



## **CORPORATE SUPPLY ARRANGEMENT CS-001120**

### **Supply, Maintenance and Service of Daniels' Radio Systems Equipment**

THIS CORPORATE SUPPLY ARRANGEMENT is made the 28th day of March 2022

**Daniels Electronics Ltd  
dba Codan Radio Communications  
43 Erie Street  
Victoria, BC  
V8V 1P8  
(the "Offeror")**

**HEREBY OFFERS TO SUPPLY, AS, IF AND WHEN REQUESTED, THE GOODS AND RELATED SERVICES DESCRIBED IN SCHEDULE "A", TO HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF BRITISH COLUMBIA AND SUCH OTHER ENTITIES AND ON THE TERMS AND CONDITIONS, DESCRIBED BELOW.**

**THE OFFER IS AS FOLLOWS:**

#### **DEFINITIONS**

1. In this Corporate Supply Arrangement:
  - a) "Administrative Requirements" means those requirements set out in Schedule "C";
  - b) "Contract" means the binding agreement, the terms of which are set out in Schedule "D", entered into by the Offeror and the Province, which enables the Province to acquire the Goods set out in the Draw Down Form for the Prices set out in Schedule "A";
  - c) "Corporate Supply Arrangement (CSA)" means the Offeror's offer to supply the Goods at the prices set out in Schedule "A";
  - d) "Draw Down Form" means any form of an Entity that lists the Goods set out in the CSA and is sent to the Offeror;
  - e) "Entity" means a ministry of the Province, corporation owned or controlled by the Province, and a government board, agency and service, including "government bodies" as defined in the Financial Administration Act (B.C.), "public institutions" as defined in the Procurement Services Act (B.C.) and any entities constituted or substantially funded by the Province in the public interest, as may be added at the sole discretion of the Province from time to time;
  - f) "Goods" means those goods and related services described in Schedule "A";
  - g) "Offeror's Representative" means the contact(s) as set forth above, who is the representative assigned by the Offeror to oversee the CSA;
  - h) "Province" means Her Majesty the Queen in Right of the Province of British Columbia;

- i) "Representative (Province)" means Brian Sugrue, or such other individual designated from time to time by the Province to oversee this CSA on behalf of the Province;
- j) All references to dollars, currency, and money shall mean Canadian dollars (\$CAD).

## **TERM**

- 2. This CSA begins as of the effective date and continues in effect until it expires on March 31, 2024, unless withdrawn in accordance with paragraph 9.

## **EXTENSIONS**

- 3. The Province may, at its sole discretion, offer to extend this CSA on the same terms and conditions for one additional one-year periods by providing the CSA Holder with written notice 30 days prior to the end of the Term. The CSA Holder acknowledges that the Province gives no assurance, express or implied, that the Province will exercise its extension rights.

## **THE CORPORATE SUPPLY ARRANGEMENT**

- 4. The Offeror understands and agrees that:
  - a) a Contract is formed on receipt by the Offeror of the Draw Down Form;
  - b) a Draw Down Form will form a Contract only for those Goods and related services which have been Drawn Down, provided always that such Draw Down is made in accordance with the provisions of this CSA and including Schedule "C" and "D";
  - c) the issue and distribution of this CSA does not oblige the Province to authorize or order all or any of the Goods, described in this CSA;
  - d) an Entity will pay to the Offeror the Prices and any applicable sales taxes for the Goods that have been specified on the Draw Down;
  - e) an Entity reserves the right to procure the specified Goods and Related Services by any other means it deems necessary including the use of other Contracts, or by other contracting methods;
  - f) the Province's liability shall be limited to that which arises from an Agreement made prior to the expiry date described in paragraph 2;
  - g) the Province reserves the right to set aside this CSA, for whatever reason, and not make it available for any Draw Downs. The Province shall promptly notify the Offeror of such action;
  - h) no change to this CSA will be valid unless it is by way of an addendum signed by both the Offeror and the Province;
  - i) the terms and conditions set out in Schedule "D" will apply to each Agreement;
  - j) neither Entities utilizing the CSA nor the Offeror will be required to agree to any other terms or conditions than those set out in Schedule "D";
  - k) the Offeror will not apply restrictions regarding the Entities wishing to use the CSA;
  - l) the Representative (Offeror), and a designated back-up individual, will be available during the Province's normal business hours, and will have the authority to represent the Offeror with respect to all issues arising under this CSA;
  - m) the Offeror will not, over the duration of the CSA, offer a lower Price to other buyers, or, if a lower Price is offered to others, it will also apply to this agreement. For the purposes of this section, a lower price is a price that is lower than the unit price submitted in Schedule A, less the 1% administration fee.

