# **British Columbia**

2020

Agriculture, Seafood, Food and Beverage

International Export Highlights Year in Review











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# Agriculture, Seafood, Food And Beverage Export Highlights – 2020

In 2020, B.C. exported **\$4.8 billion** worth of agriculture, seafood, food and beverage products to **151 international markets**.

The value of B.C. agriculture, seafood, food and beverage exports **increased by 3%** from \$4.7 billion in 2019 to \$4.8 billion in 2020.

The top exported products in 2020 were farmed Atlantic salmon (\$566 million), food preparations for manufacturing and natural health products (\$439.2 million) and baked goods (\$258.4 million).

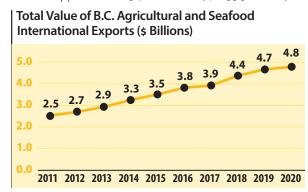
The U.S. continued to be B.C.'s largest agriculture, seafood, food and beverage export market in 2020, accounting for a **74% share** worth \$3.6 billion in export value.

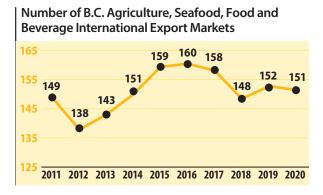
International markets with significant growth from 2019-2020 included:

- South Korea with a 38% increase
- Hong Kong with a 35% increase

Top 25 products that had the highest year over year percentage growth from 2019-2020 include:

- Cranberries with a 40% increase ↑ \$13.4 million)
- Pork with a 34% increase (↑ \$34.3 million)
- Peppers with a 34% increase (↑ \$33.5 million)







Agriculture, food and beverage products accounted for 73% (\$3.5 billion) of the total export value, while seafood products accounted for the remaining 27% (\$1.3 billion).

The "other agriculture and food" category (which includes products such as food preparations, baked goods and floriculture) accounted for the highest percentage (45%) of agriculture, food and beverage exports while the "salmon and trout" category accounted for the highest percentage (54%) of seafood exports.

| Top B.C. Agriculture, Seafood, Food and Beverage International Exports by Category and Value (\$ Millions)

		-					
Product	2018	2019	2020	2020 Share Seafood Exports	2020 Share Agriculture, Food And Beverage Exports	2020 Share Agriculture, Seafood, Food And Beverage Exports	19-20 Growth
Other Agriculture and Food Products	\$1,350.5	\$1,486.3	\$1,585.9	-	45%	33%	7%
Salmon & Trout	\$739.1	\$705.5	\$708.7	54%	-	15%	0%
Fruit & Nut Products	\$668.1	\$665.9	\$658.0	-	19%	14%	-1%
Animal & Animal Products	\$364.4	\$416.9	\$508.3	-	14%	11%	22%
Vegetable Products	\$404.6	\$447.6	\$492.1	-	14%	10%	10%
Invertebrate & Marine Plants	\$333.3	\$397.1	\$320.2	24%	-	7%	-19%
Groundfish	\$206.3	\$200.3	\$184.3	14%	-	4%	-8%
Field Crop	\$127.5	\$145.1	\$151.3	-	4%	3%	4%
Beverages	\$81.4	\$99.5	\$121.7		3%	3%	22%
Other Seafood	\$113.5	\$111.2	\$94.4	7%	-	2%	-15%
Subtotal: Agriculture, Food and Beverage Exports	\$2,996.5	\$3,261.3	\$3,517.3	-	100%	73%	8%
Subtotal: Seafood Exports	\$1,392.2	\$1,414.1	\$1,307.6	100%		27%	-8%
Total Agriculture, Seafood, Food and Beverage Exports	\$4,388.7	\$4,675.5	\$4,824.9	-	-	100%	3%



# Top Agriculture, Seafood, Food And Beverage Export Products

Farmed Atlantic salmon continued to be the top agriculture, seafood, food and beverage export product in B.C. with a 12% share of the total agriculture, seafood, food and beverage provincial export value in 2020.

Food preparations for manufacturing and natural health products was B.C.'s second highest valued export commodity in 2020 at \$439.2million, reaching 85 international markets.

Top B.C. Agriculture, Seafood, Food and Beverage International Exports by Commodity and Value (\$ Millions)

Rank	Product	2018	2019	2020	2020 Share	2019-20 Growth	Total Markets	Top Export Markets In 2020
1	Farmed Atlantic salmon	\$541.1	\$561.9	\$566.0	12%	1%	11	U.S. (96%), Japan (3%)
2	Food preparations for manufacturing & natural health products	\$361.5	\$375.6	\$439.2	9%	17%	85	U.S. (51%), South Korea (25%), Taiwan (4%), Australia (3%)
3	Baked goods	\$229.4	\$244.3	\$258.1	5%	6%	17	U.S. (98%)
4	Mushrooms	\$188.7	\$229.6	\$248.6	5%	8%	11	U.S. (95%), Japan (4%)
5	Blueberries	\$242.6	\$273.7	\$236.2	5%	-14%	19	U.S. (91%), Japan (4%)
6	Animal feed	\$134.6	\$183.7	\$199.7	4%	9%	29	U.S. (74%), Hong Kong (15%), China (4%)
7	Crabs	\$159.1	\$206.6	\$187.2	4%	-9%	16	China (70%), U.S. (27%)
8	Tallow	\$82.7	\$142.1	\$186.0	4%	31%	1	U.S. (100%)
9	Floriculture	\$117.8	\$138.6	\$157.4	3%	14%	3	U.S. (99.9%)
10	Сосоа	\$93.8	\$149.9	\$139.0	3%	-7%	24	U.S. (99%)
11	Pork	\$107.3	\$101.0	\$135.2	3%	34%	26	China (43%), Japan (32%), Hong Kong (6%), United States (5%)
12	Peppers	\$87.1	\$99.1	\$132.6	3%	34%	3	U.S. (99%)
13	Hake	\$102.7	\$102.9	\$97.6	2%	-5%	37	Ukraine (30%), China (23%), South Africa (10%)
14	Cherries	\$107.1	\$78.2	\$72.4	2%	-7%	24	U.S. (54%), China (23%), Vietnam (4%)
15	Malt extract	\$51.1	\$58.9	\$70.2	1%	19%	6	U.S. (99%)
16	Wheat	\$57.0	\$67.0	\$67.1	1%	0.2%	68	U.S. (62%), China (6%), Indonesia (4%), Japan (4%)
17	Tomatoes	\$51.5	\$53.9	\$64.3	1%	19%	7	U.S. (99%)
18	Fruit syrups and concentrates	\$99.8	\$83.7	\$63.6	1%	-24%	13	U.S. (90%), China (6%)
19	Peanut butter	\$62.7	\$64.4	\$61.0	1%	-5%	6	U.S. (97%), Chile (3%)
20	Waters	\$37.8	\$51.0	\$56.4	1%	11%	13	U.S. (81%), China (6%)
21	Coffee	\$51.7	\$56.7	\$54.2	1%	-4%	24	U.S. (60%), South Korea (16%), Australia (6%)
22	Clams – geoduck	\$54.8	\$61.8	\$51.9	1%	-16%	9	China (52%), Hong Kong (45%)
23	Cranberries	\$60.1	\$33.8	\$47.2	1%	40%	11	U.S. (88%), China (12%)
24	Live Bovine	\$44.1	\$44.9	\$47.1	1%	5%	1	U.S. (100%)
25	Tea	\$35.2	\$35.2	\$35.2	1%	0%	13	U.S. (99.7%)
	agriculture, seafood, food erage exports	\$1,227.2	\$1,177.1	\$1,151.3	24%	-2%	N/A	N/A
	griculture, Seafood, nd Beverage Exports	\$4,388.7	\$4,675.5	\$4,824.9	100%	3%	151	U.S. (74%), China (8%), Japan (4%)

