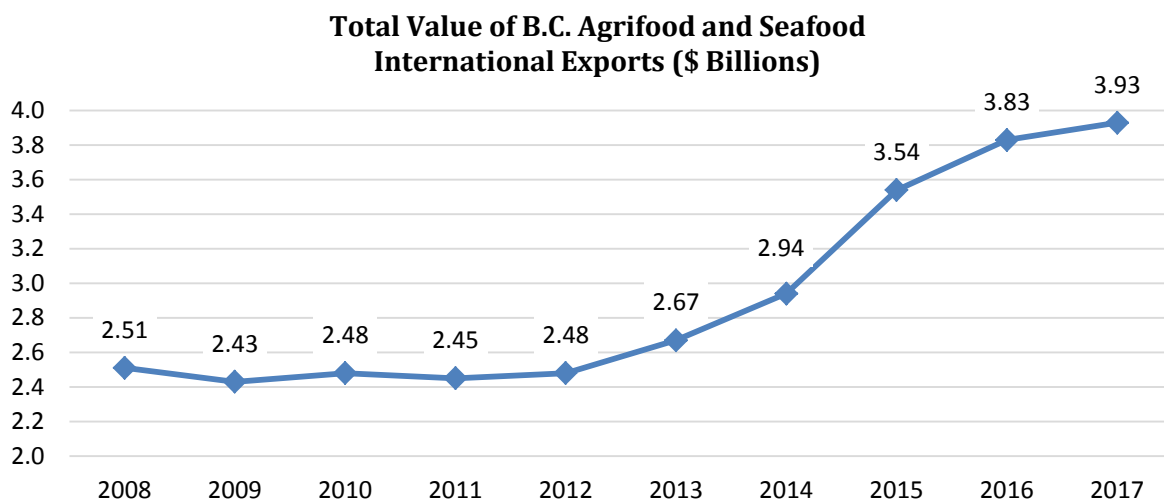


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## B.C. AGRIFOOD AND SEAFOOD INTERNATIONAL EXPORT HIGHLIGHTS - 2017

- ❖ In 2017, B.C. exported \$3.9 billion worth of agrifood and seafood products to 157 markets.
- ❖ The value of British Columbia agrifood and seafood international exports increased over two per cent (\$94 million) in 2017.
- ❖ The value of agrifood product exports rose by more than five per cent while the value of seafood product exports was down almost three per cent.
- ❖ Agrifood shipments contributed 67 per cent (\$2.6 billion) and seafood shipments contributed 38 per cent (\$1.3 billion) to the total value of provincial agrifood and seafood exports in 2017.
- ❖ The top exported commodities in 2017 were farmed Atlantic salmon valued at \$512 million and food preparations for manufacturing & natural health products valued at \$329 million.
- ❖ The United States (U.S.) was B.C.'s largest export market with a 72 per cent share in 2017 worth \$2.8 billion.
- ❖ Commodities with the greatest growth from 2016 to 2017 included:
  - Peanuts (primarily peanut butters) up 179 per cent to nearly \$64 million.
  - Geoduck clams up 50 per cent to \$57 million.
  - Sugar and sugar confectionary up 39 per cent to nearly \$42 million.
  - Fruit syrups and beverage concentrates up nearly 26 per cent to \$81 million.
- ❖ International markets with significant growth from 2016 to 2017 included:
  - Singapore doubling to nearly \$29 million.
  - The Philippines up 35 per cent to nearly \$27 million.
  - Hong Kong up 22 per cent to nearly \$67 million.



Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. AGRIFOOD AND SEAFOOD INTERNATIONAL EXPORTS

- ❖ At \$512 million, farmed Atlantic salmon continued to be the #1 export commodity in British Columbia agrifood and seafood with a 13 per cent share of the total value.
- ❖ Food preparations for manufacturing & natural health products was B.C.'s second highest valued export commodity in 2017 at \$329 million and reaching 84 international markets.

### Top B.C. Agrifood and Seafood International Exports in 2017 by Value (\$ Millions)

RANK	PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
1	Atlantic salmon	\$411.3	\$524.2	<b>\$512.3</b>	13.0%	-2.3%	U.S., Japan, China
2	Food preparations for manufacturing & natural health products	\$293.6	\$306.8	<b>\$329.1</b>	8.4%	7.3%	U.S., South Korea, China, Taiwan, Australia, U.K., Hong Kong
3	Baked goods & cereal products	\$230.4	\$293.3	<b>\$321.7</b>	8.2%	9.7%	U.S.
4	Blueberries	\$218.0	\$200.2	<b>\$222.1</b>	5.7%	10.9%	U.S., Japan, Australia, China
5	Mushrooms	\$131.2	\$156.4	<b>\$153.3</b>	3.9%	-2.0%	U.S., Japan, France, Netherlands, Swaziland
6	Crab	\$116.0	\$141.5	<b>\$130.9</b>	3.3%	-7.5%	China, U.S., Singapore
7	Alfalfa, grass seed, fodder & animal feeds	\$108.9	\$118.0	<b>\$117.5</b>	3.0%	-0.4%	U.S.
8	Plants, bulbs & flowers	\$96.7	\$106.9	<b>\$112.2</b>	2.9%	5.0%	U.S.
9	Pork products	\$91.9	\$104.2	<b>\$107.2</b>	2.7%	2.9%	China, Japan, Taiwan
10	Chocolate & cocoa products	\$124.4	\$118.7	<b>\$94.3</b>	2.4%	-20.6%	U.S.
11	Peppers	\$89.6	\$93.2	<b>\$88.2</b>	2.2%	-5.4%	U.S.
12	Coffee & tea	\$67.0	\$77.9	<b>\$85.1</b>	2.2%	9.2%	U.S., Australia
13	Cherries	\$91.7	\$83.3	<b>\$81.5</b>	2.1%	-2.2%	U.S., China, Hong Kong, Taiwan, Vietnam
14	Fruit syrups & beverage concentrates	\$55.0	\$65.4	<b>\$81.4</b>	2.1%	24.5%	U.S.
15	Hake	\$44.1	\$70.5	<b>\$72.0</b>	1.8%	2.1%	China, Ukraine, Lithuania
16	Peanuts	\$5.3	\$22.8	<b>\$63.5</b>	1.6%	178.5%	U.S.
17	Tomatoes	\$65.4	\$61.5	<b>\$58.8</b>	1.5%	-4.4%	U.S., Japan
18	Milled cereals & milling products	\$56.5	\$56.2	<b>\$58.5</b>	1.5%	4.1%	U.S., Japan
19	Geoduck clams	\$43.5	\$38.1	<b>\$57.1</b>	1.5%	49.9%	China, Hong Kong, Macau
20	Herring	\$35.0	\$45.2	<b>\$55.3</b>	1.4%	22.3%	Japan, China, U.S.
21	Chinook salmon	\$42.0	\$47.5	<b>\$49.5</b>	1.3%	4.2%	U.S., Japan, Italy
22	Sugar & sugar confectionary	\$26.7	\$29.9	<b>\$41.6</b>	1.1%	39.1%	U.S., Costa Rica
23	Dairy products	\$35.0	\$40.6	<b>\$40.5</b>	1.0%	-0.2%	U.S., Brazil, China
24	Live beef cattle	\$68.8	\$50.3	<b>\$39.7</b>	1.0%	-21.1%	U.S.
25	Halibut	\$38.1	\$43.6	<b>\$39.1</b>	1.0%	-10.3%	U.S.
<i>All Other Agrifood &amp; Seafood</i>		\$955.2	\$937.1	<b>\$914.5</b>	23.3%	-2.4%	--
<b>TOTAL AGRIFOOD &amp; SEAFOOD</b>		<b>\$3,541.3</b>	<b>\$3,833.3</b>	<b>\$3,926.9</b>	<b>100.0%</b>	<b>2.4%</b>	<b>U.S., China, Japan, South Korea, Hong Kong, Taiwan, Australia, Singapore</b>

Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. AGRIFOOD AND SEAFOOD INTERNATIONAL EXPORT MARKETS

❖ The top 10 markets comprised 95 per cent of B.C.'s total international agrifood and seafood exports in 2017.

### Top B.C. Agrifood and Seafood International Export Markets in 2017 by Value (\$ Millions)

RANK	MARKET	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP PRODUCTS IN 2017
1	United States	\$2,556.8	\$2,738.7	<b>\$2,815.4</b>	71.7%	2.8%	Atlantic salmon, Baked goods & cereal products, Blueberries, Food preparations for manufacturing & natural health products, Mushrooms, Plants, bulbs & flowers, Alfalfa, grass seed, fodder & animal feeds, Chocolate & cocoa products, Peppers, Fruit syrups & beverage concentrates
2	China	\$343.5	\$407.2	<b>\$395.2</b>	10.1%	-2.9%	Crab, Pork products, Geoduck clams, Hake, Food preparations for manufacturing & Natural health products, Cherries, Shrimps & prawns, Herring, Oilseeds, Sole
3	Japan	\$190.4	\$207.1	<b>\$204.0</b>	5.2%	-1.5%	Herring, Pork products, Atlantic salmon, Blueberries, Sablefish, Shrimps & prawns, Sea urchin, Chinook salmon, Milled cereals & milling products, Chum salmon
4	South Korea	\$54.3	\$63.6	<b>\$71.3</b>	1.8%	12.1%	Food preparations for manufacturing & natural health products, Alfalfa, grass seed, fodder & animal feeds, Oilseeds, Coffee & tea, Marine fats, oils & extracts, Oil & oilcakes, Sugar & sugar confectionary, Pollock, Condiments, sauces, seasonings & soups, Sea urchin
5	Hong Kong	\$41.9	\$54.9	<b>\$67.1</b>	1.7%	22.2%	Geoduck clams, Cherries, Sea cucumber, Food preparations for manufacturing & natural health products, Pork products, Sea urchin, Shrimps & prawns, Alfalfa, grass seed, fodder & animal feeds, Eggs, Sablefish
6	Taiwan	\$40.4	\$39.6	<b>\$40.5</b>	1.0%	2.3%	Food preparations for manufacturing & natural health products, Pork products, Poultry products, Cherries, Water, Atlantic salmon, Sea urchin, Tomatoes, Crab, Shrimps & prawns
7	Australia	\$24.9	\$30.4	<b>\$30.5</b>	0.8%	0.3%	Food preparations for manufacturing & natural health products, Coffee & tea, Blueberries, Pork products, Dairy products, Sockeye salmon, Baked goods & cereal products
8	Singapore	\$13.7	\$14.3	<b>\$28.6</b>	0.7%	100.0%	Animal fats, Industrial by-products & residues, Food preparations for manufacturing & natural health products, Crabs, Oysters, Cherries, Blueberries, Dairy products
9	Philippines	\$14.1	\$19.7	<b>\$26.6</b>	0.7%	35.0%	Poultry products, Beef products, Pork products, Food preparations for manufacturing & natural health products, Baked goods & cereal products, Grains & cereals
10	United Kingdom	\$26.2	\$21.2	<b>\$21.5</b>	0.5%	1.4%	Food preparations for manufacturing & natural health products, Sablefish, Coffee & tea, Oil & oilcakes, Sockeye salmon, Cherries, Grains & cereals, Caviar, roe & livers
<i>Rest of World</i>		\$235.1	\$236.6	<b>\$226.2</b>	5.7%	-4.4%	- -
<b>WORLD</b>		\$3,541.3	\$3,833.3	<b>\$3,926.9</b>	100.0%	2.4%	<b>Atlantic salmon, Food preparations for manufacturing &amp; natural health products, Baked goods &amp; cereal products, Blueberries, Mushrooms, Crab, Alfalfa, grass seed, fodder &amp; animal feeds, Plants, bulbs &amp; flowers, Pork products, Chocolate &amp; cocoa products</b>

Source: Statistics Canada, CATSNET Analytics (March 2018).

