

Financial Statements of

**PARTNERSHIPS BRITISH COLUMBIA INC.**

Year ended March 31, 2014

## 7 Statement of Management Responsibility

The financial statements of Partnerships British Columbia Inc. for the year ended March 31, 2014, have been prepared by management in accordance with Canadian public sector accounting standards. These financial statements present fairly the financial position of Partnerships British Columbia Inc. as at March 31, 2014.

Management is responsible for the preparation of the financial statements and has established a system of internal controls to provide reasonable assurance that assets are safeguarded, transactions are properly authorized and financial records provide reliable information for the preparation of the financial statements.

The Board of Directors carries out its responsibility for the review of the financial statements. The Board meets with management and the external auditor to discuss the results of audit examinations and financial reporting matters. The external auditor has full access to the Board.

BDO Canada LLP has performed an independent audit of the financial statements of Partnerships British Columbia Inc. The Independent Auditor's Report outlines the scope of their examination and expresses an opinion on the statements of Partnerships British Columbia Inc.



Sarah Clark  
President and Chief Executive Officer  
Partnerships British Columbia Inc.



Chan-Seng Lee, CA  
Vice President, Finance and Administration  
Partnerships British Columbia Inc.

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## INDEPENDENT AUDITOR'S REPORT

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### To the Board of Directors and Shareholder of Partnerships British Columbia Inc.

We have audited the accompanying financial statements of Partnerships British Columbia Inc., which comprise the Statement of Financial Position as at March 31, 2014 and the Statements of Operations, Remeasurement Gains and Losses, Change in Net Financial Assets, and Cash Flows for the year ended March 31, 2014, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Partnerships British Columbia Inc. as at March 31, 2014 and the results of its operations and its cash flows for the year ended March 31, 2014, in accordance with Canadian public sector accounting standards.



Chartered Accountants

Vancouver, British Columbia  
May 30, 2014

PARTNERSHIPS BRITISH COLUMBIA INC.

**Statement of Financial Position**

AS AT MARCH 31, 2014 WITH COMPARATIVES FOR MARCH 31, 2013

	March 31, 2014	March 31, 2013
<b>Financial assets</b>		
Cash	\$ 10,157,552	\$ 9,074,599
Accounts receivable (Note 3)	2,030,614	3,038,998
Portfolio investments (Note 4)	4,195,907	4,146,222
Total Financial Assets	16,384,073	16,259,819
<b>Liabilities</b>		
Accounts payable & accrued liabilities (Note 5)	1,600,007	2,109,945
Total Liabilities	1,600,007	2,109,945
<b>Net financial assets</b>	14,784,066	14,149,874
<b>Non-financial assets</b>		
Prepaid expenses	53,367	71,032
Tangible capital assets (Note 7)	140,398	158,348
Total Non-financial Assets	193,765	229,380
<b>Accumulated surplus (Note 8)</b>	\$ 14,977,831	\$ 14,379,254
Accumulated surplus is comprised of:		
Accumulated operating surplus	\$ 14,969,627	\$ 14,370,458
Accumulated remeasurement gains	8,202	8,794
Share capital	2	2
	\$ 14,977,831	\$ 14,379,254

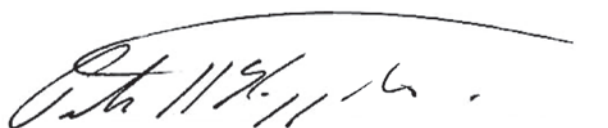
The accompanying notes and supplementary schedules are an integral part of these financial statements.

**APPROVED ON BEHALF OF THE BOARD**



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 G. Steele, Lead Director




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 P. Kappel, Director

PARTNERSHIPS BRITISH COLUMBIA INC.

