

FEEDBACK FORM INSIDE



BC Coastal Ferries Community Engagement Fall 2013

Discussion Guide and Feedback Form

November 18 to December 20, 2013



coastalferriesengagement.ca

BC Coastal Ferries Community Engagement Discussion Guide

The BC coastal ferry service has been wrestling for more than 20 years with cost pressures that threaten the sustainability of the system. Accordingly, the Ministry of Transportation and Infrastructure has engaged coastal communities and ferry users from across the province on strategies to ensure the long-term sustainability of the coastal ferry network. To that end, the Province has initiated a new round of community engagement in 2013 following a province-wide engagement process in November and December of 2012.

WHEN: This phase of the BC Coastal Ferries Community Engagement runs from November 18 to December 20, 2013.

| PUBLIC OPEN HOUSE Attend a public open house to | | d learn more (no RSVP is re | equired). |
|---|----------------------------|-----------------------------|--|
| COMMUNITY | DATE | TIME | LOCATION |
| Port Hardy | November 20 | 5:00-8:00pm | Port Hardy Civic Centre |
| Bowen Island | November 21 | 5:00-8:00pm | Bowen Island Community School |
| Bella Coola | November 22 | 5:00-8:00pm | Lobelco Community Club |
| Texada Island | November 25 | 5:00-8:00pm | Texada Island Community Hall |
| Powell River | November 26 | 5:00-8:00pm | Powell River Town Centre Hotel |
| Hornby Island | November 27 | 5:00-8:00pm | Hornby Island Community Hall |
| Denman Island | November 28 | 4:00-7:00pm | Denman Island Community School |
| Gibsons | November 30 | 10:00am-1:00pm | Cedars Inn Hotel & Convention Centre |
| Sandspit | December 2 | 5:00-8:00pm | Sandspit Community Hall |
| Queen Charlotte City | December 3 | 5:00-8:00pm | Queen Charlotte City Community Hall |
| Masset | December 4 | 5:00-8:00pm | Masset Community Hall |
| Prince Rupert | December 5 | 5:00-8:00pm | Crest Hotel |
| Salt Spring Island | December 7 | 10:00am-1:00pm | Central Community Hall |
| Quadra Island | December 9 | 6:00-9:00pm | Community Centre Hall |
| Gabriola Island | December 10 | 5:00-8:00pm | The Haven |
| Thetis Island | December 11 | 5:00-8:00pm | Forbes Hall |
| SMALL GROUP MEETI To attend a small group meetin 1-855-974-1204 with your nam | g in your community, pleas | | lferriesengagement@gov.bc.ca or calling like to attend. |
| COMMUNITY | DATE | TIME | LOCATION |
| Klemtu | November 21 | 6:00-8:00 pm | Kitasoo Community Hall |
| Bella Bella | November 23 | 10:00am-12:00pm | Elders Building |
| Comox | November 29 | 9:00-11:00am | Westerly Hotel & Convention Centre |
| Penelakut | December 11 | 1:00-3:00pm | Adult Learning Centre |

We invite you to provide feedback and learn more through any of the following engagement opportunities:

- ✓ **READ** the Discussion Guide and Feedback Form
- ✓ **ATTEND** a Public Open House
- ✓ **ATTEND** a Small Group Meeting
- ✓ COMPLETE AN ONLINE FEEDBACK FORM at www.coastalferriesengagement.ca
- ✓ SUBMIT a written submission by email: coastalferriesengagement@gov.bc.ca or mail: PO Box 3532 Vancouver Main, Vancouver, B.C. V6B 3Y6
- ✓ PARTICIPATE in a webinar
- ✓ VISIT OUR WEBSITE www.coastalferriesengagement.ca

How input will be considered

Your feedback is important to us. Input received through this engagement will be considered, along with technical, financial and policy considerations, as the Ministry of Transportation and Infrastructure and BC Ferries plan for the long-term sustainability of the coastal transportation network.

THE DEADLINE TO SUBMIT FEEDBACK IS DECEMBER 20, 2013.







2013 Community Engagement on the BC Coastal Ferry Service

Ferry service is a critical part of BC's transportation network, one that provides a significant amenity to British Columbians from across the province and an essential social and commercial link for residents, their families and businesses in coastal communities. The guiding principles behind future decisions to affect the coastal ferry service will be based on affordability, efficiencies and innovations in the system, and on a commitment to sustainable transportation connections to coastal communities for future generations. The Province is seeking input on measures that are intended to maintain a sustainable ferry service while minimizing the rate of increase of future fares:

1. SERVICE ADJUSTMENTS

Despite increased investments by the Province, additional efficiency measures, fare increases and service reductions on the major routes, the BC coastal ferry system faces a shortfall of \$18.9 million to 2016. In response to consistent feedback that ferry users are concerned about the affordability of the service, BC Ferries provided, at the request of the Province, information to consider when identifying the service reductions to achieve \$18.9 million in net savings to 2016. This Discussion Guide presents the planned reductions and seeks feedback on the interests and concerns that these adjustments may raise.

2. SENIORS' DISCOUNT

Feedback from a previous round of consultation suggested that the seniors' discount could be reduced if it meant that ferry fare increases would be lower in the future. This Discussion Guide outlines the plans for the seniors' discount and seeks feedback on the change to the program.

3. GAMING PILOT PROJECT

The Province is considering the introduction of a pilot project that would make gaming facilities available on the Tsawwassen-Swartz Bay route, with revenues directed to reducing pressure on fare increases. This Guide describes the pilot and seeks feedback on whether gaming might be implemented on other routes if the pilot project is successful.

4. RESERVATION SYSTEM, TIME-OF-DAY PRICING, AND LOYALTY PROGRAMS

Participants in previous consultations have also suggested that the BC Ferries' reservation system could be expanded and/or adjusted to improve efficiency and travel certainty and, perhaps, reduce costs. This Discussion Guide seeks feedback on these initiatives.

5. SUPPLEMENTAL PRIVATE PASSENGER-ONLY SERVICE

On some routes, there are alternative private passenger-only ferry services that supplement the BC coastal ferry service. This Discussion Guide seeks feedback on what features ferry users might like to see in these supplemental services.

Feedback received through this community engagement will be compiled and presented to the Ministry of Transportation and Infrastructure and BC Ferries to help inform service adjustments and policy changes. A Community Engagement Summary Report will also be issued in January 2014, outlining the feedback received during the process, as well as reporting additional comments.

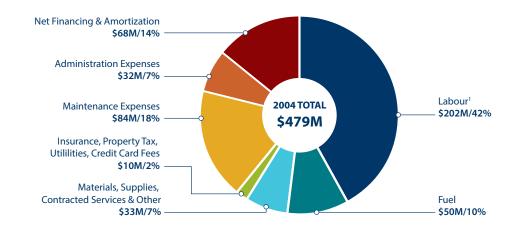
Background

BC Ferry Services Inc. (BC Ferries) operates one of the largest and most complex ferry systems in the world. A recent global review by PricewaterhouseCoopers LLP recognized BC's service as comparable in efficiency with the world's best services, in North America and Europe.

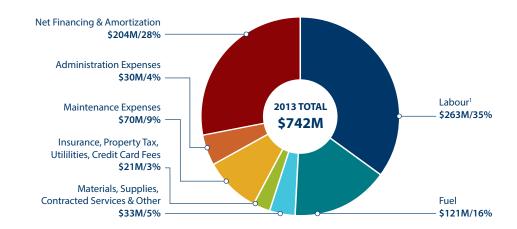
That success notwithstanding, BC Ferries is facing financial pressures from factors such as high fuel costs, declining ridership and aging assets. The BC Ferry Commissioner noted in his recent report that, without changes, the system is unsustainable. The Commissioner forecasted significant financial shortfalls in future years and suggested that all of the principal stakeholders – users, taxpayers and the ferry operator – will need to be part of the solution to achieve a ferry system that is both affordable and financially sustainable.

As seen to the right, rising costs are placing a financial strain on the BC coastal ferry system.

Cost of Ferry Service, Fiscal 2004 (\$479M)



Cost of Ferry Service, Fiscal 2013 (\$742M)



¹ Labour costs in the charts above refer to operational labour, i.e., shipboard and terminal labour.

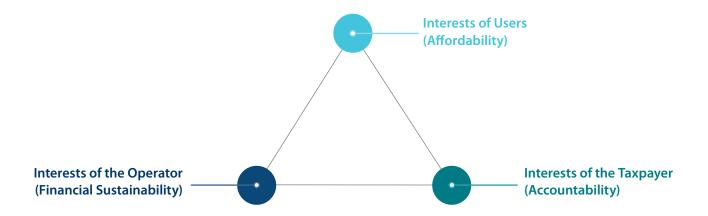
BC Ferry Commissioner's Report

The BC Ferry Commissioner was empowered by the *Coastal Ferry Act* of 2003 to be an independent regulator of coastal ferry services in British Columbia, to establish caps on fare increases, and to monitor performance and compliance with the Coastal Ferry Services Contract.

In 2011, the Act was amended to enable the Commissioner, Gordon Macatee, to conduct a major review, on the basis of which he delivered a report in early 2012. Asserting that fares had reached a 'tipping point,' he suggested that future increases should be limited to the growth rate in the consumer price index (CPI). At the same time, he noted the current and anticipated revenue shortfalls that, if covered by fare increases alone, would push rate increases far above that level. The immediate shortfall, for the period ending in 2016, is detailed in the next section. For the longer term, the Commissioner estimated the average annual revenue shortfall to be \$56 million per year from 2016 to 2020 and \$85 million per year from 2020 to 2024.

In his report, the Ferry Commissioner made a series of recommendations, including two that were overarching:

- That the Commissioner should be given formal authority to balance the interests of ferry users, the ferry operator (BC Ferries) and taxpayers
- That the Provincial Government work with BC Ferries to develop a long-term vision for the delivery of a sustainable coastal ferry service, including public consultation and engagement



The Provincial Response

Since the Ferry Commissioner's report:

- The Province increased taxpayer contributions by over \$86 million to 2016
- BC Ferries committed to find \$15 million in administrative savings, in addition to the \$39 million target set by the Ferry Commissioner, for a total of more than \$54 million to 2016
- A province-wide engagement process was undertaken in 2012, seeking feedback on considerations when identifying service reductions sufficient to achieve \$30 million in net savings during that period

Early in 2012, BC Ferries implemented a \$4 million service reduction on the major routes between Vancouver Island and the Lower Mainland, leaving \$26 million in net savings to be found from service reductions.

In April 2013, the Province agreed to contribute an additional \$7.1 million, thereby extending the deadline for identifying service reductions to March 31, 2014. This left \$18.9 million in net savings yet to be achieved.

The Province's objective is to have future fare increases beyond 2016 trend towards the growth rate in the CPI.

Previous Consultation and Engagement (2012)

The BC Coastal Ferries Consultation and Engagement, held from October 29 to December 21, 2012, was designed to consult and engage the public and stakeholders on the immediate challenge of achieving \$26 million in savings to 2016, and the long-term vision of connecting coastal communities in an affordable, efficient and sustainable manner.

This process included:

- 4,518 participant interactions in total
- 2,056 participants attended 41 consultation events in coastal communities
- 1,259 participants submitted feedback forms (988 online and 271 in hard copy)
- 703 written submissions
- 500 people were randomly selected to participate in an online public opinion poll

Several key themes emerged at the public meetings:

- 1. Fares are not affordable
- 2. BC Ferries should be an essential part of the provincial highway system and should be funded by the Province and taxpayers
- 3. Suggestions regarding increasing revenue or reducing operational costs
- 4. Concerns and suggestions regarding BC Ferries' operations
- 5. Opposition to service reductions
- 6. Opposition to increased taxes to fund ferry service

For the complete Consultation and Engagement Summary Report, please visit **coastalferriesengagement.ca**.

2012 FEEDBACK FORM AND PUBLIC OPINION POLL OVERVIEW OF RESULTS

CONSULTATION AND ENGAGEMENT FEEDBACK FORM

PUBLIC OPINION POLL

The Ministry of Transportation and Infrastructure and BC Ferries will need to look at a combination of these considerations to find \$26 million in savings, but are interested in your view on the prioritization of these considerations.

QUESTION 1: Please indicate your preference by ranking the following considerations from 1-6, with 1 being the most important and 6 being the least important.

- 1. Basic Levels of Ferry Service 46% ranked as top priority
- 2. Significant Annual Shortfalls 17% ranked as top priority
- 3. Complexity of Multiple-Stop Routes 12% ranked top priority
- 4. Low Round-Trip Utilization 9% ranked as top priority
- 5. Low Annual Utilization 8% ranked as top priority
- 6. Routes Requiring Vessel Replacement 7% ranked top priority

- 1. Basic Levels of Ferry Service 45% ranked as top priority
- 2. Significant Annual Shortfalls 18% ranked as top priority
- 3. Low Annual Utilization 13% ranked as top priority
- 4. Low Round-Trip Utilization 10% ranked as top priority
- 5. Complexity of Multiple-Stop Routes 9% ranked top priority
- 6. Routes Requiring Vessel Replacement 5% ranked top priority

QUESTION 2: Please rate your level of agreement with BC Ferries reducing sailings to achieve \$26 million in savings to 2016.

- 47% of participants agree (strongly or somewhat)
- 46% of participants disagree (strongly or somewhat)

- 58% of participants agree (strongly or somewhat)
- 30% of participants disagree (strongly or somewhat)

QUESTION 3A: Please rate your level of agreement with connecting coastal communities using alternative ferry technologies, such as cable ferries or passenger-only vessels.

- 66% of participants agree (strongly or somewhat)
- 21% of participants disagree (strongly or somewhat)

- 67% of participants agree (strongly or somewhat)
- 11% of participants disagree (strongly or somewhat)

QUESTION 3B: Please rate your level of agreement with serving some routes using a combination of passenger-only ferries and a barge to transport vehicles.

- 51% of participants agree (strongly or somewhat)
- 32% of participants disagree (strongly or somewhat)

- 63% of participants agree (strongly or somewhat)
- 18% of participants disagree (strongly or somewhat)

QUESTION 3C: Please rate your level of agreement with serving routes where the proximity and service needs are such that two or more routes could share a car ferry and a passenger-only ferry on alternate days or parts of days.

- 58% of participants agree (strongly or somewhat)
- 26% of participants disagree (strongly or somewhat)

- 76% of participants agree (strongly or somewhat)
- 11% of participants disagree (strongly or somewhat)

QUESTION 3D: Please rate your level of agreement with serving some routes by a bridge.

- 62% of participants agree (strongly or somewhat)
- 24% of participants disagree (strongly or somewhat)

- 63% of participants agree (strongly or somewhat)
- 20% of participants disagree (strongly or somewhat)

QUESTION 3E: Please rate your level of agreement with improving linkages between ferry terminals and communities with better cycling connections or better public transit service.

- 78% of participants agree (strongly or somewhat)
- 8% of participants disagree (strongly or somewhat)

- 76% of participants agree (strongly or somewhat)
- 9% of participants disagree (strongly or somewhat)

QUESTION 3F: Please rate your level of agreement with using alternative fuels, such as liquefied natural gas (LNG), to power ferries where it is economically feasible.

- 78% of participants agree (strongly or somewhat)
- 7% of participants disagree (strongly or somewhat)

- 80% of participants agree (strongly or somewhat)
- 3% of participants disagree (strongly or somewhat)

QUESTION 3G: Please rate your level of agreement with standardizing vessels and docks to allow flexibility to switch ferries and crews between routes.

- 83% of participants agree (strongly or somewhat)
- 5% of participants disagree (strongly or somewhat)

- 83% of participants agree (strongly or somewhat)
- 5% of participants disagree (strongly or somewhat)

QUESTION 4A: Please rate your level of agreement with increasing property tax in coastal communities to help fund ferry service.

- 21% of participants agree (strongly or somewhat)
- 71% of participants disagree (strongly or somewhat)

- 38% of participants agree (strongly or somewhat)
- 48% of participants disagree (strongly or somewhat)

QUESTION 4B: Please rate your level of agreement with increasing fuel taxes in coastal communities to help fund ferry service.

- 20% of participants agree (strongly or somewhat)
- 71% of participants disagree (strongly or somewhat)

- 32% of participants agree (strongly or somewhat)
- 51% of participants disagree (strongly or somewhat)

Increasing Costs And Declining Ridership

The Challenge

The BC coastal ferry service faces significant financial hurdles in the immediate and long term.

COSTS UP

- Fuel costs rose 140% to \$121 million between 2004 and 2013 (this more than overwhelmed efficiency improvements, in which BC Ferries reduced annual fuel consumption)
- Operational labour costs rose 30%, from \$202 million in 2004 to \$263 million in 2013, due in part to increased staff levels mandated by federal safety regulations
- Long-term capital costs to replace or refurbish ferries and terminal infrastructure are expected to amount to \$2.6 billion in the next decade

RIDERSHIP DOWN

• Both vehicle and passenger ridership have declined since the global economic downturn in 2008.

In 2012/13, BC Ferries reported the lowest vehicle numbers in 14 years and the lowest passenger volume in 22 years. While reduced ridership may be partially attributable to higher prices, toll-free inland ferries in BC are experiencing similar ridership declines, suggesting that other factors are at play.

Long-Term Plans

The Province and BC Ferries continue to explore strategies, such as those listed below, to create an affordable and sustainable ferry system. Many of these strategies were included for consideration in the 2012 Consultation and Engagement.

- ✓ Standardize vessels and use more "no-frills vessels" on smaller routes
- ✓ Move to liquefied natural gas (LNG) fuel propulsion
- ✓ Consider alternative ferry technologies (e.g., cable ferries)
- ✓ Explore the feasiblity of fixed links
- ✓ Seek additional operational efficiencies
- ✓ Seek additional capital investment from new federal infrastructure programs
- ✓ Achieve additional savings and efficiencies when significant capital investments are being planned, e.g., the terminal renewal requirements at Horseshoe Bay provides an opportunity to explore how service is provided between Nanaimo and the Lower Mainland

Participants in the 2012 Consultation and Engagement process were also asked about two other strategies to support ferry services. There being no appreciable support for these options, the Ministry of Transportation and Infrastructure has dropped them from the list of strategies under consideration:

- * A coastal community property tax to support ferry service
- × A coastal community fuel tax to support ferry service



Medium-Term Plans

The Province is looking at strategies to support ferry fare increases trending toward the consumer price index (CPI). The following pages contain strategies and cost-saving measures that can be brought into effect more quickly than the long-term strategies listed previously. If introduced successfully, the medium-term strategies (reallocating the seniors' discount, raising revenue from onboard gaming, and expanding the BC Ferries Reservation System) could have a direct beneficial impact on fares and operational efficiency in the period from 2016 to 2020.

That will still leave an immediate challenge – an \$18.9 million shortfall between now and 2016. This will be resolved by service reductions, the details of which begin on page 8.

SENIORS' DISCOUNT

British Columbia taxpayers currently provide BC Ferries with about \$30 million per year to support fares for seniors, students, people with disabilities and those travelling for medical reasons. The largest of these programs, at a cost of \$15 million in 2012/13, is for the seniors' discount, under which BC residents 65 and older receive free passenger fares on all but BC Ferries' Northern routes, from Monday to Thursday. Seniors travelling on the Northern routes receive a flat 33% discount on the passenger fare throughout the week.

In the 2012 community engagement, some participants suggested that the seniors' discount could be reduced if it meant that ferry fares could be kept lower across the board. Accordingly, the Province plans to reduce the seniors' discount and to redirect all savings to the Ferry Transportation Fee that BC taxpayers pay to defray BC Ferries' expenses, thereby reducing the pressure for fare increases beginning in 2016.

The Province is seeking public input on reducing the seniors' discount by 50%, Monday to Thursday on all routes except the Northern routes, to generate approximately \$6 million per year in savings. The changes to the seniors' discount would come into effect April 2014. The discount on the Northern routes would not be changed.

GAMING PILOT PROJECT

The idea of introducing gaming on BC Ferries was also raised during the 2012 community engagement. If successful, gaming revenue would help reduce the pressure on fares. The Ministry of Transportation and Infrastructure is considering the introduction of a pilot project to assess the viability of gaming, and is seeking feedback on introducing slot machines as a permanent revenue-generating program on major routes between Vancouver Island and the Lower Mainland if the pilot project is deemed successful.

The pilot project would be implemented on BC Ferries' busiest route between Swartz Bay and Tsawwassen. With a 95-minute sailing time and just over 5 million passengers a year, this route offers good potential in terms of playing time and traffic. Slot machines would be placed in a secure area, with restricted access.

The net gaming revenue from BC Ferries' vessels would be reinvested in the ferry system, reducing the pressure on future fare increases.

SUPPLEMENTAL PASSENGER-ONLY FERRY SERVICE

Private operators supplement BC Ferries' services in many locations, running water taxi services or passenger-only ferries. As these types of private services have the potential to further augment BC Ferries' service, the Ministry of Transportation and Infrastructure would like to gather information on the features and options that ferry communities would find most useful.

