THIS AGREEMENT is dated for reference the 2nd day of July, 2019

BETWEEN:

HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF BRITISH COLUMBIA, as represented by the Minister of Transportation and Infrastructure

(the "Province")

AND:

BRITISH COLUMBIA FERRY SERVICES INC. a body corporate, incorporated under the laws of the Province of British Columbia under Certificate of Incorporation No. 0667014

("BC Ferries")

WHEREAS

- A. The Coastal Ferry Services Contract, as defined in this Agreement, contemplates that the parties will from time to time enter into discussions reviewing certain matters set out in the Coastal Ferry Services Contract; and
- B. The parties have undertaken such discussion in respect of the fifth Performance Term and wish to amend the Coastal Ferry Services Contract on the terms and conditions set out in this Agreement.

NOW THEREFORE in consideration of the foregoing premises and for other good and valuable consideration (the receipt and sufficiency of which each of the Province and BC Ferries acknowledges) the parties agree as follows:

1. **DEFINITIONS**

1.1 In this Agreement "CFSC" means the service contract between the Province and BC Ferries entitled the "Coastal Ferry Services Contract", as amended, and any other words having initial uppercase letters will have the meanings given to them in the CFSC.

2. REPRESENTATIONS AND WARRANTIES

- 2.1 BC Ferries represents and warrants to the Province that on execution of this Agreement and at all times thereafter:
 - (a) this Agreement has been duly authorized, executed and delivered by BC Ferries;
 - (b) all representations and warranties of BC Ferries in the CFSC, other than the representation and warranty set out in section 2.01(a) of the CFSC, remain true and correct as if made on the reference date of this Agreement;
 - (c) that BC Ferries is a corporation duly continued and validly existing under the laws of the Province of British Columbia; and
 - (d) that BC Ferries is not in default under the CFSC, under any Ferry Terminal Lease or under any trust deeds or other security interests contemplated in sections 2.04 2.06 of the CFSC.

2.2 The Province represents and warrants to BC Ferries that this Agreement has been duly authorized, executed and delivered on behalf of the Province.

3. UNREGULATED ROUTES

3.1 The parties acknowledge that as of the date of execution of this Agreement, the Operator Contracts for the Unregulated Routes are currently being re-negotiated and that in accordance with Article 9 of the CFSC, a further amendment to the CFSC may be required as a result of those negotiations; provided however that the Province agrees that it will completely fund each of the Unregulated Routes.

4. CORE SERVICE LEVELS

4.1 The parties further acknowledge that the Core Service Levels for Designated Ferry Routes 19 and 23 will be amended once the new vessels on those routes come into service.

5. COASTAL FERRY SERVICES CONTRACT AMENDMENTS

Commissioner Authorized Temporary Service Level Reductions

5.1 Section 9.01(b) is deleted in its entirety and the following is substituted:

"9.01(b) the Province contributes the funding that BC Ferries pays to those independent contractors under the Operator Contracts in the amounts set out in Schedule "C"."

Schedule A [Designated Ferry Routes and Services]

- 5.2 Schedule "A" to the CFSC is amended as follows:
- (a) Section 1.1 is deleted in its entirety and the following is substituted:
 - "1.1 Unless otherwise agreed to in writing by the parties, commencing April 1, 2024, the Designated Ferry Routes will be listed by Route Group and BC Ferries will operate the BC Ferry System in a manner that complies with or exceeds the Core Service Levels in relation to the following Designated Ferry Routes listed by Route Group: Major Routes 1, 2, 3, and 30; Northern Routes 10, 11 and 28; Minor Routes 4, 5, 6, 7, 8, 9, 12, 13, 17, 18, 19, 20, 21, 22, 23, 24, 25 and 26."
- (b) Section 2(a)(ii) is deleted in its entirety and the following is substituted:

"2(a)(ii) the disruption is due to any one or more of the following circumstances:

- Vessel or dock breakdown or mechanical failure.
- situations that compromise safety,
- tasking of Vessels for emergency response,
- bad weather,
- maintenance to Vessels or docks,
- sinking or grounding of Vessels,
- fire
- labour disputes, except lockouts initiated by BC Ferries,

- annual roe herring fishery season as established by the Department of Fisheries and Oceans in the Baynes Sound waterway (Designated Ferry Route 21); or
- mitigation of underwater radiated noise to support the recovery of southern resident killer whales; and"
- (c) The part of Appendix 1 entitled "Definitions and Interpretations used in Appendix 1" of Schedule "A" to the CFSC is deleted in its entirety and the part of Appendix 1 entitled "Definitions and Interpretations used in Appendix 1" set out in Schedule "1" of this Agreement is substituted.
- (d) The part of Appendix 1 of Schedule "A" to the CFSC entitled "Route Overview" is deleted in its entirety and the part of Appendix 1 entitled "Route Overview" set out in Schedule "2" of this Agreement is substituted.
- (e) The last paragraph of Appendix 2 entitled "Unregulated Routes" of Schedule "A" to the CFSC is deleted in its entirety.

Schedule B [Service Fees for Designated Ferry Routes]

- 5.3 Schedule "B" entitled "Service Fees for Designated Ferry Routes" to the CFSC is deleted in its entirety and Schedule B entitled "Service Fees for Designated Ferry Routes" set out Schedule "3" of this Agreement is substituted.
- 5.4 Appendix 1 of Schedule "B" to the CFSC is deleted in its entirety and the Appendix 1 entitled "Ferry Transportation Fee" set out in Schedule "4" to this Agreement is substituted.

Schedule C [Service Fees for Unregulated Routes]

5.5 Section 3 of Schedule "C" to the CFSC is deleted in its entirety.

6. GENERAL

- 6.1 Notwithstanding any other provision of this Agreement, the payment of money by the Province to BC Ferries in connection with this Agreement or under the CFSC as a result of or in connection with this Agreement is subject to:
 - (a) there being sufficient monies available in an appropriation, as defined in the *Financial Administration Act*, to enable the Province, in any fiscal year or part thereof when any payment of money by the Province to BC Ferries falls due, to make that payment; and
 - (b) Treasury Board, as defined in the *Financial Administration Act*, not having controlled or limited, under the *Financial Administration Act*, expenditure under any appropriation referred to in subsection (a) of this section.
- No term of this Agreement is intended to derogate from or be inconsistent with or in conflict with any law, including without limitation the Act, and shall not be interpreted in a manner as to result in any such derogation, inconsistency or conflict.
- 6.3 Each term of this Agreement will be valid and enforceable to the fullest extent permitted by law and if any term of this Agreement is held to be invalid, unenforceable or illegal to any extent, such term

- may be severed and such invalidity, unenforceability or illegality will not prejudice or affect the validity, enforceability and legality of the remaining provisions of this Agreement.
- 6.4 This Agreement, the CFSC, and the Service Level Agreement dated March 18, 2019 constitute the entire agreement between the parties in respect of the subject matter of this Agreement and no understandings, representations, contracts, or agreements, written, oral or otherwise, exist between the parties with respect to the subject matter of this Agreement or to the subject matter of this Agreement and of the CFSC or of anything relating to this Agreement except as expressly set out in this Agreement or the CFSC. BC Ferries agrees that in entering into this Agreement BC Ferries has not and does not rely upon any representation of the Province, or of servants, employees, agents, or representatives of the Province, whether expressed or implied, or upon any inducement or agreement, written, oral or otherwise, of any kind or nature. All prior understandings, discussions, negotiations, undertakings, representations, and save for the CFSC, contracts and agreements relating to the subject matter of this Agreement are hereby canceled and this Agreement supersedes and replaces all such agreements, discussions, negotiations, undertakings, and representations, if any, regarding the amendment and extension of the CFSC that may have been entered into, facilitated, discussed, made or given by any of the parties prior to the reference date of this Agreement.
- 6.5 Time is of the essence of this Agreement and will remain of the essence of the CFSC, as amended and supplemented by this Agreement.
- 6.6 The provisions of the CFSC, as amended and supplemented by this Agreement, are ratified and confirmed and where the CFSC is referred to in another agreement between the Province and BC Ferries, unless otherwise expressly provided for, those references will be deemed to refer to the CFSC as amended and supplemented by this Agreement.
- 6.7 All dollar amounts expressed in this Agreement refer to lawful currency of Canada.
- 6.8 No waiver by either party of a breach or default by the other party in the observance, performance or compliance of any of its obligations under this Agreement will be effective unless it is in writing and no such waiver will be deemed or construed to be a waiver of any other breach or default, and failure or delay on the part of either party to complain of an act or failure of the other party or to declare such other party in default, irrespective of how long such failure or delay continues, will not constitute a waiver by such party of any of its rights against the other party.
- 6.9 Each party will, upon the reasonable request of the other, make, do, execute or cause to be made, done or executed all further and other lawful acts, deeds, things, devices, documents, instruments and assurances whatever for the better or more perfect and absolute performance of the obligations of the requested party under this Agreement.

7. INTERPRETATION

- 7.1 A reference in this Agreement to a statute, whether or not that statute has been defined, means a statute of the Province of British Columbia unless otherwise stated and includes every amendment to it, every regulation made under it and any enactment passed in substitution therefore or in replacement thereof.
- 7.2 Unless the context otherwise requires, any reference to "this Agreement" means this instrument and all of the appendices attached to it and any reference to any article, section, subsection or paragraph

by number is a reference to the appropriate article, section, subsection or paragraph of this Agreement.