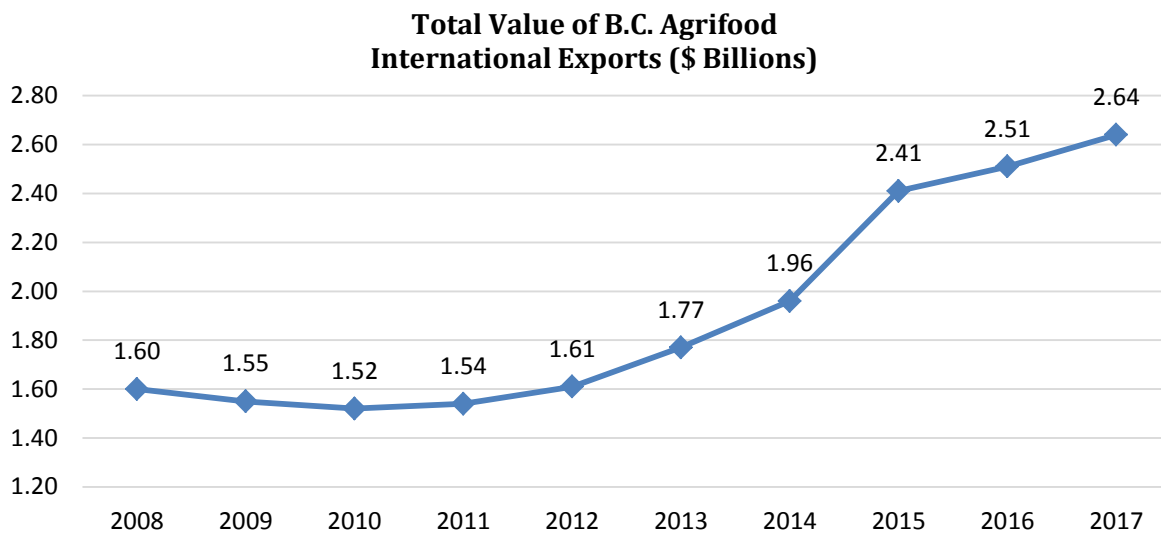
# 2017 BRITISH COLUMBIA AGRIFOOD INTERNATIONAL EXPORTS

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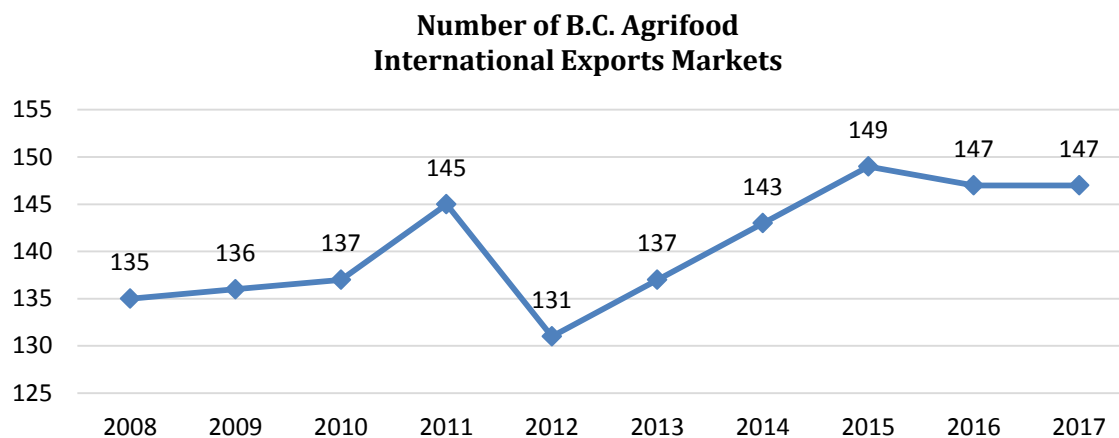


## B.C. AGRIFOOD INTERNATIONAL EXPORT HIGHLIGHTS- 2017

- ❖ B.C.'s agrifood export value rose over five per cent to \$2.6 billion.
- ❖ In 2017, 90 per cent of B.C.'s agrifood export value was generated by the top five markets of U.S., China, Japan, South Korea and Hong Kong.
- ❖ Exports of fruit and nut products increased by nearly 12 per cent, from \$505 million to \$563 million.
- ❖ Exports of animals and animal products increased by seven per cent in 2017, from \$271 million to nearly \$291 million.
- ❖ Exports of other agrifood products grew by six per cent in 2017, rising from \$1.3 billion to nearly \$1.4 billion



Source: Statistics Canada, CATSNET Analytics (March 2018).



Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. AGRIFOOD INTERNATIONAL EXPORTS

- ❖ BC exported 520 agrifood commodities 2017.
- ❖ Food preparations for manufacturing & natural health products continued to be the top export commodity for British Columbia generating \$329 million and showing over seven per cent increase over 2016.
- ❖ At close to \$322 million, baked goods & cereal products were B.C.'s second highest valued agrifood export commodity with a 12 per cent share and close to 10 per cent growth.

### Top B.C. Agrifood Exports in 2017 by Value (\$ Millions)

RANK	PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
1	Food preparations for manufacturing & natural health products	\$293.6	\$306.8	<b>\$329.1</b>	12.5%	7.3%	U.S., South Korea, China, Taiwan, Australia, U.K., Hong Kong
2	Baked goods & cereal products	\$230.4	\$293.3	<b>\$321.7</b>	12.2%	9.7%	U.S.
3	Blueberries	\$218.0	\$200.2	<b>\$222.1</b>	8.4%	10.9%	U.S., Japan, Australia, China
4	Mushrooms	\$131.2	\$156.4	<b>\$153.3</b>	5.8%	-2.0%	U.S., Japan, France, Netherlands, Swaziland
5	Alfalfa, grass seed, fodder & animal feeds	\$108.9	\$118.0	<b>\$117.5</b>	4.5%	-0.4%	U.S.
6	Plants, bulbs & flowers	\$96.7	\$106.9	<b>\$112.2</b>	4.3%	5.0%	U.S.
7	Pork products	\$91.9	\$104.2	<b>\$107.2</b>	4.1%	2.9%	China, Japan, Taiwan
8	Chocolate & cocoa products	\$124.4	\$118.7	<b>\$94.3</b>	3.6%	-20.6%	U.S.
9	Peppers	\$89.6	\$93.2	<b>\$88.2</b>	3.3%	-5.4%	U.S.
10	Coffee & tea	\$67.0	\$77.9	<b>\$85.1</b>	3.2%	9.2%	U.S., Australia
11	Cherries	\$91.7	\$83.3	<b>\$81.5</b>	3.1%	-2.2%	U.S., China, Hong Kong, Taiwan, Vietnam
12	Fruit syrups & beverage concentrates	\$55.0	\$65.4	<b>\$81.4</b>	3.1%	24.5%	U.S.
13	Peanuts	\$5.3	\$22.8	<b>\$63.5</b>	2.4%	178.5%	U.S.
14	Tomatoes	\$65.4	\$61.5	<b>\$58.8</b>	2.2%	-4.4%	U.S., Japan
15	Milled cereals & milling products	\$56.5	\$56.2	<b>\$58.5</b>	2.2%	4.1%	U.S., Japan
16	Sugar & sugar confectionary	\$26.7	\$29.9	<b>\$41.6</b>	1.6%	39.1%	U.S., Costa Rica
17	Dairy products	\$35.0	\$40.6	<b>\$40.5</b>	1.5%	-0.2%	U.S., Brazil, China
18	Live beef cattle	\$68.8	\$50.3	<b>\$39.7</b>	1.5%	-21.1%	U.S.
19	Grains & cereals	\$40.7	\$32.2	<b>\$38.2</b>	1.4%	18.6%	U.S., China, Japan, Indonesia, Colombia, Bangladesh
20	Mixtures of nuts & seeds	\$17.0	\$17.3	<b>\$37.5</b>	1.4%	116.8%	U.S.
21	Cranberries	\$55.5	\$56.1	<b>\$37.4</b>	1.4%	-33.3%	U.S.
22	Water	\$49.9	\$35.1	<b>\$37.1</b>	1.4%	5.7%	U.S., China, Taiwan
23	Poultry products	\$25.1	\$28.6	<b>\$35.3</b>	1.3%	23.4%	Philippines, U.S., Taiwan
24	Mixtures of fruit	\$30.9	\$38.9	<b>\$36.9</b>	1.4%	-5.1%	U.S.
25	Oilseeds	\$22.0	\$24.3	<b>\$27.9</b>	1.0%	14.8%	China, U.S., Japan, Mexico, South Korea
	<i>All Other Agrifood Products</i>	\$313.9	\$289.5	<b>\$292.3</b>	11.1%	1.0%	--
	<b>TOTAL AGRIFOOD PRODUCTS</b>	<b>\$2,411.1</b>	<b>\$2,507.6</b>	<b>\$2,638.8</b>	<b>100.0%</b>	<b>5.2%</b>	<b>U.S., China, Japan, South Korea, Hong Kong, Taiwan, Australia, Philippines, Singapore, Vietnam, U.K.</b>

Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. AGRIFOOD INTERNATIONAL MARKETS

- ❖ The U.S. continued to be B.C.'s top export market with a 77 per cent share of total agrifood exports, topping \$2.0 billion in 2017.
- ❖ B.C.'s agrifood exports to Singapore more than doubled in value to \$25 million.
- ❖ Markets also showing strong growth in 2017 were South Korea (up 22 per cent) and the Philippines (up 35 per cent).