**Statement of Operations**

FOR THE YEARS ENDED MARCH 31, 2014 AND 2013

	Budget (Note 13)	March 31, 2014	March 31, 2013
<b>Revenue</b>			
Work fees	\$ 9,530,200	\$ 8,434,270	\$ 9,503,615
Other revenue	105,500	153,759	132,787
<b>Total Revenues</b>	<b>9,635,700</b>	<b>8,588,029</b>	<b>9,636,402</b>
<b>Expenses</b>			
Administration	363,399	322,920	317,605
Amortization	126,664	101,838	145,195
Building occupancy	623,087	631,999	625,346
Corporate relations	90,150	5,596	54,185
Information systems	347,240	356,001	296,754
Professional services	410,000	270,452	426,499
Salaries and benefits	7,107,295	6,165,440	6,274,671
Travel	201,000	134,614	162,574
<b>Total Expenses</b>	<b>9,268,835</b>	<b>7,988,860</b>	<b>8,302,829</b>
<b>Reimbursable costs</b>			
Project recoveries	4,212,000	2,729,922	5,647,149
Less: Project expenses	(4,212,000)	(2,729,922)	(5,647,149)
<b>Net reimbursable costs</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>Annual operating surplus</b>	<b>366,865</b>	<b>599,169</b>	<b>1,333,573</b>
<b>Accumulated operating surplus, beginning of year</b>	<b>14,370,458</b>	<b>14,370,458</b>	<b>13,036,885</b>
<b>Accumulated operating surplus, end of year</b>	<b>\$ 14,737,323</b>	<b>\$ 14,969,627</b>	<b>\$ 14,370,458</b>

The accompanying notes and supplementary schedules are an integral part of these financial statements.

PARTNERSHIPS BRITISH COLUMBIA INC.

**Statement of Remeasurement Gains and Losses**

FOR THE YEARS ENDED MARCH 31, 2014 AND 2013

	March 31, 2014	March 31, 2013
<b>Accumulated remeasurement gains, beginning of year</b>	\$ 8,794	\$ 4,973
Plus: Unrealized gains attributable to:		
Portfolio investments	49,991	48,824
Less: Amounts reclassified to the statement of operations:		
Portfolio investments	(50,583)	(45,003)
Net remeasurement gains (loss) for the year	(592)	3,821
<b>Accumulated remeasurement gains, end of year</b>	<b>\$ 8,202</b>	<b>\$ 8,794</b>

The accompanying notes and supplementary schedules are an integral part of these financial statements.

PARTNERSHIPS BRITISH COLUMBIA INC.

**Statement of Changes in Net Financial Assets**

FOR THE YEARS ENDED MARCH 31, 2014 AND 2013

	Budget (Note 13)	March 31, 2014	March 31, 2013
Annual operating surplus	\$ 366,865	\$ 599,169	\$ 1,333,573
Acquisition of tangible capital assets	(87,000)	(83,888)	(30,892)
Amortization of tangible capital assets	126,664	101,838	145,195
	39,664	17,950	114,303
Acquisition of prepaid expenses	–	(180,480)	(215,340)
Use of prepaid expenses	6,426	198,145	195,836
	6,426	17,665	(19,504)
Effect of remeasurement gains (loss) for the year	–	(592)	3,821
<b>Increase in net financial assets for the year</b>	<b>412,955</b>	<b>634,192</b>	<b>1,432,193</b>
<b>Net financial assets, beginning of year</b>	<b>14,149,874</b>	<b>14,149,874</b>	<b>12,717,681</b>
<b>Net financial assets, end of year</b>	<b>\$ 14,562,829</b>	<b>\$ 14,784,066</b>	<b>\$ 14,149,874</b>

The accompanying notes and supplementary schedules are an integral part of these financial statements.

PARTNERSHIPS BRITISH COLUMBIA INC.

**Statement of Cash Flows**

FOR THE YEARS ENDED MARCH 31, 2014 AND 2013

	March 31, 2014	March 31, 2013
<b>Operating transactions</b>		
Annual operating surplus	\$ 599,169	\$ 1,333,573
Non-cash item included in surplus:		
Amortization of tangible capital assets	101,838	145,195
	<u>701,007</u>	<u>1,478,768</u>
<b>Changes in operating accounts</b>		
Accounts receivable	1,008,384	(369,844)
Prepaid expenses	17,665	(19,504)
Accounts payable and accrued liabilities	(509,938)	164,270
	<u>516,111</u>	<u>(225,078)</u>
<b>Total operating transactions</b>	<u>1,217,118</u>	<u>1,253,690</u>
<b>Capital transactions</b>		
Purchase of tangible capital assets, net	(83,888)	(30,892)
	<u>(83,888)</u>	<u>(30,892)</u>
<b>Investing transactions</b>		
Increase in portfolio investments	(50,277)	(44,611)
	<u>(50,277)</u>	<u>(44,611)</u>
<b>Net increase in cash</b>	1,082,953	1,178,187
<b>Cash, beginning of year</b>	9,074,599	7,896,412
<b>Cash, end of year</b>	<u>\$ 10,157,552</u>	<u>\$ 9,074,599</u>