# Top Agriculture, Seafood, Food And Beverage Export Markets

The top 10 export markets comprised 95% of B.C.'s total international agriculture, seafood, food and beverage exports in 2020.

The U.S. was B.C.'s largest agriculture, seafood, food and beverage export market in 2020 with a 74% share worth \$3.6 billion.

Top B.C. Agriculture, Seafood, Food and Beverage International Export Markets in 2020 by Value (\$ Millions)

•	•				•		•
Rank	Market	2018	2019	2020	2020 Share	19-20 Growth	Top Products In 2020
1	United States	\$3,083.1	\$3,396.6	\$3,589.1	74%	6%	Atlantic salmon, Baked goods, Mushrooms, Food preparations for manufacturing & natural health products, Blueberries, Tallow
2	China	\$497.9	\$452.3	\$398.7	8%	-12%	Crabs, Pork, Clams – geoduck, Hake, Shrimps/prawns, Cherries
3	Japan	\$224.4	\$204.4	\$186.1	4%	-9%	Pork, Herring, Atlantic Salmon, Shrimps/prawns, Sablefish
4	South Korea	\$73.3	\$101.3	\$139.5	3%	38%	Food preparations for manufacturing & natural health products, Coffee, Waters, Hay, Sea urchin
5	Hong Kong	\$72.7	\$71.7	\$96.9	2%	35%	Animal feed, Clams-geoduck, Pork, Eggs, Food preparations for manufacturing & natural health products
6	Taiwan	\$53.8	\$50.4	\$45.4	1%	-10%	Food preparations for manufacturing & natural health products, Poultry, Soups and broths, Pork, Atlantic salmon
7	Australia	\$29.5	\$37.1	\$40.4	1%	9%	Food preparations for manufacturing & natural health products, Mixed fruits and nuts, Coffee, Dairy, Blueberries
8	Ukraine	\$39.4	\$29.2	\$31.4	1%	8%	Hake, Pollock, Wild Pink salmon, Pork, Animal feed
9	Vietnam	\$28.1	\$24.5	\$29.0	1%	18%	Apples, Food preparations for manufacturing & natural health products, Pork, Cherries, Other animal products
10	Philippines	\$27.1	\$26.7	\$21.8	%	-18%	Poultry, Pork, Miscellaneous edible preparations, Food preparations for manufacturing & natural health products, Animal feed
	Rest of World	\$259.4	\$281.3	\$246.6	5%	-12%	N/A
	World	\$4,388.7	\$4,675.5	\$4,824.9	100%	3%	Atlantic salmon, Food preparations for manufacturing & natural health products, Baked goods, Mushrooms, Blueberries



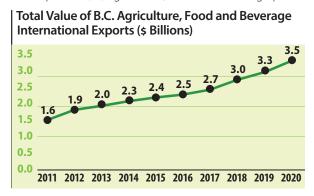
# Agriculture, Food And Beverage Exports – 2020

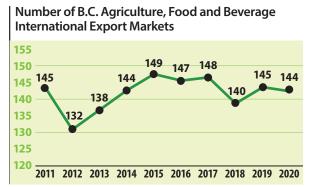


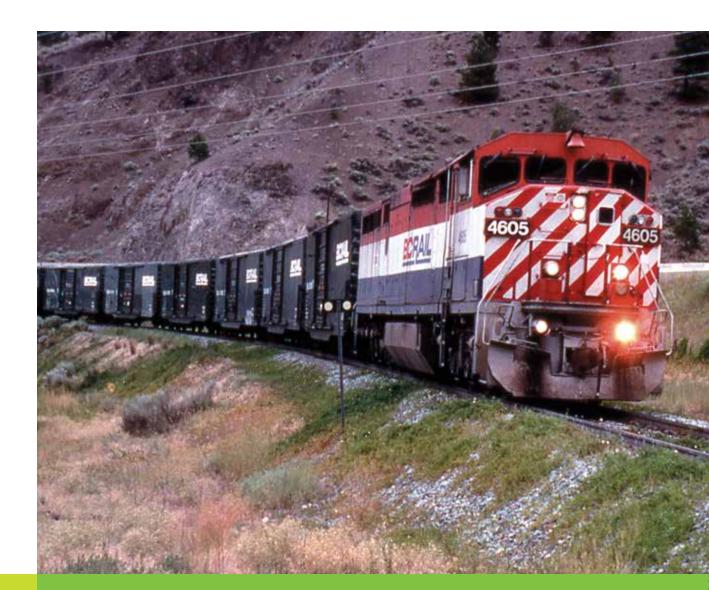
# Agriculture, Food And Beverage Export Highlights – 2020

B.C.'s agriculture, food and beverage export value rose over 8% in 2020 to \$3.5 billion.

B.C. exported 494 agriculture, food and beverage products to 144 international markets in 2020.







## Agriculture, Food And Beverage Top Export Products

B.C.'s top agriculture, food and beverage exports in 2020 include food preparations for manufacturing and natural health products (\$439.2 million), blueberries (\$258.1 million) and baked goods (\$248.6 million).

