



**Mobile App Pool for  
Local Governments & First Nations**



# Hello...

## My name is Todd Pugh

I'm the Executive Director of CivicInfo BC, the non-profit municipal data information service behind the CivicLabs project.

You can reach me at [tpugh@civicinfo.bc.ca](mailto:tpugh@civicinfo.bc.ca).

# Today's Agenda

1. Defining the Problem
2. The CivicLabs Project
3. The First Four Apps
4. Managing Your Apps
5. Pricing & How to Order
6. Questions

# DEFINING THE PROBLEM

Why do we need CivicLabs anyway?



*Across thousands of miles, the Canadian population clusters like loosely strung beads on the thread of the 49th parallel. This is truly Canada -- a vast stretch of land and a bounty of small towns.*

*- Stuart McLean, Welcome Home: Travels in Small Town Canada, 1994*



# 180

Municipalities and regional districts in British Columbia,  
including the Islands Trust.



# 209

First Nation communities inside BC Provincial boundaries.



# 20

BC communities have populations over 50,000.  
95% of local governments and First Nations are smaller.



# The Realities of 2020

- ◆ Citizens and business have reasonable and equal expectations for access local government services, regardless of community size and location.
- ◆ Mobile devices have transformed the way in which we access internet-based services and information.

# The Digital Divide is Real

Most small communities have neither the resources nor the capacity to offer the range of digital services that large (and usually urban) centres can provide.



# Apps are Expensive

Each time you build an app, you're really building two: one for Android, and one for iOS.



# THE CIVICLABS CONCEPT

How exactly does this work?

# The CivicLabs Concept



CivicLabs is a program run by CivicInfo BC, made possible with support from the Ministry formerly known as Jobs, Trade, and Technology.

# The CivicLabs Concept

- ◆ CivicInfo BC is what the Ministry of Municipal Affairs & Housing calls a “System Organization”.
- ◆ System organizations “perform functions collectively on behalf of local governments that municipalities and regional districts could not do – or not do as effectively – on their own.” - *MAH website.*

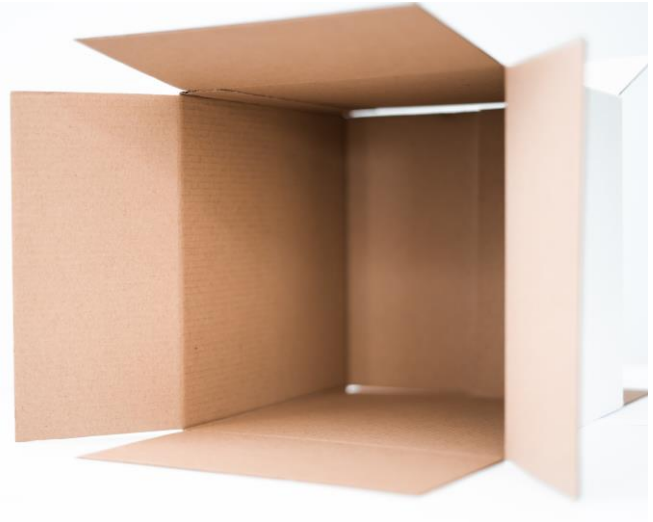
# The CivicLabs Concept



- ◆ Core mandate since 2000: data and information services for local governments.
- ◆ Apps are an extension of that mandate, and we offer a model that potentially saves thousands of tax dollars.

# The CivicLabs Concept

CivicLabs is a simple and shared “out of the box” mobile app solution, available at an extremely low cost.





# Purchasing in Silos

**LARGE VILLAGE**

Spends \$15K for Muni App

**MEDIUM SIZE TOWN**

Spends \$15k for Muni App

**SMALL CITY**

Spends \$15k for Muni App

\$45,000 in tax dollars spent

The diagram illustrates the concept of purchasing in silos. It shows three separate entities: a Large Village, a Medium Size Town, and a Small City. Each entity independently spends \$15,000 on a Muni App. Three green arrows point from each of these spending statements down to a central text block that states the total amount spent is \$45,000. This visualizes how separate, uncoordinated purchases can result in a higher total cost than if the purchases were coordinated or shared.