*The accompanying notes and supplementary schedules are an integral part of these financial statements.*

PARTNERSHIPS BRITISH COLUMBIA INC.

## Notes to Financial Statements

FOR THE YEARS ENDED MARCH 31, 2014 AND 2013

### 1. Nature of Operations

Partnerships British Columbia Inc. (Partnerships BC or the Organization) is a company owned by the Province of British Columbia and is governed by a Board of Directors reporting to its sole shareholder; the Minister of Finance. The Organization was incorporated under the British Columbia Business Corporations Act in May 2002. It has two issued shares which are held by the Minister of Finance.

The Organization's vision is to be a recognised leader in evaluating, structuring, and implementing partnership delivery solutions for public infrastructure which achieve value for money. The Organization is focused on delivering consistent value to its clients. Partnerships BC provides a variety of planning services to public sector agencies wishing to explore innovative options for building and managing public infrastructure like highways, bridges, hospitals, public transit and accommodations facilities.

The Organization's core business is to:

- Provide specialized services to the Province and its agencies in the procurement of major public projects, ranging from advice to business transactions, procurement management, and implementation.
- Provide advice to the Province and its agencies on partnership project management, deal structure, risk management, procurement, and the selection and engagement of consultants.
- Foster a positive business and policy environment for successful projects and related activities by continually expanding British Columbia's base of knowledge, understanding and expertise in these areas.
- Manage an efficient and leading edge organization that meets or exceeds performance expectations.

The Organization's clients are public sector agencies, including ministries, Crown corporations and local authorities such as regional health authorities. To serve these clients effectively, Partnerships BC is also working to build strong relationships with private sector partners such as businesses, investors and the financial services sector.

Partnerships BC is exempt from income taxes under the *Income Tax Act*.

### 2. Summary of Significant Accounting Policies

#### a. Basis of accounting

These financial statements are prepared by management in accordance with Canadian Public Sector Accounting Standards using guidelines developed by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

#### b. Portfolio investments

Partnerships BC invests in government and corporate debt securities through pooled fund products managed by the British Columbia Investment Management Corporation (bcIMC), a corporation established under the Public Sector Pension Plans Act.

Unrealized gains and losses from changes in the fair value of financial instruments are recognized in the statement of remeasurement gains and losses. Upon settlement, the cumulative gain or loss is reclassified from the statement of remeasurement gains and losses and recognized in the statement of operations.

Interest and dividends attributable to financial instruments are reported in the statement of operations.



## 2. Summary of Significant Accounting Policies (continued)

### c. Employee future benefits

The employees of Partnerships BC belong to the Public Service Pension Plan (the Plan), which is a multi-employer joint trustee plan. This Plan is a defined benefit plan, providing a pension on retirement based on the member's age at retirement, length of service and highest earnings averaged over five years. Inflation adjustments are contingent upon available funding.

The joint board of trustees of the Plan determines the required Plan contributions annually.

The contribution of Partnerships BC to the Plan is recorded as an expense for the year.

### d. Tangible capital assets

Tangible capital assets are recorded at cost, which includes amounts that are directly related to the acquisition, design, construction, development, improvement or betterment of the assets. Cost includes overhead directly attributable to construction and development, as well as interest costs that are directly attributable to the acquisition or construction of the tangible capital asset.

The cost, less residual value, of the tangible capital assets, excluding land, is amortized on a straight-line basis over their estimated useful lives as follows:

- Computer software 2 years
- Computer hardware 3 years
- Furniture and equipment 5 years
- Leasehold improvements 5 years

Tangible capital assets are written down when conditions indicate that they no longer contribute to Partnerships BC's ability to provide goods and services.