- 7.3 The headings or captions in this Agreement are inserted for convenience only and do not form a part of this Agreement and in no way define, limit, alter or enlarge the scope or meaning of any provision of this Agreement.
- 7.4 In this Agreement, "person" includes a corporation, firm, association and any other legal entity and wherever the singular or masculine is used it will be construed as if the plural, the feminine or the neuter, and wherever the plural or the feminine or the neuter is used it will be construed as the singular or masculine, as the case may be, had been used where the context or the parties so require.
- 7.5 Each schedule and appendix attached to this Agreement is an integral part of this Agreement as if set out at length in the body of this Agreement.
- 7.6 In this Agreement, the words "including", "include" and "includes" are not to be construed as limiting to a general term or statement or to specific items or matters set forth or to similar items or matters, but rather as meaning "including without limitation", "include without limitation" and "includes without limitation", respectively, and permitting a general term or statement to refer to all other items or matters that could reasonably fall within the broadest possible scope of the general term or statement and the words following "including", "include" and "includes" will not be considered to set out an exhaustive list.
- 7.7 This Agreement may only be amended by a written agreement executed on behalf of each of the Province and BC Ferries.
- 7.8 This Agreement will be governed by and construed and interpreted in accordance with the laws of the Province of British Columbia.

8. EFFECTIVE DATE

8.1 Notwithstanding the date of execution or delivery of this Agreement, this Agreement is effective as of April 1, 2020.

Each of the Province and BC Ferries has executed this Agreement by its duly authorized representative or officer, as follows:

Signed on behalf of Her Majesty the Queen in right) of the Province of British Columbia by a duly authorized representative of the Minister of Transportation and Infrastructure:

Grant Main Seputy Minister
Ministry of Lansportation and Infrastructure

BRITISH COLUMBIA FERRY SERVICES INC.

Per:

Mark Collins, President and Chief Executive Officer

SCHEDULE 1

Appendix 1 of Schedule "A" Route Overview

DEFINITIONS AND INTERPRETATIONS USED IN APPENDIX 1

Core Service Levels

- To ensure services are clearly defined and predictable, Core Service Levels will be established
 for each Performance Term. During each Performance Term, BC Ferries will look at
 innovative ways to deliver services that respond to the needs of the communities and
 customers it serves.
- 2. In this Route Overview, subject to the service level allowances and service requirements, in section 2 of Schedule A, the Core Service Levels in relation to a Designated Ferry Route are:
 - (a) the total number of round trips to be delivered in a Contract Year for the Designated Ferry Route as defined in the Route Overview;
 - (b) in relation to each Designated Ferry Route having round trips, the minimum hours of operation during which originating port departures occur for the Designated Ferry Route as defined in the Route Overview;
 - (c) the number of departures per day for the Designated Ferry Route as defined in the Route Overview (identified herein as "Number of Round Trips Per Day"); and
 - (d) the capacity provided on the Designated Ferry Route will be sufficient to carry the previous year's traffic.

Note:

- Core Service Levels:
 - (a) The number of round trips may fluctuate in each Contract Year depending on the number of days, statutory holidays and weekends, which fall within a Contract Year;
 - (b) do not apply on Christmas Day and New Years Day for the following routes: 3, 4, 5, 5A, 6, 7, 8, 12, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 30;
 - (c) do not apply on Christmas Day for the round trip relating to Designated Ferry Route 11;
 - (d) include the incremental annual round trips as described in the Service Level Agreement dated March 18, 2019.
- 2. Round trips on the Northern Routes (Routes 10, 11 and 28) are calculated on a weekly rather than a daily basis. Minor schedule variations may occur at Christmas, the All Native Basketball Tournament and during transition weeks between Peak and Off Peak seasons.
- Dangerous Cargo round trips will take place if at least ten minutes notice is provided to BC Ferries prior to the scheduled departure of the initial leg of the round trip sailing. (A Dangerous Cargo 'round trip' applies only where all/both sailing legs are designated for Dangerous Cargo transport).

Peak, Shoulder & Off-Peak Seasons

- 1. Core Service Levels have been divided into peak and off-peak seasons as defined below:
 - (a) Routes other than Northern Routes:

Peak July 1, 2020 – September 7, 2020

June 30, 2021 – September 6, 2021 June 29, 2022 – September 5, 2022 June 28, 2023 – September 4, 2023

Off-Peak Those dates in each Contract Year which fall outside of the Peak and, where

applicable, the Shoulder season.

Shoulder The period of time either between the Friday preceding the Victoria Day long

weekend and start of Peak or between the end of Peak and Thanksgiving

Monday.

(b) Northern Routes:

Peak Route 10: June 1 to End September

Route 11: Mid-June to Mid-September Route 28: Mid-June to End September

Off-Peak Route 10: October 1 to End May

Route 11: Mid-September to Mid-June Route 28: October 1 to Mid-June

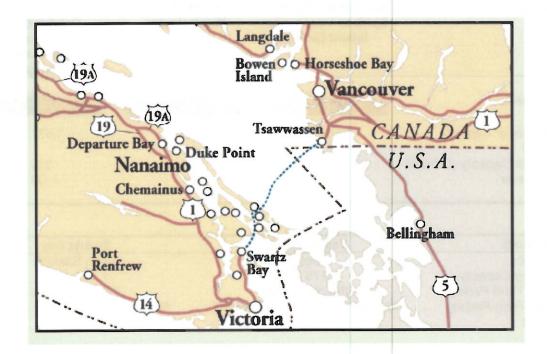
Hours of Operation

- 1. For **Single Vessel** routes, the hours of operation are defined as the lapsed time from when the first sailing of the day leaves the originating port to the time the last sailing leaves from the originating port.
- 2. For **Designated Ferry Routes 1, 2 & 30**, the hours of operation are defined as the lapsed time from when the first sailing leaves the originating port to the time the last sailing returns to the same originating port (the originating port of the first sailing of the day).
- 3. Hours of operation are rounded down to the nearest hour.

SCHEDULE 2

Route Overview (See Attached)

ROUTE 1 - SWARTZ BAY TO TSAWWASSEN



OVERVIEW

Route 1 connects the two largest metropolitan areas in the province between Swartz Bay on Vancouver Island and Tsawwassen on the Lower Mainland.

CORE SERVICE LEVELS

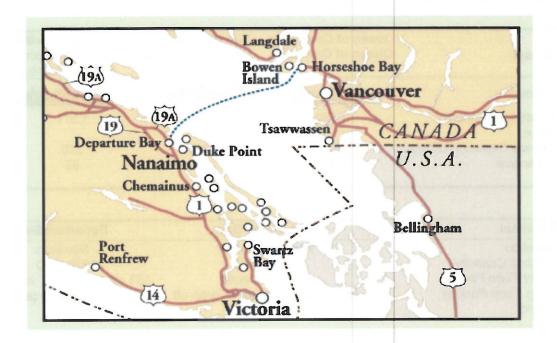
| Number of Aggregate Round Trips to be Do on Routes 1, 2, 3 and 30 | elivered per Contract Year | 12,254 |
|--|----------------------------|--|
| Minimum Number of Round Trips to be Del | ivered per Contract Year | 3,512 |
| Minimum Number of Round Trips per Day | Peak Off Peak | 10 – 15 (varies by day) 7 (7-9 Friday & Sunday) |
| Minimum Hours of Operation | Peak Off Peak | 12 10 |

| Distance | 24 nautical miles | |
|---------------|-----------------------|--|
| Crossing Time | 1 hour and 35 minutes | |

| Vessel | Spirit of BC (SoBC), Spirit of Vancouver Island (SoVI) | Queen of New Westminster | Coastal Celebration Coastal Renaissance Coastal Inspiration |
|------------------------------|--|-----------------------------|---|
| Silhouette | | - | Andrew . |
| Passenger Capacity (Max.) | 2,061 | 1,303 | 1,571 |
| Vehicle Capacity (Official) | 358 | 254 | 310 |
| Crew size | 39 | 29 | 33 |

| Terminal | Tsawwassen | Swartz Bay |
|--------------------|---------------------------------|---------------------------------|
| Location | Delta | North Saanich |
| Holding Capacity | 2,175 AEQ | 1,155 AEQ |
| Short Term Parking | 160 car spaces | 173 car spaces |
| Long Term Parking | 826 car spaces plus 34 drop-off | 532 car spaces plus 32 drop-off |
| Docks | 5 | 5 |

ROUTE 2 - HORSESHOE BAY TO NANAIMO



OVERVIEW

Route 2 is the main connector for the Trans Canada highway between Horseshoe Bay on the Lower Mainland and Departure Bay in Nanaimo, Vancouver Island.

CORE SERVICE LEVELS

| Number of Aggregate Round Trips to boon Routes 1, 2, 3 and 30 | e Delivered per Contract year | 12,254 |
|---|-------------------------------|--|
| Minimum Number of Round Trips to be | Delivered per Contract Year | 2,723 |
| Minimum Number of Round Trips per Day | Peak | 10 (9 on Saturday), (7-9 Tuesday & Wednesday) |
| 54 , | Off Peak | 7 |
| Minimum Hours of Operation | Peak | 11 |
| | Off Peak | 10 |

| Distance | 32 nautical miles | |
|---------------|-----------------------|--|
| Crossing Time | 1 hour and 35 minutes | |

| Vessel | Queen of Coquitlam Queen of Cowichan | Queen of Oak Bay Queen of Surrey | Coastal Renaissance Coastal Inspiration Coastal Celebration |
|------------------------------|---|-------------------------------------|---|
| Silhouette | | | destable |
| Passenger Capacity (Max.) | 1,460 | 1,460 | 1,571 |
| Vehicle Capacity (Official) | 315 - 322 | 311 | 310 |
| Crew size | 34 | 34 | 33 |

| Terminal | Horseshoe Bay | Departure Bay |
|--------------------|---------------------------------|--------------------------------|
| Location | West Vancouver | Nanaimo |
| Holding Capacity | 1,428 AEQ | 876 AEQ |
| Short Term Parking | 140 car spaces | 181 car spaces, 47 in drop-off |
| Long Term Parking | 462 car spaces plus 15 drop-off | 204 car spaces |
| Docks | 3 | 3 |

ROUTE 3 - HORSESHOE BAY TO LANGDALE



OVERVIEW

Route 3 serves the Sunshine Coast connecting the Horseshoe Bay and Langdale terminals.