Food preparations for manufacturing and natural health products increased by 17% from the previous year and was exported to 85 international markets.

| Top 25 B.C. Agriculture, Food and Beverage Export Products by Value (\$ Millions)

D 1	D. I.				2020	19-20	Total	T. 10 1 4 1
Rank	Product	2018	2019	2020	Share	Growth	Markets	Top Markets In 2020
1	Food preparations for manufacturing & natural health products	\$361.5	\$375.6	\$439.2	12%	17%	85	U.S. (51%), South Korea (25%), Taiwan (4%)
2	Baked goods	\$229.4	\$244.3	\$258.1	7%	6%	17	U.S. (98%)
3	Mushrooms	\$188.7	\$229.6	\$248.6	7%	8%	11	U.S. (91%), Japan (4%),
4	Blueberries	\$242.6	\$273.7	\$236.2	7%	-14%	19	U.S. (91%), Japan (4%)
5	Animal feed	\$134.6	\$183.7	\$199.7	6%	9%	29	U.S. (74%), Hong Kong (15%), China (4%
6	Tallow	\$82.7	\$142.1	\$186.0	5%	31%	1	U.S. (100%)
7	Floriculture	\$117.8	\$138.6	\$157.4	4%	14%	3	U.S. (99.9%)
8	Cocoa	\$93.8	\$149.9	\$139.0	4%	-7%	24	U.S. (99%)
9	Pork	\$107.3	\$101.0	\$135.2	4%	34%	26	China (43%), Japan (32%), Hong Kong (6%), United States (5%)
10	Peppers	\$87.1	\$99.1	\$132.6	4%	34%	3	U.S. (99%)
11	Cherries	\$107.1	\$78.2	\$72.4	2%	-7%	24	U.S. (54%), China (23%), Vietnam (4%)
12	Malt extract	\$51.1	\$58.9	\$70.2	2%	19%	6	U.S. (99%)
13	Wheat	\$57.0	\$67.0	\$67.1	2%	0.2%	68	U.S. (62%), China (6%), Indonesia (4%), Japan (4%)
14	Tomatoes	\$51.5	\$53.9	\$64.3	2%	19%	7	U.S. (99%)
15	Fruit syrups and concentrates	\$99.8	\$83.7	\$63.6	2%	-24%	13	U.S. (90%), China (6%)
16	Peanut butter	\$62.7	\$64.4	\$61.0	2%	-5%	6	U.S. (97%), Chile (3%)
17	Waters	\$37.8	\$51.0	\$56.4	2%	11%	13	U.S. (81%), China (6%), South Korea (5%)
18	Coffee	\$51.7	\$56.7	\$54.2	2%	-4%	24	U.S. (60%), South Korea (16%), Australia (6%)
19	Cranberries	\$60.1	\$33.8	\$47.2	1%	40%	11	U.S. (88%), China (12%)
20	Live bovine	\$44.1	\$44.9	\$47.1	1%	5%	1	U.S. (100%)
21	Tea	\$35.2	\$38.6	\$43.1	1%	12%	13	U.S. (99.7%)
22	Modified starches	\$17.7	\$31.2	\$39.5	1%	27%	6	U.S. (99%)
23	Poultry	\$38.8	\$43.1	\$37.9	1%	-12%	31	U.S. (29%), Philippines (23%), Taiwan (20%)
24	Miscellaneous edible preparations	\$48.2	\$40.1	\$31.9	1%	-20%	34	U.S. (69%), China (10%), Philippines (5%)
25	Oats	\$9.6	\$15.7	\$26.3	1%	67%	47	U.S. (82%), Japan (6%)
III other peverag	agriculture, food and e	\$578.4	\$562.5	\$603.0	17%	7%	N/A	N/A
	AGRICULTURE, FOOD EVERAGE	\$2,996.5	\$3,261.3	\$3,517.3	100%	8%	144	U.S. (78%), China (5%), South Korea (4%)

# Agriculture, Food And Beverage Top Export Markets

The U.S. continued to be B.C.'s top agriculture, food and beverage export market with a 78% share, at \$2.75 billion in 2020.

Significant growth in exports of B.C. agriculture, food and beverage products to South Korea were seen in 2020 with an increase in export value of 64% over the previous year.

Top B.C. Agriculture, Food and Beverage International Export Markets in 2020 by Value (\$ Millions)

	•	-		•		•	•
Rank	Market	2018	2019	2020	2019 Share	19-20 Growth	Top Products In 2020
1	United States	\$2,314.4	\$2,549.5	\$2,748.1	78%	8%	Baked goods, mushrooms, food preparations for manufacturing & natural health products, blueberries, tallow
2	China	\$191.7	\$158.5	\$164.7	5%	4%	Pork, cherries, food preparations for manufacturing & natural health products, modified starches, animal feed
3	South Korea	\$68.5	\$96.6	\$133.9	4%	39%	Food preparations for manufacturing & natural health products, coffee, waters, hay, modified starches
4	Japan	\$102.3	\$113.4	\$116.0	3%	2%	Pork, mixed fruits and nuts, mushrooms, blueberries, food preparations for manufacturing & natural health products
5	Hong Kong	\$37.4	\$36.9	\$60.4	2%	64%	Animal feed, pork, eggs, food preparations for manufacturing & natural health products, poultry
6	Australia	\$28.1	\$34.5	\$39.9	1%	16%	Food preparations for manufacturing & natural health products, mixed fruits and nuts, coffee, dairy spreads and oils, blueberries
7	Taiwan	\$43.3	\$44.1	\$39.1	1%	-11%	Food preparations for manufacturing & natural health products, poultry, soups and broths, pork, animal feed
8	Vietnam	\$25.1	\$19.8	\$24.3	1%	23%	Apples, food preparations for manufacturing & natural health products, pork, cherries, other animal products
9	Philippines	\$26.3	\$26.5	\$21.5	1%	-19%	Apples, food preparations for manufacturing & natural health products, cherries, poultry, pork
10	United Kingdom	1 \$13.9	\$14.1	\$13.0	0.4%	-8%	Food preparations for manufacturing & natural health products, coffee, cherries, fats and oils, wheat
	All Other Export Markets	\$145.4	\$167.6	\$156.5	4%	-7%	N/A
	WORLD	\$2,996.5	\$3,261.3	\$3,517.3	100%	8%	Food preparations for manufacturing & natural health products, baked goods, mushrooms, blueberries, animal feed



### **Fruit & Nut Products**

B.C. exported \$658 million in fruit and nut products in 2020 to 38 international markets.

B.C.'s fruit and nut export value declined by 1.2% from the previous year with notable declines in Fruit jellies, jams & purees (down 23%), Blueberries (down 14%) and Groundnuts (down 13%). However, the export value of raspberries increased by 41% and cranberries by 40%.





