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This quarterly report provides an overview of BC's forest product exports and markets. British Columbia export values decreased (-13%) year-to-date (YTD) in Q3 2020 compared with the same period in 2019 (\$8.1 billion vs \$9.3 billion).

- Lumber export Volumes dropped 17%, while value was down only 2% due to higher lumber prices.
- *Pulp and paper export* Pulp value was down 17%, while the value of paper products also decreased (-41%).
- Log and other wood exports The value of log exports decreased (-58%), while other wood products also fell by 2%.
- Share of Value (Table 4) Overall, Q3 YTD US share of export value was up from 44% to 53% between 2019 and 2020, while China's share was down from 29% to 26% and Japan's share was down from 10% to 7%.
- Value by destination United States (+5%) was the only destination to increase in YTD value for Q3 2020 largely due to softwood lumber exports value going up 15%. China (-24%), Japan (-36%) and other countries (-29%) were all down in Q3 2020 YTD.

#### **Table 1: Product Value Share (YTD)**

| 45%    | 27%  | 3%    | 21%  | 5%            |
|--------|------|-------|------|---------------|
| Lumber | Pulp | Paper | Logs | Other<br>Wood |

|                    | Table 4: Share of Value, YTD Q3 2020** |      |                    |      |                         |                |  |  |  |  |  |  |  |
|--------------------|--|------|--------------------|------|-------------------------|----------------|--|--|--|--|--|--|--|
|                    | Softwood<br>Lumber                     | Pulp | Paper <sup>3</sup> | Logs | Other Wood <sup>2</sup> | Grand<br>Total |  |  |  |  |  |  |  |
| US                 | 70%                                    | 12%  | 54%                | 8%   | 77%                     | 54%            |  |  |  |  |  |  |  |
| China*             | 12%                                    | 66%  | 22%                | 61%  | 1%                      | 26%            |  |  |  |  |  |  |  |
| Japan              | 9%                                     | 6%   | 1%                 | 17%  | 6%                      | 7%             |  |  |  |  |  |  |  |
| Others             | 8%                                     | 17%  | 22%                | 14%  | 16%                     | 13%            |  |  |  |  |  |  |  |
| <b>Grand Total</b> | 100%                                   | 100% | 100%               | 100% | 100%                    | 100%           |  |  |  |  |  |  |  |

| Table 2: Value by Country, YTD Q3 2020 |                |                            |                    |         |  |  |  |  |  |  |  |
|--|----------------|----------------------------|--------------------|---------|--|--|--|--|--|--|--|
|  |                |                            | Share of Value YTD |         |  |  |  |  |  |  |  |
|  | Value<br>(\$M) | Change<br>YoY <sup>1</sup> | Q3 2019            | Q3 2020 |  |  |  |  |  |  |  |
| US                                     | \$4,391        | 5%                         | 45%                | 54%     |  |  |  |  |  |  |  |
| China*                                 | \$2,097        | -23%                       | 29%                | 26%     |  |  |  |  |  |  |  |
| Japan                                  | \$603          | -36%                       | 10%                | 7%      |  |  |  |  |  |  |  |
| Others                                 | \$1,073        | -28%                       | 16%                | 13%     |  |  |  |  |  |  |  |
| <b>Grand Total</b>                     | \$8,164        | -13%                       | 100%               | 100%    |  |  |  |  |  |  |  |

| Table 5            | Share of Qu        | iantity, \ | /TD Q3 2 | 020**              |        |
|--------------------|--------------------|------------|----------|--------------------|--------|
|                    | Softwood<br>Lumber | Pulp       | Logs     | Panel <sup>4</sup> | Pellet |
| United States      | 70%                | 11%        | 8%       | 89%                | 0%     |
| China*             | 17%                | 67%        | 63%      | 5%                 | 0%     |
| Japan              | 7%                 | 6%         | 14%      | 2%                 | 24%    |
| South Korea        | 1%                 | 4%         | 11%      | 2%                 | 2%     |
| Indonesia          | 0%                 | 6%         | 0%       | 0%                 | 0%     |
| United Kingdom     | 0%                 | 0%         | 0%       | 1%                 | 52%    |
| Other              | 4%                 | 7%         | 3%       | 1%                 | 22%    |
| <b>Grand Total</b> | 100%               | 100%       | 100%     | 100%               | 100%   |