Private delivery of passenger-only service may help reduce the impacts of service reductions to BC Ferries' routes. However, it is not anticipated that government would redirect money away from BC Ferries to support alternatives, but it could be helpful to understand more fully the transportation desires and demands of coastal communities.

RESERVATION SYSTEM, TIME-OF-DAY PRICING, AND LOYALTY PROGRAMS

BC Ferries currently operates a reservation system on routes connecting Vancouver Island to the Lower Mainland and Powell River, the Sunshine Coast and the Lower Mainland, the Southern Gulf Islands and Tsawwassen, and the Northern routes. This system:

- generates almost \$13 million in annual revenue to support general fares
- provides predictability and peace of mind to users who need or want assurance that they will have space on a particular sailing

During the 2012 community engagement, ferry users suggested that this system could be expanded and/ or adjusted to improve efficiency and provide greater certainty for travellers and, perhaps, reduce costs.

BC Ferries is implementing new customer service technology that will replace its aged point-of-sale and reservation system and allow the company to respond to changing business needs. The new system will support marketing, travel services and pricing initiatives by:

- **Allowing for new pricing initiatives.** Pricing initiatives will include time-of-day or day-of-week pricing, which means that fares on sailings at less busy times could cost less and fares on sailings at busier times could cost more
- **Supporting customer travel rewards programs**. Customer relationship support systems will improve the ability of BC Ferries to understand customer travel patterns and provide services and products to better meet customers' needs, such as discounts for frequent users
- **Providing terminal ticketing automation**. The new system will automatically measure the height and length of commercial vehicles at major terminals, provide turnstiles for access and embarkation control, and offer self-serve baggage tagging kiosks, among other initiatives
- **Providing new card services**. The new system will enable prepayment for travel and onboard amenities, as well as support the launch of a new BC Ferries gift card

This multi-year program will be implemented in stages starting in 2015, and is expected to be fully completed in 2017.

Service Reductions

The Province has set an objective of \$18.9 million in total net savings to be achieved through service reductions by 2016. Annual net savings will carry forward to reduce future pressure on fares.

The Ministry of Transportation and Infrastructure and BC Ferries had identified the following considerations to inform service adjustment decisions:

- **SIGNIFICANT ANNUAL SHORTFALLS:** Consider service reductions on routes that experience significant annual financial shortfalls
- LOW ANNUAL UTILIZATION: Consider service reductions on routes that experience low annual utilization (such as less than 55% total vehicle utilization per year)
- LOW ROUND-TRIP UTILIZATION: Consider service reductions on routes that experience low round-trip utilization (such as less than 20% vehicle utilization per round trip)
- BASIC LEVELS OF FERRY SERVICE: Basic levels of service should be considered (i.e., ensure the majority of users can get to work or school)
- ROUTES REQUIRING VESSEL REPLACEMENT: When considering service reductions, take into account routes that require imminent vessel replacement, including alternatives such as route reconfiguration
- COMPLEXITY OF MULTIPLE-STOP ROUTES: When considering service reductions, take into account the complexity of routes with multiple ports and those that provide connections to other areas

The Province has set an objective of \$18.9 million in net savings to be achieved through service reductions by 2016. This target will be achieved in two phases. Based on the considerations previously outlined, a service reduction plan on the minor (including Route 3) and Northern routes to achieve net savings of \$14 million through to 2016 has been identified. This leaves \$4.9 million of service reductions still to be identified. The \$4.9 million in savings will come from future changes to the three "major" routes connecting Vancouver Island to the Lower Mainland (in addition to the \$4 million in net savings already in place for 2013 to 2016). A separate engagement process will be undertaken to seek input on changes to the major routes.

In the following pages, you will find specific route-by-route descriptions of the service reductions included in the \$14 million package.

Service Reductions to Begin in 2014

| ROUTE | 2012/13 ANNUAL UTILIZATION PERCENTAGE | TOTAL ANNUAL ROUND TRIPS | PLANNED ANNUAL ROUND-TRIP REDUCTIONS | ROUND-TRIP REDUCTIONS | ESTIMATED NET SAVINGS TO 2016 |
|--|---|-----------------------------|--------------------------------------|--------------------------|----------------------------------|
| #3 Langdale – Horseshoe Bay | 54.5% | 2,985 | 40 | 1.3% | \$200,000 |
| #6 Vesuvius Harbour – Crofton | 35.5% | 5,046 | 605 | 12.0% | \$210,000 |
| #7 Earls Cove – Saltery Bay | 26.3% | 2,878 | 365 | 12.7% | \$750,000 |
| #8 Horseshoe Bay – Bowen Island | 50.7% | 5,569 | 234 | 4.2% | \$ 270,000 |
| #9 Tsawwassen – Southern Gulf Islands | 42.2% | 830 | * | 0.0%* | \$180,000 |
| #10 Port Hardy – Mid-Coast – Prince Rupert | 39.0% | 122 | 39 | 32.0% | \$3,820,000 |
| #11 Skidegate – Prince Rupert | 42.5% | 191 | 52 | 27.2% | \$1,900,000 |
| #17 Comox – Powell River | 29.6% | 1,460 | 94 | 6.4% | \$720,000 |
| #18 Texada Island – Powell River | 25.6% | 3,648 | 834 | 22.9% | \$950,000 |
| #19 Gabriola Island – Nanaimo Harbour | 45.5% | 5,732 | 834 | 14.5% | \$800,000 |
| #20 Chemainus – Thetis – Penelakut | 29.1% | 4,380 | 417 | 9.5% | \$160,000 |
| #21 Buckley Bay – Denman Island | 41.2% | 6,149 | 888 | 14.4% | \$660,000 |
| #22 Hornby Island – Denman Island | 38.1% | 4,482 | 422 | 9.4% | \$360,000 |
| #23 Quadra Island – Campbell River | 41.9% | 6,253 | 468 | 7.5% | \$370,000 |
| #26 Skidegate – Alliford Bay | 20.2% | 4,482 | 1,564 | 34.9% | \$1,200,000 |
| #40 Port Hardy – Mid-Coast – Bella Coola | 29.5% | 39 | 39 | 100.0% | \$1,450,000** |
| TOTAL | | | | | \$14,000,000 |

^{*} No planned round-trip reductions on the Tsawwassen – Southern Gulf Islands route; changes considered will be on off-peak Fridays and weekends.

^{**} This does not include the additional savings from not having to build an estimated \$100 million replacement ferry.

ROUTE 3 | Langdale – Horseshoe Bay

ROUTE 3 service connects the Sunshine Coast and Horseshoe Bay on the Lower Mainland

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATONS |
|--|--|
| Financial Performance (before taxpayer contributions): \$4.49 million shortfall | Elimination of the first round trip Sunday morning in the off-peak. |
| Average Annual Capacity Utilization: 54.5% Traffic: 1.08 million vehicles and 2.50 million passengers | With this reduction, a schedule change to the first sailing from Langdale is also being proposed, revising the 8:20am sailing to depart one hour earlier at 7:20am. |
| | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. |
| | Considerations Met: Low round-trip utilization: eliminated sailings average 15% utilization. Basic service is maintained. |

| Route 3: Lan | ngdale – Horseshoe Bay | | | Sailing Time | | | | | | | | | | | | | |
|--------------|------------------------|-----|-------|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 06:20 | 07:55 | 08:30 | 10:05 | 10:50 | 12:30 | 13:05 | 14:40 | 15:25 | 16:45 | 17:30 | 18:55 | 19:35 | 20:55 | 21:40 |
| | | SUN | 21.1% | | 56.6% | | 89.5% | | 92.5% | 88.4% | 74.5% | 88.2% | 71.0% | 90.2% | 65.0% | | 53.2% |
| | | MON | 58.4% | | 85.3% | | 96.1% | 94.7% | 69.5% | 99.1% | 78.9% | 71.9% | 37.3% | | 70.0% | | 33.1% |
| | | TUE | 61.7% | | 92.2% | 84.4% | 92.9% | 81.1% | 87.8% | 79.1% | | 73.6% | | 58.6% | | 26.9% | |
| | Langdale | WED | 54.0% | | 92.4% | | 93.0% | | 91.8% | 70.7% | | 71.9% | | 50.0% | | 24.4% | |
| | | THU | 54.0% | | 87.9% | | 89.7% | 88.9% | 32.3% | | 76.7% | 57.3% | 25.0% | | 52.1% | | 18.9% |
| | | FRI | 39.4% | | 65.0% | | 85.4% | 83.2% | 28.5% | 62.5% | 32.9% | 58.3% | 17.3% | | 46.8% | | 17.2% |
| | | SAT | 28.4% | 36.3% | 29.2% | 62.9% | 31.2% | 76.0% | | | 79.2% | | 67.4% | | 49.8% | | 25.3% |
| Peak | Departure Terminal | Day | 07:25 | 09:00 | 09:40 | 11:10 | 12:00 | 13:35 | 14:15 | 15:45 | 16:30 | 17:50 | 18:35 | 19:55 | 20:40 | 21:50 | 22:35 |
| | | SUN | 37.6% | | 76.7% | | 83.5% | | 76.5% | 52.4% | 33.2% | 43.7% | 25.9% | 37.6% | 18.7% | | 16.8% |
| | | MON | 59.7% | | 74.4% | | 76.5% | 71.3% | 27.9% | 38.1% | 70.0% | 46.9% | 19.5% | | 41.4% | | 12.4% |
| | | TUE | 64.1% | | 74.5% | 49.0% | 80.1% | 53.6% | 78.7% | 71.5% | | 73.7% | | 49.2% | | 21.0% | |
| | Horseshoe Bay | WED | 67.4% | | 78.8% | | 86.2% | | 86.4% | 75.6% | | 82.0% | | 58.9% | | 25.4% | |
| | | THU | 73.4% | | 82.3% | | 85.7% | 84.0% | 49.5% | | 88.3% | 87.8% | 39.0% | | 66.2% | | 21.4% |
| | | FRI | 76.5% | | 87.0% | | 88.4% | 88.8% | 70.3% | 91.7% | 58.6% | 88.2% | 37.7% | | 72.5% | | 24.6% |
| | | SAT | 76.3% | 88.5% | 43.9% | 82.7% | 36.0% | 72.7% | | | 84.3% | | 64.3% | | 39.3% | | 13.7% |

| < 10% | | | | | | | | |
|------------|--|--|--|--|--|--|--|--|
| 10% – 19% | | | | | | | | |
| 20% – 39% | | | | | | | | |
| 40% – 59% | | | | | | | | |
| 60% – 79% | | | | | | | | |
| 80% – 100% | | | | | | | | |
| > 100% | | | | | | | | |

ROUTE 3 | Langdale – Horseshoe Bay

<10%
10% - 19%
20% - 39%
40% - 59%
60% - 79%
80% - 100%
> 100%

Outline Indicates Service Reductions

| Route 3: Lang | gdale – Horseshoe Bay | | Sailing Time | | | | | | | | | | |
|---------------|-----------------------|-----|--------------|-------|-------|-------|-------|-------|-------|-------|--|--|--|
| Season | Departure Terminal | Day | 06:20 | 08:20 | 10:20 | 12:20 | 14:30 | 16:30 | 18:30 | 20:20 | | | |
| | | SUN | 14.3% | 38.5% | 65.3% | 75.8% | 84.2% | 68.9% | 61.5% | 37.2% | | | |
| | | MON | 54.7% | 71.9% | 70.2% | 63.1% | 56.5% | 42.5% | 35.5% | 17.4% | | | |
| | | TUE | 52.3% | 76.9% | 66.4% | 58.5% | 54.7% | 39.0% | 31.9% | 17.8% | | | |
| | Langdale | WED | 45.6% | 77.2% | 69.0% | 57.6% | 57.2% | 41.9% | 32.0% | 15.4% | | | |
| | | THU | 45.2% | 77.6% | 71.8% | 63.9% | 60.8% | 44.5% | 36.2% | 16.5% | | | |
| | | FRI | 37.0% | 60.4% | 66.8% | 62.9% | 62.2% | 50.0% | 38.1% | 17.6% | | | |
| | | SAT | 23.2% | 60.4% | 68.2% | 60.7% | 49.6% | 40.0% | 34.4% | 17.8% | | | |
| Off-Peak | Departure Terminal | Day | 07:20 | 09:20 | 11:20 | 13:20 | 15:30 | 17:30 | 19:25 | 21:15 | | | |
| | | SUN | 16.8% | 37.3% | 39.9% | 55.0% | 63.4% | 66.3% | 45.3% | 22.2% | | | |
| | | MON | 53.9% | 41.9% | 43.8% | 57.3% | 64.8% | 56.8% | 30.6% | 16.3% | | | |
| | | TUE | 52.6% | 37.5% | 38.6% | 55.0% | 66.5% | 60.5% | 33.1% | 19.0% | | | |
| | Horseshoe Bay | WED | 52.3% | 41.3% | 41.8% | 55.3% | 71.2% | 65.7% | 37.8% | 18.7% | | | |
| | | THU | 54.5% | 44.3% | 45.6% | 63.5% | 78.5% | 76.9% | 44.8% | 23.5% | | | |
| | | FRI | 46.7% | 43.2% | 52.3% | 71.7% | 81.2% | 84.7% | 62.7% | 29.0% | | | |
| | | SAT | 35.7% | 58.1% | 57.3% | 54.3% | 59.8% | 58.7% | 39.5% | 20.3% | | | |

| Route 3: Lang | gdale – Horseshoe Bay | | Sailing Time | | | | | | | | | | |
|---------------|-----------------------|-----|--------------|-------|-------|-------|-------|-------|-------|-------|--|--|--|
| Season | Departure Terminal | Day | 06:20 | 08:25 | 10:25 | 12:35 | 14:45 | 16:50 | 18:50 | 20:45 | | | |
| | | SUN | 16.2% | 45.1% | 81.4% | 94.3% | 96.6% | 87.0% | 82.6% | 46.7% | | | |
| | | MON | 59.0% | 79.2% | 82.8% | 81.0% | 74.0% | 58.3% | 52.1% | 36.3% | | | |
| | | TUE | 59.8% | 87.0% | 81.4% | 74.3% | 68.7% | 55.0% | 40.5% | 20.6% | | | |
| | Langdale | WED | 50.4% | 84.4% | 78.3% | 65.9% | 64.1% | 43.8% | 38.6% | 19.0% | | | |
| | | THU | 48.2% | 84.1% | 80.4% | 75.6% | 60.7% | 54.6% | 46.6% | 20.7% | | | |
| | | FRI | 39.4% | 62.5% | 74.4% | 77.5% | 57.6% | 57.2% | 43.5% | 19.9% | | | |
| | | SAT | 27.6% | 69.1% | 66.6% | 62.7% | 52.7% | 45.1% | 41.1% | 25.4% | | | |
| Shoulder | Departure Terminal | Day | 07:20 | 09:25 | 11:30 | 13:35 | 15:50 | 17:50 | 19:50 | 21:45 | | | |
| | | SUN | 20.0% | 45.7% | 49.2% | 62.9% | 53.6% | 61.3% | 41.5% | 20.3% | | | |
| | | MON | 55.5% | 45.0% | 57.2% | 67.5% | 72.8% | 61.5% | 35.9% | 17.0% | | | |
| | | TUE | 58.2% | 50.1% | 56.7% | 66.3% | 75.4% | 63.0% | 39.4% | 17.5% | | | |
| | Horseshoe Bay | WED | 60.4% | 50.6% | 55.3% | 65.0% | 82.8% | 68.0% | 38.5% | 19.8% | | | |
| | | THU | 65.8% | 56.0% | 61.9% | 77.2% | 86.8% | 85.9% | 62.5% | 24.3% | | | |
| | | FRI | 59.8% | 62.0% | 74.3% | 77.5% | 88.4% | 88.8% | 85.9% | 58.1% | | | |
| | | SAT | 55.4% | 78.9% | 74.1% | 65.9% | 68.9% | 63.4% | 41.4% | 20.5% | | | |

ROUTE 6 | Vesuvius Harbour – Crofton

ROUTE 6 service connects Salt Spring Island (via Vesuvius Bay) with Crofton on Vancouver Island

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|--|
| Financial Performance (before taxpayer contributions): \$2.40 million shortfall | During the off-peak season, elimination of the last two round trips daily plus the first round trip on Saturday morning. |
| Average Annual Capacity Utilization: 35.5% | In the peak season, from mid-May to mid-October, the last round trip daily will be eliminated. |
| Traffic: 231,000 vehicles and 479,000 passengers | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. |
| | Considerations Met: Low annual round-trip utilization (under 55%). Low round-trip utilization. With the exception of Saturday mornings, all eliminated round trips have under 20% utilization. Basic service is maintained. |

Average of Vehicle Utilized Capacity (%)

| Route 6: Ves | uvius Harbour – Crofton | | | | | | | | | Sailing Time | | | | | | | | |
|--------------|-------------------------|-----|-------|-------|-------|-------|-------|-------|-------|--------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 06:30 | 07:35 | 08:40 | 09:45 | 10:50 | 11:55 | 13:00 | 14:05 | 14:35 | 15:40 | 16:45 | 17:50 | 18:55 | 20:00 | 21:00 | 22:00 |
| | | SUN | | | 25.8% | 21.5% | 28.6% | 38.0% | 37.8% | 43.8% | | 57.1% | 58.0% | 50.9% | 39.8% | 30.8% | 24.7% | 11.5% |
| | | MON | 33.3% | 33.3% | 33.2% | DC | 48.0% | 38.4% | 46.9% | | 56.2% | 57.8% | 54.8% | 41.1% | 29.5% | 23.1% | 17.3% | |
| | | TUE | 46.7% | 56.6% | 45.9% | 39.4% | 38.7% | 43.0% | 43.3% | | 61.4% | 58.6% | 60.0% | 49.7% | 30.7% | 21.8% | 17.9% | |
| | Crofton | WED | 34.7% | 56.3% | 47.7% | DC | 61.3% | 45.2% | 49.6% | | 60.4% | 61.7% | 66.1% | 50.0% | 32.6% | 28.2% | 22.5% | |
| | | THU | 43.6% | 61.9% | 53.4% | DC | 61.1% | 50.4% | 51.1% | | 60.1% | 76.8% | 66.4% | 48.1% | 32.1% | 29.8% | 18.6% | |
| | | FRI | | 57.6% | 50.6% | 33.1% | 37.4% | 45.6% | 51.1% | 55.1% | | 75.2% | 70.7% | 60.2% | 39.0% | 31.3% | 22.3% | 13.9% |
| | | SAT | | 34.5% | 53.4% | 83.2% | 85.2% | 76.4% | 57.0% | 42.1% | | 54.9% | 48.8% | 44.7% | 31.9% | 24.9% | 19.3% | 14.6% |
| Peak | Departure Terminal | Day | 06:00 | 07:00 | 08:05 | 09:10 | 10:15 | 11:20 | 12:25 | 13:30 | 14:00 | 15:05 | 16:10 | 17:15 | 18:20 | 19:25 | 20:30 | 21:30 |
| | | SUN | | 25.6% | | 60.8% | 59.5% | 57.7% | 57.6% | 49.3% | | 59.2% | 47.3% | 39.1% | 26.4% | 18.6% | 13.1% | 7.7% |
| | | MON | 12.2% | 21.7% | 42.9% | 71.8% | 70.3% | 65.4% | 70.1% | | DC | 83.0% | 45.7% | 29.3% | 19.6% | 10.2% | 12.0% | |
| | Vesuvius | TUE | 15.1% | 23.0% | 53.8% | 80.1% | 87.2% | 73.0% | 57.5% | | 59.7% | 65.3% | 49.3% | 40.4% | 17.2% | 12.0% | 9.4% | |
| | (Salt Spring Island) | WED | 9.7% | 29.2% | 56.5% | 78.7% | 78.4% | 68.2% | 64.2% | | 54.0% | 71.7% | DC | 73.6% | 24.7% | 13.1% | 13.4% | |
| | (Jail Spiring Island) | THU | 13.8% | 28.6% | 61.3% | 80.0% | 85.2% | 80.8% | 76.1% | | DC | 88.4% | 76.1% | 43.3% | 20.6% | 10.8% | 10.8% | |
| | | FRI | | 28.3% | 39.7% | 71.6% | 79.8% | 65.4% | 65.2% | 60.7% | | 71.1% | 57.4% | 44.5% | 23.3% | 10.2% | 8.8% | 8.1% |
| | | SAT | | 21.2% | 38.7% | 55.7% | 70.7% | 59.8% | 52.6% | 53.5% | | 81.0% | 85.3% | 63.9% | 43.4% | 21.8% | 16.3% | 12.3% |