Top 10 B.C. International Exports of Fruit & Nut Products (\$ Millions)

Product	2018	2019	2020	2020 Share	19-20 Growth	Total Markets	Top Markets In 2020
Blueberries	\$242.6	\$273.7	\$236.2	36%	-14%	19	U.S. (91%), Japan (4%)
Cherries	\$107.1	\$78.2	\$72.4	11%	-7%	24	U.S. (54%), China (23%), Vietnam (4%)
Peanut butter	\$62.7	\$64.4	\$61.0	9%	-5%	6	U.S. (97%)
Cranberries	\$60.1	\$33.8	\$47.2	7%	40%	11	U.S. (88%), China (12%)
Apples	\$19.9	\$18.9	\$22.4	3%	18%	13	U.S. (60%), Vietnam (31%)
Raspberries	\$9.1	\$8.9	\$12.5	2%	41%	5	U.S. (93%)
Fruit jellies, jams & purees	\$5.6	\$6.7	\$5.1	1%	-23%	5	China (54%), U.S. (45%)
Groundnuts	\$4.3	\$3.2	\$2.8	0.4%	-13%	2	U.S. (100%)
Strawberries	\$2.2	\$0.8	\$1.8	0.3%	138%	4	U.S (55%), Japan (21%), Brazil (13%), Australia (10%)
Peaches and nectarines	\$0.03	\$0.03	\$0.08	0.01%	225%	2	U.S (58%). Philippines (42%)
Other Fruit and Nut	\$154.4	\$177.3	\$196.6	30%	11%	N/A	N/A
Total Fruit and Nut Products	\$668.1	\$665.9	\$658.0	100%	-1.2%	38	U.S. (84%), China (5%), Japan (3%), Australia (2%)

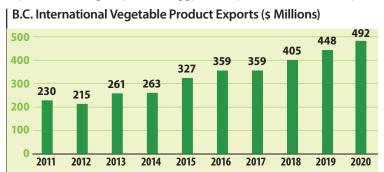


B.C. exports a variety of fresh fruits, provisionally preserved fruits and nuts (those that have been dried), as well as prepared fruits and nuts such as peanut butter and jams, jellies and purees. B.C.'s fruit and nut export value comes predominantly (67%) from fresh and provisionally preserved fruits and nuts while 33% comes from prepared fruits and nuts.

### **Vegetable Products**

B.C. exported \$492.1 million in fresh, provisionally preserved and prepared vegetables in 2020 to 24 international markets.

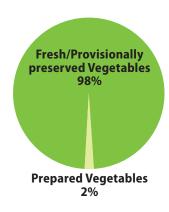
B.C.'s vegetable product export value rose 10% from the previous year with substantial increases in the value of exports of cabbage (up 697%), eggplants (up 48%), cucumbers (up 47%) and peppers (up 34%).





Top 10 B.C. International Vegetable Product Exports (\$ Millions)

Product	2018	2019	2020	2020 Share	19-20 Growth	Total Markets	Top Markets in 2020
Mushrooms	\$188.7	\$229.6	\$248.6	51%	8%	11	U.S. (95%), Japan (4%)
Peppers	\$87.1	\$99.1	\$132.6	27%	34%	3	U.S. (99%)
Tomatoes	\$51.5	\$53.9	\$64.3	13%	19%	7	U.S. (99%)
Cucumbers	\$17.9	\$12.3	\$18.1	4%	47%	5	U.S. (100%)
Potatoes	\$10.5	\$13.6	\$15.2	3%	12%	8	U.S. (78%), Japan (21%)
Eggplant	\$0.9	\$1.1	\$1.6	0.3%	48%	1	U.S. (100%)
Lettuce	\$2.7	\$1.7	\$1.2	0.2%	-28%	2	U.S. (94%), Japan (6%)
Peas	\$34.8	\$28.4	\$1.0	0.2%	-96%	5	U.S. (50%), China (25%), U.A.E. (14%)
Beans	\$0.5	\$0.8	\$0.9	0.2%	2%	6	U.S. (66%), China (24%), Egypt (8%)
Cabbage	\$0.04	\$0.04	\$0.3	0.1%	697%	1	U.S. (100%)
Other vegetables	\$10.0	\$7.1	\$8.4	2%	18%	N/A	N/A
Total Vegetables Products	\$404.6	\$447.6	\$492.1	100%	10%	24	U.S. (96%), Japan (3%)

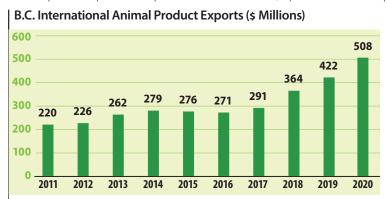


B.C. exports a variety of fresh vegetables, provisionally preserved vegetables including vegetables that have been frozen, dried, peeled etc., as well as prepared vegetables such as pickled cucumbers and prepared potatoes. B.C.'s vegetable export value comes predominantly (98%) from fresh and provisionally preserved vegetables while 2% comes from prepared vegetables.

Greenhouse vegetables accounted for 43% of B.C.'s total vegetable export value in 2020. B.C.'s greenhouse vegetable exports included 99.5% of the total value of tomato exports, 94.1% of the total value of cucumber exports, and 98.9% of the total value of pepper exports.

### **Animals & Animal Products**

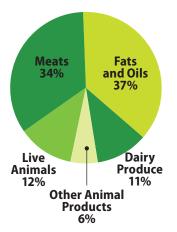
B.C.'s top animal product export in 2020 was tallow, up 30.9% from the previous year reaching \$186 million.





Top 10 B.C. International Animal Product Exports (\$ Millions)

Product	2018	2019	2020	2020 Share	19-20 Growth	Total Markets	Top Markets In 2020
Tallow	\$82.7	\$142.1	\$186.0	37%	31%	1	U.S. (100%)
Pork	\$107.3	\$101.0	\$135.2	27%	34%	26	China (43%), Japan (32%), Hong Kong (6%), United States (5%)
Live bovine	\$44.1	\$44.9	\$47.1	9%	5%	1	U.S. (100%)
Poultry	\$38.8	\$43.1	\$37.9	8%	-12%	31	U.S. (36%), Philippines (28%), Taiwan (24%), Hong Kong (7%), Jamaica (6%)
Whey protein	\$20.0	\$21.4	\$21.3	4%	-0.6%	12	U.S. (58%), Brazil (23%), China (11%), Greece (5%)
Butter, dairy spreads and milk fats and oils	\$8.5	\$11.9	\$17.8	4%	51%	7	U.S. (86%), Australia (12%)
Live horses	\$13.1	\$12.7	\$10.9	2%	-14%	2	U.S. (100%)
Eggs	\$5.6	\$5.7	\$9.9	2%	74%	4	Hong Kong (64%), U.S. (36%)
Beef	\$3.4	\$5.5	\$6.0	1%	10%	17	U.S. (60%), Japan (13%), Hong Kong (10%), Philippines (9%), China (7%)
Furskins	\$3.3	\$2.4	\$5.8	1%	143%	11	U.S. (100%)
Other animal products	\$37.6	\$26.4	\$30.4	6%	15%	N/A	N/A
Total Animal Products	\$364.4	\$416.9	\$508.3	100%	22%	69	U.S. (62%), China (12%), Japan (9%), Hong Kong (4%), Philippines (2%), Taiwan (2%)



B.C. exports a variety of animal products including meat accounting for 34% of the animal export value, animal fats and oils accounting for 37%, live animals accounting for 12%, dairy produce accounting for 11%, and other animal products accounting for 6% of the total animal export value in 2020.

