COASTAL FERRY SERVICES CONTRACT AMENDING AGREEMENT NO.4

THIS AMENDING AGREEMENT dated for reference the 31st day of March, 2008

BETWEEN

HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF BRITISH COLUMBIA, as represented by the Minister of Transportation

(the Province")

AND

BRITISH COLUMBIA FERRY SERVICES INC. (formerly, BRITISH COLUMBIA FERRY CORPORATION), a body corporate, incorporated under the laws of the Province of British Columbia under Certificate of Incorporation No. 0667014, and having its registered office at 1112 Fort Street, Victoria, British Columbia V8V 4V2

("BC Ferries")

WHEREAS

- A. The Province and BC Ferries entered into the agreement entitled the "Coastal Ferry Services Contract" made as of April 1, 2003 (as amended) (the "CFS Contract"); and
- B. The Province and BC Ferries wish to amend the CFS Contract for the upcoming Performance Term on the terms and conditions set out in this Amending Agreement No. 4;

NOW THEREFORE in consideration of the premises and the covenants and agreements set out in this Amending Agreement No. 4 and for other good and valuable consideration (the receipt and sufficiency of which is hereby acknowledged by the parties), the Province and BC Ferries agree as follows.

ARTICLE 1 - DEFINITIONS

- 1.1 In this Amending Agreement unless the context otherwise requires
 - (a) "CFS Contract" means the agreement with a commencement date of April 1, 2003, between the Province and BC Ferries entitled the "Coastal Ferry Services Contract", as amended; and
 - (b) any other words having initial uppercase letters will have the meanings ascribed to them by the CFS Contract.

ARTICLE 2 – COASTAL FERRY SERVICES CONTRACT

Service Fees

2.1 The CFS Contract is amended by deleting section 5.01 in its entirety and substituting the following in its place:

- 5.01 Subject to the provisions of this Amending Agreement No. 4, the Province will pay BC Ferries annually
 - (a) the Service Fees in relation to the Designated Ferry Routes in the amounts and installments, and at the times and in the manner specified in Schedule "B"; and
 - (b) the Service Fees in relation to the Unregulated Routes in the amounts and installments, and at the times and in the manner specified in Schedule "C".

Schedule "A" Designated Ferry Routes and Services

- 2.2 The CFS Contract is amended by deleting section 2(d) of Schedule "A" in its entirety and substituting the following in its place:
 - 2(d) Designated Ferry Routes 10, 11, and 40: BC Ferries, in consultation with stakeholders, has developed a "Northern Strategy" to improve customer service and to enhance operational efficiency on those routes, which has been delivered to the Province. The Core Service Levels in relation to Designated Ferry Routes 10, 11 and 40 will include any adjustments arising out of the Northern Strategy and made with the written concurrence of the Province, which concurrence will not be unreasonably withheld.
- 2.3 The CFS Contract is amended by deleting section 2(e) of Schedule "A" in its entirety.
- 2.4 The CFS Contract is amended by deleting section 2(f) of Schedule "A" and substituting the following in its place:
 - 2(f) Designated Ferry Routes 17 and 18: BC Ferries, in consultation with stakeholders, has developed a Northern Sunshine Coast vessel and service strategy (the "Northern Sunshine Coast Strategy") with respect to Designated Ferry Routes 17 and 18, which has been delivered to the Province. The Core Service Levels in relation to Designated Ferry Routes 17 and 18 will include any adjustments arising out of the Northern Sunshine Coast Strategy and made with the written concurrence of the Province, which concurrence will not be unreasonably withheld.

Route Overview Document

2.5 Appendix 1 of Schedule "A" of the CFS Contract, including the cover page is deleted in its entirety and replaced by the document attached hereto as Schedule "1" to this Amending Agreement No. 4.

Unregulated Routes

The CFS Contract is amended by deleting in its entirety Appendix 2 of Schedule "A" and substituting the following in its place:

The following are Unregulated Routes:

Route Number	Route Name
25u	Alert Bay - Sointula - Port McNeill
51	Ahousaht – Hot Springs Cove - Tofino
53	Kyuquot – Tahsis – Gold River
54	Dodge Cove – Prince Rupert
55	Lasqueti Island – French Creek
59	Bamfield – Barkley Sound – Port Alberni
60	Hartley Bay - Kitkatla - Oona River - Metlakatla -
	Prince Rupert

Prince Rupert - Tuck Inlet (charter). BC Ferries is also the owner of the Vessel operating on this route. The Vessel is leased to the Operator.

Schedule "B" Service Fees for Designated Ferry Routes

Service Fees

- 2.7 The CFS Contract is amended by deleting in its entirely Section 1 of Schedule B and substituting the following in its place:
 - 1. The Service Fee payable to BC Ferries pursuant to this Agreement for Services provided in respect of each of the Designated Ferry Route will be as follows:
 - (a) subject to sections 2 to 4 of this Schedule, an amount not exceeding \$103.294 million in Contract Year 2008/09, \$125.600 million in Contract Year 2009/10, \$125.149 million in Contract Year 2010/11 and \$124.788 million in Contract Year 2011/12, for ferry transportation services provided by BC Ferries on the Designated Ferry Routes (the "Ferry Transportation Fee"); and
 - (b) subject to section 5(c) of this Schedule, the Province will reimburse BC Ferries for the foregone revenue in respect of the provincial social program discounts (the "Social Program Reimbursement") calculated in accordance with section 5 of this Schedule and in an amount equal to 100% of the foregone revenue except for the discount set out in section 5(c)(i)(b) where the reimbursement by the Province will be equal to:
 - (i) 100% of the foregone revenue when Remembrance Day falls between Monday and Thursday; and
 - (ii) 50% of the foregone revenue when Remembrance Day falls upon Friday, Saturday or Sunday.

The Social Program discounts may be changed by the Province upon 90 days written notice to BC Ferries.

Ferry Transportation Fee

- 2.8 The CFS Contract is amended by deleting in its entirety Sections 2(c) and 2(d) of Schedule B and substituting the following in its place:
 - 2(c) the total number of round trips to be delivered on that Designated Ferry Route per Contract Year to meet Core Service Levels (column 4); and
 - 2(d) the Ferry Transportation Fee payable in respect of that Designated Ferry Route on a per round trip basis (column 5).
- 2.9 The CFS Contract is amended by deleting Section 3(a)(i) of Schedule B and substituting the following in its place:
 - 3(a)(i) The minimum Number of Round Trips per Day to be delivered by BC Ferries on that Designated Ferry Route, multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of Table 1; and
- 2.10 The CFS Contract is amended by deleting Section 3(a)(ii) of Schedule B and substituting the following in its place:
 - 3(a)(ii) The actual number of round trips delivered by BC Ferries on that Designated Ferry Route multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of Table 1.
- 2.11 The CFS Contract is amended by deleting Section 3(b)(ii) of Schedule B and substituting the following in its place:
 - 3(b)(ii) The minimum Number of Round Trips per Day to be delivered by BC Ferries on that Designated Ferry Route multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of Table 1
- 2.12 The CFS Contract is amended by deleting the footnote at Section 3 of Schedule B and substituting the following in its place:

¹ Example (a): The minimum Number of Round Trips per Day for a Designated Ferry Route requires 10 round trips at \$100 per round trip for a daily Ferry Transportation Fee of \$1,000 (10 x \$100). Only 8 round trips are provided that day. The Ferry Transportation Fee for ferry transportation services provided by BC Ferries on that Designated Ferry Route for that day would be reduced by \$200 to \$800. Example (b): The minimum Number of Round Trips per Day for a Designated Ferry Route requires 10 round trips at \$100 per round trip for a daily Ferry Transportation Fee of \$1,000 (10 x \$100). Only 8 round trips are provided that day, but the amount of traffic carried on those 8 trips is 10% less than the traffic carried that same day in the previous year. The Ferry Transportation Fee for ferry transportation services provided by BC Ferries on that Designated Ferry Route for that day would be reduced by \$100 to \$900.

Social Program Reimbursement

- 2.13 The CFS Contract is amended by deleting Section 5(c) of Schedule B and substituting the following in its place:
 - 5(c) Seniors, who are 65 or older, and produce a valid BC Gold Carecard:
 - (i) are exempt from the requirement to pay the passenger fare on all Designated Ferry Routes but not the Northern Routes 10, 11 and 40:
 - (a) from Monday to Thursday, excluding all statutory holidays; and
 - (b) on Remembrance Day;
 - (ii) receive a 33% discount on the passenger fare on each day of the week for travel on any of the Northern Routes (10, 11 and 40).