### e. Prepaid expenses

Prepaid expenses include software licences, insurance premiums and travel costs and are charged to expense over the periods expected to benefit from it.

### f. Revenue recognition

Revenues are recognized in the period in which the transactions or events occurred that gave rise to the revenues. All revenues are recorded on an accrual basis, except when the accruals cannot be determined with a reasonable degree of certainty or when their estimation is impracticable.

Revenue related to fees or services received in advance of the fee being earned or the service is performed is deferred and recognized when the fee is earned or service performed.

### g. Expenses

Expenses are reported on an accrual basis. The cost of all goods consumed and services received during the year is expensed.

### h. Measurement uncertainty

The preparation of financial statements in conformity with PSA standards, requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of the revenues and expenses during the period. Items requiring the use of significant estimates include the useful life of tangible capital assets, estimated employee benefits, rates for amortization and the impairment of tangible capital assets.

Estimates are based on the best information available at the time of preparation of the financial statements and are reviewed annually to reflect new information as it becomes available. Measurement uncertainty exists in these financial statements. Actual results could differ from these estimates.

**3. Accounts Receivable**

	March 31, 2014	March 31, 2013
Revenues receivable	\$ 2,021,919	\$ 3,031,248
Accrued interest	8,695	7,750
	<u>\$ 2,030,614</u>	<u>\$ 3,038,998</u>

There was no provision for doubtful accounts required as at March 31, 2014 and 2013.

Included in accounts receivable are the following amounts receivable from government and other government organizations.

	March 31, 2014	March 31, 2013
Provincial governments	\$ 1,710,855	\$ 2,664,152
Federal government	–	57,123
Other government organizations	302,512	208,365
	<u>\$ 2,013,367</u>	<u>\$ 2,929,640</u>

**4. Portfolio Investments**

	March 31, 2014	March 31, 2013
Fair market value	\$ 4,195,907	\$ 4,146,222
Less: Original cost	(4,187,705)	(4,137,428)
Unrealized gain	<u>\$ 8,202</u>	<u>\$ 8,794</u>

Portfolio investments consist of investments in the Canadian Money Market Fund ST2 managed by bcIMC. The fund invests in government and corporate debt securities, including commercial paper. For the calendar year ending December 31, 2013, the fund had an annualized return of 1.2 percent compared to an annualized return of 1.1 percent for the prior year.

**5. Accounts Payable and Accrued Liabilities**

	March 31, 2014	March 31, 2013
Accounts payables and accrued liabilities	\$ 716,275	\$ 1,231,015
Salaries and benefits payable	739,499	735,612
Accrued vacation pay	144,233	143,318
	<u>\$ 1,600,007</u>	<u>\$ 2,109,945</u>

**6. Employee Future Benefits**

Partnerships BC and its employees contribute to the Public Service Pension Plan (the Plan) in accordance with the Public Sector Pension Plan Act. BC Pension Corporation administers the Plan, including payment of pension benefits to employees to whom the Act applies. The Public Service Pension Plan is a multi-employer, defined benefit plan.

Information about obligations for retirement benefits and other employee future benefits is as follows:

**a. Retirement benefits****Pension plan**

Partnerships BC and its employees contribute to the Plan in accordance with the Public Sector Pension Plan Act. The Plan provides defined pension benefits to employees based on their length of service and rates of pay. The maximum contribution rate for eligible employees was 9.43 per cent (2013: 9.43 per cent). Partnerships BC's contributions exceed the employee contributions to the plan.

## 6. Employee Future Benefits (continued)

During the year ended March 31, 2014, Partnerships BC contributed \$422,175 (2013: \$397,273) to the Plan. These contributions are the Organization's pension benefit expense. No pension liability for this type of plan is included in the financial statements.

Every three years, an actuarial valuation is performed to assess the financial position of the Plan and the adequacy of Plan funding. The latest valuation as at March 31, 2011 showed that the Plan had a deficit of \$275.401 million and is 98 percent funded as it had assets of \$17.77 billion and liabilities of \$18.04 billion. The actuary does not attribute portions of the unfunded liability to individual employers. The next valuation will be as at March 31, 2014 with results available mid-2014.