| Table 3: Value in C\$ N | /lillions by | Product, \ | YTD Q3 2020             |
|-------------------------|--------------|------------|-------------------------|
|                         | 2019         | 2020       | Change YoY <sup>1</sup> |
| Softwood Lumber         | \$3,751      | \$3,664    | -2%                     |
| Pulp                    | \$2,641      | \$2,182    | -17%                    |
| Paper                   | \$697        | \$411      | -41%                    |
| Logs                    | \$520        | \$220      | -58%                    |
| Other Wood Products     | \$1,721      | \$1,687    | -2%                     |
| <b>Grand Total</b>      | \$9,331      | \$8,164    | -13%                    |

| Table 6: Quantity by Product, YTD Q3 2020 |        |        |      |  |  |  |  |  |  |  |  |
|---|--------|--------|------|--|--|--|--|--|--|--|--|
| 2019 2020 Change YoY <sup>1</sup>         |        |        |      |  |  |  |  |  |  |  |  |
| Softwood Lumber (x1,000 m <sup>3</sup> )  | 15,874 | 13,133 | -17% |  |  |  |  |  |  |  |  |
| Pulp (x1,000 tonnes)                      | 3,105  | 2,887  | -7%  |  |  |  |  |  |  |  |  |
| Logs (x1,000 m <sup>3</sup> )             | 3,732  | 1,900  | -49% |  |  |  |  |  |  |  |  |

<sup>\*</sup>China includes exports to Hong Kong.

<sup>\*\*</sup>Bars denote country share compared with other countries within each product

<sup>1.</sup> Colour denotes if share is up or down compared with previous year.

<sup>2.</sup> Includes wood products such as veneer, oriented strand board (OSB), plywood, siding, poles, chips, ties, mouldings, panels, furniture, seats, pellets, shake & shingles, etc.

<sup>3.</sup> Includes paper products such as paper, cards, cartons, rolls, trays, containers and sacks & bags, etc.

<sup>4.</sup> Panels include OSB, plywood, particleboard, and fibreboard.

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#### **Export Values by Product and Destination**

Figure 1: Total Export Value Figure 2: Total Export Value -12-Month Moving Sum \$14.0 \$1.4 C\$ billions Monthly Value (lines), C\$ billions \$16.0 \$1.2 \$12.0 \$14.0 þi \$1.0 \$10.0 \$12.0 \$10.0 \$8.0 \$0.8 \$8.0 \$0.6 \$6.0 \$6.0 \$4.0 \$0.4 \$4.0 \$2.0 \$0.2 \$2.0 \$0.0 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 \$0.0 \$0.0 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec China\* -- Japan • • • • • Other **-**2019 - YTD 2020 - YTD •••• • 2019 - Monthly 2020 - Monthly

\$4.0

\$3.5

\$3.0

\$2.5

\$2.0

\$1.5

\$1.0

\$0.5

\$0.0

Figure 3: Softwood Lumber Export Value

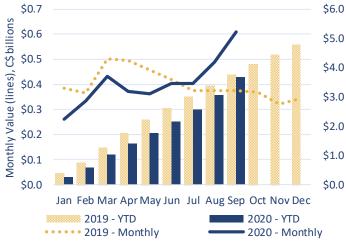


Figure 4: Softwood Lumber Export Value - 12-Month Moving Sum

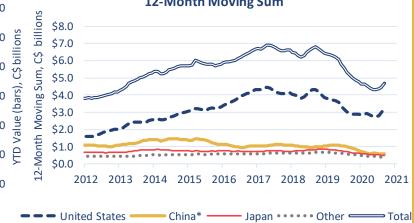


Figure 5: Pulp Export Value

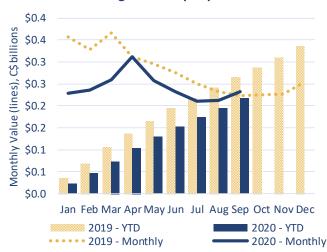
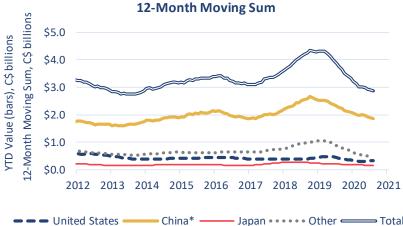