Invoicing and Payment

- 2.14 The CFS Contract is amended by deleting Section 6 of Schedule B and substituting the following in its place:
 - 6. As the Agreement allows for flexibility in the delivery of Services in each Contract Year, the invoicing and payments with respect to the Service Fees for the Designated Ferry Routes will be in accordance with this section 6, which recognizes that flexibility.
 - a) Payment with respect to the Ferry Transportation Fee is to be made monthly to BC Ferries, based on the estimated number of round trips that will be delivered per month for each Designated Ferry Route (the "Estimated Schedule") multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of Table 1, to be paid no later than the last business day of each and every month and is to be deposited in a bank account designated by BC Ferries, in such amounts and in such manner as BC Ferries directs.
 - b) BC Ferries will provide the Estimated Schedule, which is to include a 12 month period beginning April 1st, to the Province by no later than March 1st of each and every year.
 - c) BC Ferries will provide, on a quarterly basis in accordance with its fiscal year and within 60 days of the close of each quarter, a reconciliation statement of the Ferry Transportation Fee paid by the Province against the actual number of round trips delivered by BC Ferries multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of Table 1 on the terms and conditions described herein (the "Quarterly Statement").
 - d) The Quarterly Statement will include the following:

- (i) the dates to which the Quarterly Statement applies (the "Reporting Period");
- (ii) the total amount of Ferry Transportation Fees paid by the Province during the Reporting Period;
- (iii) the actual number of round trips delivered by BC Ferries on each Designated Ferry Route during the Reporting Period;
- (iv) the Ferry Transportation Fee payable per round trip for each Designated Ferry Route;
- (v) a calculation of any amounts owing by the Province to BC Ferries for the actual number of round trips delivered by BC Ferries on each Designated Route during the Reporting Period that exceeded the number of round trips in the Estimated Schedule for that Designated Route; and
- (vi) a calculation of any amounts owing by BC Ferries to the Province as a result of any reduction in service by BC Ferries as contemplated in Section 3 of this Schedule B.
- e) The final Quarterly Statement of each fiscal year will also identify whether annual Core Service Levels were met by BC Ferries. The final Quarterly Statement of each fiscal year, in addition to the information in each Quarterly Statement, will:
 - (i) identify for each Designated Ferry Route the difference between:
 - the total number of round trips to be delivered per Contract Year on that Designated Ferry Route to meet Core Service Levels; and
 - (b) the total number of round trips actually delivered by BC Ferries on that Designated Ferry Route in the Contract Year (the "Difference")

The Difference will not include the number of round trips which have previously been calculated within Section 6d(vi) of this Schedule B.

(ii) include a calculation of the Difference for each Designated Ferry Route, multiplied by the Ferry Transportation Fee for that Designated Ferry Route, which amount will be payable by BC Ferries to the Province; and

- (iii) identify any amounts owing by BC Ferries to the Province or owing by the Province to BC Ferries.
- f) Any amounts owing by either party based on the Quarterly Statement will be settled within 30 days of receipt of the Quarterly Statement.
- g) The monthly Ferry Transportation Fee payable by the Province may be an amount which exceeds or falls below the amount calculated as equivalent to the minimum Number of Round Trips per Day as set out in Appendix 1 of Schedule A multiplied by the Ferry Transportation Fee per round trip listed in the fifth column of Table 1.
- h) The total Ferry Transportation Fee payable by the Province in a Contract Year in respect of a Designated Ferry Route will not exceed the maximum annual Ferry Transportation Fee for that Designated Ferry Route as set out in the third column of Table 1.
- i) BC Ferries will invoice the Province monthly for the Social Program Reimbursements. Payment is to be made to BC Ferries within 30 days of receipt of the invoice by deposit into a bank account designated by BC Ferries, in such amounts and in such manner as BC Ferries directs.

Appendix 1 of Schedule "B" Ferry Transportation Fee

2.15 The CFS Contract is amended by deleting in its entirety Table 1 in Appendix 1 of Schedule "B" and replaced by the document attached hereto as Schedule "2" to this Amending Agreement.

Schedule "C" Service Fees for Unregulated Routes

- 2.16 The CFS Contract is amended by deleting Schedule "C" in its entirety and substituting the following in its place:
 - 1. Subject to section 2, the Service Fee payable by the Province to BC Ferries pursuant to this Agreement in respect of all Unregulated Routes is \$2.0 million.
 - 2. In the event that aggregate costs payable by BC Ferries to the independent operators of the Unregulated Routes exceeds \$2.1 million (the "Excess Costs"), the Province will provide an additional Service Fee equal to the Excess Costs, to a maximum of \$200,000.
 - 3. Notwithstanding any other provision of this Schedule "C", in no event will the amount payable for Service Fees by the Province to BC Ferries in respect of all Unregulated Routes exceed \$2.2 million.
 - 4. Invoicing and Payment of Service Fees
 - a) BC Ferries will provide to the Province, on a quarterly basis in accordance with its fiscal year, an invoice indicating the actual

- expenses incurred by BC Ferries with respect to the Unregulated Routes.
- b) If any of the agreements made between BC Ferries and the independent operators include compensation for fuel costs on a variable basis, the quarterly invoice provided to the Province with respect to Unregulated Routes will itemize the costs relating to fuel.
- c) Payment is to be made to BC Ferries within 30 days of receipt of the invoice by deposit into a bank account designated by BC Ferries, in such amounts and in such manner as BC Ferries directs.

Coastal Ferry Services Contract Amending Agreement No. 3

2.17 The CFS Contract Amending Agreement No. 3, is amended by deleting section 3.1 in its entirety.

ARTICLE 3 - GENERAL

- 3.1 Time will be of the essence of this Amending Agreement No. 4 and remain of the essence of the CFS Contract, as amended by this Amending Agreement No. 4.
- 3.2 The terms, representations and warranties of the CFS Contract, as amended by this Amending Agreement No. 4, are ratified and confirmed, and all other terms, representations and warranties of the CFS Contract are to remain in full force and effect.
- 3.3 If any term of this Amending Agreement No. 4 or the application thereof to any person or circumstance is invalid or unenforceable to any extent, the remainder of this Amending Agreement No. 4 and the application of such provision to any other person or circumstance will not be affected or impaired thereby and will be valid and enforceable to the extent permitted by law.
- 3.4 The captions and headings contained in this Amending Agreement No. 4 are for convenience only and do not define or in any way limit the scope or intent of this Amending Agreement No. 4.
- 3.5 This Amending Agreement No. 4 will be interpreted according to the laws of the Province of British Columbia.
- This Amending Agreement No. 4 constitutes the entire agreement between the parties and no understanding or agreement, oral or otherwise, exists between the parties with respect to the subject matter of this Amending Agreement No. 4 except as set out in this Amending Agreement No. 4 and this Amending Agreement No. 4 may not be modified except by subsequent agreement in writing between the parties.
- 3.7 Notwithstanding the date of execution or delivery of this Agreement, this Agreement shall take effect on April 1, 2008.

IN WITNESS WHEREOF the parties have executed this Amending Agreement as follows:

SIGNED on behalf of Her Majesty the Queen in Right of the Province of British Columbia by a duly authorized representative of the Minister of Transportation on the	John Dyble, Deputy Minister
SIGNED on behalf of British Columbia Ferry Services Inc., by its duly authorized representative on the) David L. Hahn, President and Chief Executive Officer

SCHEDULE "1"

Appendix 1 of Schedule "A" Route Overview

DEFINITIONS AND INTERPRETATIONS USED IN APPENDIX 1

Core Service Levels

To ensure services are clearly defined and predictable, Core Service Levels will be established for each Performance Term. During each Performance Term, BC Ferries will look at innovative ways to deliver services that respond to the needs of the communities and customers it serves.

In this Route Overview, subject to the service level allowances in section 2 of Schedule A, the Core Service Levels in relation to a Designated Ferry Route are:

- the total number of round trips to be delivered in a Contract Year for the Designated Ferry Route as defined in the Route Overview;
- the number of hours during which home port departures occur for the Designated Ferry Route as defined in the Route Overview (such home port departures being identified herein as "Hours of Operation");
- the number of home port departures per day for the Designated Ferry Route as defined in the Route Overview (identified herein as "Number of Round Trips Per Day"); and
- the capacity provided on the Designated Ferry Route will be sufficient to carry the previous year's traffic.

Note:

- Core Service Levels:
- (a) relating to the number of round trips per Contract Year are based on the number of round trips that were delivered as specified in the 2002/03 schedule and as amended in the First Performance Term for the Designated Ferry Route. The number of round trips may fluctuate in each Contract Year depending on the number of days, statutory holidays and weekends, which fall within a Contract Year; and,
- (b) do not apply on Christmas Day and New Years Day for the following routes: 3, 4, 5, 5A, 6, 7, 8, 12, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 30.
- ➤ Round trips on the Northern Routes (Routes 10, 11, and 40) are calculated on a weekly rather than a daily basis.

Peak & Off-Peak Seasons

Core Service Levels have been divided into peak and off-peak seasons as defined below:

1. Routes other than Northern Routes:

<u>Peak</u>

The end of the school year through Labour Day weekend

Off-Peak

Post Labour Day weekend to the end of the school year

2. Northern Routes:

Peak

Route 10: Mid May to the end of September

Route 11 & 40: Mid June to Mid September

Off-Peak

Route 10: October to Mid May

Route 11 & Mid-Coast/Port Hardy: Mid September to Mid June

Home Port is defined as the port providing overnight berthing for the vessel.

- On Designated Ferry Routes 1, 2 and 30, both terminals are treated as home ports as there are overnight vessels at both.
- On Designated Ferry Route 25, Port McNeill is designated as the home port instead of Alert Bay as Port McNeill provides the best representation of capacity.
- ➤ For Northern Routes (Designated Ferry Routes 10, 11, and 40), the number of trips taken per month was calculated as the number of trips departing from the major terminal. For greater clarity, on Routes 10 and 40, the major terminal is assumed to be Port Hardy.

Hours of Operation

- ➤ For **Single Home Port** routes, the hours of operation are defined as the lapsed time from when the first sailing leaves the home port to the time the last sailing leaves from the home port.
- > For **Designated Ferry Routes 1, 2 & 30**, the hours of operation are defined as the lapsed time from when the first sailing leaves the home port to the time it commences the last return sailing to its home port.
- > Hours of operation are rounded down to the nearest hour.