CORE SERVICE LEVELS

| Number of Aggregate Round Trips to b Year on Routes 1, 2, 3 and 30 | e Delivered per Contract | 12,254 |
|---|-----------------------------|--|
| Minimum Number of Round Trips to be | Delivered per Contract Year | 2,945 |
| Minimum Number of Round Trips per Day | Peak | 8 (7 on Tuesday & Wednesday, 9 on Friday & Sunday, and 8 on Sunday of Labour Day weekend) |
| | Off Peak | 7 (6 on Sunday) |
| Minimum Hours of Operation | Peak Off Peak | 12 12 (10 on Sunday) |
| | | |

| Distance | 10 nautical miles | |
|---------------|-------------------|--|
| Crossing Time | 40 minutes | |

| Vessel | Queen of Surrey | Queen of Coquitlam Queen of Cowichan |
|---|-------------------------------------|---|
| Silhouette | | |
| Passenger Capacity (Max.) Vehicle Capacity (Official) Crew size | 1,460 311 34 | 1,460 315 - 322 34 |
| Terminal | Horseshoe Bay | Langdale |
| Location | West Vancouver | Sunshine Coast |
| Holding Capacity | 1,428 AEQ | 731 AEQ |
| Short Term Parking | 140 car spaces | 61 car spaces |
| Long Term Parking | 462 car spaces plus 15 drop- off | 282 car spaces |
| Docks | 3 | 2 |

ROUTE 4 - SWARTZ BAY TO FULFORD HARBOUR



OVERVIEW

Route 4 connects Salt Spring Island (via Fulford Harbour) with Swartz Bay. The route can also serve as a connection to the Lower Mainland from Salt Spring by combining travel on Route 4 and Route 1 (Swartz Bay – Tsawwassen).

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered per Contract Year | | 2,880 |
|---|------------------|---|
| Minimum Number of Round Trips per Day | Peak Off Peak | 7 (6 on Sunday, 8 on Saturday) 7 (6 on Sunday) |
| Minimum Hours of Operation | Peak Off Peak | 11 11 |

| Distance | 5 nautical miles | |
|---------------|------------------|--|
| Crossing Time | 35 minutes | |

| Vessel | Skeena Queen | |
|--|--------------|--|
| Silhouette | | |
| Passenger Capacity (Max.) Vehicle Capacity (Official) | 441 92 | |
| Crew Size | 9 | |

| Terminal | Fulford Harbour | Swartz Bay |
|--------------------|------------------------------|-------------------------------------|
| Location | Salt Spring Island | North Saanich |
| Holding Capacity | 56 AEQ | 1,155 AEQ |
| Short Term Parking | 8 | 173 car spaces |
| Long Term Parking | None | 532 car spaces plus 32 drop- off |
| Docks | One operational / One tie-up | 5 |



OVERVIEW

Route 5 (which includes Route 5A) connects Pender, Saturna, Mayne and Galiano Islands to Swartz Bay on Vancouver Island. Connections in Swartz Bay with Route 1 (Swartz Bay – Tsawwassen); or connections with Route 9 (Tsawwassen to Southern Gulf Islands) allows travel to the Lower Mainland.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered per Contract Year | | 3,461 | |
|---|----------|--|--|
| Minimum Number of Round Trips departing from Swartz Bay per day* | Peak | Route 5: 5 (4 on Sun & Holiday Mon) Route 5A: 5 (4 on Saturday) | |
| | Off Peak | Route 5: 6 (7 on Friday^, 4 on Saturday & Sunday, 5 on holiday Monday) Route 5A: 4 (5 on holiday Monday) | |
| Minimum Hours of Operation | Peak | Route 5: 12-14 (varies daily) Route 5A: 12-14 (varies daily) | |
| | Off Peak | Route 5: 12 -14 (varies daily) Route 5A: 13 -14 (varies daily) | |

^{*} SERVICE WILL GO TO PENDER, MAYNE, GALIANO AND SATURNA DAILY. EACH SAILING MAY GO TO ONE OR MORE OF THESE PORTS.

| Distance | Depends on destination. Nautical miles from Swartz Bay: Pender (7.5), Mayne (11), Galiano (14), Saturna (16) |
|---------------|---|
| Crossing Time | Depends on routing. Direct Swartz Bay to Pender is 40 minutes. Swartz Bay to Galiano with two stops is 2 hours. |

[^] MINIMUM NUMBER OF ROUND TRIPS ON FRIDAY IS 6 FROM MID-OCTOBER TO MID-MAY.

| Vessel | Queen of Cumberland* | Mayne Queen* | Salish Class |
|---------------------------------------|-------------------------|--------------|--------------|
| Silhouette | | | atla. |
| Passenger Capacity (Max.) | 450 | 392 | 585 |
| Vehicle Capacity (Official) Crew Size | 112 12 | 58 8 | 138 15 |

^{*} Vessels based at Swartz Bay

| Terminal | Sturdies Bay | Village Bay | Otter Bay | Lyall Harbour | Swartz Bay |
|---|-----------------|-----------------------------|-----------------------------|------------------|--|
| Location | Galiano Isl. | Mayne Isl. | Pender Isl. | Saturna Isl. | North Saanich |
| Holding Capacity Short Term Parking | 95 AEQ None | 175 AEQ 18 car spaces | 135 AEQ 30 car spaces | None None | 1,155 AEQ 173 car spaces plus 32 drop-off |
| Long Term Parking | None | None | None | None | 532 car spaces |
| Docks | 1 | 2 | 1 | 1 | 5 |

ROUTE 6 - CROFTON TO VESUVIUS



OVERVIEW

Crossing Time

Route 6 connects Salt Spring Island (via Vesuvius) with Crofton on Vancouver Island.

CORE SERVICE LEVELS

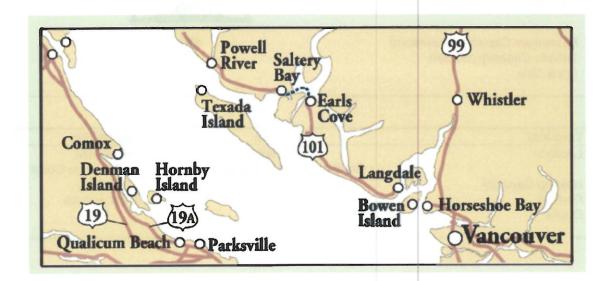
| Number of Round Trips to be Delivered | per Contract Year | 4,670 | |
|--|--------------------|--|--------------|
| Minimum Number of Round Trips per Day | Peak | 12 (11 on Sunda 11 (10 on Saturo | |
| | Off Peak | 12 Mon, Tue, Th 11 Sunday 13 Wednesday | nu, Fri, Sat |
| Minimum Hours of Operation | Peak | 12 (11 on Sunda | ay) |
| | Off Peak | 12 | |
| | | | |
| ROUTE AND SERVICE DESCRIPT | ION | | |
| Distance | 2.8 nautical miles | | |

20 minutes

| Vessel | Quinitsa | Quinsam |
|-----------------------------|----------|---------|
| Silhouette | | _ |
| Passenger Capacity (Max.) | 294 | 392 |
| Vehicle Capacity (Official) | 44 | 63 |
| Crew Size | 6 | 8 |

| Terminal | Crofton | Vesuvius |
|------------------|------------------|--------------------|
| Location | Vancouver Island | Salt Spring Island |
| Holding Capacity | 35 AEQ | 54 AEQ |
| Parking | None | 5 car spaces |
| Docks | 1 | 1 |

ROUTE 7 - EARLS COVE TO SALTERY BAY



OVERVIEW

Crossing Time

Route 7 connects the Powell River area with the Sechelt Peninsula and the Lower Mainland via Route 3 (Langdale - Horseshoe Bay).

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | per Contract Year | 2,731 |
|--|------------------------------|-------------------------------|
| Minimum Number of Round Trips per Day | Peak Shoulder Off Peak | 6 6 7 (6 on Sunday) |
| Minimum Hours of Operation | Peak Shoulder Off Peak | 11 11 12 (11 on Sunday) |
| ROUTE AND SERVICE DESCRIPT | TION | |
| Distance | 9.5 nautical miles | |

50 minutes

| Island Sky |
|------------|
| |
| 450 |
| 112 |
| 12 |
| |

| Terminal | Earls Cove | Saltery Bay | |
|------------------|-------------------------|-------------------------|--|
| Location | Jervis Inlet, | Jervis Inlet, | |
| | Southern Sunshine Coast | Northern Sunshine Coast | |
| Holding Capacity | 90 AEQ | 179 AEQ | |
| Parking | 9 car spaces | 58 car spaces | |
| Docks | 1 | 2 | |

ROUTE 8 - HORSESHOE BAY TO BOWEN ISLAND (SNUG COVE)



OVERVIEW

Route 8 connects Bowen Island with Horseshoe Bay on the Lower Mainland.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | per Contract Year | 5,452 |
|--|-------------------|--|
| Minimum Number of Round Trips per Day | Peak | 14.5 (13 one day per week and statutory holidays, 12 one day per week) |
| | Off Peak | 14.5 (13 one day per week and statutory holidays, 12 one day per week) |
| Minimum Hours of Operation | Peak | 14 (13 one day per week; 12 one day per week) |
| | Off Peak | 14 (12 one day per week; 12 one day per week) |
| ROUTE AND SERVICE DESCRIPT | TON | |
| Distance | 3 nautical miles | |
| Crossing Time | 20 minutes | |

| Vessel | Queen of Capilano |
|--|-------------------|
| Silhouette | |
| Passenger Capacity (Max.) | 445 |
| Passenger Capacity (Max.) Vehicle Capacity (Official) | 87 |
| Crew Size | 12 |

| Terminal | Snug Cove | Horseshoe Bay |
|--------------------|-------------------------------|---------------------------------|
| Location | Bowen Island | West Vancouver |
| Holding Capacity | None (queue on road right-of- | 1,558 AEQ |
| | way) | |
| Short Term Parking | None | 140 car spaces |
| Long Term Parking | None | 462 car spaces plus 15 drop-off |
| Docks | 1 | 3 |

ROUTE 9 - TSAWWASSEN TO SOUTHERN GULF ISLANDS



OVERVIEW

Route 9 (which includes Route 9A) connects Salt Spring Island (via Long Harbour) with Tsawwassen on the Lower Mainland. Connections are also made with Galiano, Mayne and Pender Islands. Transfers from Saturna Island at Mayne allow Saturna residents to travel to the Lower Mainland without going through Swartz Bay.