DC — Dangerous Cargo sailing; no passengers permitted

10% – 19% 80% - 100% > 100%

Service

12

ROUTE 6 | Vesuvius Harbour – Crofton

Average of Vehicle Utilized Capacity (%)

| Route 6: Ves | uvius Harbour – Crofton | | | Sailing Time Sailing Time | | | | | | | | | | | | | | |
|--------------|-------------------------|-----|-------|---------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 06:30 | 07:35 | 08:40 | 09:45 | 10:50 | 11:55 | 13:00 | 14:05 | 14:35 | 15:40 | 16:45 | 17:50 | 18:55 | 20:00 | 21:00 | 22:00 |
| | | SUN | | | 16.1% | 15.7% | 17.9% | 23.6% | 26.5% | 32.5% | | 56.2% | 45.7% | 42.2% | 29.0% | 25.2% | 15.9% | 6.8% |
| | | MON | 30.5% | 41.2% | 36.0% | DC | 37.1% | 26.1% | 34.2% | | 48.8% | 45.3% | 47.9% | 38.3% | 22.4% | 17.4% | 12.1% | |
| | | TUE | 36.7% | 54.6% | 44.5% | 28.7% | 25.6% | 27.0% | 33.8% | | 56.1% | 51.9% | 53.7% | 41.1% | 24.3% | 19.9% | 12.8% | |
| Croft | Crofton | WED | 26.0% | 52.0% | 44.7% | DC | 38.8% | 33.2% | 34.6% | | 53.3% | 55.8% | 58.3% | 45.2% | 23.8% | 17.7% | 13.4% | |
| | | THU | 37.6% | 51.6% | 52.5% | DC | 51.4% | 32.6% | 34.7% | | 57.5% | 56.6% | 56.3% | 42.7% | 27.9% | 21.4% | 18.0% | |
| | | FRI | | 55.2% | 35.7% | 26.9% | 24.8% | 30.4% | 34.1% | 43.1% | | 67.7% | 57.8% | 54.7% | 35.2% | 24.9% | 16.0% | 9.9% |
| | | SAT | | 24.6% | 21.1% | 31.1% | 35.3% | 35.7% | 32.7% | 34.9% | | 55.1% | 48.4% | 44.5% | 30.1% | 22.8% | 14.0% | 8.4% |
| Off-Peak | Departure Terminal | Day | 06:00 | 07:00 | 08:05 | 09:10 | 10:15 | 11:20 | 12:25 | 13:30 | 14:00 | 15:05 | 16:10 | 17:15 | 18:20 | 19:25 | 20:30 | 21:30 |
| | | SUN | | 22.3% | | 50.8% | 46.5% | 39.3% | 41.0% | 30.0% | | 45.5% | 26.5% | 22.3% | 15.8% | 11.5% | 9.8% | 4.6% |
| | | MON | 11.8% | 28.0% | 39.8% | 63.8% | 66.1% | 49.5% | 48.9% | | DC | 65.2% | 36.4% | 28.7% | 11.1% | 5.5% | 6.5% | |
| | Vesuvius | TUE | 11.6% | 28.4% | 55.5% | 72.5% | 67.4% | 48.5% | 49.5% | | 54.1% | 45.1% | 39.3% | 31.6% | 12.3% | 7.4% | 5.2% | |
| | | WED | 9.8% | 32.5% | 48.8% | 69.4% | 65.3% | 46.6% | 49.4% | | 48.6% | 54.4% | DC | 56.2% | 12.9% | 5.1% | 6.5% | |
| | (Salt Spring Island) | THU | 10.0% | 27.6% | 45.6% | 72.4% | 68.6% | 57.1% | 63.6% | | DC | 82.1% | 52.8% | 32.1% | 15.5% | 7.3% | 5.5% | |
| | | FRI | | 31.4% | 39.2% | 70.3% | 71.3% | 55.0% | 52.3% | 43.9% | | 59.8% | 41.6% | 34.1% | 13.9% | 8.5% | 5.8% | 3.5% |
| | | SAT | | 23.0% | 32.7% | 55.7% | 62.4% | 43.9% | 39.4% | 32.1% | | 51.8% | 38.5% | 25.9% | 15.0% | 9.0% | 8.8% | 6.1% |

<10% 10% – 19% 20% – 39% 40% – 59% 60% – 79% 80% – 100% > 100%

Outline Indicates Service Reductions

ROUTE 7 | Earls Cove – Saltery Bay

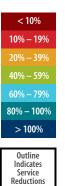
ROUTE 7 service connects the Powell River area with the Sechelt Peninsula and the Lower Mainland via Langdale – Horseshoe Bay

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|--|---|
| Financial Performance (before taxpayer contributions): \$12.54 million shortfall | Elimination of the last round trip daily, year-round. |
| Average Annual Capacity Utilization: 26.3% | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to |
| Traffic: 169,000 vehicles and 332,000 passengers | best meet community needs while achieving net savings. |
| | Considerations Met: |
| | Low annual round-trip utilization (under 55%). Low round-trip utilization. The eliminated sailings have very low utilization, well under 20%. |
| | Basic service is maintained. |

| Route 7: Ea | arls Cove – Saltery Bay | | Sailing Time | | | | | | | | | |
|-------------|-------------------------------|-----|--------------|-------|-------|-------|-------|-------|-------|-------|--|--|
| Season | Departure Terminal | Day | 08:15 | 10:35 | 12:50 | 15:10 | 17:35 | 19:40 | 21:35 | 23:25 | | |
| | | SUN | 11.1% | 59.4% | 65.6% | 61.8% | 52.6% | 38.5% | 24.8% | 6.4% | | |
| | | MON | 21.4% | 56.7% | 62.3% | 60.1% | 56.2% | 38.4% | 22.8% | 6.7% | | |
| | Earls Cove | TUE | 23.3% | 52.3% | 61.4% | 56.4% | 47.7% | 28.0% | 24.8% | 8.5% | | |
| | (Jervis Inlet) | WED | 21.9% | 55.9% | 57.8% | 51.4% | 45.3% | 25.8% | 26.4% | 19.8% | | |
| | (Jervis IIIIet) | THU | 27.7% | 66.6% | 66.5% | 59.7% | 63.1% | 38.6% | 39.8% | 10.4% | | |
| | | FRI | 26.8% | 81.5% | 73.3% | 57.3% | 70.3% | 48.9% | 35.3% | 10.1% | | |
| | | SAT | 23.2% | 84.9% | 72.0% | 52.2% | 32.0% | 27.2% | 16.3% | 5.4% | | |
| Peak | Departure Terminal | Day | 07:15 | 09:25 | 11:40 | 14:00 | 16:30 | 18:40 | 20:35 | 22:30 | | |
| | | SUN | 44.0% | 66.8% | 82.1% | 85.2% | 65.0% | 40.8% | 6.1% | 5.1% | | |
| | | MON | 60.8% | 74.8% | 77.2% | 83.3% | 60.6% | 29.5% | 5.4% | 3.9% | | |
| | Caltamy Day | TUE | 61.6% | 60.9% | 51.4% | 63.8% | 48.9% | 21.2% | 4.8% | 5.2% | | |
| | Saltery Bay (Jervis Inlet) | WED | 54.6% | 51.5% | 54.7% | 51.7% | 41.0% | 22.3% | 4.1% | 2.8% | | |
| | (Jervis Illiet) | THU | 66.2% | 69.4% | 56.7% | 64.7% | 49.8% | 28.1% | 4.4% | 3.7% | | |
| | | FRI | 52.1% | 62.9% | 60.8% | 64.1% | 41.9% | 29.4% | 4.6% | 3.0% | | |
| | | SAT | 45.2% | 59.6% | 54.5% | 56.0% | 30.4% | 15.3% | 4.3% | 4.9% | | |

| Route 7: Ea | | | | Sailing | Time * | | | | | | | |
|--------------|-------------------------------|-----|-------|---------|--------|-------|-------|-------|-------|-------|--|--|
| Season | Departure Terminal | Day | 06:30 | 08:25 | 10:25 | 12:20 | 16:25 | 18:25 | 20:20 | 22:05 | | |
| | | SUN | | 6.1% | 17.2% | 29.4% | 57.5% | 32.4% | 28.4% | 8.7% | | |
| | | MON | 6.3% | 10.8% | 31.6% | 31.0% | 58.5% | 28.8% | 20.0% | 8.4% | | |
| | Earls Cove | TUE | 4.8% | 9.6% | 26.5% | 26.9% | 53.3% | 23.4% | 18.5% | 7.5% | | |
| | (Jervis Inlet) | WED | 4.9% | 10.9% | 24.1% | 28.3% | 54.4% | 23.2% | 19.5% | 12.4% | | |
| | (Jeivis illiet) | THU | 7.4% | 12.3% | 33.4% | 29.3% | 58.1% | 33.5% | 27.0% | 11.5% | | |
| | | FRI | 5.0% | 14.8% | 33.6% | 37.3% | 56.3% | 32.9% | 28.5% | 16.7% | | |
| 044 | | SAT | 7.1% | 10.0% | 31.6% | 30.9% | 38.3% | 22.5% | 16.7% | 5.9% | | |
| Off- Peak | Departure Terminal | Day | 05:35 | 07:25 | 09:25 | 11:20 | 15:20 | 17:25 | 19:20 | 21:15 | | |
| reak | | SUN | | 26.0% | 37.9% | 40.2% | 50.2% | 26.1% | 5.0% | 2.8% | | |
| | | MON | 23.0% | 34.7% | 41.3% | 34.6% | 42.0% | 20.5% | 4.1% | 2.0% | | |
| | Caltamy Day | TUE | 21.3% | 28.2% | 39.2% | 28.7% | 37.8% | 19.7% | 3.1% | 2.1% | | |
| | Saltery Bay (Jervis Inlet) | WED | 19.6% | 27.9% | 36.3% | 26.1% | 39.1% | 21.1% | 3.6% | 2.7% | | |
| | (Jervis illiet) | THU | 19.6% | 36.4% | 48.8% | 30.1% | 52.4% | 22.8% | 4.6% | 2.9% | | |
| | | FRI | 21.9% | 31.1% | 42.0% | 30.9% | 42.8% | 27.1% | 3.9% | 2.6% | | |
| | | SAT | 12.1% | 27.8% | 35.3% | 23.3% | 26.1% | 12.9% | 3.7% | 2.8% | | |

^{*} Off-peak holiday schedule is averaged in regular sailing times



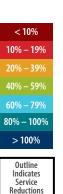
ROUTE 8 | Horseshoe Bay – Bowen Island

ROUTE 8 service connects Bowen Island with Horseshoe Bay on the Lower Mainland

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|--|
| Financial Performance (before taxpayer contributions): \$7.07 million shortfall | Year round elimination of the first two round trips Saturday and Sunday, as well as the last round trip on Saturday. |
| Average Annual Capacity Utilization: 50.7% Traffic: 463,000 vehicles and 1.13 million passengers | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. |
| | Considerations Met: Low annual round-trip utilization (under 55%) Low round-trip utilization. Utilization for most eliminated round trips is under 20%, though some sailings at the end of the day are higher. Basic service level is maintained. Protects commuter service during the week as well as weekend tourist traffic. |

| Route 8: Ho | rseshoe Bay — Bowen Island | l | | | | | | | | Sailing | g Time | | | | | | | |
|-------------|-----------------------------|-----|-------|-------|--------|--------|--------|-------|-------|---------|--------|--------|--------|--------|--------|-------|-------|-------|
| Season | Departure Terminal | Day | - | 06:00 | 07:00 | 08:00 | 09:05 | 10:05 | 11:05 | 12:10 | 14:35 | 15:45 | 16:45 | 17:50 | 18:50 | 19:50 | 20:45 | 21:45 |
| | | SUN | | 1.6% | 4.4% | 11.2% | 35.4% | 58.0% | 69.6% | 80.8% | 84.3% | 54.4% | 47.4% | 49.4% | 37.1% | 37.0% | 30.3% | 26.0% |
| | | MON | | 9.6% | 25.7% | 38.2% | 31.5% | 38.4% | 47.0% | 61.6% | 89.4% | 72.9% | 79.1% | 79.9% | 61.6% | 39.3% | 35.3% | 26.1% |
| | | TUE | | 11.1% | 36.9% | 43.7% | 41.2% | 36.3% | 46.2% | 54.6% | 100.9% | 94.5% | 100.5% | 103.6% | 85.4% | 60.7% | 45.7% | 36.2% |
| | Horseshoe Bay | WED | | 13.0% | 43.3% | 54.9% | DC | 70.4% | 55.7% | 62.5% | 101.1% | 91.8% | 100.2% | 103.1% | 93.3% | 58.8% | 45.8% | 38.8% |
| | | THU | | 15.9% | 44.8% | 52.3% | 45.6% | 41.9% | 58.9% | 68.6% | 103.9% | 101.5% | 102.6% | 104.0% | 102.2% | 76.0% | 62.4% | 49.9% |
| | | FRI | | 9.7% | 30.3% | 46.0% | 41.2% | 46.9% | 67.3% | 82.3% | 104.3% | 103.7% | 106.3% | 103.8% | 104.7% | 95.1% | 66.0% | 42.9% |
| | | SAT | | 4.5% | 8.8% | 21.5% | 55.1% | 79.8% | 91.0% | 98.8% | 102.9% | 96.8% | 83.2% | 63.4% | 53.5% | | 52.6% | 33.8% |
| Peak | Departure Terminal | Day | 05:30 | 06:30 | 07:30 | 08:35 | 09:35 | 10:35 | 11:40 | 12:45 | 15:10 | 16:15 | 17:15 | 18:20 | 19:20 | 20:15 | 21:15 | 22:10 |
| | | SUN | | 16.7% | 24.0% | 36.0% | 52.5% | 65.1% | 74.8% | 88.2% | 96.8% | 85.7% | 80.3% | 67.8% | 56.9% | 55.2% | 38.5% | 16.0% |
| | | MON | 58.0% | 62.6% | 77.4% | 83.6% | 78.5% | 85.9% | 79.8% | 85.5% | 94.1% | 68.7% | 66.5% | 46.6% | 29.8% | 24.4% | 17.2% | 6.9% |
| | Coura Coura | TUE | 48.1% | 88.4% | 103.7% | 105.7% | 100.4% | 97.0% | 83.5% | 72.8% | 76.9% | 47.8% | 55.9% | 25.8% | 17.7% | 16.0% | 11.1% | 5.1% |
| | Snug Cove (Bowen Island) | WED | 46.5% | 74.5% | 101.2% | 103.6% | 103.8% | 87.5% | 67.3% | 79.0% | 92.4% | DC | 84.0% | 28.9% | 21.4% | 13.3% | 13.4% | 5.4% |
| | (Dowell Island) | THU | 41.8% | 75.9% | 99.2% | 104.3% | 104.1% | 96.2% | 82.1% | 83.3% | 89.9% | 60.7% | 49.3% | 28.2% | 21.4% | 17.6% | 14.8% | 7.0% |
| | | FRI | 35.9% | 71.5% | 83.2% | 81.6% | 72.9% | 63.9% | 66.1% | 75.5% | 84.5% | 57.7% | 46.5% | 23.5% | 17.4% | 13.9% | 12.9% | 9.0% |
| | | SAT | 9.3% | 21.6% | 40.2% | 50.4% | 55.4% | 63.0% | 52.2% | 65.4% | 63.4% | 48.2% | 48.9% | 48.3% | | 53.1% | 33.6% | 26.4% |

| D | (_ | Dangerous | Cargo cailings: n | o passengers permitted | Does not include cl | harter service or | service interruntions |
|------|-----|------------|--------------------|---------------------------|---------------------|-------------------|-------------------------|
| - 17 | (– | Dalluelous | Caluu Saliillus. H | 0 04226110612 06111111160 | DOELHOL HICHOE C | HALLEL SELVICE OF | SELVICE IIIIEITUUTIOTIS |



ROUTE 8 | Horseshoe Bay – Bowen Island

| Route 8: Hor | seshoe Bay – Bowen Island | | | | | | | | | Sailing Time | | | | | | | | |
|--------------|---------------------------|------------|-------|--------------|----------------|----------------|-------------|----------------|----------------|----------------|----------------|-------|--------|------------------|----------------|----------------|----------------|----------------|
| Season | Departure Terminal | Day | _ | 06:00 | 07:00 | 08:00 | 09:00 | 10:00 | 11:00 | 12:00 | 14:25 | 15:30 | 16:30 | 17:30 | 18:30 | 19:30 | 20:30 | 21:35 |
| | | SUN | | 1.4% | 4.7% | 8.2% | 22.0% | 29.3% | 38.6% | 56.0% | 67.2% | 53.9% | 56.8% | 55.4% | 45.8% | 36.8% | 31.1% | 25.5% |
| | | MON | | 6.3% | 34.4% | 42.8% | 28.6% | 30.2% | 32.3% | 42.9% | 92.0% | 74.1% | 80.4% | 89.9% | 72.1% | 46.7% | 33.8% | 34.7% |
| | | TUE | | 8.6% | 43.6% | 50.2% | 30.0% | 32.8% | 28.3% | 39.7% | 86.4% | 75.4% | 91.0% | 96.4% | 83.3% | 53.3% | 41.8% | 37.7% |
| | Horseshoe Bay | WED | | 7.7% | 36.1% | 53.6% | DC | 47.4% | 30.6% | 44.5% | 90.0% | 81.6% | 91.5% | 99.1% | 84.7% | 58.8% | 40.8% | 45.2% |
| | | THU | | 11.1% | 35.0% | 51.4% | 35.5% | 28.5% | 35.8% | 47.3% | 95.7% | 87.0% | 98.4% | 101.7% | 94.7% | 74.0% | 56.9% | 52.0% |
| | | FRI | | 5.3% | 30.8% | 45.9% | 31.8% | 31.9% | 41.7% | 56.4% | 94.3% | 84.0% | 93.3% | 97.5% | 86.6% | 67.5% | 51.3% | 44.7% |
| | | SAT | | 1.7% | 7.4% | 19.1% | 34.1% | 41.6% | 51.7% | 75.3% | 87.7% | 71.4% | 79.8% | 80.7% | 74.9% | | 60.0% | 35.6% |
| Off-Peak | Departure Terminal | Day | 05:30 | 06:30 | 07:30 | 08:30 | 09:30 | 10:30 | 11:30 | 12:30 | 15:00 | 16:00 | 17:00 | 18:00 | 19:00 | 20:00 | 21:00 | 22:00 |
| | | SUN | | 12.7% | 20.4% | 35.4% | 50.7% | 56.2% | 71.5% | 84.7% | 83.8% | 52.2% | 43.9% | 29.4% | 22.5% | 24.1% | 19.0% | 8.9% |
| | | MON | 51.0% | 81.7% | 88.6% | 90.2% | 85.6% | 72.4% | 63.8% | 76.2% | 67.8% | 55.8% | 44.3% | 22.4% | 10.8% | 8.1% | 10.2% | 4.9% |
| | Snug Cove | TUE | 54.8% | 83.8% | 98.4% | 95.8% | 93.4% | 74.7% | 64.3% | 71.8% | 71.0% | 46.3% | 44.5% | 19.0% | 9.1% | 8.7% | 7.7% | 4.4% |
| | (Bowen Island) | WED | 48.3% | 70.9% | 95.1% | 98.8% | 96.3% | 76.4% | 63.2% | 68.0% | 82.1% | DC | 68.8% | 20.4% | 9.2% | 8.3% | 5.8% | 3.4% |
| | ì | THU | 43.8% | 74.3% | 99.1% | 101.9% | 100.3% | 87.4% | 72.3% | 76.8% | 72.3% | 47.3% | 47.2% | 20.0% | 11.7% | 6.8% | 8.8% | 5.0% |
| | | FRI | 38.8% | 63.9% | 83.1% | 84.8% | 76.6% | 63.5% | 56.8% | 72.5% | 71.9% | 43.3% | 42.0% | 22.0% | 9.6% | 11.5% | 7.2% | 5.2% |
| | | SAT | 7.2% | 18.3% | 41.3% | 66.1% | 72.2% | 70.4% | 68.6% | 77.8% | 61.7% | 40.4% | 37.3% | 33.6% | 40.00 | 25.3% | 12.4% | 9.8% |
| Season | Departure Terminal | Day | - | 06:00 | 07:00 | 08:00 | 09:05 | 10:05 | 11:05 | 12:10 | 14:35 | 15:45 | 16:45 | 17:50 | 18:50 | 19:50 | 20:45 | 21:45 |
| | | SUN | | 2.5% | 5.1% | 12.4% | 27.9% | 40.2% | 54.7% | 68.6% | 74.5% | 59.4% | 55.4% | 55.7% | 42.3% | 34.9% | 32.6% | 26.5% |
| | | MON | | 7.4% | 36.5% | 41.3% | 33.3% | 36.1% | 41.4% | 51.7% | 92.0% | 75.8% | 78.0% | 86.5% | 64.5% | 45.0% | 35.7% | 28.1% |
| | Harracha a Day | TUE | | 9.6% 8.2% | 53.1% 35.6% | 52.4% 55.0% | 32.2% DC | 35.3% | 33.2% 40.1% | 49.0% 52.8% | 98.8% 96.2% | 93.0% | 94.5% | 104.6% 104.3% | 92.3% 91.2% | 62.4% 52.2% | 45.4% 39.5% | 34.2% 40.9% |
| | Horseshoe Bay | WED Thu | | 14.9% | 50.8% | 51.2% | 41.1% | 57.0% 34.4% | 40.1% | 61.8% | 101.9% | 93.0% | 102.9% | 104.3% | 96.9% | 69.7% | 54.4% | 48.7% |
| | | FRI | | 6.8% | 41.4% | 52.1% | 38.5% | 38.6% | 54.8% | 76.3% | 101.9% | 97.4% | 102.2% | 103.0% | 100.6% | 88.7% | 54.1% | 38.6% |
| | | SAT | | 2.0% | 12.6% | 20.7% | 40.8% | 54.8% | 70.4% | 87.5% | 99.2% | 85.1% | 78.3% | 80.7% | 63.5% | 00.7 /0 | 54.8% | 31.9% |
| Shoulder | Departure Terminal | Day | 05:30 | 06:30 | 07:30 | 08:35 | 09:35 | 10:35 | 11:40 | 12:45 | 15:10 | 16:15 | 17:15 | 18:20 | 19:20 | 20:15 | 21:15 | 22:10 |
| Silouluci | | SUN | 03.50 | 14.6% | 27.3% | 39.7% | 54.4% | 63.5% | 75.8% | 90.3% | 92.2% | 76.0% | 59.0% | 38.7% | 32.9% | 35.7% | 21.9% | 11.7% |
| | | MON | 61.2% | 80.6% | 89.0% | 93.0% | 82.0% | 68.6% | 73.2% | 76.1% | 83.0% | 64.2% | 63.3% | 30.6% | 19.0% | 15.9% | 11.7% | 5.4% |
| | | TUE | 54.3% | 93.5% | 102.4% | 103.5% | 99.9% | 85.7% | 73.6% | 69.0% | 77.3% | 45.4% | 51.8% | 22.3% | 13.4% | 8.0% | 8.5% | 3.0% |
| | Snug Cove (Bowen | WED | 47.7% | 86.0% | 104.9% | 106.0% | 100.8% | 84.0% | 61.2% | 62.5% | 81.5% | DC | 75.9% | 21.5% | 11.4% | 10.9% | 8.5% | 4.1% |
| | Island) | THU | 44.8% | 82.8% | 105.7% | 107.2% | 101.4% | 82.1% | 71.6% | 76.8% | 91.1% | 54.4% | 50.5% | 25.5% | 15.0% | 9.6% | 9.3% | 4.0% |
| | | FRI | 41.0% | 75.8% | 91.9% | 90.0% | 68.3% | 58.9% | 52.1% | 73.7% | 85.5% | 52.4% | 46.3% | 25.3% | 15.3% | 12.2% | 10.0% | 6.1% |
| | | | | | 43.1% | | | | | | | | | | | | | |