### Top B.C. Agrifood Export Markets in 2017 by Value (\$ Millions)

RANK	MARKET	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP PRODUCTS IN 2017
1	United States	\$1,861.9	\$1,940.0	<b>\$2,038.1</b>	77.2%	5.1%	Baked goods & cereal products, Blueberries, Food preparations for manufacturing & natural health products, Mushrooms, Plants, blubs & flowers, Alfalfa, grass seed, fodder & animal feeds, Chocolate and cocoa products
2	China	\$140.7	\$141.9	<b>\$138.6</b>	5.3%	-2.3%	Pork products, Food preparations for manufacturing & natural health products, Cherries, Oilseeds, Wine & cider
3	Japan	\$103.3	\$100.8	<b>\$93.2</b>	3.5%	-7.5%	Pork products, Blueberries, Milled cereal and milling products, Oilseeds
4	South Korea	\$48.0	\$53.6	<b>\$65.2</b>	2.5%	21.6%	Food preparations for manufacturing & natural health products, Alfalfa, grass seed, fodder & animal feeds, Oilseeds, Coffee & tea, Oil & oilcakes
5	Hong Kong	\$24.6	\$31.2	<b>\$33.9</b>	1.3%	8.7%	Cherries, Food preparations for manufacturing & natural health products, Pork products, Alfalfa, grass seed, fodder & Animal feeds, Eggs
6	Taiwan	\$30.3	\$29.7	<b>\$32.6</b>	1.2%	9.8%	Food preparations for manufacturing & natural health products, Pork products, Poultry products, Cherries, Water
7	Australia	\$18.9	\$26.2	<b>\$28.7</b>	1.1%	9.5%	Food preparations for manufacturing & natural health products, Coffee & tea, Blueberries, Pork products, Dairy products
8	Philippines	\$13.9	\$19.2	<b>\$25.9</b>	1.0%	34.9%	Poultry products, Beef products, Pork products, Food preparations for manufacturing & natural health products, Baked goods & cereal products
9	Singapore	\$11.5	\$10.7	<b>\$25.4</b>	1.0%	137.4%	Animal fats, Industrial by-products and residues, Food preparations for manufacturing & natural health products, Pork products, Cherries
10	Vietnam	\$12.5	\$16.6	<b>\$16.3</b>	0.6%	-1.8%	Food preparations for manufacturing & natural health products, Apples, Cherries, Grains & cereals, Poultry products
All Other Export Markets		\$145.5	\$137.7	<b>\$140.9</b>	5.3%	2.3%	Food preparations for manufacturing & natural health products, Grains & cereals, Dairy products, Cherries, Oilseeds, Poultry products
WORLD		<b>\$2,411.1</b>	<b>\$2,507.6</b>	<b>\$2,638.8</b>	<b>100.0%</b>	<b>5.2%</b>	<b>Food preparations for manufacturing &amp; Natural health products, Baked goods &amp; cereal products, Blueberries, Mushrooms, Alfalfa, grass seed, Fodder &amp; animal feeds, Plants, bulbs &amp; flowers, Pork products</b>

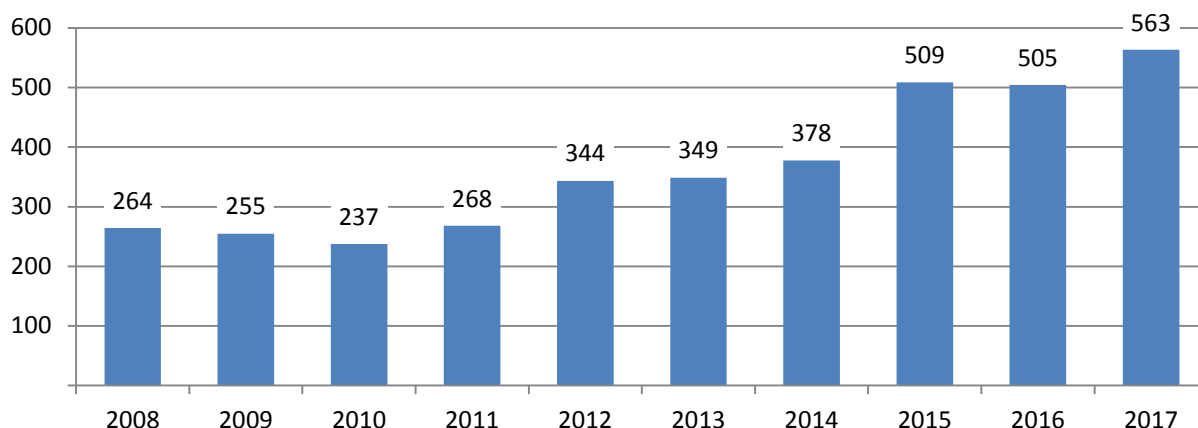
Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. INTERNATIONAL EXPORTS – FRUIT & NUT PRODUCTS

- ❖ Exports of fruit and nut products increased 12 per cent, reaching \$563 million in 2017.
- ❖ Exports of blueberries increased 11 per cent from \$200 million in 2016 to \$222 million in 2017, making them B.C.'s largest fruit and nut export product.
- ❖ Cherries were one of B.C.'s most diverse fruit and nut exports, reaching 29 markets in 2017.



**B.C. International Exports of Fruit and Nut Products (\$ Millions)**



Source: Statistics Canada, CATSNET Analytics (March 2018).

PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
Blueberries	\$218,049,842	\$200,195,726	<b>\$222,127,152</b>	39.4%	11.0%	U.S., Japan, Australia, China
Cherries	\$91,673,304	\$83,288,832	<b>\$81,457,953</b>	14.5%	-2.2%	U.S., China, Hong Kong, Taiwan, Vietnam
Peanuts	\$5,293,544	\$22,816,124	<b>\$63,479,261</b>	11.3%	178.2%	U.S.
Mixtures of nuts & seeds	\$17,029,941	\$17,318,148	<b>\$37,540,483</b>	6.7%	116.8%	U.S.
Cranberries	\$55,541,715	\$56,125,414	<b>\$37,398,926</b>	6.6%	-33.4%	U.S.
Mixtures of fruit	\$30,901,505	\$38,924,576	<b>\$36,949,174</b>	6.6%	-5.1%	U.S.
Apples	\$20,508,980	\$20,865,870	<b>\$18,337,079</b>	3.3%	-12.1%	U.S., Vietnam
Raspberries, blackberries, currants & loganberries	\$13,621,329	\$12,200,316	<b>\$9,965,759</b>	1.8%	-18.3%	U.S.
Fruit jellies, jams & purees	\$8,528,201	\$4,012,357	<b>\$5,270,495</b>	0.9%	31.4%	China, U.S., South Korea
Strawberries	\$2,083,036	\$1,182,214	<b>\$635,936</b>	0.1%	-46.2%	U.S., Indonesia
Guavas, mangos & mangosteens	\$0	\$396,347	<b>\$608,530</b>	0.1%	53.5%	U.S.
Pears & quinces	\$87,466	\$520,389	<b>\$228,226</b>	0.0%	-56.1%	U.S.
Tree nuts	\$1,844,101	\$332,123	<b>\$162,643</b>	0.0%	-51.0%	China, Japan, U.S.
Pineapples	\$72,319	\$84,100	<b>\$122,107</b>	0.0%	45.2%	U.S.
Grapes	\$4,744	\$1,552	<b>\$48,586</b>	0.0%	3,030.5%	Netherlands, China, Malaysia
<i>Other Fruit &amp; Nut Products</i>	\$43,272,086	\$46,357,124	<b>\$48,993,098</b>	8.7%	5.7%	U.S., Australia, China, Japan
<b>TOTAL FRUIT &amp; NUT PRODUCTS</b>	<b>\$508,512,113</b>	<b>\$504,621,212</b>	<b>\$563,325,408</b>	100.0%	11.6%	U.S., China, Japan, Hong Kong, Australia

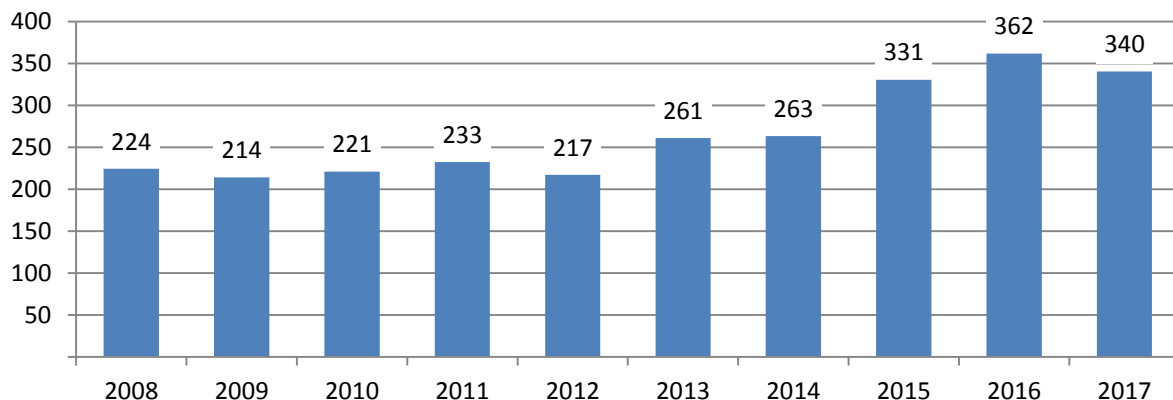
Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. INTERNATIONAL EXPORTS – VEGETABLE PRODUCTS

- ❖ B.C. exported over 60 different types of vegetable products in 2017.
- ❖ Mushrooms were the top export vegetable for B.C. in 2017, with a \$153 million value shipped to 15 international markets.
- ❖ In 2017, 47 per cent (\$160 million) of B.C.'s exports of vegetables were designated as greenhouse vegetables.



**B.C. International Exports of Vegetable Products (\$ Millions)**



Source: Statistics Canada, CATSNET Analytics (March 2018).

PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
Mushrooms	\$131,200,629	\$156,389,615	<b>\$153,338,388</b>	45.0%	-2.0%	U.S., Japan, France, Netherlands, Swaziland
Peppers	\$89,637,411	\$93,204,299	<b>\$88,245,363</b>	25.9%	-5.3%	U.S.
Tomatoes	\$65,376,890	\$61,481,429	<b>\$58,755,226</b>	17.3%	-4.4%	U.S., Japan
Cucumbers & gherkins	\$12,313,471	\$16,339,692	<b>\$13,928,953</b>	4.1%	-14.8%	U.S.
Potatoes	\$10,642,444	\$10,607,692	<b>\$9,027,731</b>	2.7%	-14.9%	U.S.
Lettuce	\$2,762,028	\$2,407,528	<b>\$3,144,244</b>	0.9%	30.6%	U.S.
Aubergines (eggplant)	\$1,245,832	\$1,410,743	<b>\$1,209,676</b>	0.4%	-14.3%	U.S.
Beans	\$1,763,724	\$2,569,160	<b>\$1,009,386</b>	0.3%	-60.7%	U.S.
Peas	\$4,467,398	\$2,575,199	<b>\$784,347</b>	0.2%	-69.5%	U.S., Taiwan
Beetroot & radish	\$667,759	\$775,607	<b>\$577,410</b>	0.2%	-25.6%	U.S.
Brussels sprouts	\$655,995	\$595,570	<b>\$449,079</b>	0.1%	-24.6%	U.S.
Carrots	\$475,986	\$354,554	<b>\$199,970</b>	0.1%	-43.6%	U.S.
Corn	\$244,262	\$232,241	<b>\$91,082</b>	0.0%	-60.8%	U.S., Hong Kong, Australia
Onions & shallots	\$73,299	\$11,891	<b>\$69,359</b>	0.0%	483.3%	U.S.
Chicory	\$8,655	\$8,802	<b>\$56,084</b>	0.0%	537.2%	U.S.
Pumpkin, squash & gourds	\$20,578	\$1,064	<b>\$42,227</b>	0.0%	3,868.7%	U.S.
Turnips	\$47,097	\$47,597	<b>\$28,603</b>	0.0%	-39.9%	U.S.
Cabbage, kohlrabi & kale	\$101,348	\$10,235	<b>\$21,830</b>	0.0%	113.3%	U.S.
Broccoli & cauliflowers	\$0	\$0	<b>\$15,027</b>	0.0%	--	U.S.
Celery	\$46,866	\$0	<b>\$7,294</b>	0.0%	--	U.S.
<i>Other Vegetable Products</i>	\$8,978,375	\$12,775,147	<b>\$9,389,038</b>	2.8%	-26.5%	U.S., U.A.E., China
<b>TOTAL VEGETABLE PRODUCTS</b>	<b>\$330,730,047</b>	<b>\$361,798,065</b>	<b>\$340,390,317</b>	<b>100.0%</b>	<b>-5.9%</b>	<b>U.S., Japan, France, Netherlands, Swaziland</b>

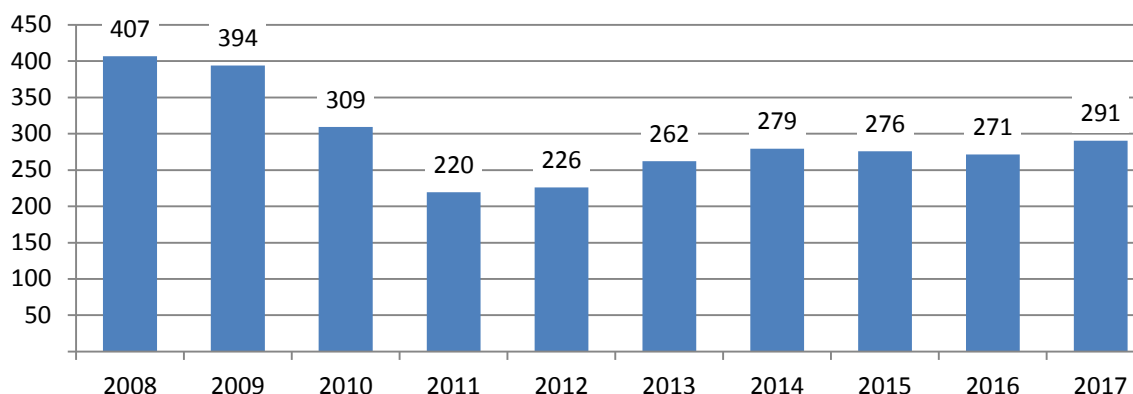
Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. INTERNATIONAL EXPORTS – ANIMALS & ANIMAL PRODUCTS

- ❖ B.C. exports of pork products reached \$107 million, in 2017, with shipments to 23 markets.
- ❖ B.C.'s exports of poultry products increased 24 per cent topping \$35 million in 2017.
- ❖ B.C.'s exports of live horses increased 30 per cent to \$11 million in 2017.
- ❖ B.C.'s exports of beef products more than doubled in 2017 to \$11 million.



**B.C. International Exports of Animal Products (\$ Millions)**



Source: Statistics Canada, CATSNET Analytics (March 2018).

PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
Pork products	\$91,928,182	\$104,213,899	<b>\$107,159,039</b>	36.9%	2.8%	China, Japan, Taiwan
Dairy products	\$34,972,081	\$40,644,452	<b>\$40,503,698</b>	13.9%	-0.3%	U.S., Brazil, China
Live beef cattle	\$68,837,770	\$50,266,436	<b>\$39,720,607</b>	13.7%	-21.0%	U.S.
Poultry products	\$25,072,608	\$28,611,782	<b>\$35,340,078</b>	12.2%	23.5%	Philippines, U.S., Taiwan
Animal fats	\$2,992,392	\$1,556,340	<b>\$14,201,098</b>	4.9%	812.5%	Singapore, Japan
Live horses & asses	\$8,116,097	\$8,724,127	<b>\$11,317,734</b>	3.9%	29.7%	U.S.
Beef products	\$3,385,272	\$5,404,645	<b>\$10,856,409</b>	3.7%	100.9%	Philippines, Indonesia, U.S., Colombia, Malaysia, Saudi Arabia
Furskins	\$19,604,789	\$11,747,684	<b>\$8,365,533</b>	2.9%	-28.8%	U.S.
Sausage & similar products	\$3,897,134	\$4,375,669	<b>\$4,859,934</b>	1.7%	11.1%	U.S., U.K., New Zealand, Netherlands, Hong Kong
Eggs	\$3,704,003	\$3,757,238	<b>\$3,755,395</b>	1.3%	-0.1%	U.S., Hong Kong
Cattle embryos	\$1,595,617	\$612,911	<b>\$2,235,446</b>	0.8%	264.7%	China, South Korea, Japan
Raw hides & skins	\$2,090,771	\$1,866,961	<b>\$2,160,408</b>	0.7%	15.7%	U.S., China
Live buffalo & bison	\$806,552	\$1,255,525	<b>\$1,842,400</b>	0.6%	46.7%	U.S.
Honey	\$1,747,935	\$1,489,636	<b>\$1,160,012</b>	0.4%	-22.1%	China, Japan
Feathers & down	\$724,731	\$954,049	<b>\$912,466</b>	0.3%	-4.4%	U.S., Vietnam, China, Taiwan
Live birds of prey	\$277,470	\$630,000	<b>\$782,811</b>	0.3%	24.3%	U.A.E., Qatar, Saudi Arabia
Live dairy cattle	\$250,585	\$632,478	<b>\$347,454</b>	0.1%	-45.1%	Mexico, U.S.
Live poultry	\$652,269	\$66,764	<b>\$257,975</b>	0.1%	286.4%	U.S.
Horsemeat products	\$311,853	\$196,145	<b>\$98,120</b>	0.0%	-50.0%	Japan
Live bait	\$41,151	\$72,370	<b>\$54,634</b>	0.0%	-24.5%	U.S.
<i>Other Animals &amp; Animal Products</i>	\$4,696,171	\$4,207,493	<b>\$4,642,980</b>	1.6%	10.4%	U.S., Vietnam
<b>TOTAL ANIMALS &amp; ANIMAL PRODUCTS</b>	<b>\$275,705,433</b>	<b>\$271,286,604</b>	<b>\$290,574,231</b>	<b>100.0%</b>	<b>7.1%</b>	<b>U.S., China, Japan, Philippines, Singapore, Taiwan</b>

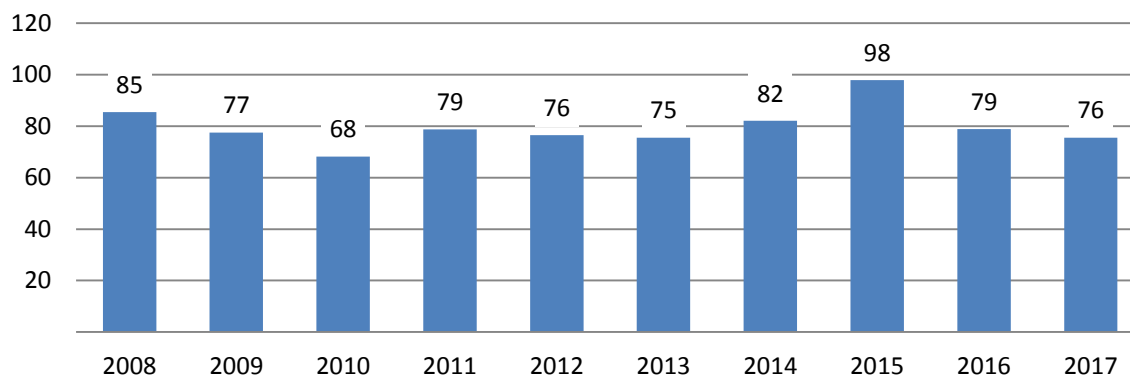
Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. INTERNATIONAL EXPORTS – BEVERAGES

- ❖ At \$37 million, water was B.C.'s highest value beverage export and was shipped to 24 international markets in 2017.
- ❖ In 2017, BC exported \$9 million worth of wine to 17 international markets; China is B.C. largest wine market with shipments worth \$7 million.
- ❖ The third highest valued beverage export was cranberry juice worth close to \$9 million (up three per cent over 2016).



**B.C. International Exports of Beverage Products (\$ Millions)**



Source: Statistics Canada, CATSNET Analytics (March 2018).

PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
Water	\$49,918,609	\$35,065,607	<b>\$37,071,480</b>	49.1%	5.7%	U.S., China, Taiwan
Wine	\$9,297,357	\$9,708,427	<b>\$8,968,960</b>	11.9%	-7.6%	China, U.S.
Cranberry juice	\$11,539,775	\$8,508,034	<b>\$8,770,550</b>	11.6%	3.1%	U.S., Italy
Beer	\$10,625,602	\$6,031,196	<b>\$5,428,002</b>	7.2%	-10.0%	U.S.
Distilled spirits	\$208,344	\$1,548,903	<b>\$1,120,585</b>	1.5%	-27.7%	U.S., China, U.K., Netherlands
Orange juice	\$460,404	\$585,047	<b>\$587,095</b>	0.8%	0.4%	U.S.
Cider*	\$1,093,329	\$579,562	<b>\$567,380</b>	0.8%	-2.1%	China, U.S., Taiwan
Apple juice	\$1,300,782	\$330,722	<b>\$331,061</b>	0.4%	0.1%	U.S., China
Grape juice	\$101,407	\$163,908	<b>\$162,241</b>	0.2%	-1.0%	China, France
<i>Other Fruit &amp; Vegetable Juices</i>	\$11,468,383	\$12,847,934	<b>\$9,187,868</b>	12.2%	-28.5%	U.S., China
<i>Other Non-Alcoholic Beverages</i>	\$1,868,846	\$3,475,599	<b>\$3,308,890</b>	4.4%	-4.8%	U.S., Hong Kong
<b>TOTAL BEVERAGES</b>	<b>\$97,882,838</b>	<b>\$78,844,939</b>	<b>\$75,504,112</b>	<b>100.0%</b>	<b>-4.2%</b>	<b>U.S., China, Taiwan, Japan</b>

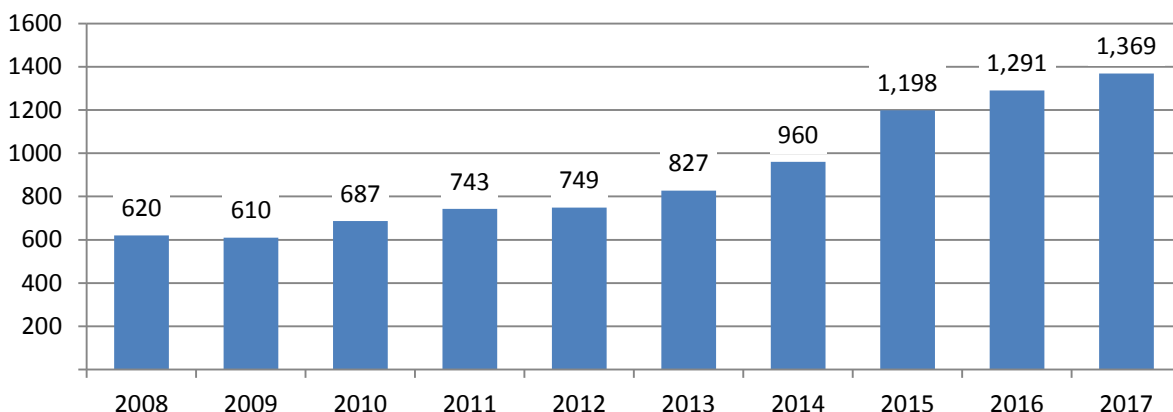
\*Includes cider, perry, mead and sake

Source: Statistics Canada, CATSNET Analytics (March 2018)



## B.C. INTERNATIONAL EXPORTS – OTHER AGRIFOOD PRODUCTS

**B.C. International Exports of Other Agrifood Products (\$ Millions)**



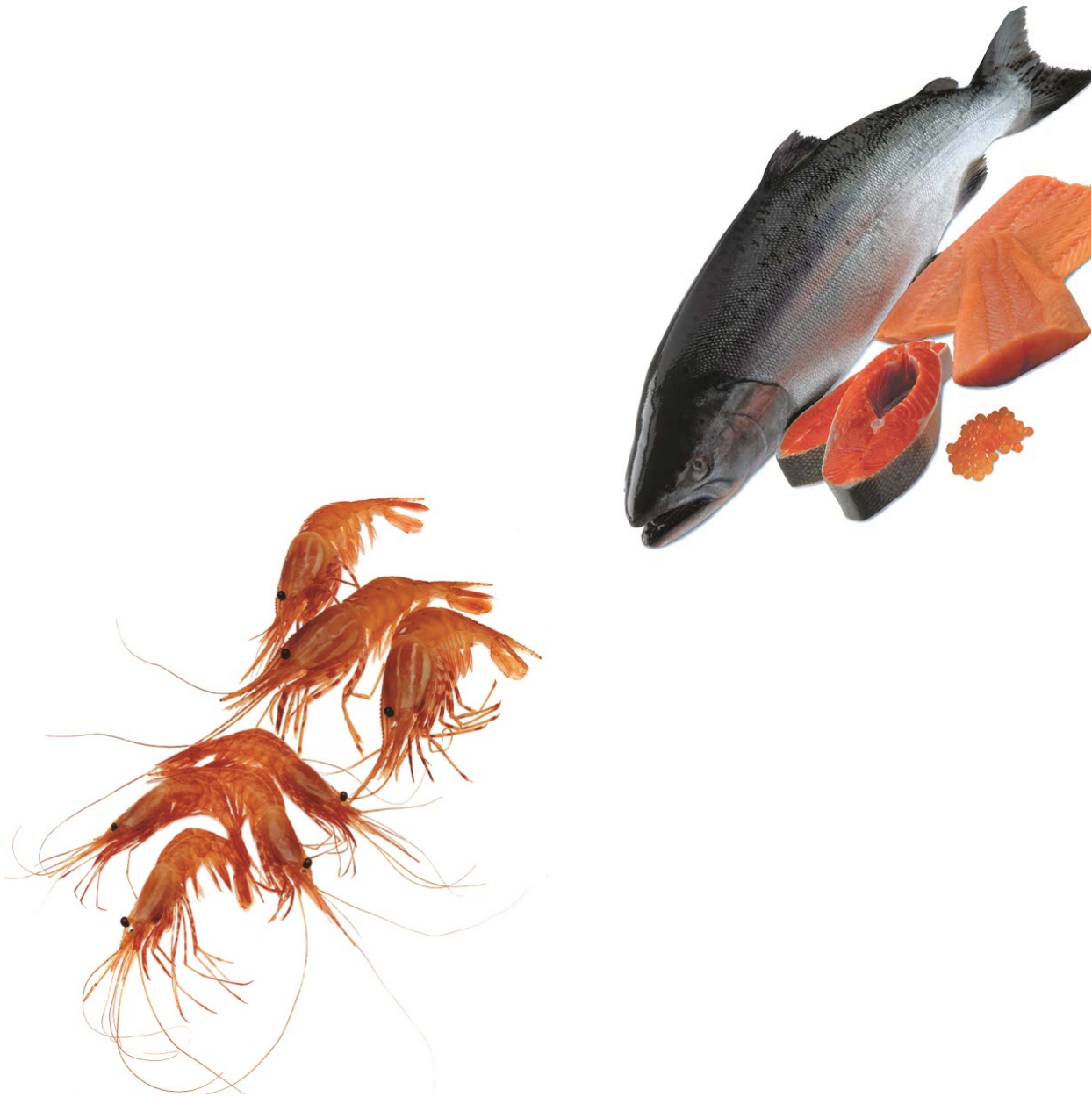
Source: Statistics Canada, CATSNET Analytics (March 2018).

PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	16-17 GROWTH	TOP MARKETS IN 2017
Food preparations for manufacturing & natural health products	\$293,600,506	\$306,796,676	<b>\$329,124,552</b>	24.0%	7.3%	U.S., South Korea, China, Taiwan, Australia, U.K., Hong Kong
Baked goods & cereal products	\$230,372,127	\$293,270,834	<b>\$321,694,149</b>	23.5%	9.7%	U.S.
Alfalfa, grass seed, fodder & animal feeds	\$108,925,767	\$117,986,791	<b>\$117,533,215</b>	8.6%	-0.4%	U.S.
Plants, bulbs & flowers	\$96,721,267	\$106,903,653	<b>\$112,049,276</b>	8.2%	4.8%	U.S.
Chocolate & cocoa products	\$124,375,820	\$118,749,458	<b>\$94,338,504</b>	6.9%	-20.6%	U.S.
Coffee & tea	\$66,964,096	\$77,854,637	<b>\$85,148,111</b>	6.2%	9.4%	U.S., Australia
Fruit syrups & beverage concentrates	\$54,962,252	\$65,394,418	<b>\$81,366,155</b>	5.9%	24.4%	U.S.
Milled cereals & milling products	\$56,505,788	\$56,181,251	<b>\$58,506,985</b>	4.3%	4.1%	U.S., Japan
Sugar & sugar confectionary	\$26,684,498	\$29,902,387	<b>\$41,636,645</b>	3.0%	39.2%	U.S., Costa Rica
Grains & cereals	\$40,716,355	\$32,245,642	<b>\$38,212,037</b>	2.8%	18.5%	U.S., China, Japan, Indonesia, Colombia, Bangladesh
Oilseeds	\$22,008,624	\$24,269,568	<b>\$27,911,491</b>	2.0%	15.0%	China, U.S., Japan, Mexico, South Korea
Oil & oilcakes	\$34,565,881	\$23,435,678	<b>\$16,854,610</b>	1.2%	-28.1%	U.S., South Korea, U.K., China
Industrial by-products & residues	\$12,789,777	\$11,602,875	<b>\$12,341,645</b>	0.9%	6.4%	U.S., Singapore
Condiments, sauces, seasonings & soups	\$4,261,836	\$8,244,711	<b>\$9,832,250</b>	0.7%	19.3%	U.S., Japan, South Korea
Ginseng	\$3,165,728	\$2,858,725	<b>\$3,997,204</b>	0.3%	39.8%	China, Hong Kong, U.S.
Essential oils	\$1,586,764	\$1,442,777	<b>\$2,663,105</b>	0.2%	84.6%	U.S., Taiwan, U.K.
Tobacco products	\$4,348,888	\$802,306	<b>\$201,330</b>	0.0%	-74.9%	Bahrain, Italy, Kuwait
Spices	\$126,130	\$117,257	<b>\$187,991</b>	0.0%	60.3%	France, Hong Kong, Trinidad & Tobago, Bangladesh, Taiwan, Japan
Ice-cream & edible ice products	\$141,182	\$140,134	<b>\$87,888</b>	0.0%	-37.3%	Australia, U.S.
<i>Other Agrifood Products</i>	\$15,457,341	\$12,819,409	<b>\$15,281,334</b>	1.1%	19.2%	U.S., China, South Korea
<b>TOTAL OTHER AGRIFOOD PRODUCTS</b>	<b>\$1,198,280,627</b>	<b>\$1,291,019,187</b>	<b>\$1,368,968,477</b>	<b>100.0%</b>	<b>6.0%</b>	<b>U.S., South Korea, China, Japan</b>

Source: Statistics Canada, CATSNET Analytics (March 2018).