In the summer period there is a supplementary service with a Salish vessel that sails between Tsawwassen and the Southern Gulf Islands a minimum of five days a week.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered per Contract Year | | 812 | |
|--|----------|---|--|
| Minimum Number of round trips departing from Long Harbour (Rte 9) or | Peak | Route 9 & 9A: 4 (2 on Tuesday & Wednesday) | |
| Tsawwassen (Rte 9a) per day* | Off Peak | Route 9: 2 | |
| Minimum Hours of Operation | Peak | Route 9: 7-9 (varies daily) Route 9A: 3-4 (varies daily) | |
| | Off Peak | Route 9: 7-10 (varies daily) Route 9A: None | |

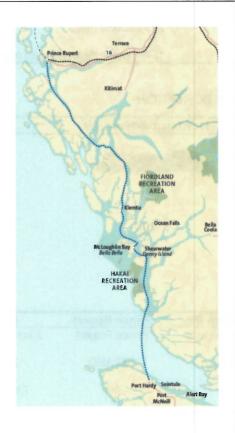
^{*} SERVICE FROM TSAWWASSEN OR LONG HARBOUR WILL GO TO PENDER, MAYNE AND GALIANO DAILY. EACH SAILING MAY GO TO ONE OR MORE OF THESE PORTS.

| Distance | Depends on destination. Nautical miles from Tsawwassen: Long Harbour (18), Pender (18), Mayne (14), Galiano (11) |
|---------------|---|
| Crossing Time | Depends on routing. Direct Galiano to Tsawwassen is 50 minutes. Long Harbour to Tsawwassen with 3 stops is 3 hours. |

| essel Salish Class | | Salish Class - Seasonal |
|-----------------------------|------|-------------------------|
| Silhouette | alte | otto |
| Passenger Capacity (Max.) | 585 | 585 |
| | | |
| Vehicle Capacity (Official) | 138 | 138 |

| Terminal | Sturdies Bay | Village Bay | Otter Bay | Long Harbour | Tsawwassen |
|-----------------------|-----------------|---------------|---------------|------------------|---------------------------------------|
| Location | Galiano Isl. | Mayne Isl. | Pender Isl. | Salt Spring Isl. | Delta |
| Holding Capacity | 95 AEQ | 175AEQ | 135 AEQ | 115AEQ | 2,175 AEQ |
| Short Term Parking | None | 18 car spaces | 30 car spaces | 15 car spaces | 160 car spaces |
| Long Term Parking | None | None | None | None | 826 car spaces plus 34 drop-off |
| Docks | 1 | 2 | 1 | 1 | 5 |

ROUTE 10 - PORT HARDY - MID COAST - PRINCE RUPERT



OVERVIEW

The Route 10 Peak season service connects Prince Rupert, Bella Bella, Klemtu and Port Hardy on the northern tip of Vancouver Island.

The Route 10 off-peak service connects Prince Rupert, Bella Bella, Klemtu and Port Hardy on the northern tip of Vancouver Island through weekend overnight sailings.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered per Contract Year | | 109 | |
|---|------------------|------------------|--|
| Minimum Number of Round Trips per Week | Peak Off Peak | 3.5* 1.5^ | |
| Hours of Operation | Peak Off Peak | Varies Varies | |

^{*} ALTERNATING DAILY SERVICE BETWEEN PORT HARDY AND PRINCE RUPERT, COMMENCING JUNE 1TO END-SEPTEMBER. FIVE STOPS IN EACH DIRECTION AT MCLOUGHLIN BAY AND TWO STOPS IN EACH DIRECTION AT KLEMTU EVERY TWO WEEKS.

[^] COMMENCING OCTOBER 1 UNTIL END-MAY, WEEKLY ROUND TRIP SERVICE BETWEEN PRINCE RUPERT AND PORT HARDY. NORTHBOUND BIWEEKLY SERVICE AND SOUTHBOUND BIWEEKLY SERVICE AS FOLLOWS: MCLOUGHLIN BAY – 2 TIMES EACH DIRECTION; KLEMTU – 2 TIMES EACH DIRECTION.

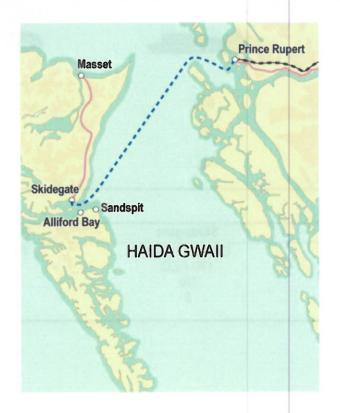
ROUTE AND SERVICE DESCRIPTION

| Distance | 273 nautical miles |
|---------------|--|
| Crossing Time | 15-21 hours depending on number of stops |

| Vessel | Northern Adventure | nture Northern Expedition | |
|----------------------------|--------------------|---------------------------|--|
| Silhouette | | No. of Street, | |
| Passenger Capacity | 600 | 600 | |
| (Max.) Vehicle Capacity | 87 | 115 | |
| (Official) Crew Size | 40 | 38 | |

| Terminal | McLoughlin Bay | Prince Rupert | Klemtu | Bear Cove |
|------------------|-----------------|---------------|-------------------|------------|
| Location | 3 km from Bella | Prince Rupert | 2 km from village | 10 km from |
| | Bella | | 2. | Port Hardy |
| Holding Capacity | 9 AEQ | 202 AEQ | 21 AEQ | 273 AEQ |
| Parking | - | 98 | 7 short term | 98 |
| Docks | 1 | 1 | 1 | 1 |

ROUTE 11 - HAIDA GWAII TO PRINCE RUPERT



OVERVIEW

Route 11 connects Haida Gwaii with Prince Rupert and the Mainland.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | per Contract Year | 175 |
|---|-------------------|-----------------------------|
| Minimum Number of Round Trips per Week | Peak Off Peak | 3-5 (varies by week)* 3^ |
| Hours of Operation | Peak Off Peak | Varies Varies |
| | | |

^{*} ON OR BEFORE JULY 1ST UNTIL ON OR AFTER LABOUR DAY, FIVE ROUND TRIPS PER WEEK BETWEEN SKIDEGATE AND PRINCE RUPERT.

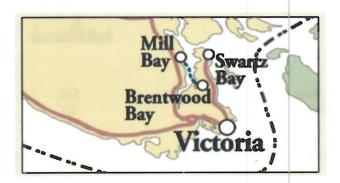
| Distance | 93 nautical miles | |
|---------------|-------------------|--|
| Crossing Time | 7 hours | |

[^] ON OR AFTER LABOUR DAY UNTIL ON OR BEFORE JULY 1st, A MINIMUM OF FIVE ROUND TRIPS BI-WEEKLY BETWEEN SKIDEGATE AND PRINCE RUPERT.

| Vessel | Northern Adventure | Northern Expedition |
|----------------------------|--------------------|---------------------|
| Silhouette | | |
| Passenger Capacity | 600 | 600 |
| (Max.) Vehicle Capacity | 87 | 115 |
| (Official) Crew Size | 40 | 38 |

| Terminal | Skidegate | Prince Rupert |
|------------------|---------------|---------------|
| Location | Graham Island | Prince Rupert |
| Holding Capacity | 170 AEQ | 202 AEQ |
| Parking | No | 47 |
| Docks | 2 | 1 |

ROUTE 12 - MILL BAY TO BRENTWOOD BAY



OVERVIEW

Crossing Time

Route 12 connects Vancouver Island from Brentwood Bay on the Saanich Peninsula to Mill Bay.

CORE SERVICE LEVELS

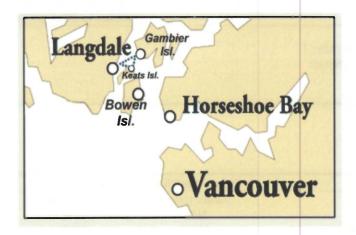
| Number of Round Trips to be Delivered | per Contract Year | 3,215 |
|--|-------------------|------------------------------------|
| Minimum Number of Round Trips per Day | Peak Off Peak | 8 (7 on Sunday) 8 (7 on Sunday) |
| Minimum Hours of Operation | Peak Off Peak | 9 (8 on Sunday) 9 (8 on Sunday) |
| ROUTE AND SERVICE DESCRIPT | TION | |
| Distance | 3 nautical miles | |

25 minutes

| Vessel | Klitsa | |
|--|-----------|--|
| Silhouette | | |
| Passenger Capacity (Max.) Vehicle Capacity (Official) | 146 19 | |
| Crew Size | 4 | |

| Terminal | Brentwood Bay | Mill Bay |
|------------------|-------------------|----------|
| Location | Brentwood Bay | Mill Bay |
| Holding Capacity | 21 AEQ on trestle | 8 AEQ |
| Parking | No | No |
| Docks | 1 | 1 |

ROUTE 13 - LANGDALE - KEATS - GAMBIER ISLAND



OVERVIEW

Route 13 provides passenger only service between Gambier Island, Keats Island, and Langdale on the Mainland. This route connects to the Lower Mainland via Route 3 (Langdale to Horseshoe Bay).