### b. Other employee future benefits

#### Workplace safety and insurance board obligations

Partnerships BC is an employer under the *Workers Compensation Act Part 3* ("Act") and, as such, assumes responsibility for the payment of all claims to its injured workers under the Act. Partnerships BC does not fund these obligations in advance of payments made under the Act. The benefit costs and liabilities related to this plan are included in the financial statements.

## 7. Tangible Capital Assets

	Computer software	Computer hardware	Furniture and equipment	Leasehold improvements	2014 Total
<b>Cost</b>					
Opening Balance	\$ 119,432	\$ 449,640	\$ 144,188	\$ 392,174	\$ 1,105,434
Additions	–	65,377	18,511	–	83,888
Disposals	–	107,747	–	–	107,747
Closing Balance	119,432	407,270	162,699	392,174	1,081,575
<b>Accumulated Amortization</b>					
Opening Balance	119,150	339,751	102,515	385,670	947,086
Amortization	282	85,922	13,822	1,812	101,838
Disposals	–	107,747	–	–	107,747
Closing Balance	119,432	317,926	116,337	387,482	941,177
<b>Net book value</b>	<b>\$ –</b>	<b>\$ 89,344</b>	<b>\$ 46,362</b>	<b>\$ 4,692</b>	<b>\$ 140,398</b>
	Computer software	Computer hardware	Furniture and equipment	Leasehold improvements	2013 Total
<b>Cost</b>					
Opening Balance	\$ 377,823	\$ 587,503	\$ 205,023	\$ 392,174	\$ 1,562,523
Additions	–	26,351	5,167	–	31,518
Disposals	258,391	164,214	66,002	–	488,607
Closing Balance	119,432	449,640	144,188	392,174	1,105,434
<b>Accumulated Amortization</b>					
Opening Balance	376,868	409,125	147,295	356,584	1,289,872
Amortization	673	94,214	21,222	29,086	145,195
Disposals	258,391	163,588	66,002	–	487,981
Closing Balance	119,150	339,751	102,515	385,670	947,086
<b>Net book value</b>	<b>\$ 282</b>	<b>\$ 109,889</b>	<b>\$ 41,673</b>	<b>\$ 6,504</b>	<b>\$ 158,348</b>

## 8. Accumulated Surplus

The accumulated surplus is made up as follows:

	March 31, 2014	March 31, 2013
Accumulated operating surplus	\$ 14,969,627	\$ 14,370,458
Accumulated remeasurement gains	8,202	8,794
	<u>14,977,829</u>	<u>14,379,252</u>
Share capital	2	2
	<u>\$ 14,977,831</u>	<u>\$ 14,379,254</u>

The authorized share capital is 5,000,000 common shares at no par value.

## 9. Expenses by Object

The entity is a sole purpose organization and therefore does not report by function and does not provide segmented information.

## 10. Related Party Transactions

Partnerships BC is related through common ownership to all provincial government ministries, agencies and Crown corporations. The majority of the Organization's clients are also provincial government ministries, agencies and Crown corporations.

Transactions with these entities, considered to be in the normal course of operations, are recorded at the exchange amounts. Transfers of assets are recorded at fair value.

In the normal course of operations, Partnerships BC entered into transactions with the province and certain Crown corporations, at prevailing market prices and credit terms.

The statement of operations includes the following transactions with related parties:

	March 31, 2014	March 31, 2013
Fees for services	\$ 5,184,583	\$ 7,311,470
Other revenue	150,125	127,095
	<u>\$ 5,334,708</u>	<u>\$ 7,438,565</u>
Operating expenses:		
Professional services	\$ 16,360	\$ 6,020
Administration	50,100	50,675
	<u>\$ 66,460</u>	<u>\$ 56,695</u>
Project recoveries	\$ 2,362,193	\$ 4,861,095

Financial assets and liabilities with related parties as at March 31, 2014 and 2013 were:

	March 31, 2014	March 31, 2013
Accounts receivable	\$ 1,275,054	\$ 2,399,055
Accounts payable and accrued liabilities	39,810	41,509

## 11. Commitments

The Organization is committed to payments under operating leases for premises through 2017/18 as follows:

Year	Amount
2015	\$ 429,668
2016	192,801
2017	195,040
2018	81,267
	\$ 898,776

The Organization's Vancouver and Victoria office leases are scheduled to expire on October 31, 2014 and August 31, 2017 respectively.