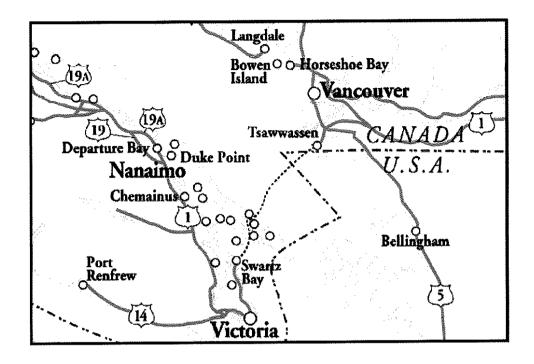
SCHEDULE 1

ROUTE OVERVIEW - TABLE OF CONTENTS

ROUTE GROUP 1	
ROUTE 1 – SWARTZ BAY TO TSAWWASSEN	2
ROUTE 2 – HORSESHOE BAY TO NANAIMO	3
ROUTE 30 - TSAWWASSEN TO DUKE POINT	3
ROUTE GROUP 2	
ROUTE 3 – HORSESHOE BAY TO LANGDALE	3
ROUTE GROUP 3	
ROUTE 10 - PORT HARDY TO PRINCE RUPERT	3
ROUTE 11 – QUEEN CHARLOTTE ISLANDS TO PRINCE RUPERT	3
ROUTE 40 - DISCOVERY COAST PASSAGE (PORT HARDY TO MID-COAST)	3
ROUTE GROUP 4	
ROUTE 4 – SWARTZ BAY TO FULFORD HARBOUR3	3
ROUTE 5 - SWARTZ BAY TO GULF ISLANDS3	3
ROUTE 6 - CROFTON TO VESUVIUS BAY3	3
ROUTE 7 – EARLS COVE TO SALTERY BAY3	3
ROUTE 8 - HORSESHOE BAY TO BOWEN ISLAND (SNUG COVE)	3
ROUTE 9 - TSAWWASSEN TO SOUTHERN GULF ISLANDS3	3
ROUTE 12 – MILL BAY TO BRENTWOOD BAY	}
ROUTE 13 – LANGDALE - KEATS - GAMBIER ISLAND3	ţ
ROUTE 17 - COMOX (LITTLE RIVER) TO POWELL RIVER (WESTVIEW)	ţ
ROUTE 18 – POWELL RIVER (WESTVIEW) TO TEXADA ISLAND (BLUBBER BAY)	ţ
ROUTE 19 – NANAIMO HARBOUR TO GABRIOLA ISLAND (DESCANSO BAY)3	ţ
ROUTE 20 - CHEMAINUS - THETIS ISLAND - KUPER ISLAND3	ţ
ROUTE 21 – BUCKLEY BAY TO DENMAN ISLAND (DENMAN WEST)3	ţ
ROUTE 22 – DENMAN ISLAND (GRAVELLY BAY) TO HORNBY ISLAND (SHINGLE SPIT)3	ķ
ROUTE 23 – CAMPBELL RIVER TO QUADRA ISLAND (QUATHIASKI COVE)3	į
ROUTE 24 – QUADRA ISLAND (HERIOT BAY) TO CORTES ISLAND (WHALETOWN)3	ļ
OUTE 25 - VANCOUVER ISLAND (PORT MCNEILL) - MALCOLM ISLAND (SOINTULA) - CORMORANT ISLAND (ALERT BAY)3	ļ
OUTE 26 - QUEEN CHARLOTTE ISLANDS: GRAHAM ISLAND (SKIDEGATE) - MORESBY ISLAND	Ł

Table of Contents

ROUTE 1 - SWARTZ BAY TO TSAWWASSEN



OVERVIEW

Route 1 connects the two largest metropolitan areas in the province between Swartz Bay on Vancouver Island and Tsawwassen on the Lower Mainland. As a result, it is the largest of the Company's routes, both in terms of traffic and revenue. Route 1 carries 22 percent of the Company's vehicle traffic and 28 percent of passenger traffic and generates 35 percent of total revenue.

CORE SERVICE LEVELS

Total Number of Round Trips to be Deli the Major Routes (aggregate of Round	vered per Contract Year on Trips on Routes 1, 2, and 30)	9,743
Minimum Number of Round Trips to be	Delivered per Contract Year	3,512
Minimum Number of Round Trips per Day	Peak Off Peak	13 – 15 (varies by day) 7, (7-9 Friday & Sunday)
Minimum Hours of Operation	Peak Off Peak	12 10

Distance	24 nautical miles
Crossing Time	1 hour and 35 minutes

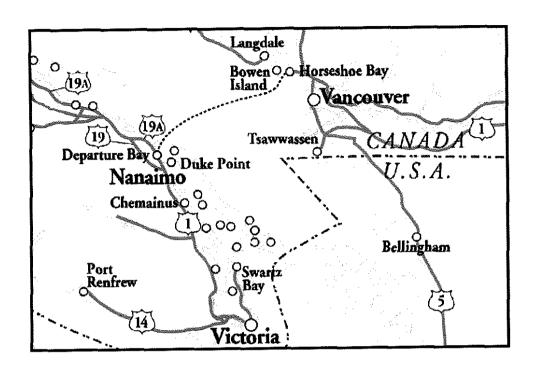
VESSEL AND TERMINAL DESCRIPTIONS

Vessel	Spirit of BC (SoBC), Spirit of Vancouver Island (SoVI)	Queen of New Westminster	Coastal Celebration
Silhouette			
Passenger Capacity (Max.) Vehicle Capacity (Official) Crew size Onboard Services	2052 470 48 Cafeteria, Buffet, Snack Bar, Gift Shop, Coffee Bar (SoVI), Vending, Video Arcades, Staterooms, Conference Room, Work Stations	1306 286 34 Cafeteria, Snack Bar, Gift Shop, Vending, Video Arcades	1650 370 34 Cafeteria, Buffet, Snack Bar, Video Arcade, Kids Zones, Gift Shop, Staterooms, Conference Room, Work Stations

Terminal	Tsawwassen	Swartz Bay
Location	Delta	North Saanich
Holding Capacity	2,000 AEQ	960 AEQ
Short Term Parking	240 car spaces	193 car spaces
Long Term Parking	1,100 car spaces	657 car spaces
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	5	5
Terminal Services	Marketplace, Vending, Video	Cafeteria, Vending, Video Games,
	Games	Marketplace (summer only)

Maximum Fee per Annum	\$0	
Fee per Round Trip	\$0	

ROUTE 2 - HORSESHOE BAY TO NANAIMO



OVERVIEW

Route 2 is the main connector for the Trans Canada highway between Horseshoe Bay on the Lower Mainland and Departure Bay in Nanaimo, Vancouver Island. It is BC Ferries' second largest route, carrying 16 percent of total vehicle traffic and 17 percent of passenger traffic and generates 22 percent of total revenue.

CORE SERVICE LEVELS

Total Number of Round Trips to be Delivered per Contract year on the Major Routes (aggregate of Round Trips on Routes 1, 2, and 30)		9,743
Minimum Number of Round Trips to be	Delivered per Contract Year	2,723
Minimum Number of Round Trips per Day	Peak	10, (9 on Sat), (7-9 Tues & Wed)
Day	Off Peak	7
Minimum Hours of Operation	Peak Off Peak	11 10

Distance	32 nautical miles
Crossing Time	1 hour and 35 minutes

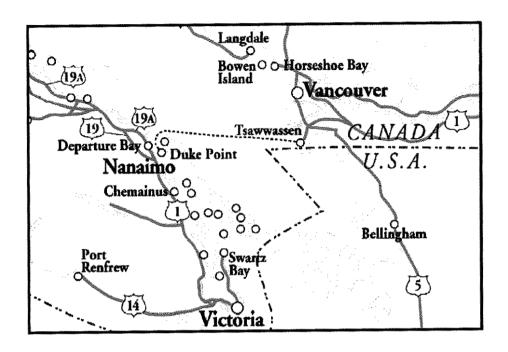
VESSEL AND TERMINAL DESCRIPTION

Vessel	Queen of Cowichan Queen of Oak Bay	Coastal Renaissance
Silhouette		
Passenger Capacity (Max.) Vehicle Capacity Official) Crew size Onboard Services	1466 362 34 Cafeteria, Snack Bar, Gift Shop, Vending, Video Games	1650 370 34 Cafeteria, Coffee Bar, Video Arcade, Kids Zones, Gift Shop, Staterooms, Conference Room, Work Stations

Terminal	Horseshoe Bay	Departure Bay
Location	West Vancouver	Nanaimo
Holding Capacity	1,265 AEQ	685 AEQ
Short Term Parking	140 car spaces	84 car spaces
Long Term Parking	466 car spaces	204 car spaces
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	3	3
Terminal Services	Vending, Food Kiosk	Cafetería, Vending, Video
		Games

Maximum Fee per Annum	\$0	
Fee per Round Trip	\$0	MC00950

ROUTE 30 - TSAWWASSEN TO DUKE POINT



OVERVIEW

Route 30 links Tsawwassen, on the Lower Mainland, and Duke Point, on Vancouver Island. It is served by two vessels with large commercial vehicle capacity. Commercial traffic is the mainstay of this route as it carries 23 percent of BC Ferries total commercial volume, compared to only 7 percent of the total traffic. This route generates 15 percent of total revenue.