# Shared Purchasing

**LARGE VILLAGE, MEDIUM TOWN, AND SMALL CITY WORK TOGETHER**

Share costs, and spend \$15K for shared Muni App



\$15,000 in tax dollars spent

# Pooled Development



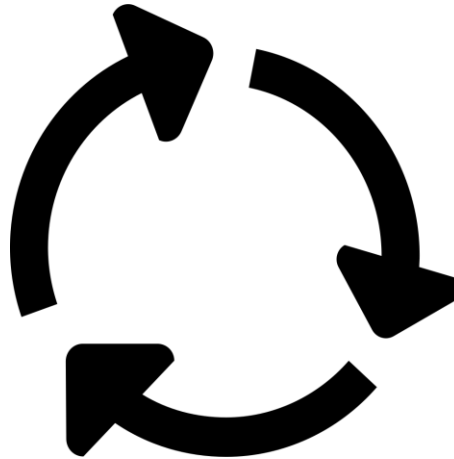
**Dozens of Communities Together in One Pool**



Avg. \$1,200 / year each (fixed cost subscription) for four apps in 2020, with more to be developed.

# Development Cycle

Members suggest new apps; vote for the next one.



Members pay a monthly subscription fee; can brand and deploy app from the CivicLabs App Library.

New apps developed with accumulated revenue from subscriptions; added to the CivicLabs App library.

# Launching is Simple



Subscribe

Configure

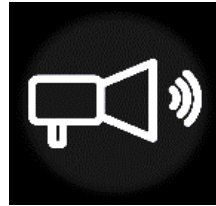
Deploy

# Four Initial Apps

TELL THE TOWN



TOWN CRIER



TOUR THE TOWN



MY PET PAL

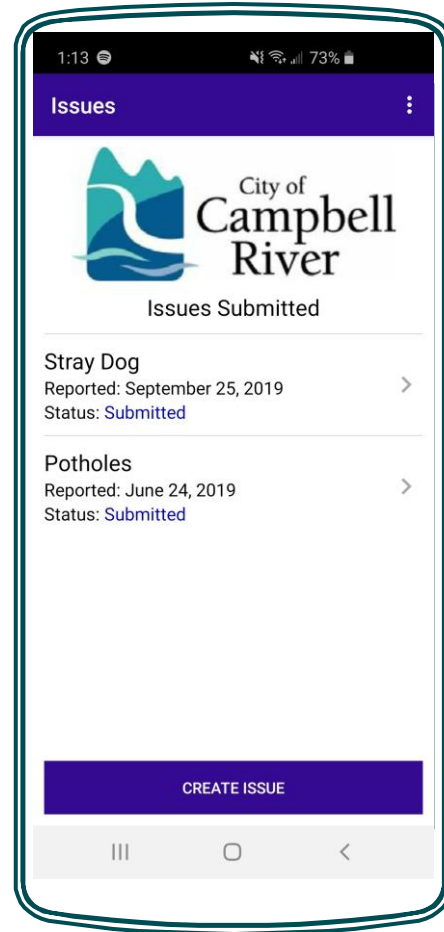




**App #1:**  
**TELL THE TOWN**  
Issue Reporting and Tracking App

# TELL THE TOWN

Report any issue to your local government authority. Receive progress updates as they work to resolve the issue.