### **Beverages**

B.C. exported \$122 million in beverages to 34 international markets in 2020.

With an increase of 22% above the previous year, B.C. saw notable increases in the export value of spirits (up 71%) and fruit and vegetable juice (up 13%).



### **B.C.** International Exports of Beverages (\$ Millions)

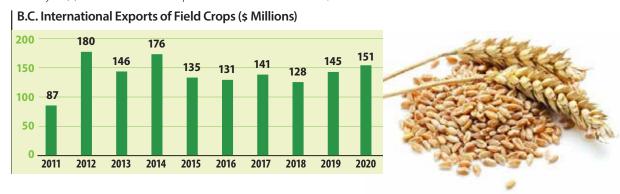
Product	2018	2019	2020	2020 Share	19-20 Growth	Total Markets	Top Markets In 2020
Waters	\$37.8	\$51.0	\$56.4	46%	11%	10	U.S. (81%), China (6%), South Korea (5%)
Fruit and vegetable juice	\$21.9	\$25.5	\$28.8	24%	13%	12	U.S. (67%), China (20%), Germany (7%)
Spirits	\$2.4	\$6.0	\$10.3	8%	71%	13	U.S. (92%), United Kingdom (4%)
Wines	\$9.4	\$6.4	\$6.3	5%	-1%	11	China (72%), Hong Kong (8%), Japan (8%), United Kingdom (7%), Taiwan (6%)
Beer	\$5.5	\$5.0	\$5.3	4%	6%	1	U.S. (100%)
Other beverages	\$4.3	\$5.5	\$14.5	12%	162%	N/A	N/A
Total Beverages	\$81.4	\$99.5	\$121.7	100%	22%	34	U.S. (76%), China (11%)



# **Field Crop Products**

In 2020 B.C. exported \$151 million in field crops to 95 international markets.

B.C.'s field crop export value increased 4% over the previous year with growth in almost all commodities, most notably a 44% increase in the export value of wheat and a 17% increase in oats.

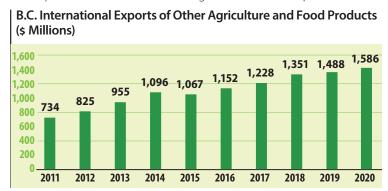


Top 10 B.C. International Exports of Field Crop Products (\$ Millions)

Product	2018	2019	2020	2020 Share	19-20 Growth	Total Markets	Top Markets In 2020
Wheat	\$57.0	\$67.0	\$67.1	44%	0.2%	68	U.S. (62%), China (6%), Indonesia (4%), Japan (4%)
Oat	\$9.6	\$15.7	\$26.3	17%	67.1%	34	U.S. (86%), Japan (6%), Mexico (3%), Chile (3%)
Rape/colza seeds	\$26.2	\$26.0	\$18.8	12%	-28%	30	China (23%), Japan (19%), France (10%), Mexico (10%), U.A.E (10%)
Barley	\$6.2	\$8.0	\$8.1	5%	1%	14	China (72%), Japan (18%), U.S. (6%)
Malt	\$7.2	\$7.5	\$7.3	5%	-3%	5	U.S. (88%), Brazil (7%), Colombia (5%)
Canary seeds	\$1.7	\$6.0	\$6.1	4%	2%	23	Brazil (28%), Colombia (23%), Australia (23%), Chile (13%), Indonesia (12%)
Hay	\$0.8	\$1.7	\$3.5	2%	106%	6	South Korea (78%), Japan (10%), China (10%)
Hemp	\$7.1	\$2.2	\$2.2	1%	2%	4	U.S. (85%), Australia (7%), South Korea (7%)
Ginseng	\$1.8	\$0.7	\$1.6	1%	125%	4	Hong Kong (98%), Taiwan (2%)
Rice	\$0.9	\$1.3	\$1.5	1%	14%	4	U.S. (72%), China (26%)
Other field crops	\$9.0	\$9.0	\$8.9	6%	-2%	N/A	N/A
Total Field Crops	\$127.5	\$145.1	\$151.3	100%	4%	95	U.S. (52%), China (10%), Japan (6%), South Korea (3%), Mexico (3%

# **Other Agriculture and Food Products**

B.C. exported \$1.59 billion in other agriculture and food products to 98 international markets in 2020.