CORE SERVICE LEVELS

| per Contract Year | 4,065 |
|-------------------|--|
| Peak | 9 (11 on Sunday & holiday Mondays) |
| Off Peak | 10 (12 on Sunday & holiday Mondays) |
| Peak Off Peak | 10 10 |
| | Peak Off Peak Peak |

[^]Some Round Trips are on-demand only.

| Distance | 7.1 nautical miles for a round trip to all ports |
|---------------|--|
| Crossing Time | 40 minutes for a round trip to all ports |

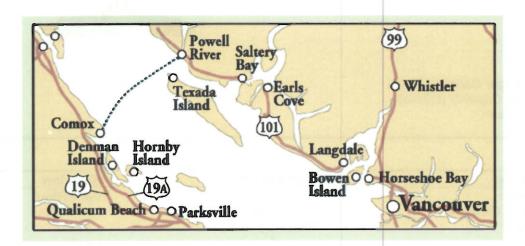
| Vessel | Service is provided by a third party service provider under contract to BC Ferries |
|---|---|
| Silhouette Passenger Capacity (Max.) Vehicle Capacity (Official) Crew Size Onboard Services | |

^{*} Passenger Only

| Terminal | Keats Landing | New Brighton | Langdale |
|--------------------|---------------|---------------------|----------------|
| Location | Keats Island | Gambier Island | Sunshine Coast |
| Holding Capacity | N/A* | N/A* | 731 AEQ |
| Short Term Parking | None | None | 61 car spaces |
| Long Term Parking | None | None | 282 car spaces |
| Docks | 1 | 1 | 2 |

^{*} Passenger Only service

ROUTE 17 - COMOX (LITTLE RIVER) TO POWELL RIVER (WESTVIEW)



OVERVIEW

Crossing Time

Route 17 connects the Powell River area with the Comox/Courtenay area on Vancouver Island.

CORE SERVICE LEVELS

| ımber of Round Trips to be Delivered | I per Contract Year | 1,366 |
|---------------------------------------|---------------------|---|
| nimum Number of Round Trips per ly | Peak Off Peak | 4 (3 one day per week) 4 (3 two days per week) |
| nimum Hours of Operation | Peak Off Peak | 12 (8 one day per week) 12 (8 two days per week) |

1 hour 15 minutes

| Distance | 17 nauticai miles | |
|----------|-------------------|--|
| | | |

| Vessel | Salish Class |
|---|------------------|
| Silhouette | als. |
| Passenger Capacity (Max.) Vehicle Capacity (Official) Crew Size | 585 138 15 |

| Terminal | Little River | Westview |
|------------------|----------------|--------------|
| Location | Comox | Powell River |
| Holding Capacity | 180 AEQ | 191 AEQ |
| Parking | 186 car spaces | None |
| Docks | 1 | 1 |

ROUTE 18 - POWELL RIVER (WESTVIEW) TO TEXADA ISLAND (BLUBBER BAY)



OVERVIEW

Route 18 connects Texada Island with Powell River.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | per Contract Year | 2,899 |
|--|-------------------|-----------------------------------|
| Minimum Number of Round Trips per Day | Peak Off Peak | 7 (6 on Saturday and Sunday) 7 |
| Minimum Hours of Operation | Peak Off Peak | 10 (9 on Saturday & Sunday) 10 |

| Distance | 4.7 nautical miles | |
|---------------|--------------------|--|
| Crossing Time | 35 minutes | |

| Vessel | Island Class |
|-----------------------------|-------------------|
| Silhouette | |
| | |
| | |
| Passenger Capacity (Max.) | 294* |
| Vehicle Capacity (Official) | 47* |
| Crew Size | 6* |
| | * to be confirmed |

| Terminal | Westview | Blubber Bay |
|------------------|--------------|---------------|
| Location | Powell River | Texada Island |
| Holding Capacity | 191 AEQ | 14 AEQ |
| Parking | None | None |
| Docks | 1 | 1 |

ROUTE 19 - NANAIMO HARBOUR TO GABRIOLA ISLAND (DESCANSO BAY)



OVERVIEW

Route 19 connects Gabriola Island with Nanaimo.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | per Contract Year | 5,201 |
|--|--|---|
| Minimum Number of Round Trips per Day | Peak | 14 on Monday, Tuesday, Thursday, Friday; 13 on Wednesday; 12 on Saturday; 11 on Sunday |
| | Shoulders(Spring and Fall) and Family Day; Easter; Remembrance Day long weekends; Christmas to New Year's Day break; Family Day, Spring Break | 14 on Monday, Tuesday, Thursday, Friday; 13 on Wednesday; 12 on Saturday; 11 on Sunday |
| | Off Peak except Family Day; Easter; Remembrance Day when not a long weekend; Christmas to New Year's Daybreak; Family Day; Spring Break | 14 on Monday, Tuesday, Thursday, Friday; 13 on Wednesday; 13 on Saturday; 12 on Sunday |
| Minimum Hours of Operation | Peak | 15 on weekdays; 14 on Saturday; 13 on Sunday |
| | Shoulder (Spring and Fall) and Family Day; Easter; Remembrance Day long weekends; Christmas to New Year's Day break; Family Day, Spring Break | 15 on weekdays; 14 on Saturday; 13 on Sunday |

Off Peak except Family
Day; Easter;
Remembrance Day
when not a long
weekend; Christmas to
New Year's Day break;
Family Day; Spring
Break

ROUTE AND SERVICE DESCRIPTION

| Distance | 2.8 nautical miles |
|---------------|--------------------|
| Crossing Time | 20 minutes |

| 392 | 294* |
|---------|--------------------------------|
| 63 8 | 47* 6* * to be confirmed |
| | 63 |

| Terminal | Nanaimo Harbour | Descanso Bay |
|------------------|------------------|-----------------|
| Location | Vancouver Island | Gabriola Island |
| Holding Capacity | 75 AEQ | 0 AEQ |
| Parking | 16 car spaces | 35 car spaces |
| Docks | 1 | 1 |

ROUTE 20 - CHEMAINUS - THETIS ISLAND - PENELAKUT ISLAND



OVERVIEW

Route 20 connects Thetis Island and Penelakut Island with Chemainus on Vancouver Island.

CORE SERVICE LEVELS

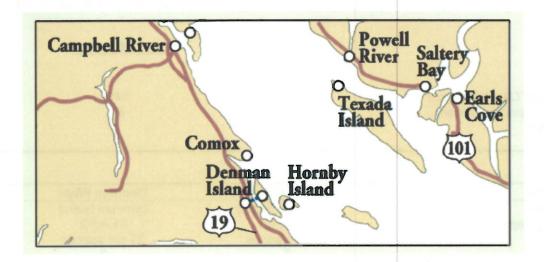
| Number of Round Trips to be Delivered per Co | ontract Year | 3,702 |
|--|------------------|--|
| Minimum Number of Round Trips departing from Chemainus per Day | Peak Off Peak | 9 (10 one day per week) 9 (10 one day per week) |
| Minimum Hours of Operation | Peak Off Peak | 12 - 13 12 - 13 |

| Distance | 8.5 nautical miles for a round trip to all ports |
|---------------|--|
| Crossing Time | 55 minutes for a round trip to all ports |

| Vessel | Kuper |
|-----------------------------|-------|
| Silhouette | |
| Passenger Capacity (Max.) | 263 |
| Vehicle Capacity (Official) | 26 |
| Crew Size | 6 |

| Terminal | Chemainus | Thetis | Penelakut |
|------------------|------------------|---------------|------------------|
| Location | Vancouver Island | Thetis Island | Penelakut Island |
| Holding Capacity | 33 AEQ | 7 AEQ | 9 AEQ |
| Parking | 17 car spaces | None | None |
| Docks | 1 | 1 | 1 |
| and the | | | |

ROUTE 21 - BUCKLEY BAY TO DENMAN ISLAND (DENMAN WEST)



OVERVIEW

Route 21 connects Denman Island with Buckley Bay, 20 km south of Comox/Courtenay area on Vancouver Island. Route 21 is also used to access Vancouver Island from Hornby Island.

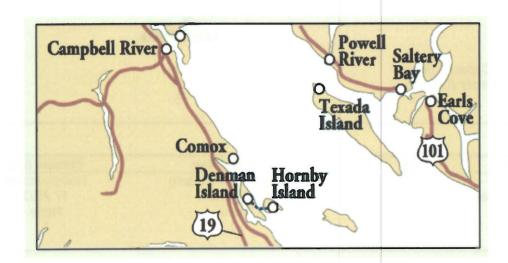
CORE SERVICE LEVELS

| Number of Round Trips to be Delivered per C | ontract Year | 5,261 |
|---|--------------------|--|
| Minimum Number of Round Trips per Day | Peak Off Peak | 16 (15 on Sunday) 13 (12 on Sunday) |
| Minimum Hours of Operation | Peak Off Peak | 15 11 |
| ROUTE AND SERVICE DESCRIPTION | | |
| ROUTE AND SERVICE DESCRIPTION | | |
| Distance | 1.2 nautical miles | |

| Vessel | Baynes Sound Connector | |
|-----------------------------|------------------------|--|
| Silhouette | | |
| | | |
| Passenger Capacity (Max.) | 146 | |
| Vehicle Capacity (Official) | 45 | |
| Crew Size | 4 | |
| | | |

| Terminal | Buckley Bay | Denman West |
|------------------|------------------|---------------|
| Location | Vancouver Island | Denman Island |
| Holding Capacity | 89 AEQ | 51 AEQ |
| Parking | 12 car spaces | 20 car spaces |
| Docks | 2 | 2 |

ROUTE 22 - DENMAN ISLAND (GRAVELLY BAY) TO HORNBY ISLAND (SHINGLE SPIT)



OVERVIEW

Route 22 connects Hornby Island and Denman Island.

