### FFT Fertilization: ROI Analysis with TIPSY-FAN\$IER

BRITISH COLUMBIA Ministry of Forests, Lands and Natural Resource Operations Steve Stearns-Smith, RPF Stearns-Smith & Assoc.

FFT Fertilization Program, Web Meeting March 5, 2015

## Background

- Branch has developed FFT ROI procedures using GY estimates from TIPSY.
- Before 2013, a custom Excel app was used for the economic analysis.
- In 2013, it switched to FAN\$IER, new economic analysis software linked with TIPSY ver 4.3 (and newer).

# **Existing ROI Resources**

http://lbis.forestpracticesbranch.com/LBIS/node/874 FFT ROI Website contains:

- TIPSY download link (includes FAN\$IER)
- Two tutorial videos
- <u>PDF:</u> Using TIPSY 4.3 and FAN\$IER in FFT ROI Calculations

Site rehab focus, but same basic principles. Some fertilization guidance on last page.

### **Adapting FFT ROI Procedures**

#### From PDF: Using TIPSY 4.3 and FAN\$IER in FFT ROI Calculations

#### The same basic procedures apply to fertilization:

- **Step 1:** Produce TIPSY runs for two regimes
- **Step 2:** Send both runs to FAN\$IER
- **Step 3:** Configure both regimes in FAN\$IER
- **Step 4:** Check ROI results in the Compare Tab

### **Step 1: Produce Two TIPSY Runs**

- Fert is an "Existing Stand Treatment Scenario" in the FFT ROI doc.
- Create two TIPSY regimes for the stand: Step 1a: Base-case (without fertilization) Step 1b: Treated-case (with fertilization)
- Refer to companion videos and TIPSY Help for more info on using TIPSY.

### Step 1a: Base Case (w/o fert)

The Goal: TIPSY inputs (stand establishment settings) chosen to best <u>approximate</u> current stand conditions (from a stand exam?).

- This is an iterative (trial and error) process.
- Start with knowns, e.g., regen method, species, initial density, genetics, thinnings, etc. OAFs ~1.0 for healthy, fully-stocked stands with no NP.
- Can also try TIPSY's Existing Stand Option as a first approximation -- via, Stand Specs – Density (or PCT)
- Further modify inputs, as needed, using professional judgement based on current species comp and stem distribution; relative crop tree dominance, etc, etc.
- When satisfied, SAVE (and name) the TIPSY Base Case file and send it to FAN\$IER (\$ icon).

### Step 1b: Treated Case (w/ fert)

- Add fert (only) to the Base Case
  TIPSY Fert settings and associated responses:
  - Timing: age(s)
  - Effectiveness (%): ~80% adjusts for operational coverage/rate inconsistencies vs. default responses based on carefully hand-fertilized research plots.
  - Default responses models (last updated in 2004) reflect ministry research.
  - Users can also create, save, and share custom response models for scenarios outside the defaults.
- **Save-As** (rename) the TIPSY Treated Case file and send FAN\$IER.

### **TIPSY Fertilization Defaults**

**MFLNRO Resource Practices Branch** 

All the default response models in TIPSY ver 4.3:

Default rates by spp; response varies by spp, SI, and age.

- Fdc 225kg N/ha
- Ss 250kg N + 100kg P/ha (uses Fdc response)
- Pli 200 kg N (+ 50kg S/ha where deficient; for 150 kg N, could reduce efficiency by 25%, i.e., to 60%)
- Sw (Se,Sx) 200kg N/ha
- Fdi 200kg N/ha (response in ICH only)
- All others no response

Volume response via linear ht-growth increases over 10yrs. To view default response models (or create custom models for any species/rate), select Fertilization Response in Species Specs. See TIPSY Help for more details.

### **TIPSY Demo Time**

#### Brief live demo of TIPSY.

#### Also see video demos on FFT ROI website.

### **Step 3: Configure FAN\$IER**

#### Configure each regime on the main screen:

- Follow FFT ROI doc.
- Exception: Harvest Age
  - Select the same expected harvest age (e.g., 50 yrs) for both regimes, based on best available information from local sources: Type 4 Silviculture Strategies, planning staff, etc.
- Set "Age at base year" = fert age for <u>both</u> regimes to "ignore sunk costs".
- On treated case Cost Tab: enter fert cost under "Fertilization". Leave all other costs at defaults.

### Step 4: Check ROI in Compare Tab

Use "Send to Compare" button to send each configured regime to the Compare Tab. In the Compare Tab:

- Confirm Base Case is Column 1; Treated Case is Column 2 (switch if necessary)
- If FFT Incremental IRR does not appear (just above Harvest Benefits) select it from the main EDIT Menu.

### Step 4: Check ROI (cont)

- FFT ROI = FFT Incremental IRR
  Calculated from the difference in costs and revenues between the two regimes, ignoring sunk costs.
- Minimum 2% ROI, unless timber supply or other resource values reflect a higher social priority.
- ROI analysis not expected on every site, only when significantly different conditions are encountered.
- Use TIPSY-FAN\$IER for ROI only when TIPSY is appropriate (~single-spp, ~response, etc).

### **FAN\$IER Demo Time**

#### Brief live demo of FAN\$IER.

#### Also see video demos on FFT ROI website.

## That's it. Questions?

BRITISH COLUMBIA Ministry of Forests, Lands and Natural Resource Operations