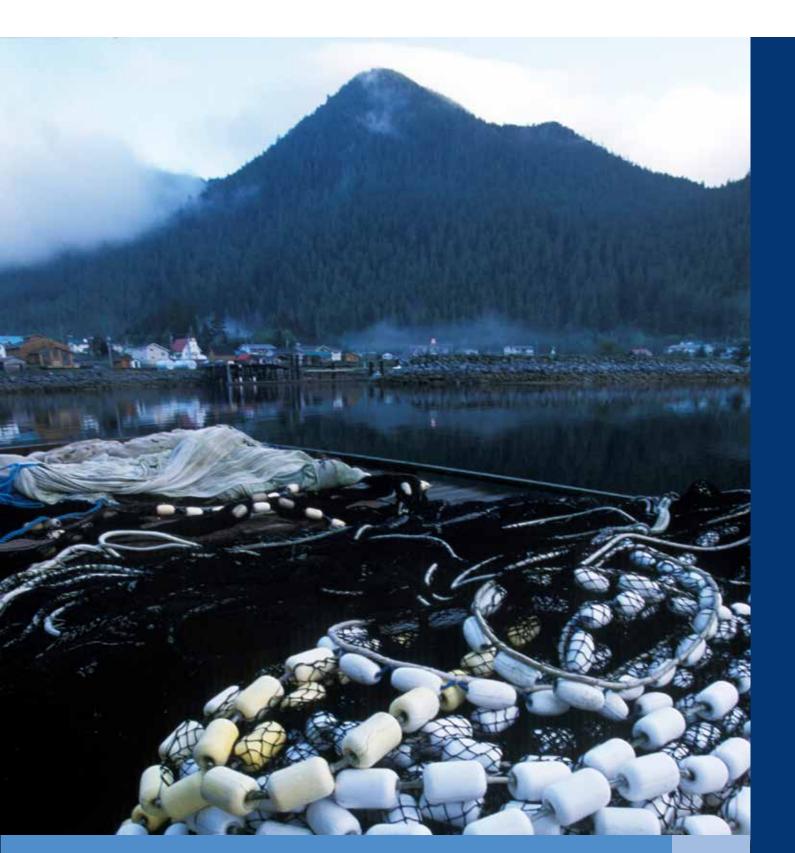




#### B.C. International Exports of Other Agriculture and Food Products (\$ Millions)

Product	2018	2019	2020	2020 Share	19-20 Growth	Total Markets	Top Markets In 2020
Food preparations for manufacturing & natural health products	\$361.5	\$375.6	\$439.2	28%	17%	85	U.S. (51%), South Korea (25%), Taiwan (4%)
Baked goods	\$229.4	\$244.3	\$258.1	16%	6%	17	U.S. (98%)
Animal feed	\$134.6	\$183.7	\$199.7	13%	9%	29	U.S. (74%), Hong Kong (15%), China (4%)
Floriculture	\$117.8	\$138.6	\$157.4	10%	14%	3	U.S. (98%)
Cocoa	\$93.8	\$149.9	\$139.0	9%	-7%	24	U.S. (99%)
Malt extract	\$51.1	\$58.9	\$70.2	4%	19%	6	U.S. (99%)
Fruit syrups and concentrates	\$99.8	\$83.7	\$63.6	4%	-24%	13	U.S. (90%), China (6%), Romania (2%)
Coffee	\$51.7	\$56.7	\$54.2	3%	-4%	24	U.S. (60%), South Korea (16%), Australia (6%), Japan (5%)
Tea	\$35.2	\$38.6	\$43.1	3%	12%	13	U.S. (99.7%)
Modified starches	\$17.7	\$31.2	\$39.5	2%	27%	27	U.S. (59%), China (26%), Germany (6%)
Miscellaneous edible preparations	\$48.2	\$40.1	\$31.9	2%	-20%	34	U.S. (79%), China (11%), Philippines (5%)
Pasta	\$20.2	\$13.1	\$22.6	1%	72%	3	U.S. (100%)
Sugars	\$53.6	\$26.0	\$18.1	1.1%	-30%	19	U.S. (85%), South Korea (5%), Japan (5%), China (3%),
Condiments	\$4.6	\$9.9	\$13.2	0.8%	33%	10	U.S. (83%), Japan (15%)
Fats and oils	\$11.1	\$13.6	\$11.4	0.7%	-16%	29	U.S. (52%), China (7%), South Korea (13%), U.K. (10%), Japan (7%)
Soups and broths	\$9.1	\$11.2	\$9.2	0.6%	-18%	12	Japan (58%), Taiwan (30%), Philippines (8%)
Food resides and waste	\$5.7	\$6.3	\$7.8	0.5%	23%	5	U.S. (99%)
Essential oils	\$2.3	\$2.1	\$2.9	0.2%	38%	11	U.S. (84%), Taiwan (6%), Japan (5%), China (4%),
Gums, resins and vegetable saps and extracts	\$2.0	\$1.6	\$2.2	0.1%	32%	20	U.S. (72%), France (8%), South Korea (7%), Slovenia (7%)
Fibers	\$0.6	\$0.5	\$1.4	0.1%	156%	6	China (74%), Mexico (17%), Portugal (5%)
Total Other Agriculture and Food Products	\$1,350.5	\$1,486.3	\$1,585.9	100%	7%	98	U.S. (78%), South Korea (8%)

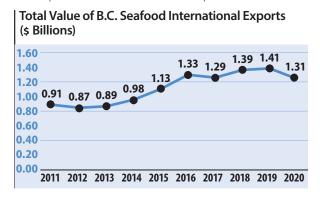
# Seafood Exports – 2020

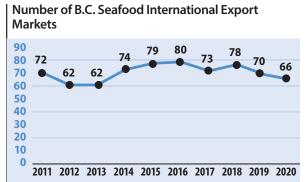


# Seafood Export Highlights – 2020

B.C.'s seafood export value declined 8% in 2020 to \$1.31 billion.

B.C. exported 168 different seafood products to 66 international markets in 2020.







# **Seafood Top Export Products**

B.C.'s top seafood exports in 2020 include farmed Atlantic salmon (\$566 million), crabs (\$187.2 million) and hake (\$97.6 million).

Farmed Atlantic salmon increased by 1% and was exported to 11 international markets.

| Top 25 B.C. Seafood Export Products by Value (\$ Millions)

D1	Donatorat				2020	19-20	Total	To Modutely
Rank	Product	2018	2019	2020	Share	Growth	Markets	Top Markets In 2020
1	Farmed Atlantic salmon	\$541.1	\$561.9	\$566.0	43.3%	1%	11	U.S. (96%)
2	Crabs	\$159.1	\$206.6	\$187.2	14.3%	-9%	16	China (70%), U.S. (27%)
3	Hake	\$102.7	\$102.9	\$97.6	7.5%	-5%	37	Ukraine (30%), China (23%), South Africa (10%)
4	Geoduck clams	\$54.8	\$61.8	\$51.9	4.0%	-16%	9	China (52%), Hong Kong (45%)
5	Shrimps/prawns	\$53.1	\$57.7	\$35.8	2.7%	-38%	11	China (50%), Japan (28%), U.S. (14%)
6	Halibut	\$33.4	\$35.5	\$30.0	2.3%	-15%	8	U.S. (99%)
7	Herring	\$36.2	\$35.6	\$28.6	2.2%	-20%	8	Japan (60%), China (30%), U.S. (7%)
8	Wild Chinook	\$24.0	\$19.7	\$21.7	1.7%	10%	10	Japan (69%), U.S. (19%), China (3%)
9	Tuna	\$22.2	\$21.5	\$19.2	1.5%	-11%	10	U.S. (90%), Vietnam (7%), Spain (3%)
10	Sablefish	\$22.3	\$22.5	\$18.9	1.4%	-16%	11	Japan (58%), U.S. (14%), Hong Kong (13%), U.K. (10%), China (5%)
11	Farmed Chinook	\$22.0	\$19.6	\$18.7	1.4%	-5%	7	U.S. (93%), Japan (5%)
12	Sea urchin	\$21.0	\$19.5	\$15.0	1.1%	-23%	13	Japan (48%), Hong Kong (22%), South Korea (16%), Taiwan (7%)
13	Oysters	\$16.6	\$21.0	\$11.8	0.9%	-44%	10	U.S. (69%), Singapore (16%), Hong Kong (9%
14	Wild Sockeye	\$56.2	\$22.5	\$10.6	0.8%	-53%	14	U.S. (84%), Hong Kong (5%)
15	Sea cucumber	\$12.5	\$11.9	\$7.4	0.6%	-38%	5	China (71%), Hong Kong (27%)
16	Pollock	\$2.5	\$3.7	\$7.0	0.5%	90%	8	China (59%), Ukraine (22%), Nigeria (9%), U.S. (8%)
17	Wild Pink salmon	\$6.1	\$2.0	\$6.5	0.5%	229%	8	China (44%), U.S. (31%), Belgium (10%), Ukraine (9%)
18	Wild Chum	\$16.6	\$7.9	\$6.3	0.5%	-21%	8	U.S. (72%), France (18%), Japan (4%)
19	Clams	\$7.6	\$7.8	\$5.1	0.4%	-35%	5	U.S. (90%), Spain (7%)
20	Wild Coho	\$7.0	\$6.0	\$5.0	0.4%	-17%	5	U.S. (38%), Belgium (34%), France (24%)
21	Sole	\$9.4	\$6.6	\$4.5	0.3%	-32%	7	China (78%), U.S. (14%)
22	Trout	\$0.6	\$0.2	\$3.3	0.3%	1260%	1	U.S. (100%)
23	Cod	\$4.7	\$3.9	\$3.2	0.2%	-16%	11	Japan (44%), U.S. (39%), Hong Kong (10%)
24	Mussels	\$2.4	\$3.2	\$2.4	0.2%	-24%	5	U.S. (71%), India (17%), Japan (11%)
25	Caviar, roe and liver	\$7.1	\$4.5	\$2.3	0.2%	-49%	9	Japan (39%), U.S. (36%), South Korea (7%), Germany (6%)
	All other seafood	\$151.1	\$148.1	\$141.7	10.8%	-4%	N/A	N/A
	Total Seafood	\$1,392.2	\$1,414.1	\$1,307.6	100%	-8%	66	U.S. (64%), China (18%), Japan (5%), Hong Kong (3%)