CORE SERVICE LEVELS

Total Number of Round Trips to be Delivered per Contract year on the Major Routes (aggregate of Round Trips on Routes 1, 2, and 30)			
Minimum Number of Round Trips to be	Delivered per Contract Year	2,413	
Minimum Number of Round Trips per Day	Peak Off Peak	7 7 (5 on Saturday & Sunday)	
Minimum Hours of Operation	Peak Off Peak	12 12 (10 Saturday & Sunday)	

Distance	37 nautical miles
Crossing Time	2 hours

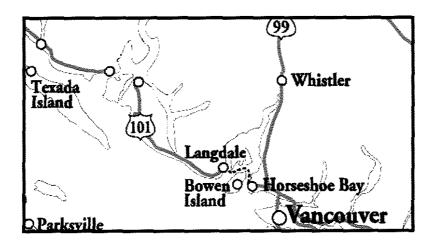
VESSEL AND TERMINAL DESCRIPTION

Vessel	Queen of Alberni	Coastal Inspiration
Silhouette		
Passenger Capacity (Max.) Vehicle Capacity (Max.) Crew size Onboard Services	1170 295 30 Cafeteria, Snack Bar, Gift Shop, Vending, Video Games	1650 370 34 Cafeteria, Coffee Bar, Video Arcade, Kids Zones, Gift Shop, Staterooms, Conference Room, Work Stations

Terminal	Tsawwassen	Duke Point
Location	Delta	Nanaimo
Holding Capacity	2,000 AEQ	1,000 AEQ
Short Term Parking	162 car spaces	80 car spaces
Long Term Parking	870 car spaces	200 car spaces
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	5	1
Terminal Services	Market Place, Vending, Video	Limited - Vending
	Games	-

Maximum Fee per Annum	\$0	
Fee per Round Trip	\$0	

ROUTE 3 - HORSESHOE BAY TO LANGDALE



OVERVIEW

Route 3 serves the Sunshine Coast connecting the Horseshoe Bay and Langdale terminals. The service is primarily used by commuters, weekenders, frequent travellers and commercial vehicles. Tourist and weekend residents increase demand on Fridays, Sundays and holidays. Route 3 carries 13 percent of total vehicle traffic, 12 percent of total passenger traffic and generates 8 percent of total revenue.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		2,985
Minimum Number of Round Trips per Day	Peak	7 (on Tues/Wed), 8 (on Mon/Thur/Sat), 9 (on Fri/Sun)
Day	Off Peak	7
Minimum Hours of Operation	Peak	12
	Off Peak	12
	tan orang kabupatan sa magalak kabupatan sa magalak kabupatan sa magalak kabupatan sa magalak kabupatan sa mag	

Distance	10 nautical miles
Crossing Time	40 mínutes

VESSEL AND TERMINAL DESCRIPTION

Vessel	Queen of Surrey	Queen of Coquitlam*	
Silhouette			
Passenger Capacity (Max.)	1416	1466	
Vehicle Capacity (Official)	362	362	
Crew size	26	34	
Onboard Services	Cafeteria, Snack Bar, Gift Shop, Vending, Video Arcades	Cafeteria, Snack Bar, Gift Shop, Vending, Video Games	

^{*} Supplementary vessel

Terminal	Horseshoe Bay	Langdale
Location	West Vancouver	Sunshine Coast
Holding Capacity	1,265 AEQ	1000 AEQ
Short Term Parking	140 car spaces	61 car spaces
Long Term Parking	466 car spaces	240 car spaces
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	3	2
Terminal Services	Vending, Food Kiosk	Limited – Vending, Market Place (summer only)

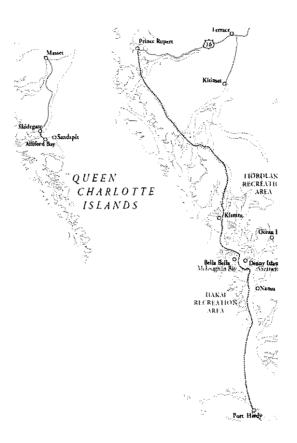
Maximum Fee per Annum	\$3,6	664,983.00
Fee per Round Trip	\$	1,227.80

ROUTE 10 - PORT HARDY TO PRINCE RUPERT

Note:

In fiscal year 2007/08, BC Ferries introduced the Northern Adventure to the North Coast service (replacing the Queen of the North). In addition, the Queen of Prince Rupert will be replaced with the introduction of the Northern Expedition, currently under construction.

Due to these replacement vessels entering service in performance term two, core service levels have yet to be finalized.



OVERVIEW

Summer Route 10 service (Inside Passage) connects Prince Rupert (2006 population approximately 12,800) and Port Hardy (2006 population approximately 3,800) on the northern tip of Vancouver Island. The season starts in mid-May and continues to the end of September.

Winter Route 10 service connects Prince Rupert, Bella Bella, Klemtu, Ocean Falls, Shearwater and Port Hardy. The season starts in mid-September and continues to mid-June. Although the winter service is used primarily to provide basic access and freight services to the Mid-Coast communities, about 60 percent of the traffic travel the full distance from Prince Rupert to Port Hardy, mostly as tourists.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		122
Minimum Number of Round Trips per Week	Peak Off Peak	3.5 1.5
Hours of Operation	Peak Off Peak	Varies Varies

ROUTE AND SERVICE DESCRIPTION

Distance	273 nautical miles
Crossing Time	15-21 hours depending on number of stops

VESSEL AND TERMINAL DESCRIPTIONS

Vessel	Northern Adventure	Queen of Prince Rupert	Northern Expedition
Silhouette			•
Passenger Capacity (Max.)	750	400	600
Vehicle Capacity (Official)	101	80	130
Crew Size	40	34	To be determined
Onboard Services	Self-service Restaurant, Cafeteria Deck Bar and Cabin Accommodation	Cafeteria, Bar, Gift Shop and Cabin Accommodation	Buffet, Cafeteria, Bar, Gift Shop, Lounge, Cabin Accommodation, Staterooms for Disabled Persons

Terminal	Bear Cove	Prince Rupert
Location	10 km from	Prince Rupert
	Port Hardy	•
Holding Capacity	110 AEQ	186 AEQ
Parking	Yes	Yes
Waiting Area	Yes	Yes
Washrooms	Yes	Yes
Docks	1	1

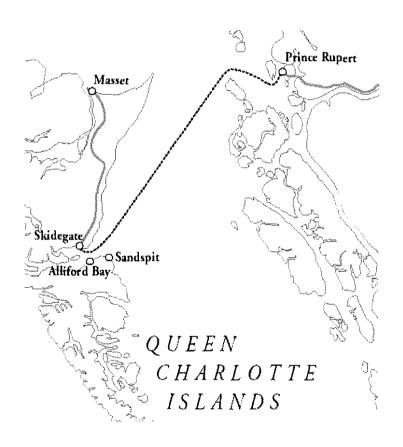
CHP SALVANING COADMOOQ CASTOCOCCUS SECTION COST COST COST COST COST COST COST COST	2008/09	2009/10	2010/11	2011/12
Maximum Fee per Annum	\$11,160,852.00	\$25,368,578.00	\$25,088,449.00	\$25,039,474.00
Fee per Round Trip	\$ 91,482.39	\$ 207,939.16	\$ 205,643.02	\$ 205,241.59

ROUTE 11 - QUEEN CHARLOTTE ISLANDS TO PRINCE RUPERT

Note:

In fiscal year 2007/08, BC Ferries introduced the Northern Adventure to the North Coast service (replacing the Queen of the North). In addition, the Queen of Prince Rupert will be replaced with the introduction of the Northern Expedition, currently under construction.

Due to these replacement vessels entering service in performance term two, core service levels have yet to be finalized.



OVERVIEW

Route 11 connects the Queen Charlotte Islands (2006 population approximately 4,812) with Prince Rupert (2006 population approximately 12,800) and the Mainland. Route 11 is used by Queen Charlotte Island residents to access services in Prince Rupert. This route also brings workers, primarily in the forest industry, and tourists to the Queen Charlotte Islands. Freight movement is also important in both directions. Hecate Strait, which separates the Queen Charlotte Islands from the Mainland, is subject to high winds and rough water any time of year, although both are far more common in the winter months.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		191
Minimum Number of Round Trips per Week	Peak Off Peak	4-6 (varies by week)
Hours of Operation	Peak Off Peak	Varies Varies

ROUTE AND SERVICE DESCRIPTION

Distance	93 nautical miles
Crossing Time	7 hours

VESSEL AND TERMINAL DESCRIPTIONS

Vessel	Queen of Prince Rupert	Northern Adventure
Silhouette		
Passenger Capacity (Max.)	400	750
Vehicle Capacity (Official)	80	101
Crew Size	34	40
Onboard Services	Cafeteria, Bar, Gift Shop and Cabin Accommodation	Self-service Restaurant, Cafeteria Deck Bar and Cabin Accommodation

Terminal	Skidegate	Prince Rupert
Location	Graham Island	Prince Rupert
Holding Capacity	175 AEQ	186 AEQ
Parking	No	Yes
Waiting Area	Yes	Yes
Washrooms	Yes	Yes
Docks	1	1

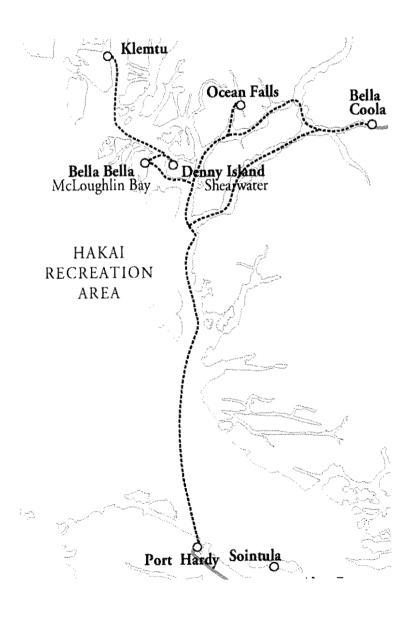
Methodogrammarianistic State States of mission for considerativity of the property of the control of the contro	2008/09	2009/10	2010/11	2011/12
Maximum Fee per Annum	\$13,118,432.00	\$21,217,393.00	\$21,046,518.00	\$20,734,061.00
Fee per Round Trip	\$ 68,682.89	\$ 111,085.83	\$ 110,191.19	\$ 108,555.29

ROUTE 40 - DISCOVERY COAST PASSAGE (PORT HARDY TO MID-COAST)

Note:

In fiscal year 2007/08, BC Ferries introduced the Northern Adventure to the North Coast service (replacing the Queen of the North). In addition, the Queen of Prince Rupert will be replaced with the introduction of the Northern Expedition, currently under construction.