Report a **Pothole.**



## Stray Animals.



## Missed Curbside Garbage Pickup



# Traffic Light Not Working



## Recommended Practices

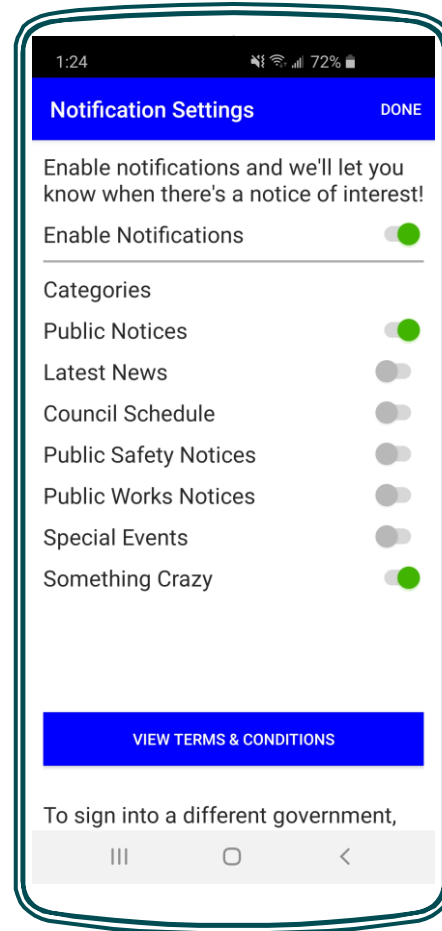
- ◆ CivicInfo BC has a close relationship with another system organization, the Municipal Insurance Association of BC (MIABC).
- ◆ MIABC has graciously created and provided a list of recommended practices for local governments and First Nations to limit their liability when rolling out this app. No additional charge.

# App #2: TOWN CRIER

Alternative system for publishing public notices.

# TOWN CRIER

A tool for local governments and First Nations to communicate directly with citizens. Push notifications that cut through Social Media clutter.



## Possible Uses

- ◆ Inform people about any open meetings.
- ◆ Exceed legislated minimums for public notices.
- ◆ Notify people about special events or deadlines.
- ◆ Distribution of non-emergency news.
- ◆ Inform the public about routine work like road maintenance, watermain flushing, etc.



## Possible Uses

App is **not** a replacement for a purpose-built emergency notification system.



# App #3: TOUR THE TOWN

Customizable Local Map for Tourism and Other Purposes

## Make Your Own Map

# Food Truck Festival

### Tacos on Tires

Tacos and burritos with a hint of rubber.

### Fish on a 4X4

Grilled on the manifold, just the way Grandma did.

### Vehicular Venison

From Highway 8, direct to your plate!

## Possible Uses

- ◆ Community festivals; stage and booth locations.
- ◆ BIA member locations profiles.
- ◆ Development application and permit locations.
- ◆ Special events, e.g., “Dine Around Town” restaurants.
- ◆ Art / Sculpture Walks
- ◆ Historical Tours / Garden Tours
- ◆ Agri-Tourism

# App #4: MY PET PAL

Animal license renewals & Lost pet notification system

Renew Your Dog License.



## Possible Uses

- ◆ Renew an annual pet license from a mobile phone.
- ◆ Report a missing pet.
- ◆ Report / look-up a found pet.
- ◆ Receive news and special promotions of interest to local pet owners. (Optional feature.)



