

## PROGRAMS AND SERVICES FOR B.C. AGRIFOOD PRODUCERS AND PROCESSORS

The Governments of B.C. and Canada as well as local organizations and institutions provide B.C. producers with various business planning, financing and skill development opportunities to support their business planning, financing and skill development success in the agriculture industry. For more information on Government-led events, programs, resources or services available to support running a farm business, please visit

- ✚ <https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/business-market-development/agrifood-business-management/running-a-farm-business>

### ASSISTANCE, INFORMATION AND RESOURCES

- **Taking Stock Self-Assessment** to help producers and processors identify strengths and weaknesses in their management skills and guide them through how to set and prioritize goals to operate a successful farm business. <https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/business-market-development/agrifood-business-management/taking-stock>
- **Growing Your Farm Enterprise** a supplemental guide that has tips on how to grow a farm business once established. <https://www2.gov.bc.ca/assets/gov/farming-natural-resources-and-industry/agriculture-and-seafood/farm-management/farm-business-management/growingyourfarm.pdf>
- **Farm Diversification through Agri-Tourism Guidebook** provides step-by-step guidance to farmers who are interested in engaging in agri-tourism. [https://www2.gov.bc.ca/assets/gov/farming-natural-resources-and-industry/agriculture-and-seafood/farm-management/farm-business-management/business-planning-guides/agritourism\\_guide\\_2017.pdf](https://www2.gov.bc.ca/assets/gov/farming-natural-resources-and-industry/agriculture-and-seafood/farm-management/farm-business-management/business-planning-guides/agritourism_guide_2017.pdf)
- **B.C. Good Agricultural Practices Guides** provides a whole-farm approach covering all aspects of food safety for crop and livestock production. <https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/food-safety/good-agricultural-practices>
- **Production Guides** provide production, pest management and best practices on crop production. <https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/animals-and-crops/crop-production/crop-production-guides>
- **Enterprise Budgets** provide information on production costs and returns to quickly evaluate a farm business. <https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/business-market-development/agrifood-business-management/running-a-farm-business/enterprise-budgets>.
- **Marketing** can help secure sales, generate profits and grow your business. Marketing how-to guides provide tips and best practices for B.C. agrifood and seafood businesses to expand marketing knowledge. <https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/business-market-development/market-development/domestic-market-development>
- **Resources for Abattoirs** <https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/business-market-development/food-beverage-processing/resources-for-abattoirs#2>
- **BC Food Hub Network** aims to foster growth and innovation in the processing sector through improved industry access to facilities, equipment, technology, technical services and business supports. <https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/growbc-feedbc-buybc/bc-food-hub-network>

- **B.C. Land Matching Program** provides land matching and business support services to new farmers looking for land to farm as well as landowners interested in finding someone to farm their land.  
<https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/programs/land-matching>
- **B.C. Guide for Agricultural Lease Agreements** provides basic information on leasing, along with sample leases and web links to lease documents online to get started. [https://www2.gov.bc.ca/assets/gov/farming-natural-resources-and-industry/agriculture-and-seafood/farm-management/farm-business-management/first-nations-agriculture/guide\\_for\\_agriculture\\_lease\\_agreements\\_bc.pdf](https://www2.gov.bc.ca/assets/gov/farming-natural-resources-and-industry/agriculture-and-seafood/farm-management/farm-business-management/first-nations-agriculture/guide_for_agriculture_lease_agreements_bc.pdf)
- **B.C. Institute of Agrologists** has over 1,300 practicing Agrologists, who are professionals in areas including agriculture, food production, environment, and resource management. Find an Agrologist: <https://www.bcia.com/about-bcia/find-an-agrologist>

## FUNDING PROGRAMS

Agriculture producers and processors can access programs and funding to support their businesses. Programs include:

- **B.C. Agri-Business Planning Program** provides specialized business planning support to enable existing B.C. producers and processors to make more informed decisions or complete disaster recovery planning. Funding is available under two streams: <https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/programs/agri-business-planning-program>

Program Stream	Program Funding Amounts
Stream 1: Agri-business skills and leadership development	Up to 70 percent to a maximum contribution of \$2,000
Stream 2: Business planning, preparedness, and disaster recovery	Up to \$7,500 for individual business
	Up to \$22,500 for groups

- **Environmental Farm Plan and Beneficial Management Practices Programs** support existing farm operations to complete agri-environmental risk assessments and provide cost-shared project funding to increase agricultural sustainability.  
<https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/programs/environmental-farm-plan>
- **Agriculture Insurance and Income Protection Programs** help producers manage business risks that are beyond your control (production losses, severe market volatility, extreme weather events or disasters)  
<https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/programs/agriculture-insurance-and-income-protection-programs>
  - **BC Agricultural Production Insurance Program** helps producers manage their risk of crop losses caused by hail, spring frost, excessive rain, flooding, drought, etc. to learn more about the benefits of buying production insurance coverage.
  - **Advances Payments Program (APP)** a federal loan guarantee program which provides agricultural producers with easy access to low-interest cash advances. Call their offices directly to inquire about adding additional products to the rates list.
  - **AgriStability** protects agricultural producers against declines in their net farming income due to market conditions, production loss or increased costs of production. Payments are made if a producer’s current year margin falls more than 30% below their reference margin.
  - **AgriInvest** helps manage small income declines and provides support for investments to mitigate risks or improve market income.

For more information on Government-led events, programs, resources or services available, please visit

<https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/programs>,

<https://www2.gov.bc.ca/gov/content/industry/agriservice-bc#signup> OR contact [AgriServiceBC@gov.bc.ca](mailto:AgriServiceBC@gov.bc.ca)