Due to these replacement vessels entering service in performance term two, core service levels have yet to be finalized.



OVERVIEW

Route 40 service connects Port Hardy (2006 population approximately 3,800) on the northern tip of Vancouver Island with Bella Bella, Klemtu, Ocean Falls, Shearwater and Bella Coola. The season starts in mid-June and continues to early to mid September. The service, which began in 1996, has two roles: to provide basic access and freight services to the Mid-Coast communities, and to carry tourists between Port Hardy and Bella Coola (approximately 60 percent of total traffic).

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		39
Minimum Number of Round Trips per Week	Peak Off Peak	3 None
Hours of Operation	Peak Off Peak	Varies None

ROUTE AND SERVICE DESCRIPTION

Distance	Approximately 450 nautical miles for complete round trip at all stops
Crossing Time	Varies depending on routing. Direct trip Port Hardy to Bella Coola is 13 hours. Port Hardy to Bella Coola with two stops is 21 hours.

VESSEL AND TERMINAL DESCRIPTIONS

Vessel	Queen of Chilliwack	Northern Discovery
Silhouette		
Passenger Capacity (Max.)	389	TBD
Vehicle Capacity (Official)	115	
Crew Size	24	
Onboard Services	Cafeteria, Bar, Gift Shop, Coin	
	Operated Shower Facilities	
	and Reclining Seating in	
	Lounge Areas	

Terminal	McLoughlin Bav	Klemtu	Shearwater	Ocean Falls	Bear Cove	Bella Coola
Location	3 km from Bella Bella	1 km from village	Shearwater	Ocean Falls	10 km from Port Hardy	4 km from Bella Coola
Holding Capacity / Parking	Ample parking but no formal compound	Very limited	Ample parking but no formal compound	Ample parking but no formal compound	110 AEQ	Lease arranged in town
Waiting Area	Yes	No	No	No	Yes	No

						4
Washrooms	Yes	No	No	No	Yes	No
Dooko	1	4	1	1	1	1
Docks	i i		· ·	I		1

	2008/09	2009/10	2010/11	2011/12
Maximum Fee per Annum	\$1,003,827.00	\$1,003,827.00	\$1,003,827.00	\$1,003,827.00
Fee per Round Trip	\$ 25,739,15	\$ 25,739.15	\$ 25,739.15	\$ 25,739.15

ROUTE 4 - SWARTZ BAY TO FULFORD HARBOUR



OVERVIEW

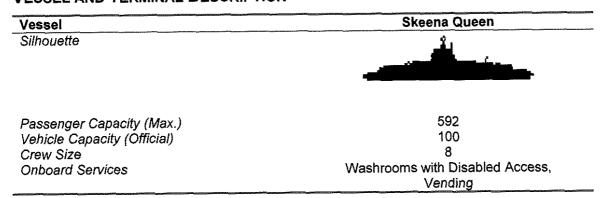
Route 4 connects Salt Spring Island (via Fulford Harbour) with Swartz Bay. The route can also serve as a connection to the Lower Mainland from Salt Spring by combining travel on Route 4 and Route 1 (Swartz Bay – Tsawwassen). Salt Spring Island is the largest of the Southern Gulf Islands with a population of approximately 9,800 (2006 census). Route 4 is used by residents to access services and employment on Vancouver Island, and by visitors to access Salt Spring tourist facilities.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	2,880	
Minimum Number of Round Trips per Day	Peak Off Peak	7, (6 on Sunday , 8 on Saturday) 7, (6 on Sunday)
Minimum Hours of Operation	Peak Off Peak	11 11

Distance	5 nautical miles
Crossing Time	35 minutes

VESSEL AND TERMINAL DESCRIPTION



Terminal	Fulford Harbour	Swartz Bay
Location	Salt Spring Island	North Saanich
Holding Capacity	60 AEQ	916 AEQ
Short Term Parking	None	169 car spaces
Long Term Parking	None	608 car spaces
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	One operational / One tie-up	5

Maximum Fee per Annum	\$2,191,399.00	
Fee per Round Trip	\$ 760.90	

ROUTE 5 - SWARTZ BAY TO GULF ISLANDS



OVERVIEW

Route 5 (which includes Route 5A) connects Pender, Saturna, Mayne and Galiano Islands to Swartz Bay on Vancouver Island. Connections in Swartz Bay with Route 1 (Swartz Bay – Tsawwassen) allows travel to the Lower Mainland. The approximate populations from the 2006 census are: Pender 3,200, Saturna 400, Mayne 1,100 and Galiano 1,300. This route is used by Southern Gulf Island residents to access employment and services on Vancouver Island. Also, there is demand by tourists travelling to the Gulf Islands. The larger islands included in the Gulf Islands National Park Reserve are Saturna Island, Pender Island and Mayne Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	d per Contract Year	3,491
Minimum Number of Round Trips departing from Swartz Bay per day*	Peak	Route 5: 5, (4 on Sun & Holiday Mon) Route 5A: 5, (3 on Saturday)
	Off Peak	Route 5A: 6, (5 on Sun & Holiday Mon), (7 on Fri) Route 5A: 4, 3 (Saturday)
Minimum Hours of Operation	Peak	Route 5: 12-14 (varies daily) Route 5A: 12-14 (varies daily)
	Off Peak	Route 5: 12 -14 (varies daily) Route 5A: 13 -14 (varies daily)

^{*} Service will go to Pender, Mayne, Galiano and Satuma daily. Each sailing may go to one or more of these ports.

ROUTE AND SERVICE DESCRIPTION

Distance	Depends on destination. Nautical miles from Swartz Bay: Pender (7.5), Mayne (11), Galiano (14), Saturna (16)
Crossing Time	Depends on routing. Direct Swartz Bay to Pender is 40 minutes. Swartz Bay to Galiano with two stops is 2 hours.

VESSEL AND TERMINAL DESCRIPTIONS

Vessel	Queen of Cumberland*	Mayne Queen*
Silhouette		
Passenger Capacity (Max.)	450	393
Vehicle Capacity (Official)	127	70 7
Crew Size Onboard Services	10-14 Snack Bar, Elevator, Washrooms with Disabled	Vending, Washrooms with Disabled Access
	Access	

^{*} Both vessels based at Swartz Bay

Terminal	Sturdies Bay	Village Bay	Otter Bay	Lyall Harbour	Swartz Bay
Location	Galiano Isl.	Mayne Isl.	Pender Isl.	Saturna Isl.	North Saanich
Holding Capacity	95 AEQ	140 AEQ	110 AEQ	None	916 AEQ
Short Term	None	18 саг	30 car	None	169 car
Parking		spaces	spaces		spaces
Long Term	None	None	None	None	608 car
Parking					spaces
Waiting Room	Yes	Yes	Yes	Yes	Yes
Washrooms	Yes	Yes	Yes	Yes	Yes
Docks	One	Two	One	One	5

Maximum Fee per Annum	\$13,669,985.00
Fee per Round Trip	\$ 3,915.78

ROUTE 6 - CROFTON TO VESUVIUS BAY



OVERVIEW

Route 6 connects Salt Spring Island (via Vesuvius Bay) with Crofton on Vancouver Island. Salt Spring Island is the largest of the Southern Gulf Islands with a population of approximately 9,800 (2006 census). Route 6 is used by residents to access services and employment on Vancouver Island, and by visitors to access Salt Spring tourist facilities.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		5,046
Minimum Number of Round Trips per Day	Peak Off Peak	13, (12 on Sunday) 13, (12 on Sunday)
Minimum Hours of Operation	Peak Off Peak	12 12

Distance	2.8 nautical miles
Crossing Time	20 minutes

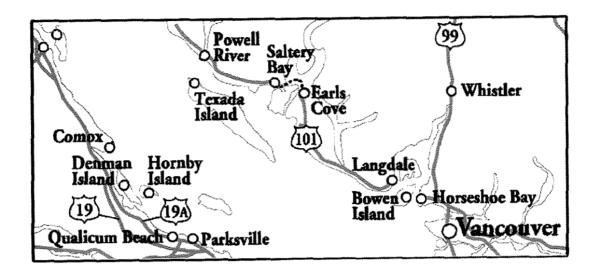
VESSEL AND TERMINAL DESCRIPTIONS

Vessel	Howe Sound Queen
Silhouette	
Passenger Capacity (Max.)	330
Vehicle Capacity (Official)	70
Crew Size	6
Onboard Services	None

Terminal	Crofton	Vesuvius
Location	Vancouver Island	Salt Spring Island
Holding Capacity	18 AEQ on trestle	70 AEQ
Parking	None	5 car spaces
Waiting Room	Shelter Only	Shelter Only
Washrooms	None	Portable Toilets
Docks	One	One