CORE SERVICE LEVELS

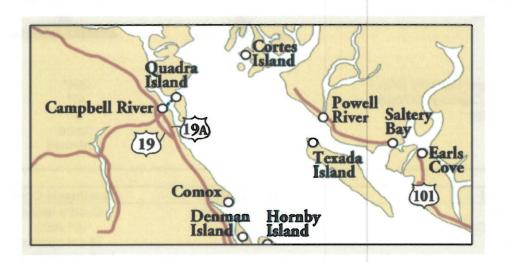
| Number of Round Trips to be Delivered per 0 | Contract Year | 4,060 |
|---|------------------|--|
| Minimum Number of Round Trips per Day | Peak Off Peak | 11 (10 on Sunday & 14 on Friday) 10 four days per week; 9 one day per week; 8 one day per week; 12 one day per week |
| Minimum Hours of Operation | Peak Off Peak | 9 (13 on Friday) 9 five days per week; 11 one day per week; 8 one day per week |

| Distance | 1.2 nautical miles | |
|---------------|--------------------|--|
| Crossing Time | 10 minutes | |

| Vessel | Kahloke | |
|---|----------------|--|
| Silhouette | | |
| Passenger Capacity (Max.) Vehicle Capacity (Official) Crew Size | 194 21 6 | |

| Terminal | Gravelly Bay | Shingle Spit |
|------------------|----------------------|---------------|
| Location | Denman Island (East) | Hornby Island |
| Holding Capacity | 29 AEQ | 17 AEQ |
| Parking | None | None |
| Docks | 1 | 1 |

ROUTE 23 - CAMPBELL RIVER TO QUADRA ISLAND (QUATHIASKI COVE)



OVERVIEW

Route 23 connects Quadra Island and Campbell River. Route 23 is also used to access Vancouver Island from Cortes Island.

CORE SERVICE LEVELS

| l per Contract Year | 6,246 |
|---------------------|--|
| Peak | 16 (14 on Sunday,17 on Friday and Saturday) |
| Off Peak | 16 (15 on Sunday, 17 on Friday and Saturday) |
| Peak Off Peak | 14 (15 on Friday and Saturday) 14 (15 on Friday and Saturday) |
| | Peak Off Peak Peak |

| Distance | 1.8 nautical miles | |
|---------------|--------------------|--|
| Crossing Time | 10 minutes | |

| Vessel | Powell River Queen | Island Class (x2) |
|-----------------------------|--------------------|---------------------|
| Silhouette | | |
| Passenger Capacity (Max.) | 392 | 294* |
| Vehicle Capacity (Official) | 59 | 47* |
| Crew Size | 8 | 6* *to be confirmed |

| Terminal | Campbell River | Quathiaski Cove |
|------------------|------------------|----------------------------------|
| Location | Vancouver Island | Quadra Island |
| Holding Capacity | 169 AEQ | 101 AEQ |
| Parking | None | 75 car spaces (at Federal Wharf) |
| Docks | 1 | 1 |

ROUTE 24 - QUADRA ISLAND (HERIOT BAY) TO CORTES ISLAND (WHALETOWN)



OVERVIEW

Route 24 connects Cortes Island with Quadra Island.

CORE SERVICE LEVELS

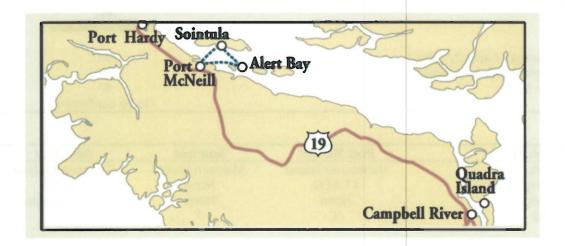
| Number of Round Trips to be Delivered | per Contract Year | 2,169 |
|--|---------------------------------------|---|
| Minimum Number of Round Trips per Day | Peak Shoulder (Spring) Off Peak | 5 (4 on Sunday) 5 (4 on Sunday) 5 |
| Minimum Hours of Operation | Peak Shoulder (Spring) Off Peak | 8 (6 on Sunday) 8 (6 on Sunday) 8 |

| Distance | 6.2 nautical miles | |
|---------------|--------------------|--|
| Crossing Time | 45 minutes | |

| Vessel | Tachek |
|-----------------------------|--------|
| Silhouette | |
| Passenger Capacity (Max.) | 144 |
| Vehicle Capacity (Official) | 26 |
| Crew Size | 6 |

| Terminal | Heriot Bay | Whaletown |
|------------------|---------------|---------------|
| Location | Quadra Island | Cortes Island |
| Holding Capacity | 3 AEQ | 20 AEQ |
| Parking | None | None |
| Docks | 1 | 1 |

ROUTE 25 - VANCOUVER ISLAND (PORT MCNEILL) - MALCOLM ISLAND (SOINTULA) - CORMORANT ISLAND (ALERT BAY)



OVERVIEW

Route 25 connects Alert Bay on Cormorant Island and Sointula on Malcolm Island with Port McNeill on Vancouver Island.

CORE SERVICE LEVELS

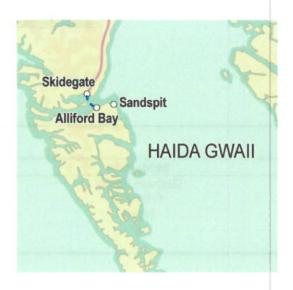
| Number of Round Trips to be Delivered | l per Contract Year | 3,961 |
|---------------------------------------|---------------------|-------------------|
| Minimum Number of Round Trips | Peak | 10 (9 on Sunday) |
| departing from Port McNeill per Day | Off Peak | 10 (9 on Sunday) |
| Minimum Hours of Operation | Peak | 11 (10 on Sunday) |
| | Off Peak | 11 (10 on Sunday) |

| Distance | 19.5 nautical miles for a round trip to all ports | |
|---------------|---|--|
| Crossing Time | 2 hours for a round trip to all ports | |

| Island Class |
|------------------|
| |
| 294* |
| 47* |
| 6* |
| *to be confirmed |
| |

| Terminal | Port McNeill | Sointula | Alert Bay |
|------------------|------------------|----------------|------------------|
| Location | Vancouver Island | Malcolm Island | Cormorant Island |
| Holding Capacity | 47 AEQ | None | 42 AEQ |
| Parking | None | None | 19 car spaces |
| Docks | 1 | 1 | 1 |

ROUTE 26 - HAIDA GWAII: GRAHAM ISLAND (SKIDEGATE) - MORESBY ISLAND (ALLIFORD BAY)



OVERVIEW

Route 26 in Haida Gwaii connects Alliford Bay on Moresby Island (where the local airport at Sandspit is located) with Skidegate on Graham Island.

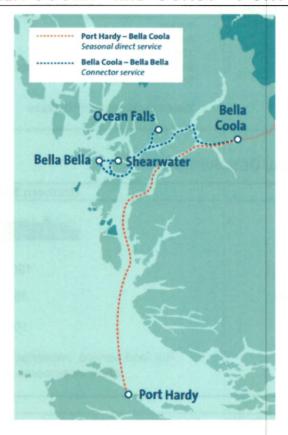
CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | l per Contract Year | 4,168 |
|--|---------------------|---|
| Minimum Number of Round Trips per Day | Peak | 9 (Tuesday, Friday, Saturday) 11 (Sunday, Monday, Wednesday Thursday) |
| | Off Peak | 9 (Tuesday, Friday, Saturday) 11 (Sunday, Monday, Wednesda Thursday) |
| Minimum Hours of Operation | Peak Off Peak | 14 14 |
| ROUTE AND SERVICE DESCRIPT | ΓΙΟΝ | |
| Distance | 3.5 nautical miles | |
| Crossing Time | 20 minutes | |

| Vessel | Kwuna |
|---|-----------|
| Silhouette | |
| Passenger Capacity (Max.) Vehicle Capacity (Official) | 146 16 |
| Crew Size | 4 |

| Terminal | Skidegate | Alliford Bay |
|------------------|---------------|----------------|
| Location | Graham Island | Moresby Island |
| Holding Capacity | 170 AEQ | 18 AEQ |
| Parking | None | None |
| Dock | 2 | 1 |

ROUTE 28 - BELLA COOLA - MID COAST - PORT HARDY



OVERVIEW

Route 28 (Seasonal direct service) connects Bella Coola with Port Hardy and Vancouver Island.

Route 28A (Year-round connector service) connects the Mid Coast communities of Bella Bella (McLoughlin Bay), Shearwater, Ocean Falls and Bella Coola and provides Ocean Falls and Shearwater with weekly connections to/from Port Hardy via Route 10.

A route terminus counts as two stops, one each for day of arrival and day of departure.

CORE SERVICE LEVELS

| Number of Round Trips to be Delivered | per Contract Year | 89 | |
|--|-------------------|------------------|--|
| Minimum Number of Round Trips per Week | Peak Off Peak | 3.5* 1^ | |
| Hours of Operation | Peak Off Peak | Varies Varies | |

^{*} PEAK SERVICE CONSISTS OF 2.5 ROUND TRIPS PER WEEK BETWEEN BELLA COOLA AND PORT HARDY AND 1 ROUND TRIP PER WEEK BETWEEN BELLA COOLA AND THE MID COAST – OCEAN FALLS, SHEARWATER AND BELLA BELLA (MCLOUGHLIN BAY) WHICH INCLUDES CONNECTIVITY FOR OCEAN FALLS AND SHEARWATER TO PORT HARDY VIA ROUTE 10.

[^] OFF-PEAK SERVICE CONSISTS OF 1 ROUND TRIP PER WEEK BETWEEN BELLA COOLA, SHEARWATER, OCEAN FALLS AND BELLA BELLA (MCLOUGHLIN BAY) CONNECTING WITH ROUTE 10 SERVICE TO OR FROM PORT HARDY.