DC — Dangerous Cargo sailings; no passengers permitted. Does not include charter service or service interruptions

<10% 10% – 19% 20% – 39% 40% – 59% 60% – 79% 80% – 100% > 100%

Outline Indicates Service Reductions

ROUTE 9 | Tsawwassen – Southern Gulf Islands

ROUTE 9 service connects Salt Spring Island (via Long Harbour) with Tsawwassen on the Lower Mainland. Connections are also made with Galiano, Mayne and Pender Islands. Transfers from Saturna Island at Mayne Island allow Saturna Island residents to travel to the Lower Mainland without going through Swartz Bay.

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|--|
| Financial Performance (before taxpayer contributions): \$9.76 million shortfall Average Annual Capacity Utilization: 42.2% Traffic: 146,000 vehicles and 435,000 passengers | While there are no service reductions in terms of round trips, some stops to Galiano and Mayne Islands will be combined between mid-October and mid-May on Friday nights, Saturday mornings and Sunday nights. Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee about the planned changes. Considerations Met: The complexity of this route and the interrelationship between the various stops was considered when contemplating service reductions on this route. Vessel replacement planned for this route: service levels for Routes 5 and 9, in the Southern Gulf Islands, will be reviewed with the introduction of new intermediate-class vessels and the retirement of the <i>Queen of Nanaimo</i> in 2016. Basic service is maintained. |

| Route 9: Tsa | Sailing to Southern Gulf Islands | | | | |
|--------------|-------------------------------------|-------|-----|--------|----------------|
| Season | Departure Terminal | Route | Day | 1 | 2 |
| | | | SUN | 45.6% | 23.1% |
| | | | MON | 68.8% | 26.3% |
| | | | TUE | 72.9% | 43.4% |
| | | 9 | WED | 73.1% | 54.1% |
| | | | THU | 83.1% | 82.5% |
| Peak | T | | FRI | 93.9% | 74.6% |
| Реак | Tsawwassen | | SAT | 68.3% | 74.6% 11.4% |
| | | | SUN | 45.8% | 51.0% |
| | | | MON | 69.4% | 43.9% |
| | | 9a | THU | 91.9% | 88.3% |
| | | | FRI | 102.3% | 105.7% |
| | | | SAT | 77.4% | 60.2% |

| Route 9: Tsawwassen – Southern Gulf Islands Season Departure Terminal Route Day | | | | | |
|--|------------------------------|--|--|--------------------------------------|--|
| Departure Terminal | Route | Day | 1 | 2 | |
| | 9 | SUN | 55.9% | 74.7% | |
| | | MON | 71.3% | 88.6% | |
| | | TUE | 60.5% | 78.1% | |
| | | WED | 55.2% | 69.8% | |
| | | THU | 53.6% | 66.6% | |
| Southern | | FRI | 45.2% | 28.6% | |
| Gulf Islands | | SAT | 27.2% | 49.9% | |
| | | SUN | 77.8% | 81.4% | |
| | | MON | 94.1% | 48.5% | |
| | 9a | THU | 84.0% | 24.9% | |
| | | FRI | 84.3% | 16.4% | |
| | | SAT | 73.2% | 20.4% | |
| | Departure Terminal Southern | Departure Terminal Route 9 Southern Gulf Islands | Departure Terminal Route Day SUN MON TUE 9 WED THU Southern Gulf Islands SUN MON 9a THU FRI | Departure Terminal Route Day 1 | |

| Route 9: Tsav | Sailings | | | | | | |
|---------------|-------------------------------------|---|-----|-------|--|--|--|
| Season | Season Departure Terminal Route Day | | | | | | |
| | | | SUN | 37.1% | 14.3% | | |
| | | | MON | 39.4% | 22.8% | | |
| | | | TUE | 33.4% | 26.2% | | |
| | Tsawwassen | 9 | WED | 33.3% | 33.1% | | |
| | | | THU | 46.5% | 6 22.8% 6 26.2% 6 33.1% 6 59.4% 6 47.4% 6 16.2% 6 54.8% 6 58.9% 6 40.4% 6 34.6% | | |
| | | | FRI | 64.4% | 47.4% | | |
| Off-Peak | | | SAT | 37.5% | 16.2% | | |
| UII-Peak | | | SUN | 40.6% | 54.8% | | |
| | | | MON | 52.7% | 58.9% | | |
| | Southern | | TUE | 42.4% | 40.4% | | |
| | Gulf Islands | 9 | WED | 36.1% | 34.6% | | |
| | Guii isialius | | THU | 36.5% | 41.0% | | |
| | | | FRI | 33.6% | 16.5% | | |
| | | | SAT | 17.6% | 32.9% | | |

| < 10% |
|------------|
| 10% – 19% |
| 20% – 39% |
| 40% – 59% |
| 60% – 79% |
| 80% – 100% |
| > 100% |

ROUTE 10 | Port Hardy – Mid-Coast – Prince Rupert

ROUTE 10 summer service connects Prince Rupert, Klemtu, Bella and Port Hardy on the northern tip of Vancouver Island; the season starts in mid-May and continues to the end of September. Winter service connects Prince Rupert, Bella Bella, Klemtu, Ocean Falls, Shearwater and Port Hardy; the season starts in mid-September and continues to mid-June.

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|--|---|
| Financial Performance (before taxpayer contributions): \$31.54 million shortfall Average Annual Capacity Utilization: 39.0% Traffic: 12,000 vehicles and 38,000 passengers | The Inside Passage summer service will be reduced by 7 weeks to start mid–June and continue to mid–September. In the peak season, adding additional stops to Bella Bella and Klemtu and will provide connectivity to Ocean Falls, Shearwater and Bella Coola with the Nimpkish. The off-peak season will be revised to start mid–September and continue to mid–June eliminating the overlap in peak and off-peak service. During the off-peak, the biweekly sailings on Tuesday/Wednesday will be eliminated. |
| | Considerations Met: Low annual round-trip utilization is low (under 55%). Significant annual shortfall – this route loses a significant amount each year (last year over \$31.5 million before the federal and provincial service fees). Basic service is maintained (north/south service retained). |

Average of Vehicle Utilized Capacity (%)

| Route 10: Po | Sailings | | | | | |
|--------------|------------------------|-----------|---|--|--|--|
| Season | eason Departures Month | | | | | |
| | | MAY | 14.4% | | | |
| | | JUNE | Daily 14.4% 32.3% 53.3% 63.0% 45.2% 22.8% 33.8% 47.1% 49.2% | | | |
| | Southbound | JULY | 53.3% | | | |
| | | AUGUST | 63.0% | | | |
| Peak | | SEPTEMBER | 45.2% | | | |
| reak | | MAY | | | | |
| | | JUNE | 33.8% | | | |
| | Northbound | JULY | 47.1% | | | |
| | | AUGUST | 49.2% | | | |
| | | SEPTEMBER | Daily 14.4% 32.3% 53.3% 63.0% 45.2% 22.8% 33.8% 47.1% | | | |

| noute 10.1 of Chardy - Mid-Coast - Thirte Rupert | | | Jailings | | | |
|--|------------|-----------|----------|----------|--|--|
| Season | Departures | Month | Weekend | Mid-Week | | |
| | | JANUARY | 13.4% | 10.0% | | |
| | | FEBRUARY | 17.4% | 13.8% | | |
| | | MARCH | 30.7% | 9.7% | | |
| | | APRIL | 26.9% | 14.9% | | |
| | Northbound | MAY | 20.8% | 18.3% | | |
| | Northbound | JUNE | 21.6% | | | |
| | | SEPTEMBER | 22.6% | | | |
| | | OCTOBER | 32.1% | 14.5% | | |
| | | NOVEMBER | 26.7% | 10.8% | | |
| Off-Peak | | DECEMBER | 25.6% | 20.6% | | |
| UII-Peak | | JANUARY | 51.0% | 23.0% | | |
| | | FEBRUARY | 37.6% | 18.2% | | |
| | | MARCH | 65.5% | 33.7% | | |
| | | APRIL | 67.7% | 33.4% | | |
| | Nouthhound | MAY | 68.1% | 26.7% | | |
| | Northbound | JUNE | 62.5% | | | |
| | | SEPTEMBER | 69.7% | | | |
| | | OCTOBER | 53.7% | 19.7% | | |
| | | NOVEMBER | 55.5% | 14.3% | | |
| | | DECEMBER | 56.8% | 14.2% | | |

Route 10: Port Hardy – Mid-Coast – Prince Rupert



Outline Indicates Service Reductions

ROUTE 11 | Skidegate – Prince Rupert

ROUTE 11 service connects the Haida Gwaii Islands with Prince Rupert and the Mainland

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|--|--|
| Financial Performance (before taxpayer contributions): \$20.90 million shortfall | Elimination of one round trip weekly, year-round. |
| Average Annual Capacity Utilization: 42.5% Traffic: 14,000 vehicles and 36,000 passengers | Considerations Met: Low annual round-trip utilization (under 55%). Significant annual shortfall — this route loses a significant amount each year (last year, nearly \$21 million before the federal and provincial service fees). Basic service is maintained. |

| Route 11: Skidegate – Prince Rupert | | Sailing Time | | | | | | | |
|-------------------------------------|----------------------------|-----------------|------------------|--------------------|-------------------|-----------------|-------------------|--|--|
| Season | Departure Terminal | 11:00 Sunday | | | | | | | |
| Peak | Prince Rupert | 67.9% | 62.7% | 51.0% | 62.3% | 42.9% | 36.3% | | |
| | Departure Terminal | 11:00 Monday | 11:00 Tuesday | 23:00 Wednesday | 23:00 Thursday | 23:00 Friday | 23:00 Saturday | | |
| | Skidegate (Haida Gwaii) | 59.7% | 58.8% | 43.8% | 68.7% | 45.8% | 40.8% | | |

| Route 11: Ski | idegate – Prince Rupert | Sailing Time | | | | |
|---------------|----------------------------|-----------------|------------------|-------------------|--|--|
| Season | Departure Terminal | 23:00 Sunday | 23:00 Monday | 14:30 Thursday | | |
| Off-Peak | Prince Rupert | 57.1% | 32.0% | 48.8% | | |
| | Departure Terminal | 11:00 Monday | 09:00 Tuesday | 23:59 Thursday | | |
| | Skidegate (Haida Gwaii) | 38.4% | 32.6% | 55.0% | | |

| < 10% |
|---|
| 10% – 19% |
| 20% – 39% |
| 40% – 59% |
| 60% – 79% |
| 80% – 100% |
| > 100% |
| |
| Outline Indicates Service Reductions |

ROUTE 17 | Comox – Powell River

ROUTE 17 service connects the Powell River area with the Comox/Courtenay area on Vancouver Island

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|---|
| Financial Performance (before taxpayer contributions): \$8.03 million shortfall Average Annual Capacity Utilization: 29.6% Traffic: 146,000 vehicles and 353,000 passengers | Elimination of the last round trip on Saturday nights year-round and the first round trip on Sunday mornings in the off-peak season early September to end of June. Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. Considerations Met: Low annual round-trip utilization (under 55%). Utilization for the eliminated round trips is slightly over 20% in the peak season and under 20% in the off-peak. Basic service is maintained. |

| Route 17: Cor | Route 17: Comox – Powell River | | | | Sailing Time | | | | |
|---------------|--------------------------------|-----|-------|-------|--------------|-------|--|--|--|
| Season | Departure Terminal | Day | 06:30 | 10:10 | 15:15 | 19:15 | | | |
| | | SUN | 9.5% | 36.8% | 69.7% | 55.7% | | | |
| | | MON | 31.0% | 55.0% | 89.8% | 47.3% | | | |
| | Little River | TUE | 43.8% | 56.9% | 74.6% | 45.5% | | | |
| | (Comox) | WED | 45.9% | 51.4% | 75.6% | 45.5% | | | |
| | (Colliox) | THU | 37.0% | 58.8% | 82.0% | 48.0% | | | |
| | | FRI | 39.8% | 61.2% | 89.1% | 56.3% | | | |
| | | SAT | 24.9% | 51.1% | 53.9% | 35.3% | | | |
| Peak | Departure Terminal | Day | 08:10 | 12:00 | 17:15 | 20:45 | | | |
| | | SUN | 39.9% | 69.6% | 53.7% | 12.1% | | | |
| | | MON | 57.1% | 84.1% | 51.8% | 11.9% | | | |
| | Wester | TUE | 67.7% | 74.5% | 50.5% | 9.9% | | | |
| | Westview | WED | 69.4% | 81.3% | 55.8% | 11.4% | | | |
| | (Powell River) | THU | 75.9% | 81.2% | 66.2% | 10.6% | | | |
| | | FRI | 71.3% | 92.8% | 67.6% | 11.5% | | | |
| | | SAT | 59.5% | 61.5% | 34.3% | 7.7% | | | |

| Route 17: Cor | nox – Powell River | Sailing Time | | | | | |
|---------------|--------------------|--------------|-------|-------|-------|-------|--|
| Season | Departure Terminal | Day | 06:30 | 10:10 | 15:15 | 19:15 | |
| | | SUN | 5.1% | 24.8% | 62.7% | 51.3% | |
| | | MON | 34.9% | 30.1% | 61.7% | 35.3% | |
| | Little River | TUE | 40.2% | 28.7% | 53.5% | 32.8% | |
| | (Comox) | WED | 41.1% | 31.6% | 56.5% | 36.7% | |
| | (Colliox) | THU | 38.3% | 30.5% | 59.5% | 40.3% | |
| | | FRI | 33.7% | 30.9% | 65.0% | 39.2% | |
| | | SAT | 20.0% | 30.4% | 39.8% | 29.0% | |
| Off-Peak | Departure Terminal | Day | 08:10 | 12:00 | 17:15 | 20:45 | |
| | | SUN | 28.2% | 41.5% | 35.8% | 9.9% | |
| | | MON | 52.9% | 52.4% | 29.6% | 7.8% | |
| | Westerland | TUE | 53.6% | 50.7% | 36.1% | 7.4% | |
| | Westview | WED | 60.1% | 56.5% | 41.4% | 8.8% | |
| | (Powell River) | THU | 63.2% | 59.8% | 50.9% | 9.9% | |
| | | FRI | 60.7% | 68.5% | 49.2% | 8.7% | |
| | | SAT | 53.3% | 36.8% | 23.2% | 6.8% | |

| < 10% |
|---|
| 10% – 19% |
| 20% – 39% |
| 40% – 59% |
| 60% – 79% |
| 80% – 100% |
| > 100% |
| |
| Outline Indicates Service Reductions |

ROUTE 18 | Texada Island – Powell River

ROUTE 18 service connects Texada Island with Powell River

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|---|
| Financial Performance (before taxpayer contributions): \$4.88 million shortfall | Elimination of two round trips daily plus one round trip on Saturday evenings and one round trip on Sunday mornings. |
| Traffic: 84,000 vehicles and 171,000 passengers | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. Considerations Met: Low annual round-trip utilization (under 55%). All eliminated round trips have less than 20% utilization. Basic service is maintained. |

Average of Vehicle Utilized Capacity (%)

| Route 18: Texada Islan | Sailing Time | | | | | | | | | | | |
|---------------------------|--------------------------------|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 06:00 | 07:50 | 09:10 | 10:30 | 11:55 | 15:00 | 17:00 | 18:15 | 19:40 | 22:10 |
| | | SUN | 11.4% | 12.8% | 16.4% | 29.4% | 26.9% | 55.3% | 31.9% | 14.6% | 17.3% | 5.7% |
| | | MON | 17.2% | 39.3% | 45.3% | 51.7% | 46.3% | 60.1% | 28.7% | 12.4% | 13.0% | 7.6% |
| | Dlubbar Day | TUE | 25.1% | 50.6% | 59.7% | 56.2% | 51.4% | 63.5% | 41.7% | 12.8% | 12.4% | 6.1% |
| | Blubber Bay (Texada Island) | WED | 23.7% | 53.9% | 56.9% | 60.1% | 46.2% | DC | 42.5% | 12.1% | 6.6% | 8.5% |
| | (Texaua Islaliu) | THU | 23.1% | 54.2% | 61.1% | 64.3% | 54.6% | 60.5% | 34.0% | 16.2% | 9.6% | 5.5% |
| | | FRI | 20.8% | 38.3% | 42.7% | 40.9% | 41.4% | 65.3% | 29.3% | 9.0% | 7.7% | 5.8% |
| | | SAT | 16.0% | 21.0% | 35.4% | 32.5% | 27.6% | 32.9% | 24.5% | 8.5% | 10.4% | 8.2% |
| Peak | Departure Terminal | Day | 07:00 | 08:30 | 09:50 | 11:10 | 12:40 | 15:45 | 17:40 | 18:55 | 21:10 | 23:00 |
| | | SUN | 3.7% | 14.8% | 14.2% | 21.7% | 34.9% | 26.4% | 30.9% | 9.8% | 20.4% | 4.3% |
| | | MON | 18.3% | 15.2% | 19.4% | 24.0% | 50.5% | 58.0% | 37.4% | 10.8% | 19.7% | 3.0% |
| | Mastrian | TUE | 20.2% | 33.0% | 28.2% | 32.0% | 66.4% | 80.5% | 48.3% | 19.4% | 19.2% | 5.2% |
| | Westview (Powell River) | WED | 20.3% | 30.0% | DC | 31.7% | 66.7% | 81.6% | 61.7% | 16.1% | 26.1% | 3.2% |
| | (I OWEII NIVEI) | THU | 24.1% | 38.2% | 27.9% | 32.7% | 89.8% | 84.5% | 64.9% | 22.0% | 25.7% | 4.2% |
| | | FRI | 20.9% | 24.3% | 31.2% | 27.1% | 76.7% | 67.4% | 61.7% | 20.1% | 27.7% | 7.6% |
| | | SAT | 7.4% | 12.6% | 22.5% | 29.3% | 51.0% | 49.3% | 35.3% | 8.4% | 17.7% | 5.2% |

| Route 18: Texada Island – Powell River | | | Sailing Time | | | | | | | | | |
|---|--------------------|-----|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 06:10 | 07:50 | 09:10 | 10:30 | 12:05 | 15:00 | 17:00 | 18:15 | 19:40 | 22:10 |
| | | SUN | 8.3% | 10.7% | 12.7% | 19.5% | 23.6% | 32.8% | 16.0% | 9.0% | 11.7% | 3.8% |
| | | MON | 18.6% | 33.1% | 43.1% | 39.4% | 33.4% | 38.8% | 19.6% | 6.9% | 6.9% | 5.1% |
| | Dlubbar Day | TUE | 20.2% | 45.0% | 49.6% | 42.9% | 40.7% | 57.0% | 26.9% | 8.2% | 5.6% | 5.1% |
| | Blubber Bay | WED | 19.6% | 43.5% | 51.3% | 52.3% | 39.5% | DC | 41.0% | 8.0% | 5.8% | 6.7% |
| | (Texada Island) | THU | 21.5% | 43.1% | 58.7% | 56.6% | 44.3% | 61.8% | 29.2% | 14.5% | 6.8% | 7.7% |
| | | FRI | 18.9% | 31.2% | 38.8% | 32.0% | 39.2% | 56.3% | 25.5% | 8.1% | 6.5% | 5.4% |
| | | SAT | 13.9% | 24.3% | 32.5% | 28.3% | 25.3% | 30.7% | 15.2% | 6.6% | 6.7% | 5.3% |
| Off-Peak | Departure Terminal | Day | 07:00 | 08:30 | 09:50 | 11:10 | 12:45 | 15:45 | 17:40 | 18:55 | 21:10 | 23:00 |
| | | SUN | 9.2% | 8.3% | 8.1% | 10.6% | 22.0% | 22.0% | 21.5% | 12.0% | 16.1% | 4.9% |
| | | MON | 24.0% | 21.5% | 16.9% | 16.6% | 54.4% | 54.3% | 40.1% | 12.7% | 13.4% | 3.2% |
| | W4-: | TUE | 21.7% | 28.9% | 25.1% | 20.4% | 56.8% | 72.2% | 43.5% | 14.3% | 16.2% | 4.0% |
| | Westview | WED | 20.8% | 26.0% | DC | 25.0% | 51.9% | 67.9% | 41.0% | 13.6% | 19.0% | 4.2% |
| | (Powell River) | THU | 23.2% | 35.9% | 24.0% | 21.9% | 68.5% | 75.9% | 49.1% | 17.2% | 23.3% | 5.9% |
| | | FRI | 18.3% | 23.6% | 18.9% | 17.3% | 47.2% | 58.7% | 41.9% | 17.3% | 18.9% | 6.4% |
| | | SAT | 12.3% | 8.9% | 12.2% | 19.3% | 37.4% | 39.1% | 27.2% | 14.4% | 14.2% | 5.4% |