## 12. Risk Management

### a. Fair value of financial instruments

The fair value of a financial instrument is the estimated amount that the Organization would receive or pay to settle a financial asset or financial liability as at the reporting date.

The fair values of accounts receivable and accounts payable and accrued liabilities approximate their carrying values given their short-term maturities.

The fair value of the portfolio investments are determined by reference to published bid price quotations in an active market at year-end.

### b. Financial management risk objectives and policies

In the normal course of business, the Organization is exposed to financial risks that have the potential to negatively impact its financial performance. These risks may include credit risk, liquidity risk and interest rate risk.

### c. General objectives, policies and processes

The Audit and Risk Management Committee has overall responsibility for the determination of the Organization's risk management objectives and policies.

The Audit and Risk Management Committee has delegated the authority to ensure effective implementation of the objectives and policies of the Organization to the President and Chief Executive Officer (CEO) and Senior Management Team. The Audit and Risk Management Committee and Board of Directors receives quarterly reporting from the President and CEO and Senior Management to ensure all processes and policies put in place are effectively meeting the objectives of the Organization.

### d. Credit risk

Credit risk is the risk that the Organization's counterparties will fail to meet their financial obligations to the Organization, causing a financial loss.

Accounts receivable arise primarily as a result of consulting work to governments, ministries, agencies and Crown corporations, therefore, collection risk is low. The Organization does not consider its exposure to credit risk to be material.

## **12. Risk Management (continued)**

### **e. Liquidity risk**

Liquidity risk is the risk that the Organization may be unable to generate or obtain sufficient cash or its equivalent in a timely and cost effective manner to meet its commitments as they come due.

The Organization has in place a planning, budgeting and forecasting process to help determine the funds required to support the Organization's normal operating requirements. The Organization's annual Service Plan and budget are approved by the Board of Directors. The Organization also provides a quarterly forecast to the Audit and Risk Management Committee.

### **f. Market risk**

The Organization is exposed to market risk through the fluctuation of financial instrument fair values due to changes in market prices. The significant market risks to which the Organization is exposed are interest rate and other price risks.

#### **i. Interest rate risk**

The interest rate risk is the risk that the fair value of future cash flows of a financial instrument fluctuates because of changes in market interest rates. Portfolio investments entered into by the Organization may bear interest at a fixed rate, thus exposing it to the risk of changes in fair value arising from interest rate fluctuations. These portfolio investments are invested in high grade, highly liquid instruments, and as such, the Organization manages its exposure to potential interest rate fluctuations in the short-term. The Organization has no interest bearing debt.

#### **ii. Other price risk**

Other price risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate because of changes in market prices (other than those arising from interest rate risk). The Organization is exposed to price risk through its portfolio investments.

As at March 31, 2014, the Organization's total exposure to market risk is \$4,195,907. The Organization's best estimate of the effect on net assets as at March 31, 2014, due to a five per cent increase or decrease in the market value of the investment portfolio, with all other variables held constant, would approximately amount to an increase or decrease of \$209,795 respectively. In practice, the actual trading results may differ from this sensitivity analysis and the difference could be material.

### **g. Sensitivity analysis**

The sensitivity analysis included in this note should be used with caution as the changes are hypothetical and are not predictive of future performance. The above sensitivities are calculated with reference to year-end balances and will change due to fluctuations in the balances in the future. In addition, for the purpose of the sensitivity analysis, the effect of a variation in a particular assumption on the fair value of the financial instruments was calculated independently of any change in another assumption. Actual changes in one factor may contribute to changes in another factor, which may magnify or counteract the effect on the fair value of the financial instrument.

## **13. Budgeted figures**

Budgeted figures have been provided for comparison purposes and have been derived from the estimates approved by the Board of Directors. These budgeted figures were included in the Organization's 2013/14 Service Plan.