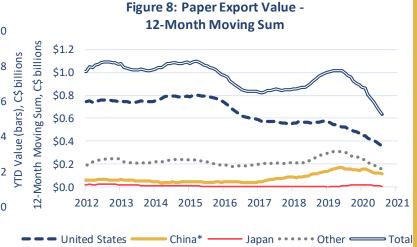
Figure 6: Pulp Export Value - 12-Month Moving Sum

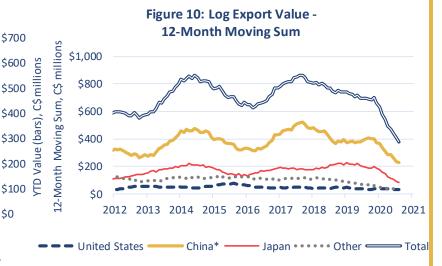


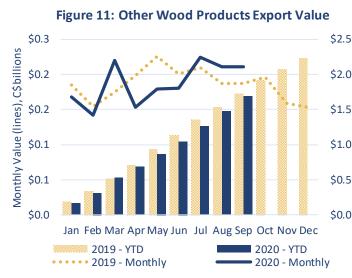
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### **Export Values by Product and Destination**

Figure 7: Paper Export Value \$1.0 \$0.10 Monthly Value (lines), C\$ billions \$0.8 \$0.08 \$0.6 \$0.06 \$0.04 \$0.4 \$0.02 \$0.2 \$0.00 \$0.0 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec 2019 - YTD 2020 - YTD •••• 2019 - Monthly 2020 - Monthly









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|                    |                    |       |                    |      |                            | Tabl             | le 7: Value      | e in C\$ Mi                | llions, Q3 2020    |                    |       |                    |       |                            |                  |                  |
|--------------------|--------------------|-------|--------------------|------|----------------------------|------------------|------------------|----------------------------|--------------------|--------------------|-------|--------------------|-------|----------------------------|------------------|------------------|
|                    |                    |       | Q3 202             | 0    |                            |                  |                  |                            |                    |                    |       | Q3 2019            | )     |                            |                  |                  |
|                    | Softwood<br>Lumber | Pulp  | Paper <sup>3</sup> | Logs | Other<br>Wood <sup>2</sup> | Country<br>Total | Country<br>Share | Change<br>YoY <sup>1</sup> |                    | Softwood<br>Lumber | Pulp  | Paper <sup>3</sup> | Logs  | Other<br>Wood <sup>2</sup> | Country<br>Total | Country<br>Share |
| US                 | \$1,200            | \$85  | \$74               | \$6  | \$497                      | \$1,862          | 62%              | 40%                        | US                 | \$712              | \$51  | \$120              | \$9   | \$436                      | \$1,329          | 48%              |
| China*             | \$115              | \$417 | \$18               | \$59 | \$5                        | \$614            | 20%              | -20%                       | China*             | \$151              | \$475 | \$29               | \$104 | \$9                        | \$768            | 27%              |
| Japan              | \$91               | \$41  | \$1                | \$14 | \$30                       | \$177            | 6%               | -40%                       | Japan              | \$149              | \$52  | \$6                | \$46  | \$42                       | \$296            | 11%              |
| Others             | \$97               | \$113 | \$19               | \$12 | \$114                      | \$355            | 12%              | -12%                       | Others             | \$112              | \$127 | \$57               | \$11  | \$96                       | \$403            | 14%              |
| <b>Grand Total</b> | \$1,503            | \$655 | \$112              | \$91 | \$646                      | \$3,008          | 100%             | 8%                         | <b>Grand Total</b> | \$1,124            | \$706 | \$211              | \$170 | \$583                      | \$2,795          | 100%             |
| Product Share      | 50%                | 22%   | 4%                 | 3%   | 21%                        | 100%             |                  |                            |                    |                    |       |                    |       |                            |                  |                  |
| Change YoY         | 34%                | -7%   | -47%               | -46% | 11%                        | 8%               |                  |                            |                    |                    |       |                    |       |                            |                  |                  |