# **Seafood Top Export Markets**

The U.S. remained B.C.'s primary seafood trading partner, accounting for \$841 million (64%) of B.C.'s total seafood exports in 2020.

92% of B.C.'s total seafood export value was generated by its top five international markets: U.S., China, Japan, Hong Kong and Ukraine.

Of the top 10 seafood export markets, Belarus was B.C.'s fastest growing market increasing in value from \$0.2 million in 2019 to \$7.9 million in 2020. This was largely due to an increase of frozen hake exports.

Top B.C. Seafood International Export Markets in 2019 by Value (\$ Millions)

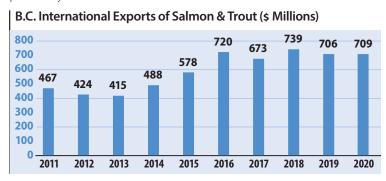
Rank	Market	2018	2019	2020	2020 Share	19-20 Growth	Top Products In 2020
1	United States	\$768.8	\$847.1	\$841.0	64%	-1%	Farmed Atlantic salmon, crabs, Chinook salmon, halibut, tuna
2	China	\$306.1	\$293.8	\$234.0	18%	-20%	Crabs, geoduck clams, hake, shrimp/prawns, herring, sea cucumber
3	Japan	\$122.1	\$91.0	\$70.1	5%	-23%	Herring, farmed Atlantic salmon, shrimp/prawn, sablefish, sea urchin, Chinook salmon
4	Hong Kong	\$35.3	\$34.8	\$36.5	3%	5%	Geoduck clams, sea urchin, sablefish, sea cucumber, shrimp/ prawn, crabs
5	Ukraine	\$39.3	\$29.0	\$31.2	2%	7%	Hake, pollock, wild Pink salmon
6	South Africa	\$10.9	\$6.4	\$10.0	1%	56%	Hake
7	United Kingdom	\$10.5	\$17.7	\$8.5	1%	-52%	sablefish, sockeye, wild Pink salmon, sea urchin
8	Belarus	\$0.5	\$0.2	\$7.9	1%	5112%	Hake, Pacific Ocean perch
9	Taiwan	\$10.5	\$6.3	\$6.4	0.5%	1%	Farmed Atlantic salmon, shrimp/prawn, crabs, sea urchin, tuna
10	South Korea	\$4.8	\$4.8	\$5.6	0.4%	19%	Sea urchin, farmed Atlantic salmon, skate
	All other export markets	\$83.3	\$83.1	\$56.4	4%	-32%	N/A
	WORLD	\$1,392.2	\$1,414.1	\$1,307.6	100%	-8%	Farmed Atlantic salmon, crabs, hake, geoduck clams, Chinook salmon, shrimp/prawns



### **Salmon & Trout Products**

B.C. exported \$709 million in salmon and trout products to 30 international markets in 2020.

Farmed Atlantic salmon remained the top salmon and trout export product with an increase of 4% from the previous year.





#### B.C. International Exports of Salmon & Trout (\$ Millions)

Wild 17%

				2020	19-20	Total	
Product	2018	2019	2020	Share	Growth	Markets	Top Markets In 2020
Farmed Atlantic salmon	\$541.1	\$561.9	\$566.0	80%	1%	11	U.S. (96%)
Wild Sockeye	\$56.2	\$22.5	\$10.6	1%	-53%	14	U.S. (84%), Hong Kong (5%)
Wild Chinook	\$24.0	\$19.7	\$21.7	3%	10%	10	Japan (69%), U.S. (19%)
Farmed Chinook	\$22.0	\$19.6	\$18.7	3%	-5%	7	U.S. (93%), Japan (5%)
Wild Chum	\$16.6	\$7.9	\$6.3	1%	-21%	8	U.S. (72%), France (18%)
Wild Coho	\$7.0	\$6.0	\$5.0	1%	-17%	5	U.S. (38%), Belgium (34%)
Wild Pink salmon	\$6.1	\$2.0	\$6.5	1%	229%	8	China (44%), U.S. (31%), Belgium (10%), Ukraine
Farmed Trout	\$0.6	\$0.2	\$3.3	0.5%	1260%	1	U.S. (100%)
Farmed Coho	\$0.1	\$0.1	\$0.04	0.01%	-39%	2	U.S. (71%), Singapore (29%)
Other wild salmon	\$65.4	\$65.5	\$70.7	10%	8%	12	U.S. (93%)
Subtotal wild	\$175.2	\$123.7	\$120.7	17%	-2%	28	U.S. (76%), Japan (6%), U.K. (5%)
Subtotal farmed	\$563.9	\$581.8	\$588.0	83%	1%	12	U.S. (96%)
Total Salmon and Trout	\$739.1	\$705.5	\$708.7	100%	0.4%	30	U.S. (92%), Japan (3%)

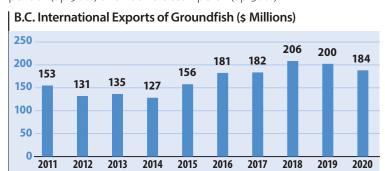
B.C. exports both farmed and wild salmon, as well as farmed trout products. In 2020, farmed salmon and trout products accounted for 83% of total salmon and trout products, while wild salmon products accounted for 17%.



### **Groundfish Products**

B.C. exported \$184 million in groundfish products to 47 international markets in 2020.

With an overall decrease of 8% from the previous year, groundfish products that saw notable growth include pollock (up 90%) and Pacific Ocean perch (up 30%).