Excludes charter vessels

DC — Dangerous Cargo sailings; no passengers permitted

Outline Indicates Service Reductions

22

ROUTE 19 | Gabriola Island – Nanaimo Harbour

ROUTE 19 service connects Gabriola Island with Nanaimo

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|--|--|
| Financial Performance (before taxpayer contributions): \$4.37 million shortfall | Elimination of the last two round trips daily and the first round trip on Saturday/Sunday. |
| Average Annual Capacity Utilization: 45.5% Traffic: 347,000 vehicles and 772,000 passengers | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. |
| | Considerations Met: Low annual round-trip utilization (under 55%). Low round-trip utilization. Utilization for most eliminated round trips is under 20%. Basic service is maintained. |

Average of Vehicle Utilized Capacity (%)

| Route 19: Gabriola Isla | nd – Nanaimo Harbour | | | | | | | | | Sailin | g Time | | | | | | | |
|----------------------------|-----------------------------------|-----|-------|-------|-------|--------|--------|--------|--------|--------|--|--------|--|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 05:25 | 06:30 | 07:40 | 08:50 | 10:05 | 11:20 | 12:35 | 13:50 | 15:10 | 16:25 | 17:35 | 18:45 | 19:50 | 20:50 | 21:55 | 23:00 |
| | | SUN | 18.2% | | 45.3% | 62.0% | 74.6% | 86.0% | 76.5% | 77.7% | 79.6% | 61.9% | 45.5% | 32.6% | 28.4% | 14.7% | 7.7% | 4.1% |
| | | MON | 24.8% | 48.8% | 70.6% | 91.9% | 101.1% | 103.6% | 100.5% | 93.0% | 87.2% | 62.7% | 41.6% | 22.3% | 16.5% | 14.2% | 5.3% | 3.1% |
| | Doccanco Pay | TUE | 24.4% | 59.9% | 99.9% | 105.3% | 105.9% | 105.4% | 104.6% | 99.2% | 91.5% | 62.8% | 39.5% | 19.9% | 15.1% | 11.8% | 8.9% | 1.9% |
| | Descanso Bay (Gabriola Island) | WED | 18.7% | 49.5% | 93.9% | 105.8% | 108.0% | 102.6% | 95.1% | 81.1% | 85.0% | DC | 74.1% | 21.5% | 10.9% | 11.1% | | 8.4% |
| | (dabilola isialiu) | THU | 26.7% | 56.7% | 95.1% | 108.2% | 110.4% | 107.4% | 109.2% | 90.3% | 84.3% | 71.7% | 42.2% | 16.3% | 17.0% | 11.0% | 5.4% | 3.2% |
| | | FRI | 19.4% | 46.5% | 80.2% | 94.9% | 94.8% | 93.3% | 90.7% | 74.4% | 65.6% | 51.4% | 32.6% | 20.7% | 13.8% | 9.4% | 4.8% | 3.2% |
| | | SAT | 12.0% | 29.5% | 55.5% | 73.7% | 74.0% | 80.6% | 62.5% | 57.2% | 53.6% | 45.9% | 34.3% | 24.7% | 18.9% | 20.1% | 13.1% | 5.4% |
| Peak | Departure Terminal | Day | 05:55 | 07:00 | 08:15 | 09:30 | 10:40 | 12:00 | 13:15 | 14:30 | 15:45 | 17:00 | 18:10 | 19:20 | 20:20 | 21:25 | 22:25 | 23:30 |
| | | SUN | | 7.4% | 12.5% | 25.7% | 42.4% | 46.0% | 60.8% | 54.0% | 67.2% | 62.2% | 51.6% | 31.0% | 34.5% | 27.6% | 12.8% | 6.4% |
| | | MON | 4.2% | 27.7% | 34.8% | 39.8% | 50.4% | 54.0% | 71.4% | 73.9% | 79.6% 61.9% 45.5% 32.6% 28.4% 14.7% 7 87.2% 62.7% 41.6% 22.3% 16.5% 14.2% 5 91.5% 62.8% 39.5% 19.9% 15.1% 11.8% 8 85.0% DC 74.1% 21.5% 10.9% 11.1% 11.0% 5 84.3% 71.7% 42.2% 16.3% 17.0% 11.0% 5 65.6% 51.4% 32.6% 20.7% 13.8% 9.4% 4 53.6% 45.9% 34.3% 24.7% 18.9% 20.1% 13 15:45 17:00 18:10 19:20 20:20 21:25 2 67.2% 62.2% 51.6% 31.0% 34.5% 27.6% 11 80.6% 85.7% 74.3% 43.7% 38.3% 28.3% 11 101.0% 102.2% 96.1% 57.6% 47.7% 35.9% 10 98.9% 102.1% 91.8% | 13.3% | 11.1% | | | | | |
| | | TUE | 13.3% | 39.8% | 61.8% | 49.7% | 63.3% | 63.7% | 83.0% | 81.5% | 101.0% | 102.2% | 96.1% | 57.6% | 47.7% | 35.9% | 16.7% | 7.9% |
| | Nanaimo Harbour | WED | 9.1% | 42.9% | 56.7% | 61.0% | DC | 91.2% | 77.1% | 86.9% | 98.9% | 102.1% | 32.6% 28.4% 14.7% 7.7% 4.1% 41.6% 22.3% 16.5% 14.2% 5.3% 3.1% 39.5% 19.9% 15.1% 11.8% 8.9% 1.9% 74.1% 21.5% 10.9% 11.1% 8.4% 42.2% 16.3% 17.0% 11.0% 5.4% 3.2% 32.6% 20.7% 13.8% 9.4% 4.8% 3.2% 34.3% 24.7% 18.9% 20.1% 13.1% 5.4% 3 18:10 19:20 20:20 21:25 22:25 23:30 3 51.6% 31.0% 34.5% 27.6% 12.8% 6.4% 3 74.3% 43.7% 38.3% 28.3% 13.3% 11.1% 6 96.1% 57.6% 47.7% 35.9% 16.7% 7.9% 6 91.8% 54.3% 46.6% 39.6% 12.2% 6 99.6% 65.7% 48.2% 42.4% 21.7% 10.3% 6 97.6% 74.0% 65.8% 52.6% 21.5% 16.4% | | | | | |
| | | THU | 15.7% | 45.6% | 70.0% | 61.6% | 66.0% | 66.2% | 87.8% | 87.8% | 104.3% | 107.5% | | 48.2% | 42.4% | 21.7% | 10.3% | |
| | | FRI | 14.5% | 36.9% | 40.0% | 50.2% | 57.7% | 63.0% | 89.1% | 88.9% | 102.2% | 100.5% | 97.6% | 74.0% | 65.8% | 52.6% | 21.5% | 16.4% |
| | | SAT | 8.9% | 10.5% | 30.2% | 52.3% | 73.2% | 70.5% | 83.4% | 69.8% | 83.8% | 71.8% | 58.6% | 35.2% | 37.7% | 24.0% | 19.1% | 12.8% |



ROUTE 19 | Gabriola Island – Nanaimo Harbour

Average of Vehicle Utilized Capacity (%)

| Route 19: Gabriola Islai | nd – Nanaimo Harbour | | | | | | | | | Sailin | g Time | | | | | | | |
|-----------------------------|-----------------------------------|-----|-------|-------|-------|--------|--------|--------|-------|--------|--------|--------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 05:25 | 06:30 | 07:40 | 08:50 | 10:05 | 11:20 | 12:35 | 13:50 | 15:10 | 16:25 | 17:35 | 18:45 | 19:50 | 20:50 | 21:55 | 23:00 |
| | | SUN | 10.2% | | 32.2% | 47.6% | 56.9% | 67.8% | 58.3% | 59.1% | 55.4% | 39.5% | 32.1% | 21.7% | 18.9% | 8.2% | 4.3% | 1.7% |
| | | MON | 25.2% | 51.5% | 85.8% | 86.1% | 92.1% | 95.7% | 76.9% | 64.1% | 65.1% | 48.0% | 28.9% | 13.0% | 8.9% | 6.7% | 3.6% | 2.1% |
| | Doscanso Pay | TUE | 20.0% | 62.1% | 90.8% | 96.9% | 96.8% | 102.2% | 81.4% | 70.9% | 64.6% | 49.4% | 32.3% | 12.1% | 6.5% | 4.6% | 4.0% | 1.3% |
| | Descanso Bay (Gabriola Island) | WED | 17.0% | 54.5% | 85.7% | 96.6% | 101.1% | 97.1% | 79.0% | 63.4% | 77.8% | DC | 50.7% | 11.6% | 9.1% | 8.0% | | 3.7% |
| | (dabilola isialiu) | THU | 22.1% | 53.9% | 95.6% | 100.0% | 104.4% | 100.5% | 87.9% | 72.7% | 79.1% | 53.5% | 35.6% | 12.0% | 7.3% | 5.5% | 2.7% | 1.3% |
| | | FRI | 15.6% | 42.4% | 79.7% | 77.6% | 86.9% | 83.3% | 79.1% | 76.1% | 66.6% | 43.4% | 31.4% | 14.6% | 6.9% | 4.2% | 3.8% | 2.6% |
| | | SAT | 9.8% | 25.2% | 51.0% | 71.4% | 74.9% | 73.6% | 57.5% | 48.1% | 43.1% | 34.0% | 27.5% | 14.9% | 10.9% | 7.4% | 5.9% | 3.6% |
| Off-Peak | Departure Terminal | Day | 05:55 | 07:00 | 08:15 | 09:30 | 10:40 | 12:00 | 13:15 | 14:30 | 15:45 | 17:00 | 18:10 | 19:20 | 20:20 | 21:25 | 22:25 | 23:30 |
| | | SUN | | 3.6% | 9.1% | 18.7% | 25.4% | 31.7% | 43.4% | 43.2% | 61.0% | 54.5% | 46.2% | 34.2% | 27.2% | 17.1% | 10.2% | 5.5% |
| | | MON | 5.7% | 31.1% | 43.5% | 40.7% | 33.2% | 42.4% | 57.3% | 67.8% | 94.1% | 88.9% | 68.9% | 40.7% | 30.4% | 24.9% | 9.1% | 11.0% |
| | | TUE | 11.0% | 35.3% | 56.8% | 47.9% | 43.8% | 46.6% | 61.1% | 74.1% | 95.6% | 95.3% | 72.2% | 45.2% | 30.8% | 26.7% | 12.1% | 4.9% |
| | Nanaimo Harbour | WED | 7.4% | 46.0% | 49.8% | 47.7% | DC | 67.9% | 58.0% | 75.4% | 96.2% | 97.3% | 81.6% | 44.9% | 38.1% | | 28.8% | 11.0% |
| | | THU | 16.2% | 44.2% | 59.2% | 49.0% | 46.5% | 49.5% | 64.0% | 84.2% | 100.9% | 101.8% | 88.3% | 61.9% | 41.2% | 33.3% | 14.7% | 8.0% |
| | | FRI | 8.0% | 40.1% | 46.2% | 41.1% | 39.1% | 47.7% | 61.5% | 73.2% | 93.8% | 94.6% | 87.5% | 58.0% | 48.2% | 35.2% | 22.9% | 15.7% |
| | | SAT | 8.3% | 10.0% | 26.6% | 31.5% | 46.7% | 47.8% | 63.0% | 59.7% | 71.8% | 67.1% | 53.4% | 39.9% | 24.8% | 21.4% | 16.3% | 8.7% |

DC — Dangerous Cargo sailings; no passengers permitted

<10%
10% - 19%
20% - 39%
40% - 59%
60% - 79%
80% - 100%
> 100%

Outline Indicates Service Reductions

ROUTE 20 | Chemainus – Thetis – Penelakut

ROUTE 20 service connects Thetis Island and Penelakut Island with Chemainus on Vancouver Island

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|---|
| Financial Performance (before taxpayer contributions): \$4.18 million shortfall | Elimination of the last round trip Friday nights as well as the 18:20 /18:35 dedicated round trip between Chemainus and Thetis Island daily. |
| Average Annual Capacity Utilization: 29.1% Traffic: 78,000 vehicles and 248,000 passengers | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. Considerations Met: Low annual round-trip utilization (under 55%). Low round-trip utilization. All eliminated round trips have less than 20% utilization. Basic service is maintained. |

| Route 20: Chemain | ıs – Thetis – Pene | lakut | | | | | Sailir | g to The | 62.9% 61.2% 31.2% 26.7% 23.6% 28.3% 65.8% 70.0% 38.7% 28.4% 23.8% 17.0% 69.4% 67.6% 34.5% 32.0% 30.8% 25.7% 83.4% 77.1% 41.9% 61.4% 50.8% 43.7% 11. 45.8% 50.8% 21.8% 46.3% 26.8% 18.6% Chemainus 7 8 9 10 11 12 46.1% 17.4% 14.3% 9.3% 6.2% 37.0% 19.3% 6.9% 7.4% 3.5% 48.2% 15.1% 8.2% 4.4% 2.5% 44.2% 10.9% 10.9% 15.8% 4.8% 59.3% 15.7% 7.3% 6.7% 4.5% | | | | | | |
|----------------------|---------------------------------|--------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|---------------------------------------|---------------------------------------|---|--|---|--|---|---|-----|
| Season | Departure Terminal | Day | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 1 |
| | | SUN | | 12.5% | 21.2% | 3.6% | 63.8% | 50.2% | 52.0% | 49.8% | 15.6% | 40.2% | 24.9% | 16.2% | |
| | | MON | 17.2% | 9.0% | 29.8% | 3.7% | 64.9% | 46.6% | 50.4% | 53.3% | 23.6% | 25.5% | 24.3% | 19.3% | |
| | | TUE | 32.0% | 16.3% | 29.3% | 11.8% | 70.5% | 44.7% | 62.9% | 61.2% | 31.2% | 26.7% | 23.6% | 28.3% | |
| Peak | Chemainus | WED | 39.5% | 32.1% | 27.8% | 7.3% | 69.4% | 40.3% | 65.8% | 70.0% | 38.7% | 28.4% | 23.8% | 17.0% | |
| | | THU | 38.6% | 11.6% | 40.3% | 9.2% | 82.7% | 47.8% | 69.4% | 67.6% | 34.5% | 32.0% | 30.8% | 25.7% | |
| | | FRI | 19.1% | 16.1% | 19.1% | 3.6% | 85.6% | 65.6% | 83.4% | 77.1% | 41.9% | 61.4% | 50.8% | 43.7% | 11. |
| | | SAT | 10.5% | 14.5% | 29.8% | 6.1% | 71.8% | 41.4% | 45.8% | 50.8% | 21.8% | 46.3% | 26.8% | 18.6% | |
| | | | | | | | Ç- | ilina to (| homain | | | | | | |
| | | | | | | | 30 | illing to t | lileillaill | us | sailings c | ombined | | | |
| Season | Departure Terminal(s) | Day | 1 | 2 | 3 | 4 | 5 | 6 | | | | | 11 | 12 | |
| Season | | Day | 1 35.0% | 2 36.3% | 3 60.3% | 4 18.9% | | | 7 | 8 | 9 | 10 | | % 16.2% % 19.3% % 28.3% % 17.0% % 25.7% % 43.7% % 18.6% | |
| Season | | | | | | · | 5 | 6 | 7 46.1% | 8 17.4% | 9 14.3% | 10 9.3% | 6.2% | 12 | |
| Season | | SUN | 35.0% | 36.3% | 60.3% | 18.9% | 5 82.7% | 6 50.7% | 7 46.1% 37.0% | 8 17.4% 19.3% | 9 14.3% 6.9% | 10 9.3% 7.4% | 11 12 % 24.9% 16.2% % 24.3% 19.3% % 23.6% 28.3% % 23.8% 17.0% % 30.8% 25.7% % 50.8% 43.7% % 26.8% 18.6% d 11 12 6 6.2% 6 3.5% 6 2.5% % 4.8% 6 4.5% 6 2.5% 0.1% | | |
| Season Peak | Terminal(s) | SUN MON | 35.0% 43.3% | 36.3% 53.8% | 60.3% | 18.9% | 5 82.7% 70.2% | 6 50.7% 35.3% | 7 46.1% 37.0% 48.2% | 8 17.4% 19.3% 15.1% | 9 14.3% 6.9% 8.2% | 9 10 11 12 5.6% 40.2% 24.9% 16.2% 3.6% 25.5% 24.3% 19.3% 1.2% 26.7% 23.6% 28.3% 8.7% 28.4% 23.8% 17.0% 4.5% 32.0% 30.8% 25.7% 1.9% 61.4% 50.8% 43.7% 1.8% 46.3% 26.8% 18.6% sillings combined 9 10 11 12 4.3% 9.3% 6.2% 9.9% 7.4% 3.5% 1.2% 4.4% 2.5% 0.9% 15.8% 4.8% 1.3% 6.7% 4.5% 1.3% 8.0% 2.5% 0.1% | | | |
| | Terminal(s) Thetis & | SUN MON TUE | 35.0% 43.3% 49.2% | 36.3% 53.8% 78.2% | 60.3% 76.7% 77.9% | 18.9% 26.5% 28.4% | 5 82.7% 70.2% 62.0% | 6 50.7% 35.3% 25.2% | 7 46.1% 37.0% 48.2% 44.2% | 8 17.4% 19.3% 15.1% 10.9% | 9 14.3% 6.9% 8.2% 10.9% | | | | |
| | Terminal(s) Thetis & Penelakut | SUN MON TUE WED | 35.0% 43.3% 49.2% 46.3% | 36.3% 53.8% 78.2% 65.8% | 60.3% 76.7% 77.9% 75.4% | 18.9% 26.5% 28.4% 30.5% | 5 82.7% 70.2% 62.0% 63.0% | 6 50.7% 35.3% 25.2% 37.6% | 7 46.1% 37.0% 48.2% 44.2% 59.3% | 8 17.4% 19.3% 15.1% 10.9% 15.7% | 9 14.3% 6.9% 8.2% 10.9% 7.3% | 10 9.3% 7.4% 4.4% 15.8% 6.7% | 6.2% 3.5% 2.5% 4.8% 4.5% | | |