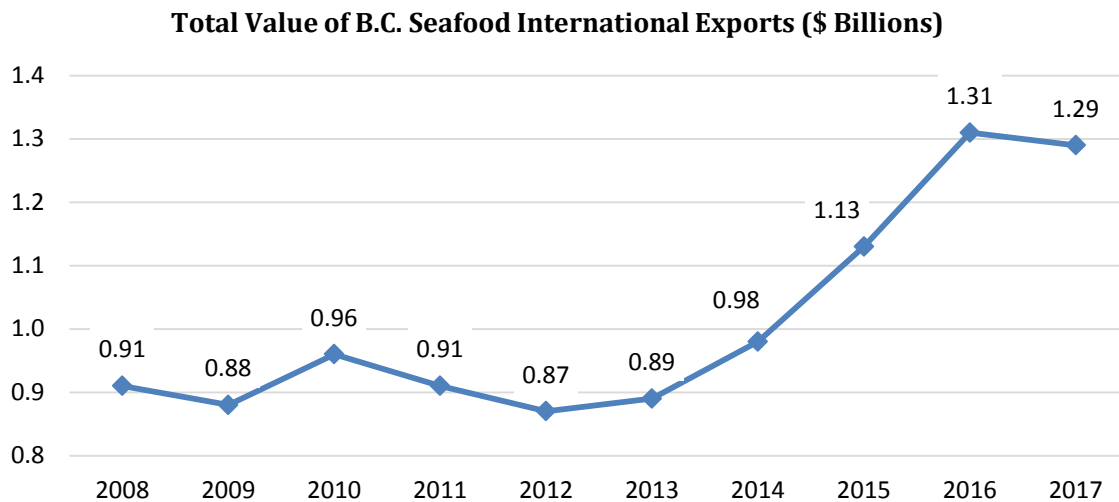
# 2017 BRITISH COLUMBIA SEAFOOD INTERNATIONAL EXPORTS

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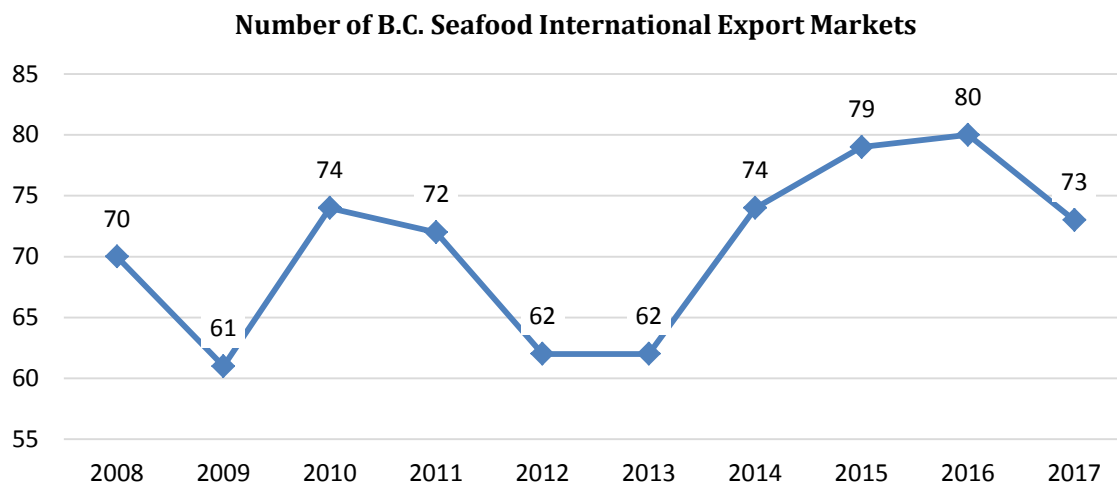


## B.C. SEAFOOD INTERNATIONAL EXPORT HIGHLIGHTS – 2017

- ❖ B.C. exported 193 different seafood products to 73 international markets generating a total value of \$1.3 billion in 2017.



Source: Statistics Canada, CATSNET Analytics (March 2018).



Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. SEAFOOD INTERNATIONAL EXPORTS

- ❖ Half of B.C.'s seafood export value in 2017 was generated by Atlantic salmon (at \$512 million) with a 40 per cent share and crab (at \$131 million) with a 10 per cent share.
- ❖ Wild salmon (chum, chinook, sockeye, coho and pink salmon) products generated a combined \$139 million.



### Top B.C. Seafood Exports in 2017 by Value (\$ Millions)

RANK	PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
1	Atlantic salmon	\$411.3	\$524.2	<b>\$512.3</b>	39.8%	-2.3%	U.S., Japan, China
2	Crab	\$116.0	\$141.5	<b>\$130.9</b>	10.2%	-7.5%	China, U.S., Singapore
3	Hake	\$44.1	\$70.5	<b>\$72.0</b>	5.6%	2.1%	China, Ukraine, Lithuania
4	Geoduck clams	\$43.5	\$38.1	<b>\$57.1</b>	4.4%	49.9%	China, Hong Kong, Macau
5	Herring	\$35.0	\$45.2	<b>\$55.3</b>	4.3%	22.3%	Japan, China, U.S.
6	Chinook salmon	\$42.0	\$47.5	<b>\$49.5</b>	3.8%	4.2%	U.S., Japan, Italy
7	Halibut	\$38.1	\$43.6	<b>\$39.1</b>	3.0%	-10.3%	U.S.
8	Shrimps & prawns	\$49.9	\$46.5	<b>\$36.9</b>	2.9%	-20.6%	China, Japan, U.S.
9	Chum salmon	\$16.7	\$44.9	<b>\$33.4</b>	2.6%	-25.6%	U.S., China, Japan
10	Tuna	\$31.0	\$28.3	<b>\$25.3</b>	2.0%	-10.6%	U.S., China, Japan
11	Oysters	\$16.7	\$18.2	<b>\$18.6</b>	1.4%	2.2%	U.S., Singapore, Hong Kong, China
12	Sablefish	\$20.3	\$14.8	<b>\$18.4</b>	1.4%	24.3%	Japan, U.S., U.K.
13	Sea urchin	\$19.9	\$20.6	<b>\$17.6</b>	1.4%	-14.6%	Japan, Hong Kong, U.S., Taiwan
14	Sockeye Salmon	\$38.2	\$28.1	<b>\$13.5</b>	1.0%	-52.0%	U.S., Japan, Australia, U.K.
15	Sea cucumber	\$8.4	\$12.4	<b>\$11.6</b>	0.9%	-6.5%	Hong Kong, China, U.S.
16	Sole	\$2.2	\$2.3	<b>\$8.8</b>	0.7%	282.6%	China, U.S., Japan
17	Clams	\$10.6	\$9.4	<b>\$8.5</b>	0.7%	-9.6%	U.S., Hong Kong
18	Coho salmon	\$9.3	\$7.8	<b>\$5.9</b>	0.5%	-24.4%	U.S.
19	Caviar, roe & liver	\$2.6	\$4.0	<b>\$5.5</b>	0.4%	37.5%	Japan, U.S., U.K., Taiwan, Ukraine
20	Pink salmon	\$14.0	\$12.1	<b>\$5.4</b>	0.4%	-55.4%	China, U.S., Thailand, U.K.
21	Flounder	\$14.5	\$17.2	<b>\$5.1</b>	0.4%	-70.3%	China, U.S.
22	Cod	\$3.8	\$3.0	<b>\$4.0</b>	0.3%	33.3%	U.S., Japan, U.K., Hong Kong
23	Fats, oils & extracts	\$4.3	\$4.2	<b>\$4.0</b>	0.3%	-4.8%	South Korea, U.S., Taiwan, Philippines
24	Flour, pellets & meal	\$4.2	\$3.4	<b>\$2.2</b>	0.2%	-35.3%	U.S., Cyprus
25	Pollock	\$3.8	\$2.3	<b>\$1.9</b>	0.1%	-17.4%	South Korea, Nigeria, U.S., China, Hong Kong
All Other Seafood Products		\$129.8	\$135.6	<b>\$145.3</b>	11.3%	7.2%	--
TOTAL SEAFOOD PRODUCTS		<b>\$1,130.2</b>	<b>\$1,325.7</b>	<b>\$1,288.1</b>	<b>100.0%</b>	<b>-2.8%</b>	<b>U.S., China, Japan, Hong Kong, Ukraine</b>

Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. SEAFOOD INTERNATIONAL MARKETS

- ❖ The U.S. continued to be B.C.'s primary seafood trading partner with a 60 per share of the market worth \$777 million in 2017.
- ❖ Ninety-three per cent of B.C.'s total seafood export value was generated by its top five international markets: U.S., China, Japan, Hong Kong and Ukraine.
- ❖ Macau was B.C.'s fastest growing seafood market in the top 10 more than doubling in value from \$3 million in 2016 to \$6.9 million in 2017.
- ❖ Hong Kong was B.C.'s second fastest growing international market in the top 10 with a \$10 million increase in shipments – up 41 per cent from 2016.