ROUTE AND SERVICE DESCRIPTION

Distance Varies

Bella Coola - Port Hardy

134 nautical miles

Bella Coola - Ocean Falls - Shearwater - Bella Bella

85 nautical miles

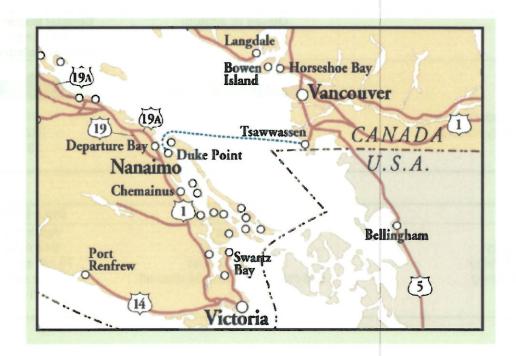
Crossing Time

Varies to maximum of 10 hours

| Vessel | Northern Sea Wolf |
|-----------------------------|---|
| Silhouette | |
| Passenger Capacity (Max.) | 190 |
| Vehicle Capacity (Official) | 35 |
| Crew size | 10 |
| Amenities | Hot food service, passenger lounge, outdoor seating area, washrooms and an elevator |

| Terminal | Bella Coola | Bear Cove | Shearwater | Ocean | McLoughlin |
|------------------|--------------------------|--------------------------|------------|----------------|--------------------------|
| | | | | Falls | Bay |
| Location | 4 km from Bella Coola | 10 km from Port Hardy | Shearwater | Ocean Falls | 3 km from Bella Bella |
| Holding Capacity | 0 AEQ | 273 AEQ | 0 AEQ | 0 AEQ | 9 AEQ |
| Parking | | Limited | | | |
| Docks | 1 | 1 | 1 | 1 | 1 |

ROUTE 30 - TSAWWASSEN TO NANAIMO



OVERVIEW

Route 30 links Tsawwassen on the Lower Mainland, and Duke Point in Nanaimo on Vancouver Island.

CORE SERVICE LEVELS

| Number of Aggregate Round Trips to be Delivere 2, 3 and 30 | 12,254 | |
|--|-------------------|----------------------------------|
| Minimum Number of Round Trips to be Delivered | 2,379 | |
| Minimum Number of Round Trips per Day | Peak Off Peak | 7 7 (4 on Saturday & Sunday) |
| Minimum Hours of Operation | Peak Off Peak | 12 12 (7.5 Saturday & Sunday) |
| ROUTE AND SERVICE DESCRIPTION | | |
| Distance | 37 nautical miles | |
| Crossing Time | 2 hours | |

| Vessel | Queen of Alberni | Coastal Inspiration Coastal Renaissance Coastal Celebration | |
|---|--------------------|--|--|
| Silhouette | | A CONTRACTOR OF THE PARTY OF TH | |
| Passenger Capacity (Max.) Vehicle Capacity (Official) Crew size | 1,171 280 29 | 1,571 310 33 | |

| Terminal | Tsawwassen | Duke Point |
|--------------------|---------------------------------|----------------|
| Location | Delta | Nanaimo |
| Holding Capacity | 2,175 AEQ | 944 AEQ |
| Short Term Parking | 160 car spaces | 78 car spaces |
| Long Term Parking | 826 car spaces plus 34 drop-off | 187 car spaces |
| Docks | 5 | 1 |

SCHEDULE 3

SCHEDULE "B" Service Fees for Designated Ferry Routes

Service Fees

- 1. The Service Fee payable to BC Ferries pursuant to this Agreement for Services provided in respect of each Designated Ferry Route will be as follows:
 - (a) subject to the terms of this Agreement including sections 2 to 4 of this Schedule, an amount not exceeding:
 - (i) \$194,045,882 in respect of Contract Years 2020/21 (April 1, 2020 to March 31, 2021), 2021/22 (April 1, 2021 to March 31, 2022); 2022/23 (April 1, 2022 to March 31, 2023); and 2023/24 (April 1, 2023 to March 31, 2024)

for ferry transportation services provided by BC Ferries on the Designated Ferry Routes, and to pay for the Seniors Discount in accordance with section 5.1 (the "Ferry Transportation Fee"). Recognizing the volume of seniors travelling will vary annually, the actual costs relative to the notional portion of the Ferry Transportation Fee for the Seniors Discount will be reported annually; and

(b) an amount representing reimbursement to BC Ferries for the foregone revenue in respect of the provincial social program discounts (the "Social Program Reimbursement"), as those discounts may be changed by the Province upon 90 days written notice to BC Ferries, calculated in accordance with section 5 of this Schedule and in an amount equal to 100% of the forgone revenue.

Ferry Transportation Fee

- 2. The Ferry Transportation Fee Table set out in Appendix 1 identifies the following matters in respect of each Contract Year:
 - (a) The applicable Designated Ferry Route numbers and names are listed in Columns 1 and 2.
 - (b) The maximum annual amount that, subject to the terms of this Agreement, is payable as the part of the Ferry Transportation Fee corresponding to the applicable Designated Ferry Routes are listed in Column 3.
 - (c) The total number of round trips to be delivered per contract year on the applicable Designated Ferry Routes to meet the Core Service Levels are listed in Column 4.
 - (d) The individual amount that, subject to the terms of this Agreement, is payable in respect of the applicable Designated Ferry Route for each round trip, and for the

purposes of the calculations set out in section 3 of this Schedule, is listed in Column 5.

- 3. In the event that BC Ferries reduces service on a Designated Ferry Route below the Core Service Level required in relation to that Designated Ferry Route, then, unless the Commissioner authorizes otherwise after taking into consideration the matters set out in section 4 of this Schedule, the Ferry Transportation Fee payable in respect of that Designated Ferry Route will be reduced by the smaller of the following amounts for the period of service reduction¹:
 - (a) an amount equal to the difference between
 - (i) The minimum Number of Round Trips per Day to be delivered by BC Ferries on that Designated Ferry Route, multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of the Ferry Transportation Fee Table corresponding to the applicable Contract Year; and
 - (ii) The actual number of round trips delivered by BC Ferries on that Designated Ferry Route multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of the Ferry Transportation Fee Table corresponding to the applicable Contract Year.
 - (b) an amount equal to
 - (i) the difference between the traffic carried by BC Ferries on that Designated Ferry Route during the period of reduction and the traffic carried by BC Ferries on that Designated Ferry Route during the same period in the immediately preceding year, expressed as a percentage

multiplied by

(ii) The minimum Number of Round Trips per Day to be delivered by BC Ferries on that Designated Ferry Route multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of the Ferry Transportation Fee Table corresponding to the applicable Contract Year.

¹Example (a): The minimum Number of Round Trips per Day for a Designated Ferry Route requires 10 round trips at \$100 per round trip for a daily Ferry Transportation Fee of \$1,000 (10 x \$100). Only 8 round trips are provided that day. The Ferry Transportation Fee for ferry transportation services provided by BC Ferries on that Designated Ferry Route for that day would be reduced by \$200 to \$800.

Example (b): The minimum Number of Round Trips per Day for a Designated Ferry Route requires 10 round trips at \$100 per round trip for a daily Ferry Transportation Fee of \$1,000 (10 x \$100). Only 8 round trips are provided that day, but the amount of traffic carried on those 8 trips is 10% less than the traffic carried that same day in the previous year. The Ferry Transportation Fee for ferry transportation services provided by BC Ferries on that Designated Ferry Route for that day would be reduced by \$100 to \$900.

- 4. Despite section 3, the Commissioner may relieve BC Ferries of a reduction to the Ferry Transportation Fee under that section after taking into consideration the costs incurred by BC Ferries during the time of the reduction in service and whether
 - (a) the events or circumstances causing the reduction were anticipated or predictable;
 - (b) the events or circumstances causing the reduction were in the reasonable control of BC Ferries:
 - (c) BC Ferries made reasonable efforts to avoid the events or circumstances causing the reduction:
 - (d) BC Ferries is moving expeditiously to correct the events or circumstances causing the reduction; and
 - (e) BC Ferries is taking or has taken measures to mitigate the reduction.

Social Program Reimbursement

- 5. The value of the foregone revenue is calculated on the applicable fare, as it may be adjusted, taking into account any and all discounts, special programs, offerings or loyalty program, at the time of travel, as follows:
 - (a) BC Student (under 19 years of age) discount.

Students travel at a 100% discount on those routes where they must travel to attend school (Salt Spring Island students are included). The free travel also includes travel to attend or participate in school and junior association educational and sporting events. Students travel at a 50% discount on school events on all other routes (Mainland routes, Powell River/Little River, Tsawwassen/Gulf Islands and the Northern Routes).

Details of where students travel at a 100% discount and where the fare is at 50% of the adult or child fare is illustrated in the Table attached as Appendix 2 of this Schedule.

(b) <u>Disabled discount.</u>

Permanently disabled persons in possession of a BC Ferries Status I.D. card and attendants if required travel at a 50% discount off the passenger fare on all routes. The discount is applicable to both adults and children and an adult escort if required.

(b.1) Northern Routes (10 and 11) - Disabled Cabin Rate Discount.

Permanently disabled persons in possession of a BC Ferries Status I.D. card will receive a discount on the rate for a wheelchair accessible outboard cabin so that the amount payable is equal to the rate for an inboard cabin.

(c) <u>Medical Travel Assistance Program Discount.</u>

The Province's Medical Travel Assistance Program provides a 100% discount for travel by patients, their vehicles and an escort (if necessary) for non-emergency medical treatments. To qualify, an individual must first have their doctor complete a form, which is then verified by the Ministry of Health who issue a date-restricted confirmation number.

5.1 Senior Discount

BC Ferries will provide discounts to those seniors, who are 65 or older, and produce a valid BC Gold Carecard or BC Services Card as follows:

- (i) a 100% discount on the applicable passenger fare, as it may be adjusted, taking into account any and all discounts, special programs, offerings or loyalty program, at the time of travel, on any of the Designated Ferry Routes except for the Northern Routes (10, 11, and 28):
 - (A) from Monday to Thursday, excluding all statutory holidays; and
 - (B) on Remembrance Day;
- (ii) a 33% discount on the applicable passenger fare, as it may be adjusted, taking into account any and all discounts, special programs, offerings or loyalty program, at the time of travel, on each day of the week for travel on the Northern Routes (10, 11 and 28).

Invoicing and Payment

- 6. As the Agreement allows for flexibility in the delivery of Services in each Contract Year, the invoicing and payments with respect to the Service Fees for the Designated Ferry Routes will be in accordance with this section 6, which recognizes that flexibility.
 - (a) Payment with respect to the Ferry Transportation Fee, excluding the payment for the Seniors Discount, is to be made monthly to BC Ferries, based on the estimated number of round trips that will be delivered per month for each Designated Ferry Route (the "Estimated Schedule") multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of the Ferry Transportation Fee Table corresponding to the applicable Contract Year, to be paid no later than the last business day of each and every month and is to be deposited in a bank account designated by BC Ferries.
 - (b) BC Ferries will provide the Estimated Schedule, which is to include a 12-month period beginning April 1st, to the Province by no later than March 1st of each and every year.