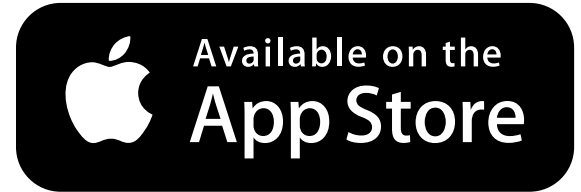
# MANAGING YOUR APPS

Take a peek behind the curtain



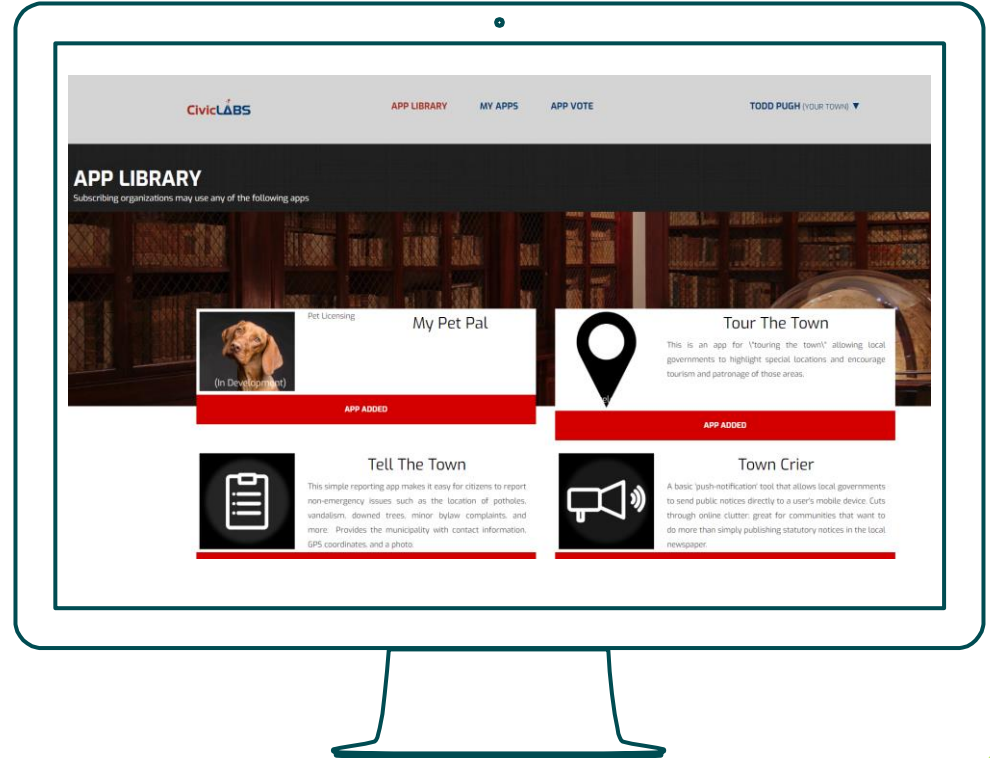
# The CivicLabs Platform

- Key to the system: the CivicLabs web platform and database, which provides a common framework for all apps.
- Canadian-hosted on AWS, Montreal.
- Clients (local governments) can select their apps and adjust settings through the CivicLabs.ca site. Citizens directed to Apple App Store and Google Play.



# App Library

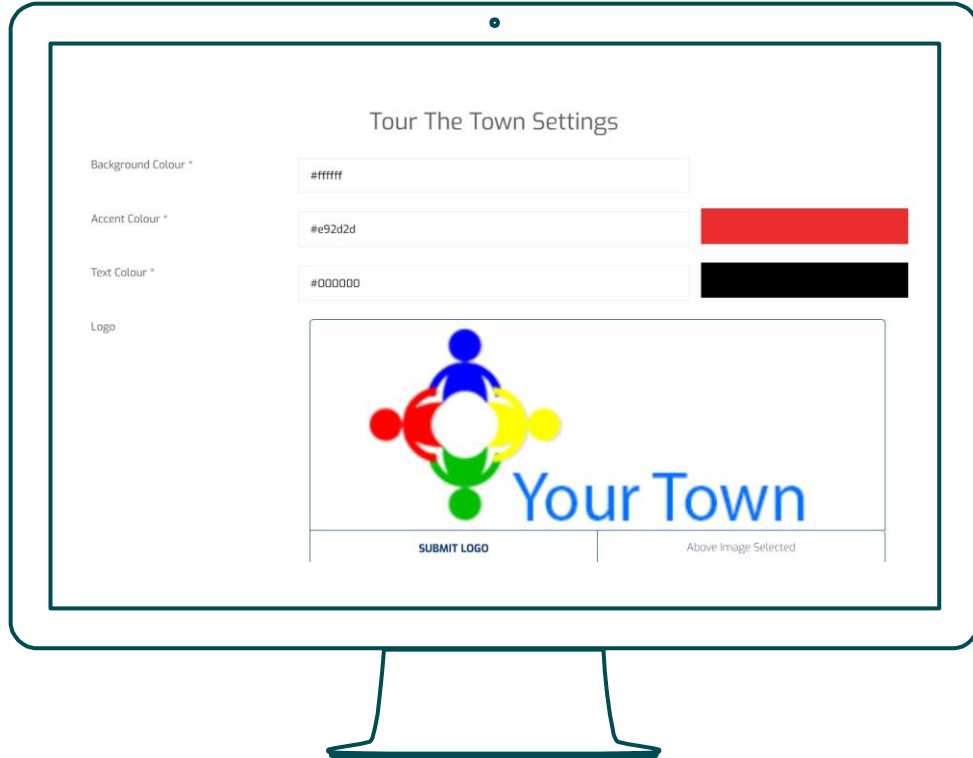
Select the CivicLabs Apps you wish to use in your community. Turn them on or off with one click.