### Top B.C. Seafood Export Markets in 2017 by Value (\$ Millions)

RANK	MARKET	2015	2016	2017	2017 SHARE	16-17 GROWTH	TOP PRODUCTS IN 2017
1	United States	\$694.9	\$798.7	<b>\$777.3</b>	60.3%	-2.7%	Atlantic salmon, Halibut, Tuna, Chinook salmon
2	China	\$202.8	\$265.3	<b>\$256.6</b>	19.9%	-3.3%	Crab, Geoduck clams, Hake, Shrimps & prawns, Herring
3	Japan	\$87.1	\$106.3	<b>\$110.8</b>	8.6%	4.2%	Herring, Atlantic salmon, Sablefish, Shrimps & prawns, Sea urchin, Chinook salmon
4	Hong Kong	\$17.3	\$23.7	<b>\$33.3</b>	2.6%	40.5%	Geoduck clams, Sea cucumber, Sea urchin, Shrimps & prawns, Sablefish
5	Ukraine	\$16.1	\$31.3	<b>\$18.8</b>	1.5%	-39.9%	Hake, Wild chum salmon, Caviar, roe & liver
6	United Kingdom	\$16.7	\$9.1	<b>\$8.6</b>	0.7%	-5.5%	Sablefish, Sockeye salmon, Caviar, roe & liver
7	Taiwan	\$10.0	\$10.0	<b>\$7.9</b>	0.6%	-21.0%	Atlantic salmon, Sea urchin, Crab, Shrimps & prawns, Chum salmon, Caviar, roe & liver
8	Macau	\$4.8	\$3.0	<b>\$6.9</b>	0.5%	130.0%	Geoduck clams, Sea urchin, Crab
9	South Korea	\$6.3	\$10.1	<b>\$6.2</b>	0.5%	-38.6%	Fats, oils & extracts, Pollock, Sea urchin, Shrimps & prawns, Skate, Herring
10	France	\$5.0	\$6.1	<b>\$5.8</b>	0.5%	-4.9%	Chum salmon, Pink salmon, Marine plants, Sea urchin
<i>All Other Export Markets</i>		\$69.2	\$62.1	<b>\$55.9</b>	4.3%	-8.8%	Hake, Chum salmon, Oysters, Sockeye salmon, Crab
<b>WORLD</b>		<b>\$1,130.2</b>	<b>\$1,325.7</b>	<b>\$1,288.1</b>	<b>100.0%</b>	<b>-2.8%</b>	<b>Atlantic salmon, Crab, Hake, Geoduck clams, Herring, Chinook salmon, Halibut, Shrimps &amp; prawns</b>

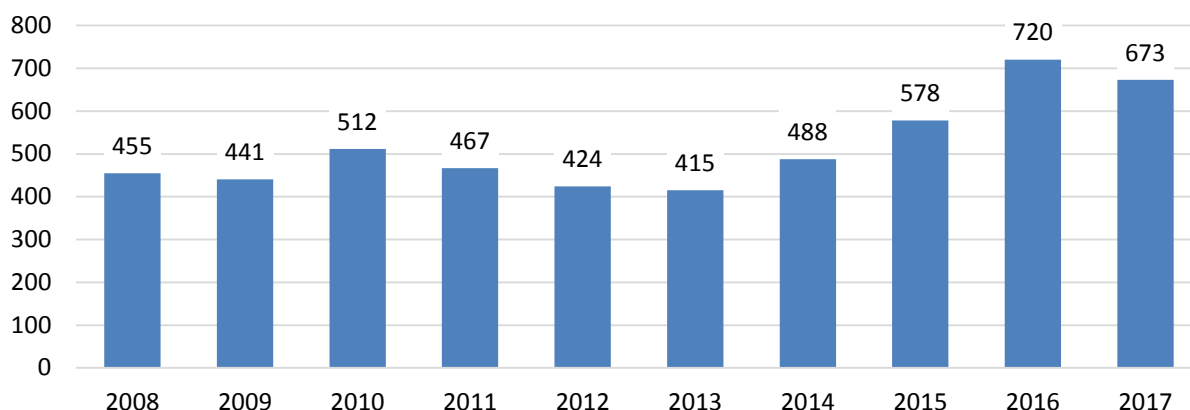
Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. INTERNATIONAL EXPORTS – SALMON & TROUT PRODUCTS

- ❖ In 2017, exports of farmed salmon (Atlantic, chinook and coho) reached \$534 million with shipments to 13 international markets.
- ❖ Wild salmon exports topped \$139 million with shipments to 39 international markets in 2017.



**B.C. International Exports of Salmon and Trout Products  
(\$ Millions)**



Source: Statistics Canada, CATSNET Analytics (March 2018).

PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
Farmed Atlantic salmon	\$411,329,669	\$524,219,955	<b>\$512,328,233</b>	76.2%	-2.3%	U.S., Japan, China
Wild chum salmon	\$16,667,799	\$44,880,314	<b>\$33,396,942</b>	5.0%	-25.6%	U.S., China, Japan, France, Spain, Italy
Wild chinook salmon	\$24,656,531	\$27,432,702	<b>\$28,261,514</b>	4.2%	3.0%	U.S., Japan, Italy
Farmed chinook salmon	\$17,313,002	\$20,022,373	<b>\$21,226,590</b>	3.2%	6.0%	U.S., Japan
Wild sockeye salmon	\$38,159,879	\$28,080,258	<b>\$13,513,478</b>	2.0%	-51.9%	U.S., Japan, Australia, U.K.
Wild coho salmon	\$6,083,111	\$7,540,782	<b>\$5,806,363</b>	0.9%	-23.0%	United States
Wild pink salmon	\$13,982,242	\$12,136,090	<b>\$5,364,633</b>	0.8%	-55.8%	China, U.S., Thailand, U.K.
Farmed trout	\$587,150	\$462,145	<b>\$537,229</b>	0.1%	16.2%	U.S.
Farmed coho salmon	\$3,232,863	\$241,022	<b>\$85,578</b>	0.0%	-64.5%	U.S.
Other Salmon & Trout Products	\$45,850,938	\$54,603,881	<b>\$52,212,468</b>	7.8%	-4.4%	U.S., Japan, U.K.
<b>Subtotal - Farmed</b>	<b>\$432,462,684</b>	<b>\$544,945,495</b>	<b>\$534,177,630</b>	<b>79.4%</b>	<b>-2.0%</b>	<b>U.S., Japan, China</b>
<b>Subtotal - Wild</b>	<b>\$145,400,500</b>	<b>\$174,674,027</b>	<b>\$138,555,398</b>	<b>20.6%</b>	<b>-20.7%</b>	<b>U.S., Japan, China, France, U.K., Italy</b>
<b>TOTAL SALMON &amp; TROUT PRODUCTS</b>	<b>\$577,863,184</b>	<b>\$719,619,522</b>	<b>\$672,733,028</b>	<b>100.0%</b>	<b>-6.5%</b>	<b>U.S., Japan, China, France, U.K., Italy, Taiwan</b>

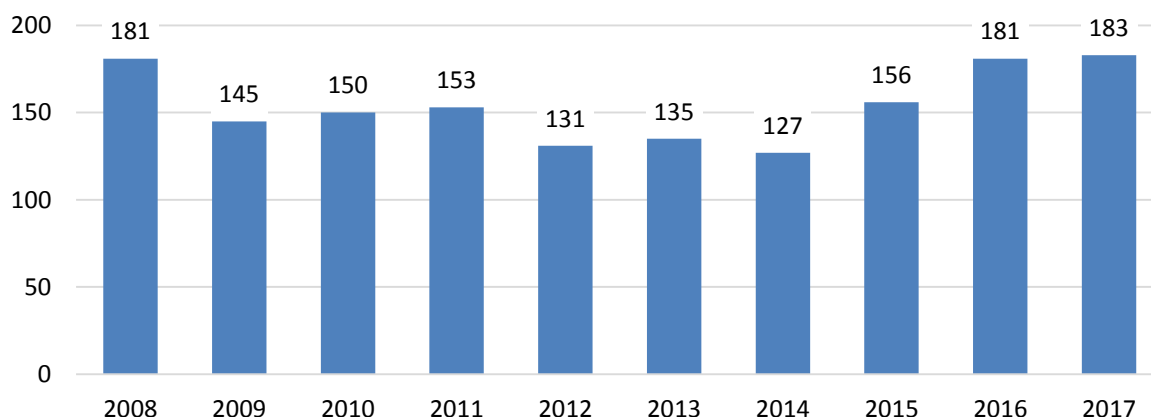
Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. INTERNATIONAL EXPORTS – GROUNDFISH PRODUCTS

- ❖ B.C. exported groundfish to 47 international markets in 2017, including five new markets - Namibia, Columbia, Azerbaijan, Dominica and Macau.
- ❖ Exports of groundfish products grew to \$183 million in 2017; the value of B.C.'s exports of groundfish has increased every year since 2014.
- ❖ Hake export value increased two per cent to \$72 million for a 39 per cent share of total groundfish exports.
- ❖ At \$39 million, halibut had the second highest export value of the groundfish species.
- ❖ Sablefish export value increased 24 per cent, from \$15 million in 2016 to \$18 million in 2017.
- ❖ Exports of sole have increased every year since 2014. In 2017, international exports of sole more than doubled with China representing 84 per cent of the market.



**B.C. International Exports of Groundfish Products (\$ Millions)**



Source: Statistics Canada, CATSNET Analytics (March 2018).

PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
Hake	\$44,117,416	\$70,524,294	<b>\$72,020,055</b>	39.3%	2.1%	China, Ukraine, Lithuania, Montenegro, Romania, South Africa
Halibut	\$38,055,409	\$43,578,821	<b>\$39,052,309</b>	21.3%	-10.4%	U.S.
Sablefish	\$20,267,169	\$14,806,978	<b>\$18,408,294</b>	10.0%	24.3%	Japan, U.S., U.K., Hong Kong
Sole	\$2,188,959	\$2,318,103	<b>\$8,752,210</b>	4.8%	277.6%	China, U.S., Japan
Flounder	\$14,478,055	\$17,150,600	<b>\$5,123,780</b>	2.8%	-70.1%	China, U.S.
Cod	\$3,839,773	\$3,034,190	<b>\$4,015,291</b>	2.2%	32.3%	U.S., Japan, U.K., Hong Kong
Pollock	\$3,780,812	\$2,286,591	<b>\$1,944,371</b>	1.1%	-15.0%	South Korea, Nigeria, U.S., China
Lingcod	\$1,416,069	\$2,044,208	<b>\$1,136,488</b>	0.6%	-44.4%	U.S.
Pacific ocean perch	\$1,626,017	\$1,645,621	<b>\$682,624</b>	0.4%	-58.5%	U.K., Japan, China, U.S., Georgia
Skate	\$1,407,676	\$857,660	<b>\$477,887</b>	0.3%	-44.3%	South Korea
Dogfish	\$885,882	\$299,819	<b>\$269,602</b>	0.1%	-10.1%	U.S., South Africa, Germany
Other Groundfish Products	\$24,171,976	\$22,061,924	<b>\$31,460,667</b>	17.2%	42.6%	U.S., China, Japan
<b>TOTAL GROUNDFISH PRODUCTS</b>	<b>\$156,235,213</b>	<b>\$180,608,809</b>	<b>\$183,343,578</b>	<b>100.0%</b>	<b>1.5%</b>	<b>U.S., China, Ukraine, Japan</b>