|                    |                    |         |                    |       |                            | Table 8          | : Value in       | C\$ Millio                 | ns, YTD Q3 202     | 0                  |         |                    |       |                            |                  |                  |
|--------------------|--------------------|---------|--------------------|-------|----------------------------|------------------|------------------|----------------------------|--------------------|--------------------|---------|--------------------|-------|----------------------------|------------------|------------------|
|                    |                    | Υ       | TD Q3 20           | 20    |                            |                  |                  | Character                  | YTD Q3 2019        |                    |         |                    |       |                            |                  |                  |
|                    | Softwood<br>Lumber | Pulp    | Paper <sup>3</sup> | Logs  | Other<br>Wood <sup>2</sup> | Country<br>Total | Country<br>Share | Change<br>YoY <sup>1</sup> |                    | Softwood<br>Lumber | Pulp    | Paper <sup>3</sup> | Logs  | Other<br>Wood <sup>2</sup> | Country<br>Total | Country<br>Share |
| US*                | \$2,577            | \$265   | \$237              | \$18  | \$1,294                    | \$4,391          | 54%              | 5%                         | US                 | \$2,234            | \$272   | \$360              | \$27  | \$1,293                    | \$4,185          | 45%              |
| China*             | \$444              | \$1,419 | \$85               | \$134 | \$15                       | \$2,097          | 26%              | -23%                       | China*             | \$642              | \$1,654 | \$121              | \$291 | \$17                       | \$2,724          | 29%              |
| Japan              | \$337              | \$126   | \$5                | \$37  | \$98                       | \$603            | 7%               | -36%                       | Japan              | \$487              | \$151   | \$15               | \$154 | \$130                      | \$938            | 10%              |
| Others             | \$306              | \$373   | \$84               | \$31  | \$280                      | \$1,073          | 13%              | -28%                       | Others             | \$388              | \$564   | \$201              | \$49  | \$281                      | \$1,484          | 16%              |
| <b>Grand Total</b> | \$3,664            | \$2,182 | \$411              | \$220 | \$1,687                    | \$8,164          | 100%             | -13%                       | <b>Grand Total</b> | \$3,751            | \$2,641 | \$697              | \$520 | \$1,721                    | \$9,331          | 100%             |
| Product Share      | 45%                | 27%     | 5%                 | 3%    | 21%                        | 100%             |                  |                            |                    |                    |         |                    |       |                            |                  |                  |
| Change YoY         | -2%                | -17%    | -41%               | -58%  | -2%                        | -13%             |                  |                            |                    |                    |         |                    |       |                            |                  |                  |

|                    | Table 9: Quantity in Thousands, Q3 2020 |                  |              |                    |         |      |                    |                         |                  |              |  |  |  |
|--------------------|---|------------------|--------------|--------------------|---------|------|--------------------|-------------------------|------------------|--------------|--|--|--|
|                    | Q3 2020                                 |                  |              | Cha                | nge YoY | .1   |                    | Q3 2019                 |                  |              |  |  |  |
|                    | Softwood<br>Lumber (m³)                 | Pulp<br>(tonnes) | Logs<br>(m³) | Softwood<br>Lumber | Pulp    | Logs |                    | Softwood<br>Lumber (m³) | Pulp<br>(tonnes) | Logs<br>(m³) |  |  |  |
| US                 | 3,700                                   | 118              | 46           | 13%                | 72%     | -55% | US                 | 3,285                   | 69               | 103          |  |  |  |
| China*             | 596                                     | 620              | 487          | -34%               | -9%     | -40% | China*             | 903                     | 681              | 807          |  |  |  |
| Japan              | 254                                     | 56               | 106          | -40%               | -22%    | -63% | Japan              | 422                     | 71               | 286          |  |  |  |
| Others             | 201                                     | 197              | 107          | -24%               | -12%    | 52%  | Others             | 264                     | 223              | 70           |  |  |  |
| <b>Grand Total</b> | 4,751                                   | 990              | 746          | -3%                | -5%     | -41% | <b>Grand Total</b> | 4,874                   | 1,044            | 1,267        |  |  |  |