| Route 20: Chemainu | s us – Thetis – Pene | lakut | | | | | Sailin | g to The | tis & Pen | elakut Is | lands sailings o | ombined | | | |
|-----------------------|-------------------------|-------|-------|-------|-------|-------|--------|----------|-----------|-----------|---------------------|---------|-------|-------|-------|
| Season | Departure Terminal | Day | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| | | SUN | | 7.1% | 9.9% | 6.3% | 28.9% | 19.6% | 47.9% | 38.1% | 11.6% | 35.1% | 16.1% | 10.5% | |
| | | MON | 19.4% | 17.2% | 22.0% | 4.8% | 48.0% | 33.2% | 55.6% | 50.8% | 20.3% | 19.7% | 21.5% | 10.7% | |
| 011 | | TUE | 23.5% | 16.9% | 32.8% | 13.3% | 48.8% | 32.9% | 64.2% | 47.7% | 21.8% | 20.0% | 15.9% | 13.3% | |
| Off- | Chemainus | WED | 30.2% | 24.6% | 28.1% | 8.2% | 50.2% | 31.7% | 64.7% | 45.9% | 26.0% | 23.4% | 20.7% | 15.2% | |
| peak | | THU | 30.4% | 10.2% | 32.8% | 11.6% | 59.5% | 40.6% | 68.0% | 56.1% | 22.7% | 28.4% | 24.5% | 19.2% | |
| | | FRI | 18.5% | 18.8% | 15.4% | 6.9% | 47.5% | 35.6% | 62.4% | 66.3% | 30.9% | 57.9% | 36.4% | 37.9% | 17.3% |
| | | SAT | 13.1% | 9.5% | 21.9% | 9.7% | 41.7% | 23.6% | 39.2% | 37.7% | 15.1% | 30.1% | 18.2% | 21.6% | |

| | | | | | | | Sa | ailing to | Chemain | us | sailings co | ombined | | |
|--------|--------------------------|-----|-------|-------|-------|-------|-------|-----------|---------|-------|-------------|---------|------|------|
| Season | Departure Terminal(s) | Day | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| | | SUN | 31.3% | 30.8% | 55.8% | 22.9% | 43.1% | 23.5% | 25.6% | 11.1% | 7.6% | 7.5% | 4.3% | |
| | | MON | 43.2% | 47.9% | 60.9% | 20.5% | 46.6% | 26.1% | 31.4% | 12.2% | 6.4% | 4.2% | 1.9% | |
| Off- | Thetis & | TUE | 47.0% | 58.6% | 59.3% | 23.2% | 51.3% | 26.1% | 34.3% | 9.6% | 3.8% | 3.3% | 4.4% | |
| peak | Penelakut | WED | 40.3% | 52.7% | 63.0% | 26.8% | 43.9% | 30.3% | 38.5% | 13.6% | 6.8% | 7.5% | 4.4% | |
| peak | Islands | THU | 44.0% | 68.6% | 65.1% | 30.5% | 59.8% | 14.1% | 45.6% | 12.2% | 3.8% | 6.2% | 4.5% | |
| | | FRI | 44.7% | 51.7% | 77.4% | 62.2% | 55.7% | 29.1% | 26.6% | 11.4% | 5.4% | 4.7% | 4.2% | 1.2% |
| | | SAT | 27.5% | 30.2% | 52.4% | 17.1% | 31.8% | 17.6% | 20.0% | 10.4% | 5.5% | 10.7% | 8.4% | |

ROUTE 21 | Buckley Bay – Denman Island

ROUTE 21 service connects Denman Island with Buckley Bay, 20 km south of the Comox/Courtenay area on Vancouver Island. Service is also used to access Vancouver Island from Hornby Island.

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|--|
| Financial Performance (before taxpayer contributions): \$4.62 million shortfall | Elimination of three round trips daily during off-peak season from the beginning of September to the end of June. |
| Average Annual Capacity Utilization: 41.2% | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. |
| Traffic: 235,000 vehicles and 464,000 passengers | Considerations Met: Annual round-trip utilization is low (under 55%). Low round-trip utilization. The majority of round trips eliminated have less than 20% utilization. Basic service levels are maintained. |

Average of Vehicle Utilized Capacity (%)

| Route 21: B | uckley Bay — Denman Island | | | | | | | | | Sailin | g Time | | | | | | | | |
|-------------|----------------------------|-----|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 07:00 | 07:40 | 08:20 | 09:00 | 10:00 | 11:00 | 12:10 | 13:05 | 14:00 | 15:00 | 16:00 | 17:00 | 18:00 | 19:00 | 20:30 | 22:00 | 23:00 |
| | | SUN | 9.0% | 4.0% | | 35.7% | 52.3% | 50.0% | 70.4% | 63.6% | 77.8% | 73.4% | 58.1% | 48.9% | 46.2% | 23.2% | 23.2% | 13.1% | 9.2% |
| | | MON | 23.0% | 21.3% | 18.1% | 30.3% | 48.4% | 53.6% | 75.4% | 68.7% | 77.0% | 77.3% | 80.1% | 67.1% | 54.2% | 29.2% | 20.3% | 15.3% | 5.6% |
| | | TUE | 32.4% | 34.8% | 23.4% | 39.1% | 56.6% | 60.0% | 79.1% | 71.1% | 86.6% | 94.9% | 94.1% | 79.4% | 84.1% | 43.1% | 32.9% | 18.7% | 5.7% |
| | Buckley Bay | WED | 47.6% | 47.2% | 39.9% | 54.7% | 59.0% | 57.2% | 74.6% | 68.3% | 86.9% | 96.2% | 79.0% | 74.5% | 64.8% | 35.6% | 32.1% | 18.4% | 9.6% |
| | | THU | 37.5% | 37.1% | DC | 63.5% | 57.1% | 66.8% | 68.2% | 71.0% | 85.5% | 100.6% | 91.0% | 79.6% | 58.8% | 44.6% | 48.7% | 25.0% | 13.2% |
| | | FRI | 41.3% | 32.9% | 25.8% | 47.4% | 76.4% | 79.5% | 97.9% | 93.1% | 92.6% | 97.5% | 94.0% | 89.1% | 96.8% | 75.8% | 66.4% | 47.4% | 11.7% |
| | | SAT | 16.4% | 15.9% | 18.5% | 40.8% | 85.3% | 81.4% | 94.0% | 89.3% | 90.0% | 84.8% | 78.9% | 65.7% | 56.8% | 30.0% | 28.7% | 15.1% | 11.8% |
| Peak | Departure Terminal | Day | 06:40 | 07:20 | 08:00 | 08:40 | 09:40 | 10:40 | 11:50 | 12:45 | 13:40 | 14:40 | 15:40 | 16:40 | 17:40 | 18:40 | 20:00 | 21:40 | 22:40 |
| | | SUN | 11.7% | 10.1% | 64.8% | | 82.5% | 83.5% | 83.1% | 83.7% | 79.2% | 90.3% | 78.7% | 74.3% | 75.1% | 70.0% | 24.6% | 9.0% | 1.6% |
| | | MON | 26.7% | 25.3% | 75.8% | 82.4% | 90.0% | 86.9% | 77.7% | 79.2% | 86.7% | 89.5% | 82.8% | 69.9% | 57.4% | 41.0% | 13.2% | 4.8% | 1.6% |
| | | TUE | 33.8% | 31.7% | 92.1% | 98.0% | 96.8% | 86.2% | 84.5% | 84.8% | 74.0% | 66.3% | 53.5% | 61.8% | 41.5% | 36.3% | 8.2% | 6.1% | 2.7% |
| | Denman West | WED | 26.2% | 29.1% | 88.1% | 90.6% | 94.0% | 95.2% | 92.2% | 81.9% | 67.5% | 72.9% | 59.9% | 54.9% | 51.9% | 29.6% | 9.6% | 3.7% | 1.5% |
| | | THU | 28.6% | 34.4% | 91.6% | 92.2% | 90.3% | 91.4% | 79.3% | 83.2% | 78.7% | 85.1% | DC | 55.0% | 46.4% | 39.0% | 15.3% | 7.1% | 5.0% |
| | | FRI | 20.6% | 30.8% | 80.3% | 73.2% | 90.6% | 92.0% | 90.1% | 79.3% | 76.3% | 69.8% | 65.1% | 55.2% | 38.6% | 27.0% | 19.7% | 19.2% | 7.0% |
| | | SAT | 13.6% | 13.9% | 66.0% | 44.5% | 70.8% | 74.0% | 80.6% | 75.7% | 69.1% | 61.8% | 61.1% | 53.4% | 50.2% | 36.8% | 16.6% | 9.6% | 2.9% |

<10%
10% - 19%
20% - 39%
40% - 59%
60% - 79%
80% - 100%

Assumes any shuttle service that occurs after the scheduled departure will be averaged in the following departure time

DC — Dangerous Cargo sailings; no passengers permitted

Does not include charter service or service interruptions

ROUTE 21 | Buckley Bay – Denman Island

Average of Vehicle Utilized Capacity (%)

| Route 21: Bu | ickley Bay — Denman Island | | | | | | | | | Sailin | g Time | | | | | | | | |
|--------------|----------------------------|-----|-------|-------|-------|-------|-------|-------|-------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 07:00 | 07:40 | 08:20 | 09:00 | 10:00 | 11:00 | 12:10 | 13:05 | 14:00 | 15:00 | 16:00 | 17:00 | 18:00 | 19:00 | 20:30 | 22:00 | 23:00 |
| | | SUN | 7.6% | 4.9% | | 17.9% | 22.3% | 22.8% | 33.8% | 28.4% | 34.4% | 34.1% | 40.5% | 35.4% | 33.6% | 19.5% | 20.2% | 8.2% | 3.9% |
| | | MON | 19.5% | 22.5% | 18.6% | 30.5% | 34.4% | 27.8% | 46.2% | 37.9% | 57.7% | 57.7% | 69.4% | 61.1% | 51.5% | 28.0% | 24.4% | 10.9% | 3.2% |
| | | TUE | 29.5% | 28.3% | 20.3% | 35.1% | 33.2% | 31.7% | 44.3% | 40.3% | 68.9% | 78.7% | 77.0% | 74.6% | 63.1% | 30.1% | 27.4% | 15.6% | 4.0% |
| | Buckley Bay | WED | 24.2% | 36.9% | 32.3% | 41.2% | 37.6% | 33.7% | 46.2% | 41.8% | 62.9% | 78.2% | 85.8% | 78.7% | 61.2% | 36.0% | 25.7% | 17.1% | 7.8% |
| | | THU | 32.3% | 32.0% | DC | 45.9% | 27.2% | 33.0% | 54.8% | 45.3% | 72.8% | 78.9% | 85.9% | 80.3% | 68.6% | 40.4% | 37.9% | 18.5% | 5.5% |
| | | FRI | 22.9% | 30.6% | 25.2% | 44.0% | 43.0% | 39.1% | 60.0% | 47.4% | 65.6% | 76.1% | 84.9% | 81.4% | 84.6% | 63.2% | 57.7% | 31.9% | 10.5% |
| | | SAT | 7.2% | 7.3% | 10.9% | 22.0% | 39.5% | 36.8% | 50.9% | 39.5% | 49.6% | 46.0% | 53.6% | 55.2% | 48.2% | 26.7% | 24.2% | 13.0% | 7.4% |
| Off-Peak | Departure Terminal | Day | 06:40 | 07:20 | 08:00 | 08:40 | 09:40 | 10:40 | 11:50 | 12:45 | 13:40 | 14:40 | 15:40 | 16:40 | 17:40 | 18:40 | 20:00 | 21:40 | 22:40 |
| | | SUN | 9.0% | 7.2% | 35.9% | | 56.4% | 44.7% | 47.0% | 62.5% | 47.7% | 56.2% | 47.9% | 50.9% | 36.1% | 24.5% | 10.9% | 3.6% | 2.7% |
| | | MON | 32.5% | 35.7% | 67.2% | 55.4% | 74.8% | 69.4% | 63.4% | 56.8% | 49.1% | 57.4% | 44.5% | 38.4% | 26.3% | 17.6% | 6.2% | 3.0% | 2.3% |
| | | TUE | 30.6% | 41.0% | 75.8% | 80.1% | 89.2% | 78.7% | 59.5% | 55.7% | 43.6% | 49.0% | 46.9% | 36.4% | 21.3% | 14.5% | 4.4% | 3.6% | 1.9% |
| | Denman West | WED | 29.3% | 35.1% | 75.1% | 72.3% | 89.7% | 80.6% | 71.3% | 51.0% | 50.5% | 51.3% | 51.0% | 38.4% | 23.2% | 15.0% | 5.8% | 3.2% | 1.9% |
| | | THU | 33.5% | 40.6% | 80.2% | 76.2% | 89.5% | 76.5% | 66.0% | 61.0% | 45.3% | 52.2% | DC | 48.9% | 22.1% | 13.4% | 5.7% | 3.9% | 3.7% |
| | | FRI | 23.0% | 33.9% | 74.1% | 66.1% | 74.7% | 65.3% | 61.3% | 60.0% | 53.4% | 50.7% | 44.4% | 31.3% | 21.9% | 14.6% | 8.4% | 7.4% | 3.7% |
| | | SAT | 14.3% | 13.8% | 43.9% | 36.6% | 49.6% | 51.3% | 43.9% | 38.7% | 30.9% | 34.0% | 29.6% | 31.1% | 24.7% | 18.2% | 8.6% | 3.9% | 2.6% |

<10%
10% – 19%
20% – 39%
40% – 59%
60% – 79%
80% – 100%
> 100%

Service Reductions

Assumes any shuttle service that occurs after the scheduled departure will be averaged in the following departure time

DC — Dangerous Cargo sailings; no passengers permitted

Does not include charter service or service interruptions

ROUTE 22 | Hornby Island – Denman Island

ROUTE 22 service connects Hornby Island and Denman Island. Service is used by Hornby Island residents to access Vancouver Island.

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|---|
| Financial Performance (before taxpayer contributions): \$4.12 million shortfall Average Annual Capacity Utilization: 38.1% | Elimination of one midday round trip daily, plus the last two round trips on Fridays and the first round trip on Saturdays during the off-peak season from the beginning of September to the end of June. |
| Traffic: 102,000 vehicles and 208,000 passengers | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. |
| | Considerations Met: Annual round-trip utilization is low (under 55%). Basic service levels are maintained. |

Average of Vehicle Utilized Capacity (%)

| Route 22: H | ornby Island — Denman Island | i | | | | | | | Sailin | g Time | | | | | | | | |
|-------------|----------------------------------|-----|-------|-------|-------|-------|-------|-------|--------|--------|-------|-------|-------|-------|-------|-------|-------|--|
| Season | Departure Terminal | Day | 07:30 | 08:00 | 09:00 | 10:00 | 11:00 | 12:10 | 13:00 | 14:00 | 15:00 | 16:00 | 17:00 | 18:00 | 19:15 | 21:00 | 22:00 | |
| | | SUN | 72.1% | | 72.9% | 75.8% | 77.8% | 77.0% | 75.9% | 72.4% | 73.0% | 79.1% | 75.4% | 54.2% | | | | |
| | | MON | 77.7% | 76.1% | 65.7% | 77.6% | 78.0% | 74.9% | 72.1% | 66.2% | 60.0% | 66.0% | 61.9% | 38.8% | | | | |
| | Chinalo Cnit | TUE | 85.8% | 73.9% | 68.1% | 78.9% | 76.2% | 75.6% | 58.6% | 51.0% | 63.0% | 60.3% | 56.5% | 31.7% | | | | |
| | Shingle Spit (Hornby Island) | WED | 79.1% | 58.6% | 64.1% | 67.6% | 76.6% | 72.8% | 64.9% | 59.0% | 64.7% | 66.3% | 62.9% | 31.4% | | | | |
| | (HUITIDY ISIAIIU) | THU | 78.1% | 73.9% | 67.9% | 65.7% | 59.2% | 75.9% | 65.4% | 45.2% | DC | 67.3% | 55.1% | 27.1% | | | | |
| | | FRI | 78.1% | 47.7% | 64.5% | 71.4% | 76.6% | 72.8% | 71.7% | 59.6% | 51.7% | 52.1% | 37.7% | 27.5% | 19.7% | 18.1% | 9.7% | |
| | | SAT | 63.2% | 36.4% | 66.7% | 71.0% | 74.5% | 76.0% | 74.3% | 58.8% | 54.8% | 52.9% | 53.3% | 28.4% | | | | |
| Peak | Departure Terminal | Day | 07:45 | 08:20 | 09:40 | 10:40 | 11:50 | 12:45 | 13:40 | 14:40 | 15:40 | 16:40 | 17:40 | 18:35 | 19:40 | 21:15 | 22:35 | |
| | | SUN | 16.2% | | 36.4% | 57.2% | 51.6% | 76.7% | 65.6% | 66.1% | 70.2% | 60.0% | 54.8% | 48.0% | | | | |
| | | MON | 34.5% | 23.1% | 39.5% | 51.8% | 60.7% | 51.9% | 65.7% | 67.7% | 68.5% | 69.1% | 51.5% | 39.7% | | | | |
| | Cravelley Pay | TUE | 45.6% | 36.5% | 62.4% | 69.7% | 70.4% | 75.1% | 65.6% | 79.6% | 78.1% | 80.7% | 62.7% | 50.0% | | | | |
| | Gravelley Bay (Denman Island) | WED | 52.9% | 49.3% | 71.1% | 74.0% | 67.9% | 68.5% | 74.0% | 72.2% | 67.5% | 61.2% | 53.1% | 43.9% | | | | |
| | (Dellillall Islallu) | THU | 40.5% | 28.5% | 50.4% | DC | 76.7% | 77.3% | 74.4% | 69.9% | 76.1% | 75.6% | 68.0% | 34.3% | | | | |
| | | FRI | 38.9% | 28.2% | 65.9% | 70.6% | 73.5% | 76.3% | 74.5% | 79.4% | 80.1% | 78.3% | 78.7% | 78.5% | 70.7% | 52.2% | 30.2% | |
| | | SAT | 21.3% | 27.9% | 55.6% | 78.4% | 72.2% | 80.2% | 76.5% | 77.3% | 77.8% | 75.2% | 64.7% | 53.9% | | | | |

Does not include charter vessel service during berth closure

Assumes any shuttle service that occurs after the scheduled departure will be averaged in the following departure time

ROUTE 22 | Hornby Island – Denman Island

Average of Vehicle Utilized Capacity (%)

| Route 22: Ho | rnby Island – Denman Island | d | Sailing Time | | | | | | | | | | | | | | |
|--------------|---------------------------------|-----|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 07:30 | 08:00 | 09:00 | 10:00 | 11:00 | 12:10 | 13:00 | 14:00 | 15:00 | 16:00 | 17:00 | 18:00 | 19:15 | 21:00 | 22:00 |
| | | SUN | 22.4% | | 31.5% | 29.6% | 32.5% | 46.0% | 38.5% | 41.9% | 42.3% | 41.5% | 34.0% | 23.7% | | | |
| | | MON | 50.0% | 24.2% | 42.3% | 38.0% | 38.6% | 43.3% | 33.5% | 36.3% | 34.2% | 34.5% | 24.6% | 17.9% | | | |
| | Chinalo Cnit | TUE | 63.3% | 39.8% | 54.4% | 42.6% | 32.0% | 37.2% | 25.3% | 31.5% | 36.9% | 29.0% | 22.3% | 15.8% | | | |
| | Shingle Spit (Hornby Island) | WED | 58.2% | 30.4% | 47.6% | 40.2% | 32.2% | 37.4% | 29.0% | 33.4% | 35.3% | 33.7% | 24.6% | 15.0% | | | |
| | (Horriby Island) | THU | 57.9% | 36.2% | 47.6% | 38.1% | 40.7% | 42.6% | 23.9% | 25.7% | DC | 50.5% | 24.4% | 11.6% | | | |
| | | FRI | 59.3% | 31.9% | 41.9% | 44.7% | 38.2% | 42.8% | 32.6% | 30.3% | 33.6% | 27.1% | 22.2% | 13.9% | 6.4% | 6.5% | 4.0% |
| | | SAT | 28.4% | 13.4% | 22.9% | 26.4% | 19.1% | 21.6% | 17.6% | 19.5% | 19.9% | 23.2% | 21.8% | 18.0% | | | |
| Off-Peak | Departure Terminal | Day | 07:45 | 08:20 | 09:40 | 10:40 | 11:50 | 12:45 | 13:40 | 14:40 | 15:40 | 16:40 | 17:40 | 18:35 | 19:40 | 21:15 | 22:35 |
| | | SUN | 9.8% | | 16.3% | 18.6% | 17.3% | 23.3% | 21.0% | 24.3% | 22.3% | 25.4% | 22.4% | 18.7% | | | |
| | | MON | 29.2% | 24.9% | 27.5% | 25.7% | 20.4% | 29.8% | 21.6% | 34.7% | 32.5% | 42.1% | 36.3% | 24.0% | | | |
| | Gravelley Bay | TUE | 38.6% | 29.2% | 37.3% | 25.9% | 23.0% | 29.2% | 22.2% | 41.1% | 46.3% | 46.7% | 40.5% | 27.1% | | | |
| | (Denman Island) | WED | 37.0% | 33.3% | 39.2% | 34.7% | 33.4% | 32.4% | 25.9% | 36.4% | 38.9% | 47.8% | 40.9% | 26.1% | | | |
| | (Delilian Island) | THU | 40.8% | 24.6% | 36.4% | DC | 38.1% | 37.6% | 23.0% | 44.0% | 44.7% | 49.7% | 46.9% | 31.9% | | | |
| | | FRI | 24.0% | 25.2% | 40.7% | 36.1% | 34.5% | 48.6% | 38.6% | 46.6% | 50.1% | 61.3% | 55.2% | 55.5% | 49.2% | 40.1% | 19.3% |
| | | SAT | 8.6% | 11.6% | 24.7% | 33.8% | 26.9% | 35.0% | 28.4% | 29.8% | 26.8% | 30.0% | 27.5% | 20.0% | | | |