Maximum Fee per Annum	\$2,191,398.00
Egg ner Round Trin	\$ 434.28

ROUTE 7 - EARLS COVE TO SALTERY BAY



OVERVIEW

Route 7 connects the Powell River area (2006 population approximately 19,600) with the Sechelt Peninsula and the Lower Mainland via Route 3 (Langdale - Horseshoe Bay). Route 7 is mainly used by residents for local access to employment, and for services on the Lower Mainland. There is a significant increase in vacation travellers in the summer season.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		2,878
Minimum Number of Round Trips per Day	Peak Off Peak	7 7, (6 on Sunday)
Minimum Hours of Operation	Peak Off Peak	12 12 (11 on Sunday)

Distance	9.5 nautical miles
Crossing Time	50 minutes

VESSEL AND TERMINAL DESCRIPTIONS

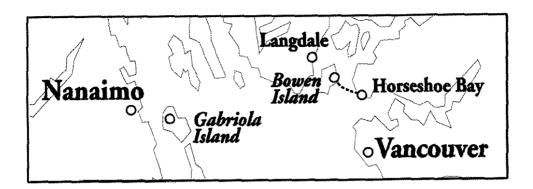
Vessel	Queen of Tsawwassen (summer)	Queen of Chilliwack (winter)	New Intermediate Ferry
Silhouette			
Year Built	1960	1978	Under Construction
Retirement Date	2006/2007	2008/2009	
Passenger Capacity (maximum)	936	389	600
Vehicle Capacity (official)	138	115	125
Crew Size	16	11	10-14
Onboard Services	Cafeteria, Elevator, Gift shop	Cafeteria, bar, gift shop, coin operated shower facilities and reclining seating in	
		lounge areas	

^{*}A new intermediate ferry is currently under construction at Vancouver Shipyards and is scheduled to be introduced on the route in 2008.

Terminal	Earls Cove	Saltery Bay
Location	Jervis Inlet,	Jervis Inlet,
2004.10	Southern Sunshine Coast	Northern Sunshine Coast
Holding Capacity	80 AEQ	200 AEQ
Parking	9 car spaces	44 car spaces
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	Two	Two

Maximum Fee per Annum	\$9,	068,832.00	
Fee per Round Trip	\$	3,151.09	

ROUTE 8 - HORSESHOE BAY TO BOWEN ISLAND (SNUG COVE)



OVERVIEW

Route 8 connects Bowen Island with Horseshoe Bay on the Lower Mainland. Bowen Island has a population of approximately 3,300 (2006 census). Route 8 is mainly used by residents to access services and employment on the Lower Mainland, including high school students who commute to West Vancouver.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	per Contract Year	5,569
Minimum Number of Round Trips per Day	Peak	14.5(Mon – Fri), 14 (Sun), 13.5 (Sat)
5.,	Off Peak	14.5 (Mon – Fri), 14 (Sun),13.5 (Sat)
Minimum Hours of Operation	Peak Off Peak	14 (13 on Sunday) 14 (13 on Sunday)
	ilipponisti kaika pungapan kanan	

Distance	3 nautical miles
Crossing Time	20 minutes

Vessel	Queen of Capilano
Silhouette	
Passenger Capacity (Max.) Vehicle Capacity (Official)	445 85
Crew Size Onboard Services	10-14 Snack Bar, Elevator

Terminal	Snug Cove	Horseshoe Bay
Location	Bowen Island	West Vancouver
Holding Capacity	None (queue on road right-of-	1,265 AEQ
	way)	
Short Term Parking	None	140 car spaces
Long Term Parking	None	462 car spaces
Waiting Room	Shelter Only	Yes
Washrooms	Yes	Yes
Docks	One	3

Maximum Fee per Annum	\$4,60	5,396.00	
Fee per Round Trip	\$	826.97	

ROUTE 9 - TSAWWASSEN TO SOUTHERN GULF ISLANDS



OVERVIEW

Route 9 (which includes Route 9A) connects Salt Spring Island (via Long Harbour) with Tsawwassen on the Lower Mainland. Connections are also made with Galiano, Mayne and Pender Islands. Transfers from Saturna Island at Mayne allow Saturna residents to travel to the Lower Mainland without going through Swartz Bay. The approximate populations from the 2006 census are: Salt Spring 9,800, Galiano 1,300, Mayne 1,100, Pender 3,200 and Saturna 400. Approximately half the traffic is derived from Salt Spring with the other half distributed amongst the other islands. A small group of customers regularly commute to the Lower Mainland for employment.

In the summer period there is a supplementary service with the Bowen Queen that sails directly between Tsawwassen and Long Harbour five days a week.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	per Contract Year	830
Minimum Number of round trips departing from Long Harbour (Rte 9) or Tsawwassen (Rte 9a) per day*	Peak Off Peak	Route 9 & 9A: 4 Route 9: 2
Minimum Hours of Operation	Peak	Route 9: 7-9 (varies daily) Route 9A: 3-4 (varies daily)
	Off Peak	Route 9: 7-10 (varies daily) Route 9A: None

^{*} Service from Tsawwassen or Long Harbour will go to Pender, Mayne and Galiano daily. Each sailing may go to one or more of these ports.

ROUTE AND SERVICE DESCRIPTION

Distance	Depends on destination. Nautical miles from Tsawwassen: Long Harbour (18), Pender (18), Mayne (14), Galiano (11)
Crossing Time	Depends on routing. Direct Galiano to Tsawwassen is 50 minutes. Long Harbour to Tsawwassen with 3 stops is 3
	hours.

VESSEL AND TERMINAL DESCRIPTIONS

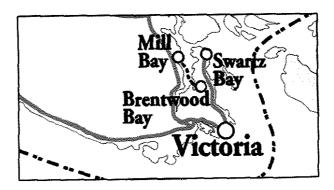
Vessel	Queen of Nanaimo*	Bowen Queen^
Silhouette		
Passenger Capacity (Max.)	1183	393
Vehicle Capacity (Official)	192	70
Crew Size	33	7
Onboard Services	Snack Bar, Cafeteria, Gift Shop, Elevator	Snack Bar

^{*} Queen of Nanaimo is based at Long Harbour, Salt Spring
^ Bowen Queen is based at Tsawwassen

Terminal	Sturdies Bay	Village Bay	Otter Bay	Long Harbour	Tsawwassen
Location	Galiano Isl.	Mayne Isl.	Pender Isl.	Salt Spring Isl.	Delta
Holding	95 AEQ	140 AEQ	110 AEQ	85 AEQ	2,000 AEQ
Capacity					400
Short Term	None	18 car	30 car	30 car	162 car
Parking		spaces	spaces	spaces	spaces
Long Term	None	None	None	None	870 car
Parking					spaces
Waiting	Yes	Yes	Yes	Yes	Yes
Room					
Washrooms	Yes	Yes	Yes	Yes	Yes
Docks	One	One	One	One	5

Maximum Fee per Annum	\$8,008,147.00
Fee per Round Trip	\$ 9,648.37

ROUTE 12 - MILL BAY TO BRENTWOOD BAY



OVERVIEW

Route 12 connects Vancouver Island from Brentwood Bay on the Saanich Peninsula to Mill Bay. Route 12 is used by local commuters as well as a significant number of non-local residents who use the route as an alternative to the Malahat section of the Island Highway.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	per Contract Year	3,215
Minimum Number of Round Trips per Day	Peak Off Peak	8, (7 on Sunday) 8, (7 on Sunday)
Minimum Hours of Operation	Peak Off Peak	9 (8 on Sunday) 9 (8 on Sunday)

Distance	3 nautical miles
Crossing Time	25 minutes

Vessel	Mill Bay	Klitsa
Silhouette		
Passenger Capacity (Max.)	134	195
Vehicle Capacity (Official)	16	26
Crew Size	4	5
Onboard Services	None	None

Terminal	Brentwood Bay	Mill Bay
Location	Brentwood Bay	Mill Bay
Holding Capacity	12 AEQ on trestle	None - queue on road
Parking	No	No
Waiting Room	No	Shelter only
Washrooms	No	Portable toilet
Docks	One	One

Maximum Fee per Annum	\$1.09	0,496.00	
-	Ψ1,00	•	
Fee per Round Trip	\$	339.19	
i co boi izonia i ib	_		

ROUTE 13 - LANGDALE - KEATS - GAMBIER ISLAND



OVERVIEW

Route 13 provides passenger only service between Gambier Island (2006 population 197), Keats Island (2006 population 95), and Langdale on the Mainland. This route is used by island residents to access services and employment on the Sunshine Coast and the Lower Mainland via Route 3 (Langdale to Horseshoe Bay).