- n) the Offeror agrees that the property and/or services ordered/purchased through this agreement are for the sole use of, and are being purchased by the Province of British Columbia, with Crown funds, and are subject to both the Provincial Sales Tax (PST) and the Federal Goods and Services Tax (GST).

## **DRAW DOWN MECHANISM**

5. The Goods may be ordered by issuance of a Draw Down.
6. The Offeror will treat as valid any Draw Down that is on a completed order form and includes the following:
  - (a) this CSA Reference Number;
  - (b) the Entity's purchase order number; and
  - (c) the Goods and related services set out in Schedule "A" that are being ordered and applicable fees.
7. Draw Downs against a CSA paid for with the Province's procurement card will be accorded the same prices and terms and conditions as any other draw-down.
8. If the Province provides a Draw Down Form prior to the expiry of this CSA and receives the Goods, then the Province will pay to the Offeror amounts payable as described in Schedule "A" to this CSA.
9. If there is any conflict or inconsistency among any of the provisions of the following documents:
  - (a) this CSA; and
  - (b) a Draw Down,then the order of precedence will be (a) and then (b).

## **NOTIFICATION OF WITHDRAWAL**

10. In the event that the Offeror wishes to withdraw this CSA, the Offeror will provide no less than thirty (30) days' prior written notice to the Representative (Province), and such withdrawal of this CSA will not be effective until receipt of such notification by the Representative (Province) and the expiry of such notice period.
11. The Offeror agrees to fulfil any Draw Downs, which may be made before the expiry of such notice period.

## **REPRESENTATIONS**

12. The Offeror represents and warrants to the Province that:
  - (a) it is a corporation, duly organized, validly existing and having the legal capacity to carry on business in British Columbia and is fully legally authorized, licensed and permitted to provide the Programs and the Services;
  - (b) it has the power and capacity to enter into the Agreement and to comply with each and every term and condition in the Agreement;
  - (c) all necessary proceedings have been taken to authorize the execution and delivery of the Agreement by the Offeror;
  - (d) all statements, representations or information, whether oral or written, made, furnished or given by the Offeror, its directors, officers or anyone acting on behalf of the Offeror, to the Province in connection with this CSA and the Agreement are materially correct and accurate;

- (e) it has no knowledge of any fact that materially adversely affects or, so far as it can foresee, might materially adversely affect its condition or its ability to fulfil its obligations under this CSA or the Agreement;
  - (f) it is neither a party to nor threatened with any litigation and has no knowledge of any claims against it that would materially adversely affect its financial condition or its ability to fulfil its obligations under this CSA;
  - (g) it has filed all tax, corporate information, and other returns required to be filed by the laws of British Columbia and Canada, has complied with all workers compensation legislation and other similar legislation to which it is subject, and has paid all taxes, fees, and assessments due as of the date of this CSA;
  - (h) it is not in breach of any law, statute, regulation, or by-law applicable to its operations;
  - (i) it holds all permits, licenses, consents, and authorities issued by any level of government or any agency of government, that are required by law to conduct its business; and
  - (j) it has, and will provide and maintain throughout the term of this CSA, sufficient staff, servants, employees, subcontractors, materials and appropriate resources in place and available to it to fully perform and provide their obligations under this CSA in a proper and timely manner.
13. All representations, warranties, covenants and agreements made in this Agreement are material and the Province has relied on them, notwithstanding any prior or subsequent investigation by the Province.