|                    | Table 10: Quantity in Thousands, YTD Q3 2020 |                  |              |                         |      |      |                    |                         |                  |              |  |  |  |
|--------------------|--|------------------|--------------|-------------------------|------|------|--------------------|-------------------------|------------------|--------------|--|--|--|
|                    | YTD Q3 2020                                  | 1                |              | Change YoY <sup>1</sup> |      |      |                    | YTD Q3 2019             |                  |              |  |  |  |
|                    | Softwood<br>Lumber (m³)                      | Pulp<br>(tonnes) | Logs<br>(m³) | Softwood<br>Lumber      | Pulp | Logs |                    | Softwood<br>Lumber (m³) | Pulp<br>(tonnes) | Logs<br>(m³) |  |  |  |
| US                 | 9,217  | 369              | 156          | -9%                     | 13%  | -43% | US                 | 10,148                  | 328              | 273          |  |  |  |
| China*             | 2,261  | 2,051            | 1,199        | -36%                    | -3%  | -47% | China*             | 3,558                   | 2,110            | 2,246        |  |  |  |
| Japan              | 925  | 162              | 272          | -27%                    | -12% | -70% | Japan              | 1,271                   | 184              | 911          |  |  |  |
| Others             | 730  | 598              | 274          | -19%                    | -26% | -9%  | Others             | 897                     | 809              | 301          |  |  |  |
| <b>Grand Total</b> | 13,133                                       | 3,180            | 1,901        | -17%                    | -7%  | -49% | <b>Grand Total</b> | 15,874                  | 3,431            | 3,732        |  |  |  |

<sup>\*</sup>China includes exports to Hong Kong.

<sup>1.</sup> Colour denotes if share is up or down compared with previous year.

<sup>2.</sup> Includes wood products such as veneer, oriented strand board (OSB), plywood, siding, poles, chips, ties, mouldings, panels, furniture, seats, pellets, shake & shingles, etc.

 $<sup>3.\</sup> Includes\ paper\ products\ such\ as\ paper,\ cards,\ cartons,\ rolls,\ trays,\ containers\ and\ sacks\ \&\ bags,\ etc.$ 

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|                    | Table 11: B.C. Forest Product Export Value in C\$ by Market, 2010 to YTD Q3 2020 |         |          |          |          |          |          |          |          |          |          |  |  |
|--------------------|--|---------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--|--|
|                    | 2010   | 2011    | 2012     | 2013     | 2014     | 2015     | 2016     | 2017     | 2018     | 2019     | 2020 YTD |  |  |
| US                 | \$4,125  | \$3,825 | \$4,344  | \$4,973  | \$5,533  | \$6,132  | \$7,141  | \$6,928  | \$6,765  | \$5,428  | \$4,391  |  |  |
| China*             | \$2,205  | \$3,252 | \$3,107  | \$3,662  | \$3,769  | \$3,673  | \$3,411  | \$3,852  | \$4,144  | \$3,426  | \$2,097  |  |  |
| Japan              | \$1,136  | \$1,178 | \$1,135  | \$1,343  | \$1,278  | \$1,193  | \$1,230  | \$1,307  | \$1,507  | \$1,195  | \$603    |  |  |
| Others             | \$1,677  | \$1,729 | \$1,574  | \$1,676  | \$1,788  | \$1,774  | \$1,919  | \$2,074  | \$2,479  | \$1,863  | \$1,073  |  |  |
| <b>Grand Total</b> | \$9,143  | \$9,985 | \$10,159 | \$11,654 | \$12,367 | \$12,772 | \$13,701 | \$14,162 | \$14,895 | \$11,911 | \$8,164  |  |  |

|                    | Table   | 2 12: B.C. F | orest Prod | uct Export | : Value in C | C\$ by Prod | uct, 2010 <sup>-</sup> | to YTD Q3 | 2020     |          |          |
|--------------------|---------|--------------|------------|------------|--------------|-------------|------------------------|-----------|----------|----------|----------|
|                    | 2010    | 2011         | 2012       | 2013       | 2014         | 2015        | 2016                   | 2017      | 2018     | 2019     | 2020 YTD |
| Softwood Lumber    | \$3,558 | \$3,833      | \$4,204    | \$5,311    | \$5,723      | \$5,792     | \$6,669                | \$6,624   | \$6,440  | \$4,784  | \$3,664  |
| Pulp               | \$3,000 | \$3,272      | \$2,913    | \$2,885    | \$3,177      | \$3,382     | \$3,103                | \$3,574   | \$4,301  | \$3,348  | \$2,182  |
| Paper <sup>3</sup> | \$1,037 | \$1,007      | \$1,072    | \$1,023    | \$1,089      | \$984       | \$832                  | \$850     | \$997    | \$890    | \$411    |
| Other Wood Produc  | \$1,175 | \$1,284      | \$1,394    | \$1,633    | \$1,594      | \$1,948     | \$2,325                | \$2,304   | \$2,416  | \$2,228  | \$1,687  |
| Logs <sup>2</sup>  | \$373   | \$588        | \$577      | \$802      | \$784        | \$665       | \$771                  | \$810     | \$741    | \$662    | \$220    |
| <b>Grand Total</b> | \$9,143 | \$9,985      | \$10,159   | \$11,654   | \$12,367     | \$12,772    | \$13,701               | \$14,162  | \$14,895 | \$11,911 | \$8,164  |