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year 4,065		
Minimum Number of Round Trips per Day [^]	Peak Off Peak	9, (11 on Sun & Holiday Monday 10, (12 on Sun & Holiday Monday)
Minimum Hours of Operation	Peak Off Peak	10 10

^{^1} round trip on Tuesday/Wednesday/Saturday and the first daily sailing to Keats Island is on-demand – a customer must call ahead to ensure the vessel sails

Distance	7.1 nautical miles for a round trip to all ports
Crossing Time	40 minutes for a round trip to all ports

Vessel	Service is provided by a third party service provider under contract to BC Ferries
Silhouette Passenger Capacity (Max.) Vehicle Capacity (Official)	
Crew Size Onboard Services	

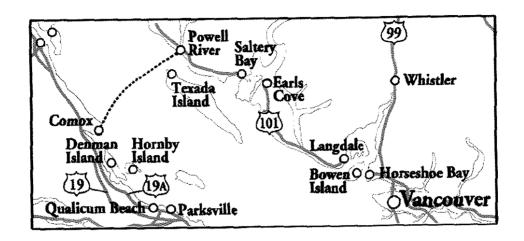
^{*} Passenger Only

Terminal	Keats Landing	New Brighton	Langdale
Location	Keats Island	Gambier Island	Sunshine Coast
Holding Capacity	N/A*	N/A*	1000 AEQ
Short Term Parking	None	None	61 car spaces
Long Term Parking	None	None	240 car spaces
Waiting Room	None	None	Yes
Washrooms	None	None	Yes
Docks	One	One	2

^{*} Passenger Only service

Maximum Fee per Annum	\$248,819.00
Fee ner Round Trip	\$ 61.21

ROUTE 17 - COMOX (LITTLE RIVER) TO POWELL RIVER (WESTVIEW)



OVERVIEW

Route 17 connects the Powell River area (2006 population approximately 19,600) with the Comox/Courtenay area on Vancouver Island (2006 population approximately 61,350). Over the last five years there has been growth on Route 17, which may indicate a growing trend for Powell River residents to seek goods and services on Vancouver Island rather than on the Lower Mainland.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	per Contract Year	1,460
Minimum Number of Round Trips per Day	Peak Off Peak	4 4
Minimum Hours of Operation	Peak Off Peak	12 12

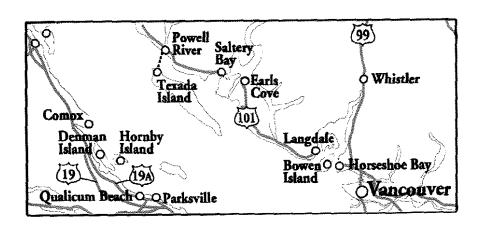
Distance	17 nautical miles
Crossing Time	1 hour 15 minutes

Vessel	Queen of Burnaby		
Silhouette			
Passenger Capacity (Max.) Vehicle Capacity (Official)	1,183 192		
Crew Size Onboard Services	17-33 Snack Bar, Cafeteria, Elevator, Gift Shop		

Terminal	Little River	Westview
Location	Comox	Powell River
Holding Capacity	117 AEQ	127 AEQ
Parking	114 car spaces	None
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	One	One

Maximum Fee per Annum	\$6,278,252.00	
Fee per Round Trip	\$ 4,300.17	(Section)

ROUTE 18 - POWELL RIVER (WESTVIEW) TO TEXADA ISLAND (BLUBBER BAY)



OVERVIEW

Route 18 connects Texada Island (2006 population approximately 1,100) with Powell River (2006 population approximately 19,600). Route 18 is used by Texada residents to access employment and services in Powell River, including students who commute to high school. Also, some Powell River residents work on Texada. In the summer season, tourism increases.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		3,648
Minimum Number of Round Trips per Day	Peak Off Peak	9
Minimum Hours of Operation	Peak Off Peak	13 13

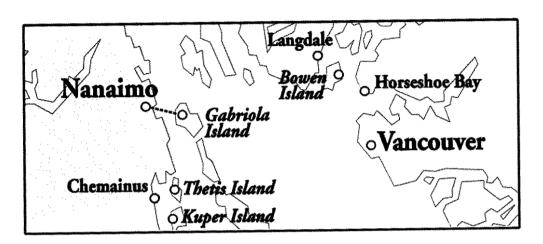
Distance	4.7 nautical miles
Crossing Time	35 minutes

Vessel	North Island Princess
Silhouette	
Passenger Capacity (Max.) Vehicle Capacity (Official)	293 49 7
Crew Size Onboard Services	Elevator, Vending

Terminal	Westview	Blubber Bay
Location	Powell River	Texada Island
Holding Capacity	127 AEQ	45 AEQ (on road)
Parking	None	None
Waiting Room	Yes	Shelter only
Washrooms	Yes	Yes
Docks	One	One

Maximum Fee per Annum	\$3,502,518.00
Ess por Bound Trip	\$ 960.12
Lee hei Koniia Liih	

ROUTE 19 - NANAIMO HARBOUR TO GABRIOLA ISLAND (DESCANSO BAY)



OVERVIEW

Route 19 connects Gabriola Island (2006 population approximately 4,000) with Nanaimo (2006 population approximately 138,600). Route 19 is used by Gabriola residents to access employment and services in Nanaimo, including students who commute to high school. Approximately 22 percent of passengers are foot passengers who travel by foot or by bus in Nanaimo.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	per Contract Year	5,732
Minimum Number of Round Trips per Day	Peak Off Peak	15, (14 on Wednesday & Sunday) 15, (14 on Wednesday & Sunday)
Minimum Hours of Operation	Peak Off Peak	14 14

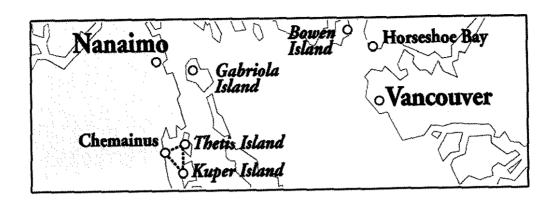
Distance	2.8 nautical miles
Crossing Time	20 minutes

Vessel	Quinsam
Silhouette	
Passenger Capacity (Max.)	400
Vehicle Capacity (Official)	70
Crew Size	7
Onboard Services	Vending

Terminal	Nanaimo Harbour	Descanso Bay
Location	Vancouver Island	Gabriola Island
Holding Capacity	80 AEQ	75 AEQ (on road)
Parking Capacity	18 car spaces	35 car spaces
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	One	One

Maximum Fee per Annum	\$2,321,689.00	
Francis Daynel Trip	\$ 405.04	2222019

ROUTE 20 - CHEMAINUS - THETIS ISLAND - KUPER ISLAND



OVERVIEW

Route 20 connects Thetis Island (2006 population approximately 370) and Kuper Island (2006 population approximately 360) with Chemainus (2006 population approximately 680) on Vancouver Island. Kuper Island is home to the Penelakut First Nation. Route 20 is used by Thetis and Kuper residents to access employment and services on Vancouver Island, including Thetis students who commute to high school. In the summer season, tourism increases on Thetis Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	per Contract Year	4,013
Minimum Number of Round Trips departing from Thetis Island per Day	Peak Off Peak	10, (9 on Sunday), (11 on Friday) 10, (9 on Sunday), (11 on Friday)
Minimum Hours of Operation	Peak Off Peak	12 - 15 12 - 15

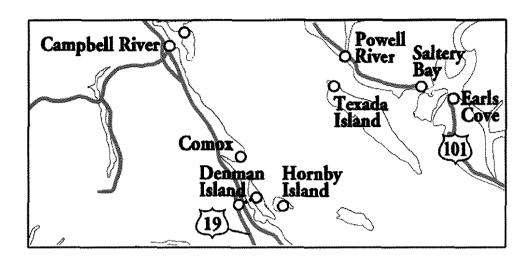
Distance	8.5 nautical miles for a round trip to all ports
Crossing Time	55 minutes for a round trip to all ports

Vessel	Kuper
Silhouette	
Passenger Capacity (Max.)	295
Vehicle Capacity (Official)	32
Crew Size	5
Onboard Services	Washrooms and Lounge with Disabled
	Access

Terminal	Chemainus	Thetis	Kuper
Location	Vancouver Island	Thetis Island	Kuper Island
Holding Capacity	35 AEQ	None (queue on road right-of-way)	None (queue on road right-of-way)
Parking	15 car spaces	None	None
Waiting Room	Yes	Shelter Only	Shelter Only
Washrooms	Yes	Portable Toilets	None
Docks	One	One	One

Maximum Fee per Annum	\$3,44	446,966.00
Fee ner Round Trin	\$	858.95

ROUTE 21 - BUCKLEY BAY TO DENMAN ISLAND (DENMAN WEST)



OVERVIEW

Route 21 connects Denman Island (2006 population approximately 1,100) with Buckley Bay, 20 km south of Comox/Courtenay area on Vancouver Island (2006 population approximately 61,350). Approximately 44 percent of Route 21 traffic has an origin or destination of Hornby Island which is accessed via Route 22 (Denman – Hornby).

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		6,149
Minimum Number of Round Trips per Day	Peak Off Peak	16, (15 on Sunday) 16, (15 on Sunday)
Minimum Hours of Operation	Peak Off Peak	15 15

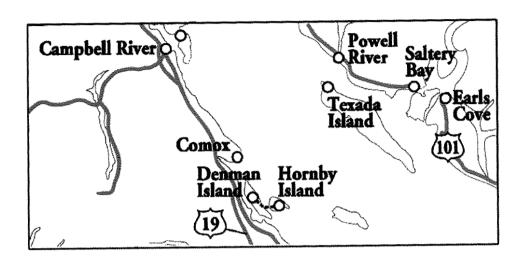
Distance	1.2 nautical miles
Crossing Time	10 minutes

Vessel	Quinitsa
Silhouette	
Passenger Capacity (Max.)	394
Vehicle Capacity (Official)	50
Crew Size	6
Onboard Services	None

Terminal	Buckley Bay	Denman West
Location	Vancouver Island	Denman Island
Holding Capacity	70 AEQ	20 AEQ
Parking Capacity	12 car spaces	9 car spaces
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	One	One

·	
Maximum Fee per Annum	\$3,310,499.00
Can not Bound Trin	\$ 538.38

ROUTE 22 - DENMAN ISLAND (GRAVELLY BAY) TO HORNBY ISLAND (SHINGLE SPIT)