<10%
10% - 19%
20% - 39%
40% - 59%
60% - 79%
80% - 100%
> 100%

Outline Indicates Service Reductions

Does not include charter vessel service during berth closure

Assumes any shuttle service that occurs after the scheduled departure will be averaged in the following departure time

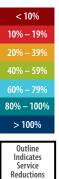
ROUTE 23 | Quadra Island - Campbell River

ROUTE 23 service connects Quadra Island and Campbell River

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|--|---|
| Financial Performance (before taxpayer contributions): \$5.03 million shortfall | Elimination of the last round trip Sunday to Thursday, and the last two round trips on Fridays and Saturdays year-round. |
| Average Annual Capacity Utilization: 41.9% Traffic: 345,000 vehicles and 785,000 passengers | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. |
| | Considerations Met: Low annual round-trip utilization (under 55%). Low round-trip utilization. All round trips eliminated have less than 20% utilization. Basic service is maintained. |

Average of Vehicle Utilized Capacity (%)

| Route 23: Qu | uadra Island – Campbell River | | Sailing Time | | | | | | | | | | | | | | | | | |
|--------------|-------------------------------|-----|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 06:15 | 07:05 | 08:00 | 09:00 | 10:00 | 11:00 | 12:00 | 13:00 | 14:00 | 15:05 | 16:00 | 17:00 | 17:50 | 19:00 | 20:00 | 21:00 | 22:00 | 23:00 |
| | | SUN | 12.9% | | 45.2% | 51.4% | 66.6% | 83.3% | 80.3% | 81.1% | 73.7% | 79.3% | 57.7% | 68.5% | 37.6% | 59.4% | 23.7% | 22.2% | 8.7% | |
| | | MON | 21.0% | 39.8% | 62.2% | 91.9% | 87.6% | 91.4% | 89.3% | 87.0% | 84.6% | 87.6% | 79.2% | 67.6% | 44.1% | 39.4% | 16.5% | 9.8% | 7.5% | |
| | Ouathiaski Cove | TUE | 23.3% | 46.1% | 75.5% | 94.9% | 89.7% | 93.0% | 85.6% | 88.6% | 66.0% | 66.0% | DC | 91.8% | 58.8% | 38.2% | 12.7% | 15.2% | 5.7% | |
| | (Ouadra Island) | WED | 16.2% | 41.8% | 71.4% | 93.0% | 88.0% | 87.0% | 79.6% | 89.1% | 74.6% | 78.6% | 62.8% | 64.7% | 40.0% | 29.1% | 14.9% | 10.6% | 7.9% | |
| | (Quadra Islana) | THU | 19.1% | 40.6% | 73.4% | 94.5% | 93.5% | 92.1% | 82.4% | 89.3% | 85.0% | 88.6% | 74.7% | 71.4% | 47.9% | 43.9% | 16.3% | 11.7% | 9.6% | |
| | | FRI | 19.7% | 39.5% | 66.2% | 91.1% | 83.7% | 91.2% | 86.1% | 88.5% | 79.7% | 85.2% | 67.9% | 70.5% | 29.3% | 31.1% | 13.2% | 8.5% | 7.6% | 4.4% |
| | | SAT | 11.7% | 20.1% | 42.7% | 82.4% | 64.1% | 87.1% | 70.1% | 68.5% | 59.8% | 58.5% | 41.5% | 48.1% | 26.5% | 29.2% | 20.7% | 16.5% | 12.8% | 5.3% |
| Peak | Departure Terminal | Day | 06:40 | 07:30 | 08:30 | 09:30 | 10:30 | 11:30 | 12:30 | 13:30 | 14:30 | 15:30 | 16:30 | 17:25 | 18:15 | 19:30 | 20:30 | 21:30 | 22:30 | 23:30 |
| | | SUN | 5.9% | | 21.0% | 27.9% | 49.2% | 47.2% | 65.5% | 59.2% | 72.6% | 67.1% | 57.2% | 53.4% | 43.0% | 36.1% | 23.3% | 16.3% | 14.2% | |
| | | MON | 36.1% | 26.6% | 41.5% | 40.0% | 46.5% | 55.8% | 70.2% | 65.9% | 80.2% | 76.1% | 78.0% | 72.6% | 56.4% | 39.7% | 27.9% | 15.4% | 11.7% | |
| | | TUE | 35.7% | 38.4% | 42.5% | 47.5% | DC | 80.0% | 79.9% | 75.0% | 81.8% | 87.0% | 95.7% | 90.1% | 61.8% | 53.3% | 26.4% | 22.3% | 15.6% | |
| | Campbell River | WED | 37.2% | 46.1% | 52.1% | 56.3% | 53.7% | 56.0% | 72.3% | 70.9% | 86.0% | 81.5% | 90.5% | 87.6% | 67.1% | 52.9% | 29.8% | 23.9% | 14.7% | |
| | | THU | 35.6% | 41.0% | 60.8% | 54.4% | 56.2% | 64.0% | 71.7% | 77.2% | 86.8% | 88.9% | 90.3% | 89.7% | 72.5% | 57.5% | 36.6% | 28.4% | 24.8% | |
| | | FRI | 32.6% | 31.1% | 38.8% | 52.7% | 68.9% | 66.8% | 75.9% | 80.7% | 90.1% | 88.0% | 91.8% | 88.2% | 84.7% | 56.5% | 45.7% | 34.7% | 21.5% | 11.4% |
| | | SAT | 8.1% | 15.1% | 24.8% | 37.9% | 65.6% | 68.3% | 78.8% | 79.3% | 80.5% | 72.8% | 73.0% | 63.1% | 45.8% | 48.2% | 33.3% | 25.1% | 16.6% | 10.0% |



Average of Vehicle Utilized Capacity (%)

| Route 23: Q | uadra Island — Campbell River | | | | | | | | | | Sailin | g Time | | | | | | | | |
|-------------|-------------------------------|-----|-------|-------|-------|-------|-------|-------|-------|-------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 06:15 | 07:05 | 08:00 | 09:00 | 10:00 | 11:00 | 12:00 | 13:00 | 14:00 | 15:05 | 16:00 | 17:00 | 17:50 | 19:00 | 20:00 | 21:00 | 22:00 | 23:00 |
| | | SUN | 9.0% | | 26.8% | 34.5% | 45.6% | 59.1% | 48.2% | 55.6% | 39.7% | 49.5% | 32.6% | 40.7% | 21.8% | 29.4% | 14.9% | 9.8% | 4.5% | |
| | | MON | 19.5% | 43.4% | 56.9% | 80.6% | 66.0% | 85.4% | 64.4% | 65.8% | 50.4% | 60.0% | 39.4% | 49.1% | 25.5% | 19.2% | 8.3% | 5.9% | 3.0% | |
| | Ouathiaski Cove | TUE | 21.6% | 52.4% | 66.4% | 86.2% | 72.9% | 83.7% | 60.6% | 65.5% | 50.8% | 59.3% | DC | 72.4% | 28.3% | 24.3% | 8.4% | 5.2% | 3.2% | |
| | (Quadra Island) | WED | 17.2% | 51.5% | 58.2% | 88.8% | 76.2% | 82.6% | 64.8% | 62.7% | 50.4% | 67.6% | 40.1% | 56.2% | 23.0% | 22.5% | 6.6% | 5.7% | 3.0% | |
| | (Quaura isianu) | THU | 16.2% | 47.5% | 65.7% | 88.9% | 77.2% | 92.4% | 75.5% | 72.3% | 61.4% | 67.6% | 42.1% | 52.1% | 24.8% | 24.8% | 6.9% | 4.7% | 3.6% | |
| | | FRI | 15.2% | 41.1% | 60.1% | 81.2% | 68.1% | 81.0% | 66.4% | 67.7% | 50.9% | 62.1% | 47.0% | 61.1% | 24.5% | 24.7% | 7.6% | 5.9% | 3.7% | 3.2% |
| | | SAT | 8.7% | 17.4% | 32.8% | 62.1% | 56.4% | 60.6% | 49.8% | 47.7% | 32.6% | 41.8% | 33.2% | 37.8% | 20.2% | 21.2% | 10.9% | 8.8% | 5.6% | 4.5% |
| Off-Peak | Departure Terminal | Day | 06:40 | 07:30 | 08:30 | 09:30 | 10:30 | 11:30 | 12:30 | 13:30 | 14:30 | 15:30 | 16:30 | 17:25 | 18:15 | 19:30 | 20:30 | 21:30 | 22:30 | 23:30 |
| | | SUN | 7.9% | | 13.9% | 15.0% | 22.9% | 23.5% | 37.0% | 32.9% | 39.3% | 38.0% | 45.1% | 35.8% | 28.5% | 31.6% | 22.8% | 16.5% | 11.4% | |
| | | MON | 35.7% | 27.6% | 41.3% | 30.7% | 35.7% | 36.8% | 46.9% | 48.3% | 66.2% | 62.0% | 76.9% | 60.4% | 40.4% | 30.1% | 21.1% | 14.8% | 8.0% | |
| | | TUE | 32.6% | 29.7% | 46.7% | 36.7% | DC | 56.7% | 51.0% | 50.7% | 70.5% | 71.8% | 81.7% | 66.0% | 45.8% | 36.0% | 24.1% | 19.1% | 11.1% | |
| | Campbell River | WED | 28.0% | 37.8% | 51.5% | 38.9% | 34.5% | 38.4% | 50.6% | 48.6% | 64.3% | 71.2% | 83.2% | 69.0% | 48.9% | 37.5% | 28.5% | 21.6% | 10.0% | |
| | | THU | 29.1% | 36.7% | 53.7% | 44.9% | 39.1% | 38.1% | 52.7% | 53.9% | 72.3% | 74.5% | 88.7% | 74.8% | 56.8% | 44.8% | 24.6% | 22.4% | 13.6% | |
| | | FRI | 28.6% | 26.6% | 41.8% | 34.7% | 39.1% | 37.7% | 56.7% | 52.1% | 73.1% | 79.4% | 86.9% | 78.5% | 60.3% | 48.1% | 32.8% | 25.8% | 16.5% | 8.7% |
| | | SAT | 7.1% | 11.8% | 21.0% | 25.2% | 34.1% | 34.4% | 46.9% | 43.0% | 57.1% | 50.6% | 62.3% | 42.1% | 38.3% | 32.6% | 21.8% | 19.9% | 12.6% | 6.6% |

DC — Dangerous Cargo sailings; no passengers permitted

<10%
10% – 19%
20% – 39%
40% – 59%
60% – 79%
80% – 100%
> 100%

Service Reductions

ROUTE 26 | Skidegate – Alliford Bay

ROUTE 26 service in the Haida Gwaii Islands connects Alliford Bay on Moresby Island with Skidegate on Graham Island

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|--|
| Financial Performance (before taxpayer contributions): \$4.81 million shortfall | Service reductions result in a move to a 12-hour day and the elimination of four round trips daily all year-round plus a Dangerous Cargo sailing that will be accommodated within the operational day. |
| Average Annual Capacity Utilization: 20.2% | Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. |
| Traffic: 42,000 vehicles and 87,000 passengers | Service would be maintained to coincide with operation of the airport, which drives a significant amount of traffic on the route. |
| | Considerations Met: Annual round-trip utilization is low (under 55%). The majority of eliminated round trips have less than 20% utilization. Basic service is maintained. |

Average of Vehicle Utilized Capacity (%)

| Route 26 | : Skidegate — Alliford Bay | | Sailing Time | | | | | | | | | | | |
|----------|----------------------------------|-----|--------------|-------|-------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 07:00 | 08:00 | 08:50/09:30 | 10:30 | 12:30 | 13:30 | 15:40 | 16:30 | 17:30 | 19:00 | 21:00 | 22:00 |
| | | SUN | 8.0% | 11.3% | 19.7% | 46.8% | 31.1% | 12.1% | 55.0% | 34.1% | 15.7% | 21.4% | 12.6% | 6.6% |
| | | MON | 16.7% | 22.3% | 27.4% | 46.4% | 42.0% | 16.3% | 68.4% | 26.2% | 17.9% | 18.2% | 6.2% | 10.3% |
| | Alliford Day | TUE | 14.9% | 37.9% | 31.7% | 57.3% | 71.5% | 22.8% | 60.4% | 30.0% | 22.3% | 9.9% | 12.1% | 5.7% |
| | Alliford Bay (Moresby Island) | WED | 11.0% | 16.7% | 16.9% | 72.0% | 44.6% | 30.0% | 71.7% | 41.5% | 30.0% | 19.5% | 9.1% | 2.7% |
| | (Moresby Island) | THU | 13.2% | 21.9% | 31.3% | 54.3% | 44.1% | 34.0% | 72.1% | 29.8% | 19.6% | 20.0% | 18.5% | 7.3% |
| | | FRI | 14.2% | 27.2% | 26.6% | 53.7% | 52.8% | 28.9% | 64.6% | 18.2% | 17.5% | 15.9% | 13.7% | 5.1% |
| | | SAT | 9.2% | 8.0% | 21.6% | 28.5% | 26.7% | 14.9% | 59.1% | 22.1% | 15.5% | 17.5% | 14.7% | 6.2% |
| Peak | Departure Terminal | Day | 07:30 | 08:30 | 10:00 | 11:00 | 13:00 | 14:00 | 16:00 | 17:00 | 18:30 | 19:30 | 21:30 | 22:30 |
| | | SUN | 14.6% | 38.8% | 14.1% | 26.4% | 49.3% | 22.6% | 20.1% | 18.3% | 27.4% | 13.3% | 8.3% | 4.3% |
| | | MON | 29.2% | 49.9% | 12.1% | 35.2% | 53.9% | 25.7% | 24.6% | 19.0% | 15.9% | 9.7% | 7.3% | 3.7% |
| | Chidonoto | TUE | 50.4% | 68.9% | 38.5% | 42.7% | 54.5% | 29.5% | 36.5% | 23.4% | 19.6% | 7.1% | 8.9% | 4.5% |
| | Skidegate (Graham Island) | WED | 42.3% | 47.6% | 32.9% | 38.3% | 60.3% | 30.9% | 33.3% | 22.9% | 18.6% | 7.7% | 21.8% | 9.0% |
| | (Granani ISIanu) | THU | 38.2% | 45.8% | 29.9% | 29.1% | 56.9% | 33.8% | 32.3% | 23.0% | 35.1% | 9.7% | 10.3% | 5.0% |
| | | FRI | 39.8% | 36.9% | 27.0% | 48.8% | 60.7% | 28.3% | 38.8% | 20.8% | 35.5% | 16.3% | 13.3% | 6.4% |
| | | SAT | 6.2% | 19.0% | 19.2% | 31.2% | 67.1% | 37.3% | 21.4% | 19.0% | 28.9% | 11.3% | 12.5% | 7.7% |

| < 10% | |
|------------|--|
| 10% – 19% | |
| 20% – 39% | |
| 40% – 59% | |
| 60% – 79% | |
| 80% – 100% | |
| > 100% | |
| | |

Outline Indicates Service Reductions

| Route 26 | : Skidegate — Alliford Bay | | Sailing Time | | | | | | | | | | | |
|--------------|----------------------------------|-----|--------------|-------|-------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Season | Departure Terminal | Day | 07:00 | 08:00 | 08:50/09:30 | 10:30 | 12:30 | 13:30 | 15:40 | 16:30 | 17:30 | 19:00 | 21:00 | 22:00 |
| | | SUN | 4.6% | 6.7% | 8.5% | 9.4% | 13.9% | 11.6% | 52.7% | 22.2% | 14.8% | 15.0% | 13.5% | 4.5% |
| | | MON | 23.3% | 24.1% | 18.1% | 21.4% | 33.1% | 15.6% | 59.1% | 28.0% | 15.3% | 12.0% | 11.0% | 2.4% |
| | Alliford Day | TUE | 25.9% | 24.7% | 24.1% | 20.7% | 50.6% | 18.2% | 58.8% | 24.4% | 16.3% | 11.6% | 7.2% | 4.4% |
| | Alliford Bay (Moresby Island) | WED | 19.5% | 22.3% | 16.6% | 30.8% | 29.1% | 20.2% | 61.1% | 23.9% | 17.6% | 10.0% | 5.9% | 5.4% |
| | (Moresby Island) | THU | 17.2% | 23.3% | 26.1% | 19.6% | 35.8% | 17.5% | 58.7% | 24.1% | 17.7% | 16.3% | 16.0% | 6.0% |
| | | FRI | 21.2% | 22.5% | 19.2% | 20.9% | 45.0% | 22.3% | 59.4% | 23.1% | 13.9% | 13.1% | 9.8% | 6.7% |
| 044 | | SAT | 8.3% | 10.0% | 20.3% | 17.3% | 27.5% | 13.2% | 55.8% | 18.1% | 12.4% | 12.8% | 11.6% | 5.7% |
| Off- Peak | Departure Terminal | Day | 07:30 | 08:30 | 10:00 | 11:00 | 13:00 | 14:00 | 16:00 | 17:00 | 18:30 | 19:30 | 21:30 | 22:30 |
| reak | | SUN | 8.3% | 9.8% | 13.3% | 13.6% | 45.9% | 18.3% | 12.5% | 7.7% | 9.5% | 6.5% | 5.6% | 4.5% |
| | | MON | 36.7% | 24.2% | 22.0% | 26.4% | 51.3% | 20.4% | 21.1% | 17.5% | 9.2% | 7.4% | 6.5% | 4.3% |
| | Chidonato | TUE | 37.1% | 32.6% | 27.8% | 35.8% | 52.2% | 23.9% | 26.3% | 25.0% | 10.0% | 7.2% | 6.5% | 4.6% |
| | Skidegate (Graham Island) | WED | 27.5% | 19.3% | 22.4% | 26.9% | 53.9% | 28.0% | 25.1% | 24.5% | 12.5% | 6.6% | 9.1% | 3.6% |
| | (dianani isianu) | THU | 21.5% | 18.6% | 26.6% | 28.8% | 56.8% | 27.3% | 28.4% | 23.5% | 21.0% | 6.5% | 18.7% | 6.2% |
| | | FRI | 23.7% | 23.5% | 29.4% | 34.5% | 53.8% | 27.6% | 33.8% | 29.2% | 20.3% | 10.4% | 12.5% | 6.1% |
| | | SAT | 13.1% | 12.3% | 19.4% | 23.7% | 48.5% | 27.6% | 22.5% | 13.8% | 12.5% | 8.9% | 7.9% | 5.4% |

| < 10% |
|---|
| 10% – 19% |
| 20% – 39% |
| 40% – 59% |
| 60% – 79% |
| 80% – 100% |
| > 100% |
| |
| Outline Indicates Service Reductions |

ROUTE 40 | Port Hardy – Mid-Coast – Bella Coola

ROUTE 40 service connects Port Hardy on the northern tip of Vancouver Island with Bella Bella, Klemtu, Ocean Falls, Shearwater and Bella Coola

| 2012/2013 FINANCIAL PERFORMANCE AND UTILIZATION | SERVICE LEVEL ADJUSTMENTS AND CONSIDERATIONS |
|---|--|
| Financial Performance (before taxpayer contributions): \$7.35 million shortfall | Service by the <i>Queen of Chilliwack</i> will be discontinued. |
| Average Annual Capacity Utilization: 29.5% | Utilization has averaged 30-40% over the last 10 years. The Queen of Chilliwack is nearing the end of its service life. The elimination of Route 40 will result in an estimated annual net savings of |
| Traffic: 2,000 vehicles and 7,000 passengers | The Queen of Chilliwack is fleating the end of its service life. The elimination of Route 40 will result in an estimated affindant let savings of approximately \$725,000 per year, and up to an estimated \$100 million in longer-term costs will be avoided by not having to replace the Queen of Chilliwack in 2016/17. Year-round service by the Nimpkish will continue to provide a connection between Bella Coola, Ocean Falls, Shearwater and Bella Bella. The Nimpkish service will be scheduled to provide a year-round connection to McLoughlin Bay (Bella Bella) where travellers can connect to the north/south Route 10 service that sails between Port Hardy and Prince Rupert. Bella Bella and Klemtu will continue to be ports of call on Route 10. |

Average of Vehicle Utilized Capacity (%)

| Route 40: Port Hardy – Mid-Coast – Bella Coola | | Sailing to Mid-Coast | | | | | | | |
|---|------|----------------------|-------|-------|--|--|--|--|--|
| Departure Terminal | Day | 10:15 | 10:15 | 21:30 | | | | | |
| | TUE | 13.1% | | | | | | | |
| Port Hardy | THUR | | 25.5% | | | | | | |
| | SAT | | | 43.0% | | | | | |

| Route 40: Port Hardy – Mid-Coast – Bella Coola | | Sailing to Port Hardy | | | | | | |
|---|-----|-----------------------|-------|-------|--|--|--|--|
| Departure Terminal | Day | 19:46 | 23:00 | 08:00 | | | | |
| | MON | | | 71.0% | | | | |
| Mid-Coast | WED | 16.8% | | | | | | |
| | FRI | | 33.8% | | | | | |



Outline Indicates Service Reductions

FEEDBACK FORM

How Feedback Will Be Used

Input received through this engagement will be considered, along with technical, financial and policy considerations, as the Ministry of Transportation and Infrastructure and BC Ferries plan for the long-term sustainability of the coastal transportation network.