- (c) Payment with respect to the portion of the Ferry Transportation Fee for Seniors Discounts, based on the notional allocation in Appendix 1 of Schedule B, is to be paid to BC Ferries in 12 monthly installments of \$2,500,000.
- (d) BC Ferries will provide, on a quarterly basis in accordance with its fiscal year and within 60 days of the close of each quarter, a reconciliation statement of the Ferry Transportation Fee paid by the Province against the actual number of round trips delivered by BC Ferries multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of the Ferry Transportation Fee Table on the terms and conditions described herein (the "Quarterly Statement").
- (e) The Quarterly Statement will include the following:
 - (i) the dates to which the Quarterly Statement applies (the "Reporting Period");
 - (ii) the total amount of Ferry Transportation Fees paid by the Province during the Reporting Period;
 - (iii) the actual number of round trips delivered by BC Ferries on each Designated Ferry Route during the Reporting Period;
 - (iv) the Ferry Transportation Fee per round trip for each Designated Ferry Route:
 - (v) a calculation of any amounts owing by the Province to BC Ferries for the actual number of round trips delivered by BC Ferries on each Designated Route during the Reporting Period that exceeded the number of round trips in the Estimated Schedule for that Designated Route;
 - (vi) a calculation of any amounts owing by BC Ferries to the Province as a result of any reduction in service by BC Ferries as contemplated in Section 3 of this Schedule B; and
 - (vii) a calculation of any amounts owing by the Province to BC Ferries relating to the Goods and Services Tax for Ferry Transportation Fees on Route 13;
- (f) The final Quarterly Statement of each fiscal year will also identify whether annual Core Service Levels were met by BC Ferries. The final Quarterly Statement of each fiscal year, in addition to the information in each Quarterly Statement, will:
 - (i) identify for each Designated Ferry Route the difference between:
 - (a) the total number of round trips to be delivered per Contract Year on that Designated Ferry Route to meet Core Service Levels; and

- (b) the total number of round trips actually delivered by BC Ferries on that Designated Ferry Route in the Contract Year (the "Difference")
- [the Difference will not include the number of round trips which have previously been calculated within Section 6d(vi) of this Schedule B]
- (ii) include a calculation of the Difference for each Designated Ferry Route, multiplied by the Ferry Transportation Fee for that Designated Ferry Route, which amount will be payable by BC Ferries to the Province; and
- (iii) identify any amounts owing by BC Ferries to the Province or owing by the Province to BC Ferries.
- (g) Any amounts owing by either party based on the Quarterly Statement will be settled within 30 days of receipt of the Quarterly Statement.
- (h) The monthly Ferry Transportation Fee payable by the Province may be an amount which exceeds or falls below the amount calculated as equivalent to the minimum Number of Round Trips per Day as set out in Appendix 1 of Schedule A multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of the Ferry Transportation Fee Table corresponding to the applicable Contract Year.
- (i) The total Ferry Transportation Fee payable by the Province in a Contract Year in respect of a Designated Ferry Route will not exceed the maximum annual Ferry Transportation Fee for that Designated Ferry Route as set out in the third column of the Ferry Transportation Fee Table corresponding to the applicable Contract Year.
- (j) In accordance with section 5, BC Ferries will invoice the Province monthly for the Social Program Reimbursements. The invoice will set out the numbers of passengers and vehicles carried and reimbursement amount for each Designated Ferry Route by social program, including BC Student, Disabled Discount, Disabled Cabin Rate Discount and the Medical Travel Assistance Program Discount. Payment is to be made to BC Ferries within 30 days of receipt of the invoice by deposit into a bank account designated by BC Ferries, in such amounts and in such manner as BC Ferries directs.

7. Fuel Costs in Relation to Designated Ferry Routes 10, 11 and 28 for Performance Term Five

7.1 If the Commissioner

- (a) establishes a set price for fuel in the price caps established for Performance Term Five, and
- (b) requires BC Ferries to establish one or more fuel deferral accounts,

the parties will address variations in the actual fuel prices for fuel consumed to provide Services in accordance with this Agreement on Designated Route Nos. 10, 11 and 28 in accordance with this section 7, including section 7.3.

- 7.2 BC Ferries will as soon as practicable following the Commissioner's Order referenced in section 7.1 establish and thereafter maintain a separate account to accurately track, including record and account for the amounts described in section 7.3.
- 7.3 In the event that actual fuel costs described in section 7.1 in relation to Designated Ferry Route Nos. 10, 11 and 28:
 - (a) exceed the Performance Term Five set price for fuel by an amount greater than 5 cents per litre, then the amount in excess of 5 cents per litre will be added to the BC Ferries account established in accordance with section 7.2 as a debit; or
 - (b) fall below the Performance Term Five set price for fuel by an amount greater than 5 cents per litre, then the amount in excess of 5 cents per litre will be added to the account created in 7.2 as a credit.
- 7.4 Without limiting any other term of this Agreement, BC Ferries will maintain accurate records and documentation, including accounting records, books of accounts, invoices, receipts, vouchers and other supporting documents relating to the matters described in this section 7, and will upon the request, from time to time, of the Province (which request will give BC Ferries not less than five (5) days notice) permit the Province, its servants and agents, during regular business hours and at the Province's expense, to copy, review and examine documentation, including source and originating documents, and calculations in detail sufficient to enable the Province to satisfy itself, acting reasonably, as to the matters described in this section 7 including as to the amounts shown as owing and payable by one party to the other, as the case may be, and the parties agree that section 6.04(e) of the main body of this Agreement applies to records and documents relating to such matters.
- 7.5 Payments by BC Ferries to the Province and payments by the Province to BC Ferries, as the case may be, in respect of the matters described in this section 7 will be made on a quarterly basis during the Contract Year. At the end of each quarter, any balance in BC Ferries account established in accordance with section 7.2 will be eliminated in the following manner:
 - in the event of a debit balance, the Province will, subject to the terms of this Agreement, pay such debit balance to BC Ferries, or
 - (b) in the event of a credit balance, BC Ferries will, subject to the terms of this Agreement, pay such credit balance to the Province

within 60 days of the parties having settled and agreed on the amount determined as owing and payable under this section 7.

SCHEDULE 4

Appendix 1 of Schedule "B" Ferry Transportation Fee – Performance Term 5

Consistent with Schedule B, the maximum annual Ferry Transportation Fee is \$194,045,882, including payment for the Seniors Discount. The actual cost of the Seniors Discounts will vary annually depending on usage, fares and fuel surcharges/rebates. The amount of Ferry Transportation Fee by route in the table below has been reduced by \$30 million to reflect a notional amount for the Seniors Discounts. For the purposes of annual route statements, the cost of the Seniors Discounts will be applied to all Designated Routes based on actual usage of the discount on each route. The unused portion of the \$30 million "notional amount" will be allocated to Designated Routes listed in the table below based on the same proportion of the Annual Ferry Transportation Fee received by each route.

Ferry Transportation Fee Table - Contract Years 2020/21, 2021/22, 2022/23, 2023/24

| Route # | Route | Annual Ferry Transportation Fee (\$) | Number of Round Trips to be Delivered per Contract Year to Meet Core Service Levels* | Ferry Transportation Fee per Round Trip (\$) |
|----------|--------------------------------------|---|---|--|
| 4 | Swartz Bay/Salt Spring | 6,528,636 | 2,880 | 2,266.89 |
| 5 | Swartz Bay/Outer Gulf Islands | 18,163,250 | | 5,247.98 |
| 6 | Crofton/Salt Spring | 2,266,394 | 4,670 | 485.31 |
| 7 | Saltery Bay/Earls Cove | 11,944,137 | 2,731 | 4,373.54 |
| 8 | Horseshoe Bay/Bowen Island | 7,398,739 | 5,452 | 1,357.07 |
| 9 | Tsawwassen/Gulf Islands | 11,898,282 | 812 | 14,653.06 |
| 10 | Bear Cove/Prince Rupert | 27,267,803 | 109 | 250,163.33 |
| 11 | Prince Rupert/Skidegate | 17,856,020 | 175 | 102,034.40 |
| 12 | Brentwood/Mill Bay | 1,633,592 | 3,215 | 508.12 |
| 13 | Langdale/Gambier/Keats | 447,088 | 4,065 | 109.98 |
| 17 | Comox/Powell River | 10,108,782 | 1,366 | 7,400.28 |
| 18 | Powell River/Texada | 5,886,663 | 2,899 | 2,030.58 |
| 19 | Nanaimo Harbour/Gabriola | 4,139,579 | 5,201 | 795.92 |
| 20 | Chemainus/Thetis/Penelakut | 4,594,692 | 3,702 | 1,241.14 |
| 21 | Buckley Bay/Denman | 5,037,195 | 5,261 | 957.46 |
| 22 | Denman/Hornby | 3,326,796 | 4,060 | 819.41 |
| 23 | Campbell River/Quadra | 5,382,256 | 6,246 | 861.71 |
| 24 | Quadra/Cortes | 4,541,959 | 2,169 | 2,094.03 |
| 25 | Port McNeill/Alert Bay/Sointula | 6,588,248 | 3,961 | 1,663.28 |
| 26 | Skidegate/Alliford Bay | 5,138,077 | 4,168 | 1,232.74 |
| 28 | Bella Coola/Mid Coast/ Port Hardy | 3,897,694 | 89 | 43,794.32 |
| | transportation services fee | \$164,045,882 | | |
| Notional | Seniors Discounts fee | \$30,000,000 | | (54) |
| Maximur | n Ferry Transportation Fee | \$194,045,882 | | |

*Note: see Note 1(a) in Schedule A, Appendix 1