# The CivicLabs Platform

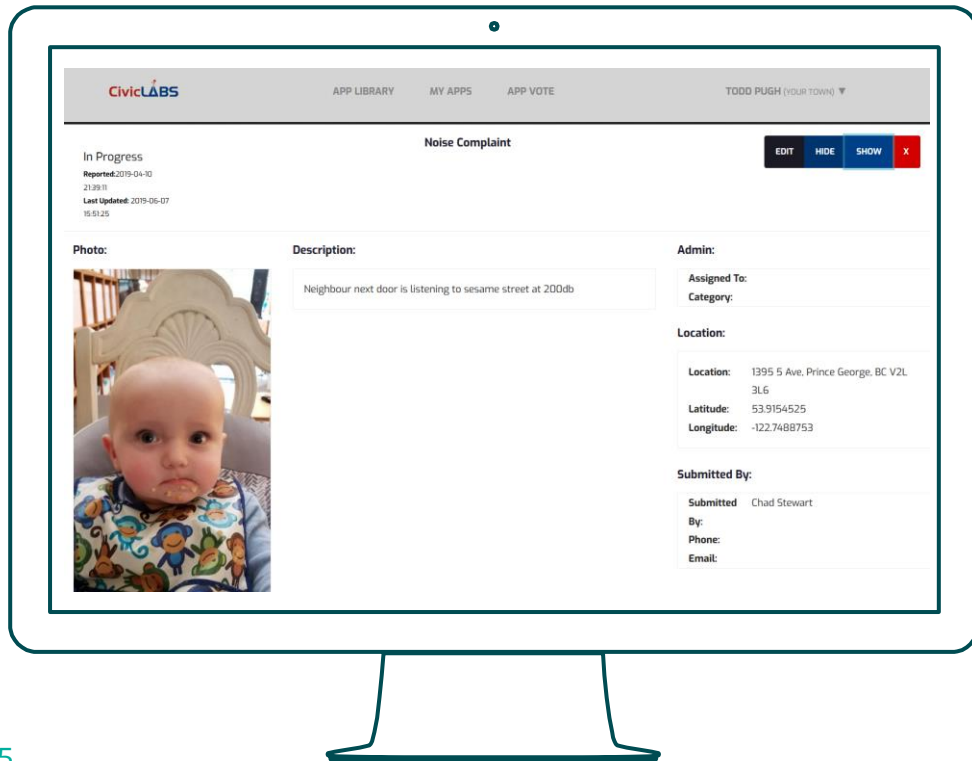


- Apps are available to subscribers “as is”.
- Under license, app source code can be made available to those who wish to make their own modifications.



## Customize

Through the admin console, choose your basic colour scheme and upload your local government logo.