**SIGNED** by the Offeror

\_\_\_\_\_  
(Authorized Signatory)

\_\_\_\_\_  
Title

## **SCHEDULE "A"**

### **DESCRIPTION OF GOODS, SERVICES & PRICING**

Pricing will be as per the attached Daniels Electronics Ltd Canadian price list which, with the exception labour, includes a 30% discount from their national pricing.

The Prices will be firm for the first year of the CSA. Annual pricing revisions are permitted, as of April 1, 2023, and April 1, 2024, and such revised pricing will remain in effect for the twelve months following.

Ship To: Various locations as requested throughout the Province of BC.

FOB Destination, all delivery charges to be prepaid & charged on invoices...

Subject to inspection by Consignee on receipt of goods

## SCHEDULE "B"

### Ordering and Contact information

#### Offerors Representatives:

#### Primary and Sales contact:

**Pete Lunnes**  
Technical Sales Manager

Tel: (250) 414-6279

Toll Free: (800) 664-4066

Cell: (250) 217-2533

[pete.lunnes@zetron.com](mailto:pete.lunnes@zetron.com) or [LMRSales@zetron.com](mailto:LMRSales@zetron.com)

[www.zetron.com](http://www.zetron.com)

[www.codancomms.com/LMR](http://www.codancomms.com/LMR)

#### CSA issues only:

**Sophie Kather**  
Sales Contracts Manager

Tel: +1 425 820 6363 x592

Cell: +1 425 247 9070

[skather@zetron.com](mailto:skather@zetron.com)

**SCHEDULE "C"**  
**ADMINISTRATIVE REQUIREMENTS**

The following are the administrative requirements and procedures applying to CSA#001120:

**PROCUREMENT SERVICES CSA CONTACTS**

1. For further information or clarification regarding this CSA, including administrative requirements:

Representative (Province):  
Brian Sugrue, Fleet Procurement Specialist  
[brian.sugrue@gov.bc.ca](mailto:brian.sugrue@gov.bc.ca)

Phone: 778-677-1417

**DRAW DOWN REPORTING PROCEDURES**

2. The Offeror will submit Purchase reports to Procurement Services on a quarterly basis as follows:

The Purchase report for:	Is due:
Quarter 1 (April, May, June)	July 31
Quarter 2 (July, August, September)	October 31
Quarter 3 (October, November, December)	January 31
Quarter 4 (January, February, March)	April 30

3. Quarterly Purchase reports will be sent via email to [csa@gov.bc.ca](mailto:csa@gov.bc.ca) and include the CSA # in the subject line.
3. Monthly Draw Down information must be sent either by mail, courier, fax or email (email preferred) by the Offeror to:

Procurement Services Branch  
PO Box 9476 Stn Prov Govt  
Victoria, BC V8W 9W6  
Email: [csa@gov.bc.ca](mailto:csa@gov.bc.ca)  
Fax: 250-387-7309

4. The report must contain at a minimum:  
CSA #;  
Purchaser  
Draw Down Form number;  
Good(s) ordered  
Quantity ordered  
Total price for individual Draw Downs

The information should be provided in columns in the following order:

CSA #	Purchaser	Draw Down #	Goods	Quantity	Price
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- The Offeror shall provide a monthly report regardless of whether or not any Draw Downs are received in that month, and in each monthly report will provide an explanation for any missing data.