#### B.C. International Exports of Groundfish (\$ Millions)

Product	2018	2019	2020	2020 Share	19-20 Growth	Total Markets	Top Markets In 2020
Hake	\$102.7	\$102.9	\$97.6	53%	-5.1%	37	Ukraine (30%), China (23%), South Africa (10%)
Halibut	\$33.4	\$35.5	\$30.0	16%	-15%	8	U.S. (99%)
Sablefish	\$22.3	\$22.5	\$18.9	10%	-16%	11	Japan (58%), U.S. (14%), Hong Kong (13%), U.K. (10%), China (5%)
Pollock	\$2.5	\$3.7	\$7.0	4%	90%	8	China (59%), Ukraine (22%), Nigeria (9%), U.S. (8%)
Sole	\$9.4	\$6.6	\$4.5	2%	-32%	7	China (78%), U.S. (14%)
Cod	\$4.7	\$3.9	\$3.2	2%	-16%	11	Japan (44%), U.S. (39%), Hong Kong (10%)
Pacific Ocean perch	\$0.5	\$0.7	\$1.0	1%	30%	10	Japan (38%), China (34%), Hong Kong (16%), Georgia (8%)
Flounder	\$2.5	\$2.5	\$0.6	0.3%	-74%	\$2.5	U.S. (100%)
Skate	\$0.6	\$0.6	\$0.5	0.3%	-11%	\$0.6	South Korea (99%)
Lingcod	\$0.6	\$0.5	\$0.3	0.1%	-50%	\$0.6	U.S. (100%)
Dogfish	\$0.1	\$0.02	\$0.01	0.01%	-35%	\$0.1	U.S. (100%)
Turbot	\$0.05	\$0.1	0%	0%	-100%	\$0.05	N/A
Other groundfish	\$26.9	\$20.9	\$20.6	11%	-1%	\$26.9	U.S. (79%), China (13%), Germany (3%)
Total Groundfish	\$206.3	\$200.3	\$184.3	100%	-8%	47	U.S. (28%), China (18%), Ukraine (17%)



### **Invertebrate & Marine Plant Products**

B.C. exported \$320 million in invertebrate and marine plant products to 25 international markets in 2020.

Crabs were the top invertebrate and marine plant product export with a 9% decrease from the previous year.

B.C.'s invertebrate and marine plant export value decreased 19% over the previous year, most notably a 44% decrease in the export value of sea urchins, a 38% decrease in shrimps/prawns and a 38% decrease in sea cucumbers.

Marine plant exports decreased by 17% from 2019, with 42% being exported to Italy.





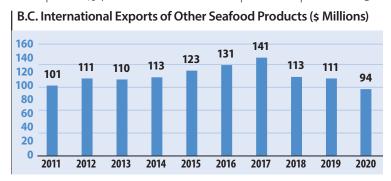
### B.C. International Exports of Invertebrate and Marine Plants (\$ Millions)

Product	2018	2019	2020	2020 Share	19-20 Growth	Total Markets	Top Markets In 2020
Crabs	\$159.1	\$206.6	\$187.2	58%	-9%	16	China (70%), U.S. (27%)
Geoduck clams	\$54.8	\$61.8	\$51.9	16%	-16%	9	China (52%), Hong Kong (45%)
Shrimps/prawns	\$53.1	\$57.7	\$35.8	11%	-38%	11	China (50%), Japan (28%), U.S. (14%),
Oysters	\$21.0	\$19.5	\$15.0	5%	-23%	10	U.S. (69%), Singapore (16%), Hong Kong (9%
Sea urchins	\$16.6	\$21.0	\$11.8	4%	-44%	13	Japan (48%), Hong Kong (22%), South Korea (16%), Taiwan (7%), U.S. (6%)
Sea cucumbers	\$12.5	\$11.9	\$7.4	2%	-38%	5	China (71%), Hong Kong (27%)
Clams	\$7.6	\$7.8	\$5.1	2%	-35%	5	U.S. (90%), Spain (7%)
Mussels	\$2.4	\$3.2	\$2.4	1%	-24%	5	U.S. (71%), India (17%), Japan (11%)
Marine plants	\$0.7	\$1.2	\$1.0	0.3%	-17%	5	Italy (42%), U.S. (40%), Czechia (14%)
Scallops	\$0.5	\$0.0	\$0.04	0.01%	-6%	3	China (70%), Singapore (19%), Philippines (12%)
Other shellfish	\$5.1	\$6.4	\$2.5	1%	-61%	10	U.S. (63%), China (29%), India (4%)
Total Shellfish	\$333.3	\$397.1	\$320.2	100%	-19%	25	China (53%), U.S. (23%), Hong Kong (10%), Japan (5%)



# **Other Seafood Species & Products**

B.C. exported \$94 million in other seafood species and products to 30 international markets in 2020.





### B.C. International Exports of Other Seafood Products (\$ Millions)

Product	2018	2019	2020	2020 Share	19-20 Growth	Total Markets	Top Markets In 2020
Herring	\$36.2	\$35.6	\$28.6	30%	-20%	8	Japan (60%), China (30%), U.S. (7%)
Tuna	\$22.2	\$21.5	\$19.2	20%	-11%	10	U.S. (90%), Vietnam (7%)
Caviar, roe and liver	\$7.1	\$4.5	\$2.3	2%	-49%	9	Japan (42%), U.S. (39%), South Korea (8%), Germany (7%)
Fats, oils and extracts	\$3.5	\$2.5	\$1.9	2%	-27%	7	U.S. (56%), South Korea (17%), Philippines (13%), China (8%)
Flour, pellets and meal for non-human consumption	\$2.5	\$0.02	\$0.2	0.19%	850%	4	U.S. (92%)
Sturgeon	\$0.0	\$0.2	\$0.05	0.06%	-66%	2	Taiwan (64%), U.S. (36%)
Other seafood products	\$42.1	\$46.9	\$42.2	45%	-10%	14	U.S. (92%)
Total Other Seafood	\$113.5	\$111.2	\$94.4	100%	-15%	30	U.S. (65%), Japan (19%)



### **Source Definitions & Notes**

"Exports" include all goods grown, produced, extracted or manufactured in British Columbia and leaving the province (through customs) for a foreign destination. Exports of imported merchandise that have been substantially enhanced in value are also included. In this document, "exports" refer to international exports and does not include interprovincial exports.

"Food Preparations for Manufacturing and Natural Health Products" includes pastes, powders and flavourings used by food manufacturers, as well as natural health products.

Due to rounding, numbers presented throughout this report may not add up to the totals indicated and percentages may not reflect the absolute figures for this same reason.

### **Contact Information**

For more information on B.C. agriculture and seafood please contact:

### The Sector Insights and Corporate Initiatives Unit

Website: https://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/statistics

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