When completing the feedback form, please do not include the personal opinions or personal information of individuals other than yourself.

Long-Term Plans – Background

In an effort to create an affordable and sustainable system, the Province and BC Ferries are continuing to explore a set of strategies, several of which are listed below. Many of these strategies were included for consideration in the 2012 Consultation and Engagement.

- Standardize vessels and use more "no-frills vessels" on smaller routes
- Move to liquefied natural gas (LNG) fuel propulsion
- Consider alternative ferry technologies (e.g., cable ferries)
- Explore the feasiblity of fixed links
- Seek additional operational efficiencies
- Seek additional capital investment from new federal infrastructure programs
- Achieve additional savings and efficiencies when significant capital investments are being
 planned, e.g., the terminal renewal requirements at Horseshoe Bay provide an opportunity to
 explore how service is provided between Nanaimo and the Lower Mainland

While these changes have longer-term benefits, they will take time to implement, and the system still faces an immediate shortfall of \$18.9 million to 2016.

Medium-Term Plans – Feedback Form Questions

During the 2012 Consultation and Engagement, participants suggested that the government consider reallocating taxpayer funding from the Seniors Discount to support fares for all ferry users and consider introducing gaming on major routes to generate additional revenue.

The following ideas are now being implemented to help find additional savings and revenue:

- **SENIORS' DISCOUNT** Reducing the seniors' discount on all routes except the Northern routes, with savings redirected to reduce the rate of increase in fares for all users.
- **GAMING PILOT PROJECT** Considering the introduction of a Gaming Pilot Project, making gaming facilities available on the Tsawwassen-Swartz Bay route, with net revenues directed to reduce the rate of increase in fares

During the 2012 Consultation and Engagement process there was significant discussion about reservations and passenger only ferry service. The current engagement process provides an opportunity to discuss the following ideas in more detail.

- RESERVATION SYSTEM, TIME-OF-DAY PRICING, AND LOYALTY PROGRAMS BC Ferries
 is implementing new customer service technology that will allow for new pricing initiatives and
 support customer loyalty programs.
- **SUPPLEMENTAL PRIVATE PASSENGER-ONLY SERVICE** Consider additional supplemental private passenger-only service, such as water taxis, in cases where it would be feasible, to further augment BC Ferries' service to coastal communities.

Service Reductions – Feedback Form Questions

The Ministry of Transportation and Infrastructure and BC Ferries have identified a series of service reductions to address the \$14 million shortfall over the next four years. A further \$4.9 million in service reductions will be identified on the major routes connecting Vancouver Island with the Lower Mainland.

The Ministry of Transportation and Infrastructure and BC Ferries are seeking comments for consideration prior to implementation of the reductions to achieve \$14 million in savings.

Medium-Term Plans

SENIORS' DISCOUNT

Consistent with feedback received during the last round of community engagement in 2012, the Province and BC Ferries are reducing the seniors' discount, currently offered Monday to Thursday on most routes, by 50% commencing in April 2014. This reduction would generate an estimated \$6 million per year in savings to reduce the rate of increase in fares for all users. (There would be no change to the 33% discount for seniors travelling on the Northern routes.)

1.1 Please rate your level of agreement with a 50% reduction in the seniors' discount.

| Strongly Agree | Somewhat Agree | Neither Agree nor Disagree | Somewhat Disagree | Strongly Disagree | |
|---|----------------|-------------------------------|-------------------|-------------------|--|
| | | | | | |
| Please provide reasons for your level of agreement: | | | | | |
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GAMING PILOT PROJECT

The idea of producing new revenue through gaming on BC Ferries was raised during the last round of community engagement in 2012. The Province is considering the introduction of gaming (slot machines) through a pilot project on the Tsawwassen – Swartz Bay route.

1.2 Along with considering a Gaming Pilot Project, we're interested in your feedback on introducing gaming as a permanent revenue-generating program on major routes between Vancouver Island and the Lower Mainland. Please indicate your level of agreement with permanent gaming on major routes.

Neither

| Strongly Agree | Somewnat Agree | Agree nor Disagree | Somewnat Disagree | Strongly Disagree |
|-----------------------|--------------------------|--------------------|-------------------|-------------------|
| | | | | |
| Please provide reason | s for your level of agre | eement: | | |
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Medium-Term Plans

RESERVATION SYSTEM, TIME-OF-DAY PRICING, AND LOYALTY PROGRAMS

| BC Ferries is implementing new customer service technology that will replace its aged point-of-sale |
|---|
| and reservation system and allow the company to respond to changing business needs. The new sys- |
| em will support marketing, travel services and pricing initiatives, and will include a range of features. |

Please indicate your level of agreement with the following:

1.3 Discounts for frequent users based on volume of trips on all routes.

| Strongly Agree | Somewhat Agree | Neither Agree nor Disagree | Somewhat Disagree | Strongly Disagree |
|----------------|----------------|-------------------------------|-------------------|-------------------|
| | | | | |

1.4 Variable pricing (fares at less busy times could cost less, and fares at busier times could cost more).

| Strongly Agree | Somewhat Agree | Neither Agree nor Disagree | Somewhat Disagree | Strongly Disagree |
|----------------|----------------|-------------------------------|-------------------|-------------------|
| | | | | |

1.5 Discount fares for early bookings.

| Strongly Agree | Somewhat Agree | Neither Agree nor Disagree | Somewhat Disagree | Strongly Disagree |
|----------------|----------------|-------------------------------|-------------------|-------------------|
| | | | | |

1.6 Ability to purchase, in advance of a sailing, tickets that include a reservation.

| Strongly Agree | Somewhat Agree | Neither Agree nor Disagree | Somewhat Disagree | Strongly Disagree |
|----------------|----------------|-------------------------------|-------------------|-------------------|
| | | | | |

1.7 Reservations on minor routes at locations where feasible.

| Strongly Agree | Somewhat Agree | Neither Agree nor Disagree | Somewhat Disagree | Strongly Disagree | | |
|---|----------------|-------------------------------|-------------------|-------------------|--|--|
| | | | | | | |
| Please provide any additional comments on reservation features: | | | | | | |
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Medium-Term Plans

SUPPLEMENTAL PRIVATE PASSENGER-ONLY SERVICE

Currently, private passenger-only services, such as water taxis, are used to supplement service between some island communities. There may be areas where additional private passenger-only service could be implemented or expanded to help serve your community. It is not anticipated that government would redirect money away from BC Ferries' services to support alternatives, but it could be helpful to understand more fully the transportation desires and demands of local communities. How would supplemental private passenger-only service best meet the needs of your community?

| Please indicate your l | evel of agreement wit | th the following: | | |
|------------------------|-----------------------|-------------------------------|----------------------|-------------------|
| ا 1.8 Supplemental | orivate passenger-o | nly service would b | e useful for my com | nmunity. |
| Strongly Agree | Somewhat Agree | Neither Agree nor Disagree | Somewhat Disagree | Strongly Disagree |
| | | | | |
| 1.9 We need suppl | | ssenger only service | e at times of day wh | en the ferry |
| Strongly Agree | Somewhat Agree | Neither Agree nor Disagree | Somewhat Disagree | Strongly Disagree |
| | | | | |
| 1.10 We need supp | lemental private pa | ssenger only servic | e throughout the d | ay. |
| Strongly Agree | Somewhat Agree | Neither Agree nor Disagree | Somewhat Disagree | Strongly Disagree |
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Service Reductions

The Ministry of Transportation and Infrastructure and BC Ferries are making service reductions to sailings and routes that have incurred one or all of the following: significant annual shortfalls, low annual utilization and low round-trip utilization.

2.1 On Route 3 – Langdale to Horseshoe Bay, the following service reductions are planned:

| Off-peak: | |
|--|--|
| Departing Langdale: 6:20am Sunday | |
| Departing Horseshoe Bay: 7:20am Sunday | |
| With this reduction, a schedule change to the first sailing from Langdale is als sailing to depart one hour earlier at 7:20am. Following this engagement proceed Advisory Committee to refine the schedule of remaining sailings to best meen net savings. | ess, BC Ferries will consult the local Ferry |
| Please provide comments for consideration prior to the implementation c | of these changes: |
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2.2 On Route 6 – Vesuvius Harbour to Crofton, the following service reductions are planned:

| Peak: | Off-peak: | |
|--|--|--|
| Departing Crofton: 10:00pm Friday–Sunday | Departing Crofton: 9:00pm and 10:00pm Friday–Sunday | |
| Departing Crofton: 9:00pm Monday-Thursday | Departing Crofton: 8:00pm and 9:00pm | |
| Departing Vesuvius Harbour: 9:30pm Friday–Sunday | Monday–Thursday | |
| Departing Vesuvius Harbour: 8:30pm Monday–Thursday | Departing Vesuvius Harbour: 8:30pm and 9:30pm Friday–Sunday | |
| Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule | Departing Vesuvius Harbour: 7:25pm and 8:30pm Monday–Thursday | |
| of remaining sailings to best meet community needs while achieving net savings. | Departing Vesuvius Harbour: 7:00am Saturday | |
| Please provide comments for consideration prior to the | Departing Crofton: 7:35am Saturday | |
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Service Reductions

2.3 On Route 7 – Earls Cove to Saltery Bay, the following service reductions are planned:

| Peak: | Off-peak: | | | | |
|--|-------------------------------------|--|--|--|--|
| Departing Earls Cove: 11:25pm Daily | Departing Earls Cove: 10:05pm Daily | | | | |
| Departing Saltery Bay: 10:30pm Daily | Departing Saltery Bay: 9:15pm Daily | | | | |
| following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. | | | | | |
| Please provide comments for consideration prior to the impl | lementation of these changes: | | | | |
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2.4 On Route 8 – Horseshoe Bay to Bowen Island, the following service reductions are planned:

| Peak and Shoulder: | Off-peak: |
|--|--|
| Departing Horseshoe Bay: 6:00am Saturday and Sunday | Departing Horseshoe Bay: 6:00am Saturday and Sunday |
| Departing Horseshoe Bay: 7:00am Sunday | Departing Horseshoe Bay: 7:00am Sunday |
| Departing Horseshoe Bay: 9:45pm Saturday | Departing Horseshoe Bay: 9:35pm Saturday |
| Departing Bowen Island: 5:30am Saturday | Departing Bowen Island: 5:30am Saturday |
| Departing Bowen Island 6:30am Saturday and Sunday | Departing Bowen Island: 6:30am |
| Departing Bowen Island: 7:30am Sunday | Saturday and Sunday |
| Departing Bowen Island: 10:10pm Saturday | Departing Bowen Island: 7:30am Sunday |
| | Departing Bowen Island: 10:00pm Saturday |
| Please provide comments for consideration prior to the imp | plementation of these changes: |
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Service Reductions

| | On Route 9 – Isawwassen to Southern Gulf Islands, he following service reductions are planned: |
|--------------------------|---|
| | k: Some stops at Galiano and Mayne Island will be combined n mid-October and mid-May on: |
| Friday n | ights |
| Saturda | y mornings |
| Sunday | nights |
| | this engagement process, BC Ferries will consult the local Ferry Committee about the planned changes. |
| Please pro of these c | ovide comments for consideration prior to the implementation hanges: |
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On Route 10 – Port Hardy to Mid-Coast to Prince

Rupert, the following service reductions are planned: Peak: Alternating daily north/south service May to mid-June and mid-September to end of September Off-peak: **Departing Southbound:** Mid-Week January – May and October – December **Departing Northbound:** Mid-Week January - May and October - December In the peak season, adding additional stops to Bella Bella and Klemtu and will provide connectivity to Ocean Falls, Shearwater and Bella Coola with the Nimpkish. Please provide comments for consideration prior to the implementation of these changes:

On Route 11 – Skidegate to Prince Rupert, the following service reductions are planned:

| Peak: |
|---|
| Departing Prince Rupert: 11:00am Saturday |
| Departing Skidegate: 11:00pm Saturday |
| Off-peak: |
| Departing Prince Rupert: 11:00pm Monday |
| Departing Skidegate: 9:00am Tuesday |
| Please provide comments for consideration prior to the implementation of these changes: |
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Service Reductions

| 2.8 | On Route 17 - | - Comox to Powe | ll River, the | following | service re | ductions are | planned: |
|-----|---------------|-----------------|---------------|-----------|------------|--------------|----------|
|-----|---------------|-----------------|---------------|-----------|------------|--------------|----------|

Peak: Departing Comox: 7:15pm Saturday Departing Powell River: 8:45pm Saturday Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. Please provide comments for consideration prior to the implementation of these changes:

2.9 On Route 18 – Texada Island to Powell River, the following service reductions are planned:

| Peak: | |
|--|--|
| | Off-peak: |
| Departing Texada Island: 6:00am Sunday | Departing Texada Island: 6:10am Sunday |
| Departing Texada Island: 6:15pm Saturday | Departing Texada Island: 6:15pm Saturday |
| Departing Texada Island: 7:40pm Daily | Departing Texada Island: 7:40pm Daily |
| Departing Texada Island: 10:10pm Daily | Departing Texada Island: 10:10pm Daily |
| Departing Powell River: 7:00am Sunday | Departing Powell River: 7:00am Sunday |
| Departing Powell River: 6:55pm Saturday | Departing Powell River: 6:55pm Saturday |
| Departing Powell River: 9:10pm Daily | Departing Powell River: 9:10pm Daily |
| Departing Powell River: 11:00pm Daily | Departing Powell River: 11:00pm Daily |
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Service Reductions

2.10 On Route 19 – Gabriola Island to Nanaimo Harbour, the following service reductions are planned:

| Year-Round: | |
|--|--|
| Departing Gabriola Island: 5:25am Sunday and Saturday | |
| Departing Gabriola Island: 8:50pm Wednesday | |
| Departing Gabriola Island: 9:55pm Daily (no scheduled Wednesday run) | |
| Departing Gabriola Island: 11:00pm Daily | |
| Departing Nanaimo Harbour: 5:55am Saturday | |
| Departing Nanaimo Harbour: 7:00am Sunday | |
| Departing Nanaimo Harbour: 10:25pm Daily | |
| Departing Nanaimo Harbour: 11:30pm Daily | |
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2.11 On Route 20 – Chemainus to Thetis to Penelakut, the following service reductions are planned:

| Peak: | Off-peak: |
|---|---|
| Departing Chemainus: 6:35pm Daily | Departing Chemainus: 6:20pm Daily |
| Departing Chemainus: 11:45pm Friday | Departing Chemainus: 11:30pm Friday |
| Departing Thetis Island: 7:05pm Daily | Departing Thetis Island: 6:50pm Daily |
| Departing Thetis Island:12:00am Friday | Departing Thetis Island: 12:00am Friday |
| Following this engagement process, BC Ferries will consult the remaining sailings to best meet community needs while ach Please provide comments for consideration prior to the improvements for consideration prior to the improvement for | nieving net savings. |
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Service Reductions

2.12 On Route 21 – Buckley Bay to Denman Island, the following service reductions are planned:

Off-peak: Departing Buckley Bay: 7:00am Daily Departing Buckley Bay: 10:00pm Daily Departing Buckley Bay: 11:00pm Daily Departing Denman Island: 6:40am Daily Departing Denman Island: 9:40pm Daily Departing Denman Island: 10:40pm Daily Following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best meet community needs while achieving net savings. Please provide comments for consideration prior to the implementation

| f these change | es: | | |
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2.13 On Route 22 – Hornby Island to Denman Island, the following service reductions are planned:

| Off-peak: | |
|-----------------------------|---|
| Departing H | Hornby Island: 7:30am Saturday |
| Departing H | Hornby Island: 1:00pm Daily |
| Departing H | Hornby Island: 9:00pm Friday |
| Departing H | Hornby Island: 10:00pm Friday |
| Departing [| Denman Island: 7:45am Saturday |
| Departing [| Denman Island: 1:40pm Daily |
| Departing [| Denman Island: 9:15pm Friday |
| Departing [| Denman Island: 10:35pm Friday |
| | s engagement process, BC Ferries will consult the local Ferry |
| , | mittee to refine the schedule of remaining sailings to best nity needs while achieving net savings. |
| neet cómmu Please provia | nity needs while achieving net savings. Ie comments for consideration prior to the implementation |
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2.14 On Route 23 – Quadra Island to Campbell River, the following service reductions are planned:

| Year-Round: |
|--|
| Departing Quadra Island: 10:00pm Daily |
| Departing Quadra Island: 11:00pm Friday and Saturday |
| Departing Campbell River: 10:30pm Daily |
| Departing Campbell River: 11:30pm Friday and Saturday |
| following this engagement process, BC Ferries will consult the local Ferry Advisory Committee to refine the schedule of remaining sailings to best neet community needs while achieving net savings. |
| Please provide comments for consideration prior to the implementation of these changes: |
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Service Reductions

2.15 On Route 26 – Skidegate to Alliford Bay, the following service reductions are planned:

| Year-Round: | |
|--|-----------------------|
| Departing Alliford Bay: 7:00am Daily | |
| Departing Alliford Bay: 7:00pm Daily | |
| Departing Alliford Bay: 9:00pm Daily | |
| Departing Alliford Bay: 10:00pm Daily | |
| Departing Skidegate: 7:30am Daily | |
| Departing Skidegate: 7:30pm Daily | |
| Departing Skidegate: 9:30pm Daily | |
| Departing Skidegate: 10:30pm Daily | |
| Please provide comments for consideration prior to the implementat | ion of these changes: |
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2.16 Route 40 – Port Hardy – Mid-Coast – Bella Coola

This route will be discontinued. Year round service by the *Nimpkish* will continue to provide a connection between Bella Coola, Ocean Falls, Shearwater and Bella Bella and connect to Route 10 north/south route via Bella Bella.

| Please provide comments regarding the discontinuation of Route 40: | | | | |
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FEEDBACK FORM

Additional Comments

| 3. | Please provide any additional comments: | | | |
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Feedback Form

PLEASE PROVIDE YOUR CONTACT INFORMATION (OPTIONAL):

| Are | you a (please select one): | | Coastal Ferry User Route(s): | | |
|---|--------------------------------|--------|---|--|--|
| | BC Ferries Employee | | Other: | | |
| | | | | | |
| Nan | ne: | | | | |
| Org | anization (if applicable): | | | | |
| Add | ress: | | | | |
| Post | al Code: | | | | |
| Ema | il: | | | | |
| Pho | ne: | | | | |
| If you would like to receive updates regarding the BC Coastal Ferry Engagement <u>via email</u> , please tick this box. | | | | | |
| • | u would like to receive update | es reg | arding the BC Coastal Ferry Engagement <u>via post</u> , please | | |

Personal information is collected for the purposes of informing the BC Coastal Ferries Engagement undertaken by the Ministry of Transportation and Infrastructure under s.26 of the *Freedom of Information and Protection of Privacy Act*. For questions regarding the collection of personal information, please contact the Executive Director-Marine Branch, Ministry of Transportation and Infrastructure, PO Box 9850, Stn Provincial Government, Victoria, B.C. V8W 9T5, 250-952-0678.

Public and stakeholder feedback will be received from November 18 – December 20, 2013.

You can return completed feedback forms by:

Mail: PO Box 3532 Vancouver Main

Vancouver, B.C. V6B 3Y6

Email: coastalferriesengagement@gov.bc.ca

Website: coastalferriesengagement.ca

Phone: 1-855-974-1204



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