| Table 13: B.C. Forest Product Export Quantity in Millions by Product, 2010 to YTD Q3 2020 |       |       |       |       |       |       |       |       |       |       |          |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
|   | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020 YTD |
| Softwood Lumber (m <sup>3</sup> )   | 20.85 | 22.84 | 24.16 | 25.88 | 25.84 | 26.20 | 27.67 | 25.27 | 24.00 | 20.28 | 13.13    |
| Pulp (tonnes)   | 3.79  | 4.10  | 4.45  | 4.15  | 4.14  | 4.27  | 4.07  | 4.32  | 4.08  | 4.07  | 2.89     |
| Logs (m <sup>3</sup> )  | 3.74  | 5.45  | 5.71  | 6.67  | 6.27  | 5.57  | 6.28  | 6.02  | 5.12  | 4.84  | 1.90     |
| Panel <sup>4</sup> (m <sup>3</sup> )  | 1.05  | 1.56  | 1.54  | 1.63  | 1.48  | 1.74  | 2.05  | 2.16  | 2.14  | 1.59  | 0.84     |
| Pellet (tonnes)   | 0.76  | 1.06  | 1.22  | 1.28  | 1.29  | 1.26  | 1.93  | 1.78  | 2.27  | 2.14  | 1.76     |

<sup>\*</sup>China includes exports to Hong Kong.

Figure 13: Exchange Rate US\$/C\$



Source: OANDA

Additional annual data and charts can be found in the annual **Economic State of B.C.'s Forest Sector**.

<sup>2.</sup> Includes wood products such as veneer, oriented strand board (OSB), plywood, siding, poles, chips, ties, mouldings, panels, furniture, seats, pellets, shake and shingles, etc.

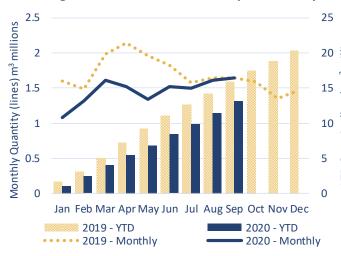
<sup>3.</sup> Includes paper products such as paper, cards, cartons, rolls, trays, containers and sacks & bags, etc.

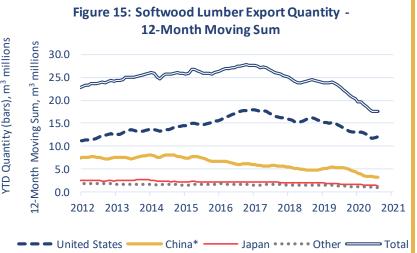
<sup>4.</sup> Panels include OSB, plywood, particleboard, and fibreboard.

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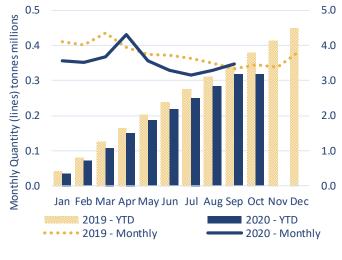
#### **Export Quantities by Product and Destination**

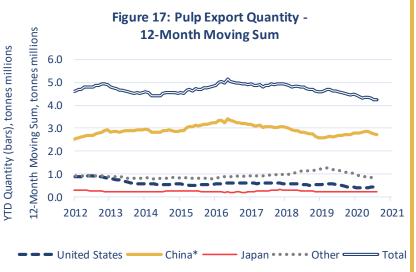
**Figure 14: Softwood Lumber Export Quantity** 





**Figure 16: Pulp Export Quantity** 





**Figure 18: Logs Export Quantity** 