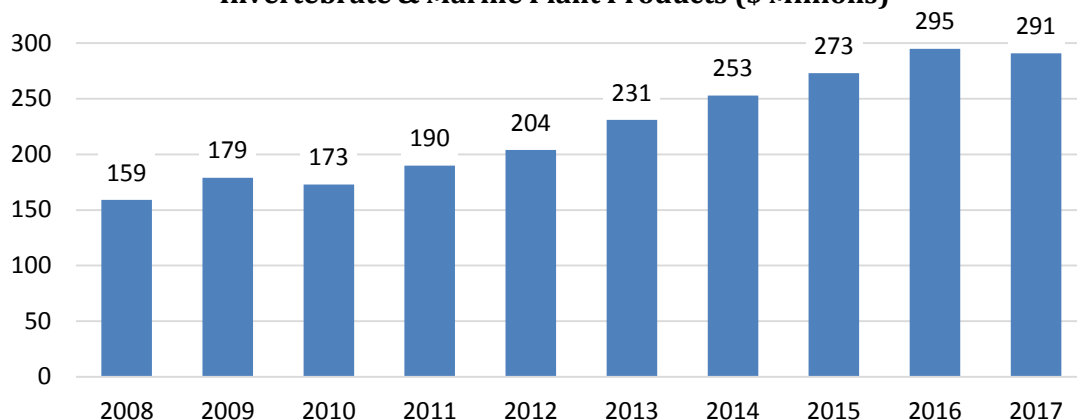
Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. INTERNATIONAL EXPORTS - INVERTEBRATE & MARINE PLANT PRODUCTS

- ❖ 2017 saw continued notable growth in the value of geoduck exports up 50 per cent over 2016 reaching \$57 million with shipments to 19 markets.
- ❖ International exports of shrimps and prawns fell, in 2017, but remain one of B.C.'s top seafood products, with \$40 million worth exported to 10 international markets.
- ❖ Exports of oysters have increased every year since 2010; in 2017 oyster exports reached \$19 million and 13 international markets.



**B.C. International Exports of  
Invertebrate & Marine Plant Products (\$ Millions)**



Source: Statistics Canada, CATSNET Analytics (March 2018).

PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
Crab	\$115,974,497	\$141,526,015	<b>\$130,947,801</b>	45.0%	-7.5%	China, U.S.
Geoduck clams	\$43,519,159	\$38,055,686	<b>\$57,117,042</b>	19.6%	50.1%	China, Hong Kong, Macau
Shrimps & prawns	\$49,942,532	\$46,545,449	<b>\$36,924,118</b>	12.7%	-20.7%	China, Japan, U.S., Hong Kong
Oysters	\$16,721,778	\$18,195,031	<b>\$18,612,154</b>	6.4%	2.3%	U.S., Singapore, China
Sea urchin	\$19,873,596	\$20,596,820	<b>\$17,631,410</b>	6.1%	-14.4%	Japan, Hong Kong, U.S., Taiwan, South Korea, China
Sea cucumber	\$8,387,787	\$12,359,998	<b>\$11,555,318</b>	4.0%	-6.5%	Hong Kong, China, U.S.
Clams	\$10,613,507	\$9,377,998	<b>\$8,489,944</b>	2.9%	-9.5%	U.S., Hong Kong
Mussels	\$1,493,130	\$2,375,855	<b>\$1,881,810</b>	0.6%	-20.8%	U.S., Japan
Marine plants	\$373,838	\$746,114	<b>\$926,775</b>	0.3%	24.2%	Italy, France
Scallops	\$1,292,748	\$473,879	<b>\$186,703</b>	0.1%	-60.6%	Hong Kong, China, U.S.
<i>Other Invertebrate &amp; Marine Plant Products</i>	\$5,272,632	\$4,604,049	<b>\$6,518,863</b>	2.2%	41.6%	U.S., Japan, China, Hong Kong, Vietnam, Taiwan, Macau
<b>TOTAL INVERTEBRATE &amp; MARINE PLANT PRODUCTS</b>	<b>\$273,465,204</b>	<b>\$294,856,894</b>	<b>\$290,791,938</b>	<b>100.0%</b>	<b>-1.4%</b>	<b>China, U.S., Hong Kong, Japan</b>

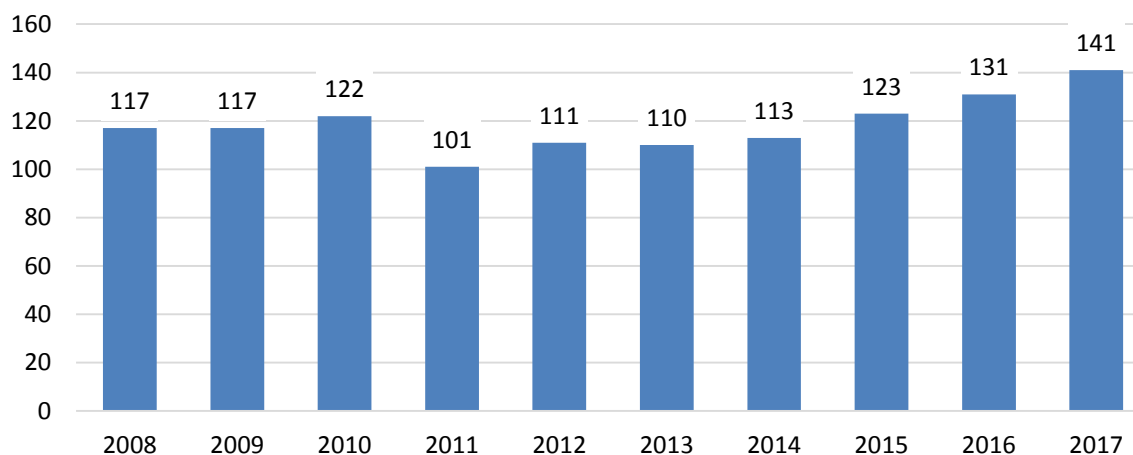
Source: Statistics Canada, CATSNET Analytics (March 2018).

## B.C. INTERNATIONAL EXPORTS – OTHER SEAFOOD SPECIES & PRODUCTS

- ❖ International exports in the “other seafood products and species” category increased by eight per cent, rising from \$131 million in 2016 to \$141 million in 2017.
- ❖ B.C.'s exports of herring increased 22 per cent, up from \$45 million in 2016, to \$55 million in 2017 with shipments to 14 international markets.
- ❖ B.C.'s international exports of caviar, roe & liver (not identified by species) increased 38 per cent to well over \$5 million in 2017.



**B.C. International Exports of Other Seafood Products  
(\$ Millions)**



Source: Statistics Canada, CATSNET Analytics (March 2018).

PRODUCT DESCRIPTION	2015	2016	2017	2017 SHARE	2016-17 GROWTH	TOP MARKETS IN 2017
Herring	\$35,016,914	\$45,173,382	<b>\$55,273,005</b>	39.1%	22.4%	Japan, U.S., Vietnam, South Korea
Tuna	\$30,974,094	\$28,273,295	<b>\$25,281,800</b>	17.9%	-10.6%	U.S., China, Japan
Seafish fillets	\$20,859,018	\$22,818,227	<b>\$19,887,194</b>	14.1%	-12.8%	United States
Caviar, roe & liver	\$2,557,965	\$4,014,902	<b>\$5,547,278</b>	3.9%	38.2%	Japan, U.S., U.K., Taiwan, Ukraine, Germany, Hong Kong, Australia, U.A.E.
Marine fats, oils & extracts	\$4,330,507	\$4,192,866	<b>\$3,991,343</b>	2.8%	-4.8%	South Korea, U.S., Taiwan, Philippines, Hong Kong, Australia
Flour, pellets & meal for non-human consumption	\$4,220,383	\$3,445,803	<b>\$2,184,118</b>	1.5%	-36.6%	U.S., Cyprus
<i>Other Seafood Species &amp; Products</i>	\$24,679,231	\$22,740,606	<b>\$29,091,618</b>	20.6%	27.9%	U.S., Japan, New Zealand, China, Taiwan, India, Germany, South Korea
<b>TOTAL OTHER SEAFOOD SPECIES AND PRODUCTS</b>	<b>\$122,638,112</b>	<b>\$130,659,081</b>	<b>\$141,256,356</b>	<b>100.0%</b>	<b>8.1%</b>	<b>U.S., Japan, China, South Korea, Taiwan, Vietnam, New Zealand</b>

Source: Statistics Canada, CATSNET Analytics (March 2018).

## NOTES AND DEFINITIONS

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- ❖ “Exports” includes all goods grown, produced, extracted or manufactured in British Columbia and leaving the province (through customs) for a foreign destination. Exports of imported merchandise that have been substantially enhanced in value are also included.
- ❖ “Agrifood” includes agrifood products produced by farmers, growers and ranchers in British Columbia, as well as products manufactured by B.C.’s food, beverage and tobacco processors. Agrifood does not include any seafood, fish, shellfish or marine plant products.
- ❖ “Seafood” includes fish, shellfish and marine plants and their products harvested or cultured in British Columbia marine and freshwater as well as seafood products manufactured by B.C.’s food processors.
- ❖ “Food Preparations for Manufacturing and Natural Health Products” includes pastes, powders and flavourings used by food manufacturers, as well as natural health products.
- ❖ Export data provided in the “Agrifood” analysis has been revised from raw data released by Statistics Canada to account for apparent discrepancies regarding exports of soya beans, rapeseed/canola oil, oilcakes and pulse crops that are believed to come from other Canadian provinces. The Ministry of Agriculture is working with Statistics Canada to investigate these discrepancies.
  - To adjust for apparent discrepancies of soya beans, rapeseed/canola oil, oilcakes the total export values for B.C. “Agrifood” provided in this analysis have been reduced by:
    - \$12.6 million in 2008, \$43.9 million in 2009, \$81.4 million in 2010, \$76.8 million in 2011, \$255.0 million in 2012, \$277.1 million in 2013, \$311.3 million in 2014.
  - To adjust for apparent discrepancies of pulse crops (peas, lentils, beans and chickpeas), the total export values for B.C. “Agrifood” provided in this analysis have been reduced by:
    - \$184.3 million in \$2017.



## **CONTACT INFORMATION**

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