## Manage

The admin console provides a simple user interface for to managing all apps.

# The CivicLabs Platform

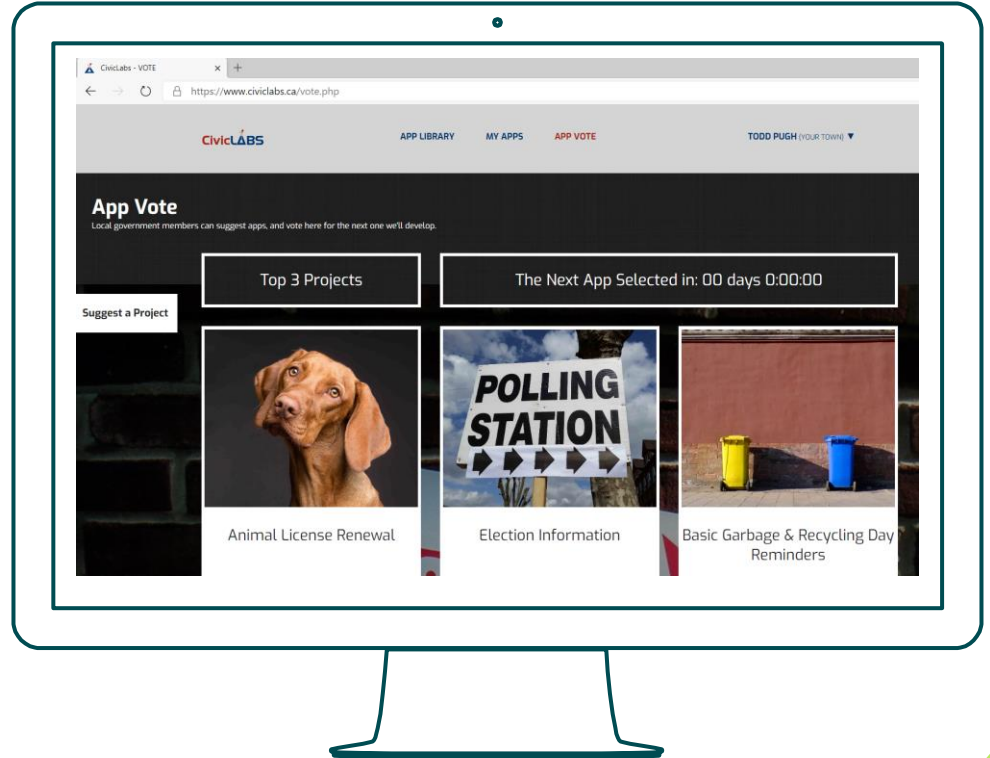


## Members Have a Say

- **Suggestions:** a place where pool members can make requests for new apps, or for improvements to existing ones.
- **Voting:** Members vote for the next app, which is developed when accumulated subscription fees are sufficient to cover costs.

# Voting

Top three projects appear at top; others below. Voting period is variable; depends on available funds.



