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Ms. Nelson

## RE: KILL AGE AS A FACTOR IN THE LINKAGE

As per your request this morning I have reviewed my files and confirm that:

- Kill age has always been a factor in the development of the breeder costing model's I have been involved
  with. It is one of the normalizations we make as we finalize the figures before presenting them to the two
  Boards in order to ensure that the results from the data collection period is updated to the current period.
  This is the same category of normalization as updating the feed, breeder chick and operating costs in the
  process.
- My records suggest that Serecon has been formally requesting information on kill age from the BCHEC for every A-Period since A-135 in January 2016.
- Any changes that were reported to us during this time were used as one of the factors in the linkage calculation.
- The kill age used in the Linkage is always reported in the letter provided to the two Boards along with the feed cost collection period, and the breeder quota utilization.

Please don't hesitate to contact me with any other questions that you might have on this issue.

Respectfully,

Serecon Inc.

Yours truly, SERECON INC