**Quarterly Fee Remission**

- Administration Fee.** Each quarter, the Contractor must submit to Procurement Services Branch a cheque for one percent of all sales (exclusive of taxes and transportation charges) that were reported to Procurement Services on the monthly Draw Down report, including sales to any Public Sector Entity. The cheque must be payable to the Minister of Finance, and sent to:

**Procurement Services Branch  
PO Box 9451 Stn Prov Govt  
Victoria BC V8W 9V7**

The cheque must clearly identify each CSA and the months represented in the payment. The cheque must be submitted no more than 1 month after the end of the quarter:

The fee for:	Is due:
January, February, March	April 30
April, May, June	July 31
July, August, September	October 31
October, November, December	January 31

- Draw Down reports may be checked against provincial financial records to verify accuracy. Procurement Services shall promptly notify Offeror of any discrepancy, who will be given one month to respond to or rectify the report.
- More than two occurrences of inaccuracies may result in the CSA being suspended, until such time as the supplier can demonstrate to Procurement Services that they are capable of managing the terms of their CSA agreement.
- Failure to submit a reimbursement cheque for the Administration Fee within two months of the end of a quarter in which sales were reported may result in the CSA being suspended until such time as reimbursement is received.



**SCHEDULE "D"**  
**GENERAL TERMS AND CONDITIONS THAT APPLY TO DRAW DOWNS OF GOODS  
ON A CORPORATE SUPPLY ARRANGEMENT:**

- 1) In this schedule, the "Province" means the Entity and the "Contractor" means the Offeror, upon acceptance of a Draw Down Form.
- 2) The terms and conditions contained in this schedule, the Draw Down Form and CSA Number 000901 will constitute the full and complete agreement between the parties (the "Agreement")
- 3) An Entity reserves the right to cancel this Agreement, if promised or specified delivery is not met or if Goods or services fail to meet specification requirements. Over shipments against this order may be returned with all freight charges to the Contractor's account. Order numbers must be shown on all invoices, packing slips and packages. Shipments must be accompanied by a properly completed delivery slip.
- 4) An Entity has the right of inspection and approval. Inspection by an Entity of advance samples shall not constitute final acceptance and the Contractor will remain bound by any warranties set out in the specification requirements. No substitutions are permitted unless previously agreed to by the Entity and confirmed in writing.
- 5) The Contractor must indemnify an Entity against any claim of any person, firm, or corporation alleging that the sale by the Contractor to the Entity hereunder constitutes an infringement of patent rights, copyright or any other intellectual property rights.
- 6) The Contractor is an independent contractor and must indemnify, protect, and save harmless an Entity, its agents, employees, successors and assigns from any and all damage, liabilities and claims of whatsoever nature arising out of the furnishing by the Contractor, its agents or employees, of the materials and/or performing of the services covered by this order or incidental or ancillary thereto.
- 7) The Contractor must not change prices, terms or conditions without the prior written permission of the Representative (Province).
- 8) The Agreement is governed by the laws of the Province of British Columbia.
- 9) Notwithstanding any other provision of the Agreement, the payment of money by the Province to the Contractor under the Agreement is subject to:
  - a) there being sufficient monies available in an appropriation, as defined in the *Financial Administration Act*, R.S.B.C. 1996, c.138, as amended from time to time (the "Act"), to enable the Province, in any fiscal year or part thereof when any payment of money by the Province to the Contractor falls due under this Agreement, to make that payment; and
  - b) Treasury Board, as defined in the Act, not having controlled or limited expenditure under any appropriation referred to in subparagraph (a) of this paragraph.
- 10) The Contractor must not provide any Goods or services to any person, which in the Province's reasonable opinion could give rise to a conflict of interest between the Contractor's duties to that person and the Contractor's obligations to the Province under the Agreement.
- 11) Time will be of the essence in this Agreement.
- 12) The Contractor must comply with all applicable laws in providing the Goods/services specified.
- 13) Payment terms are subject to the Province of British Columbia's interest on overdue accounts payable regulations.
- 14) The Province is dedicated to successful negotiation with the Contractor to resolve any conflict arising in the performance of this Agreement. In the event of unsuccessful informal negotiations however, disputes arising out of or in connection with this Agreement will be referred to and finally resolved by arbitration administered by the British Columbia International Commercial Arbitration Centre pursuant to its Rules of Procedure. The place of arbitration will be Vancouver, British Columbia, Canada.