# PRICING & HOW TO ORDER

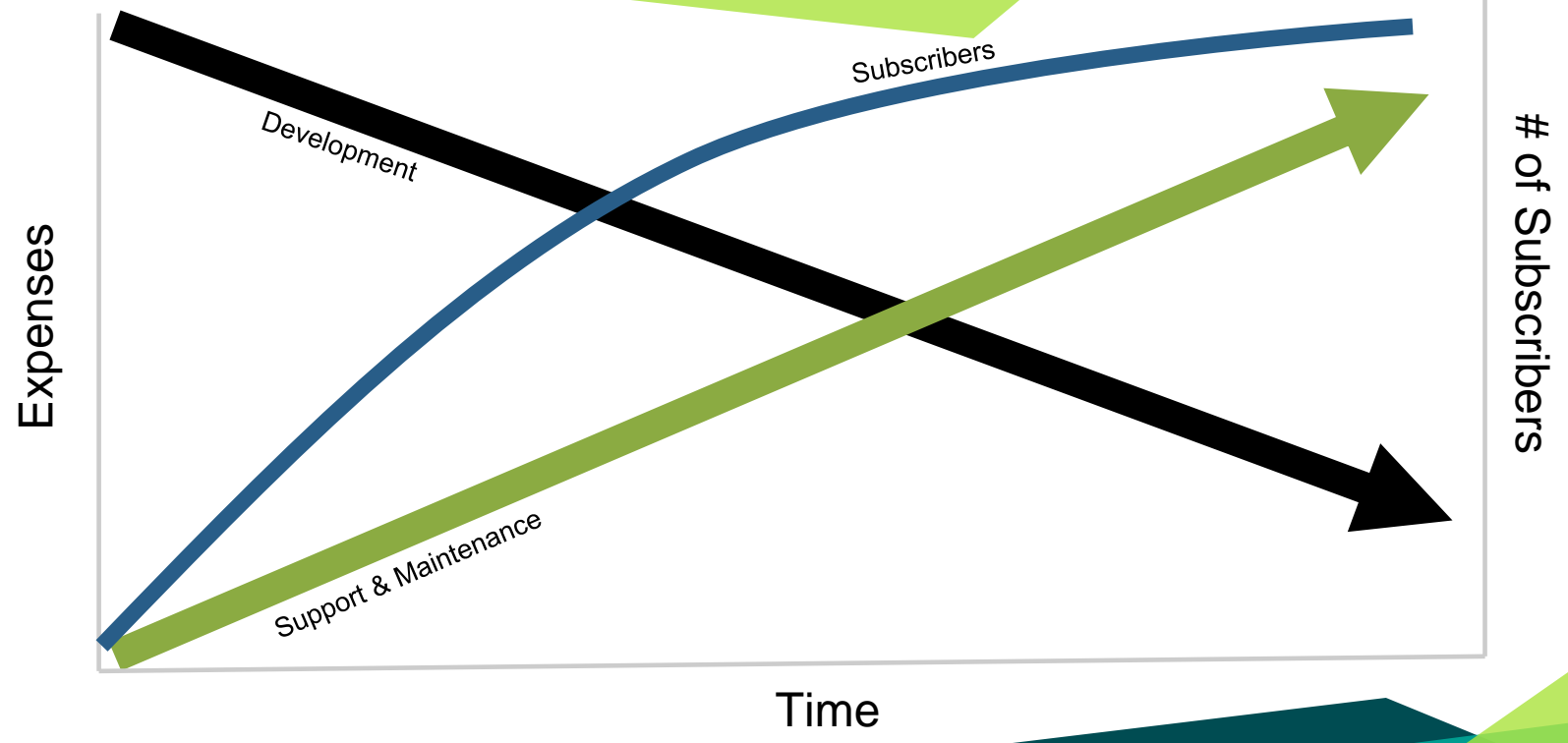
Ridiculously affordable. Order now.



# Monthly Subscription Rates

- ◆ \$75/month for communities with fewer than 2,500 residents
- ◆ \$100/month for 2,501 – 10,000
- ◆ \$125/month for 10,001 – 25,000
- ◆ \$150/month for 25,001 – 75,000
- ◆ Over 75,000 – Custom quote

# Stable Pricing





# Thanks!

## Any questions?

You can find me at 250-383-4898 ext. or  
[tpugh@civicinfo.bc.ca](mailto:tpugh@civicinfo.bc.ca).

The logo for CivicLABS is centered on a dark teal background. The word "CivicLABS" is written in a white, bold, sans-serif font. The letter "L" is stylized as a laboratory flask, with a vertical stem and a triangular base. Above the stem of the flask are four white circles of increasing size, arranged in a vertical line, representing a rising column of gas or a data series. The background features abstract, overlapping geometric shapes in shades of teal and lime green at the top and bottom corners.

CivicLABS