OVERVIEW

Route 22 connects Hornby Island (2006 population approximately 1,100) and Denman Island (2006 population approximately 1,100). Route 22 is used by Hornby residents to access services and employment on Vancouver Island. There is a three-fold increase in summer traffic due to tourism demand for travel to Hornby Island.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	per Contract Year	4,482
Minimum Number of Round Trips per Day	Peak Off Peak	11, (10 on Sunday), (14 on Friday) 11, (10 on Sunday), (14 on Friday)
Minimum Hours of Operation	Peak Off Peak	9 (13 on Friday) 9 (13 on Friday)

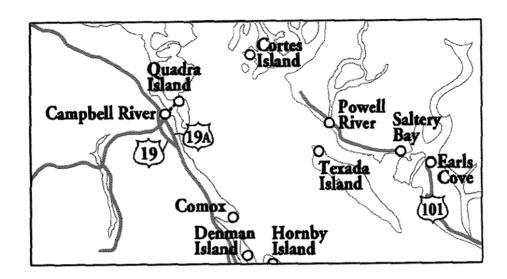
Distance	1.2 nautical miles
Crossing Time	10 minutes

Vessel	Kahloke (Summer)	Tachek (Winter)
Silhouette		
Passenger Capacity (Max.)	195	243
Vehicle Capacity (Official)	30	30
Crew Size	5	7
Onboard Services	None	None

Terminal	Gravelly Bay	Shingle Spit
Location	Denman Island (East)	Hornby Island
Holding Capacity	20 AEQ	20 AEQ (on road)
Parking	None	None
Waiting Room	Yes	Yes
Washrooms	Yes	Yes
Docks	One	One

Maximum Fee per Annum	\$2,769,293.00	
Fee per Round Trip	\$ 617.87	
		Market Services

ROUTE 23 - CAMPBELL RIVER TO QUADRA ISLAND (QUATHIASKI COVE)



OVERVIEW

Route 23 connects Quadra Island (2006 population approximately 960) and Campbell River (2006 population approximately 29,500). Route 23 is used by Quadra Island residents to access services and employment on Vancouver Island, including students commuting to high school. Approximately 13 percent of traffic is bound for Cortes Island via Route 24 (Quadra Island – Cortes Island).

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		6,253	
Minimum Number of Round Trips per Day	Peak Off Peak	16, (15 on Sunday), (17 on Fri/Sat) 16, (15 on Sunday), (17 on Fri/Sat)	
Minimum Hours of Operation	Peak Off Peak	14 (15 on Friday & Saturday) 14 (15 on Friday & Saturday)	

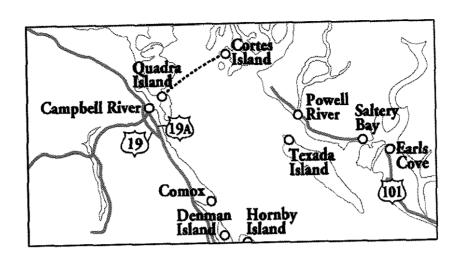
Distance	1.8 nautical miles
Crossing Time	10 minutes

Vessel	Powell River Queen
Silhouette	
Passenger Capacity (Max.)	400
Vehicle Capacity (Official)	70
Crew Size	6
Onboard Services	Vending

Terminal	Campbell River	Quathiaski Cove
Location Holding Capacity	Vancouver Island Inside: 95 AEQ/Outside 50 AEQ	Quadra Island 98 AEQ
Parking	None	75 car spaces (at Federal Wharf)
Waiting Room	Yes	` Shelter Only
Washrooms	Yes	Yes
Docks	One	One

Maximum Fee per Annum	\$2,46	36,934.00	
Fee per Round Trin	\$	394.52	
1 GC bcl I/Onlin 1 lib	Territoria de la companya del companya de la companya del companya de la companya		

ROUTE 24 - QUADRA ISLAND (HERIOT BAY) TO CORTES ISLAND (WHALETOWN)



OVERVIEW

Route 24 connects Cortes Island (2006 population approximately 1,000) with Quadra Island (2006 population approximately 960). Route 24 is used by Cortes Island residents to access services and employment on Vancouver Island, including students commuting to high school. In the summer there is increased demand from tourists.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered	per Contract Year	2,134
Minimum Number of Round Trips per Day	Peak Off Peak	5, (4 on Sunday) 5, (4 on Sunday)
Minimum Hours of Operation	Peak Off Peak	8, (6 on Sunday) 8, (6 on Sunday)
AND TO THE	and the state of t	

Distance	6.2 nautical miles
Crossing Time	45 minutes

5 to 11 1

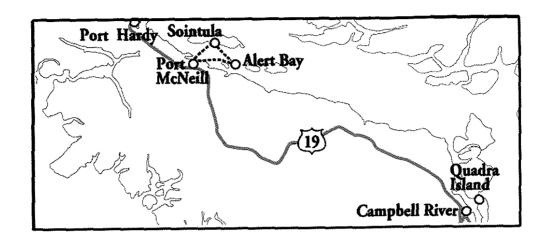
Vessel	Tenaka
Silhouette	
Passenger Capacity (Max.)	244
Vehicle Capacity (Official)	30
Crew Size	8*
Onboard Services	Vending

^{*} Vessel normally operates with a reduced passenger license for 150, requiring a crew of six. The higher crew level is required because Transport Canada classifies these waters similar to those experienced in a Strait of Georgia crossing.

Terminal	Heriot Bay	Whaletown
Location	Quadra Island	Cortes Island
Holding Capacity	20 AEQ holding lane on	None (queue on road right
3 - 1, -	road right of way	of way)
Parking	None	None
Waiting Room	Shelter Only	Yes
Washrooms	Portable Toilets	Portable Toilets
Docks	One	One

Maximum Fee per Annum	\$2,181,674.00
Fee per Round Trip	\$ 1,022.34

ROUTE 25 - VANCOUVER ISLAND (PORT MCNEILL) - MALCOLM ISLAND (SOINTULA) - CORMORANT ISLAND (ALERT BAY)



OVERVIEW

Route 25 connects Alert Bay on Cormorant Island (2006 population approximately 1,000) and Sointula on Malcolm Island (2006 population approximately 600) with Port McNeill (2006 population approximately 2,600) on Vancouver Island. The Namgis First Nation makes up about half of the Alert Bay population. Route 25 is used by Alert Bay and Sointula residents to access employment and services on Vancouver Island, including Sointula students who commute to high school.

CORE SERVICE LEVELS

Number of Round Trips to be Delivered per Contract Year		3,961	
Minimum Number of Round Trips departing from Port McNeill per Day	Peak Off Peak	10, (9 on Sunday) 10, (9 on Sunday)	
Minimum Hours of Operation	Peak Off Peak	11, (10 on Sunday) 11, (10 on Sunday)	

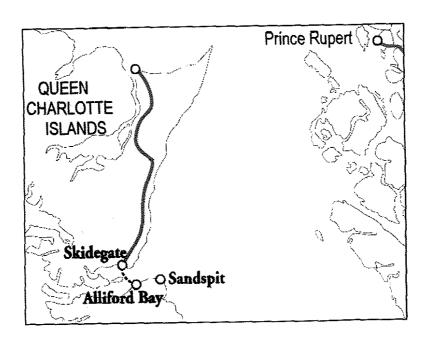
Distance	19.5 nautical miles for a round trip to all ports
Crossing Time	2 hours for a round trip to all ports

Vessel	Quadra Queen II
Silhouette	
Passenger Capacity (Max.)	293
Vehicle Capacity (Official)	30
Crew Size	7
Onboard Services	Vending

Terminal	Port McNeill	Sointula	Alert Bay
Location	Vancouver Island	Malcolm Island	Cormorant Island
Holding Capacity	43 AEQ	None	40 AEQ
		(queue on road)	
Parking	None	None	25 car spaces
3			(at Federal Wharf)
Waiting Room	Yes	Shelter Only	Shelter Only
Washrooms	Yes	None	None
Docks	One	One	One

Maximum Fee per Annum	\$3,545,055.00	
Fee per Round Trip	\$ 894.99	nana ana ana ana ana ana ana ana ana an

ROUTE 26 - QUEEN CHARLOTTE ISLANDS: GRAHAM ISLAND (SKIDEGATE) - MORESBY ISLAND (ALLIFORD BAY)



OVERVIEW

Route 26 in the Queen Charlotte Islands connects Alliford Bay on Moresby Island (where the local airport at Sandspit is located) with Skidegate on Graham Island. Route 26 is used to access the airport and Gwai Haanas National Park Reserve, both located on Moresby Island.

CORE SERVICE LEVELS

er Contract Year	4,378
Peak	11
Off Peak	11
Peak	14
Off Peak	14
	Peak Off Peak Peak

Distance	3.5 nautical miles
Crossing Time	20 minutes

Vessel	Kwuna
Silhouette	
Passenger Capacity (Max.)	150 26
Vehicle Capacity (Official) Crew Size	4
Onboard Services	None

Terminal	Skidegate	Alliford Bay
Location	Graham Island	Moresby Island
Holding Capacity	175 AEQ	None (queue on road)
Parking	None	None
Waiting Room	Yes	Shelter Only
Washrooms	Yes	Portable Toilets
Dock	One	One

Maximum Fee per Annum	\$3,4	48,288.00	
Fee ner Round Trin	\$	787.64	
тес роз поминентической помин	Mark Control of the C		

SCHEDULE 2

Appendix 1 of Schedule "B" Ferry Transportation Fee Table 1

Route #	dix 1 of Schedule "B" Ferry (Maximum Annual Ferry Transportation Fee (S)	Number of Round Trips to be Delivered per Contract Year to Meet Core Service Levels	Ferry Transportation Fee per Round Trip (\$)
3	Horseshoe Bay/Langdale	3,664,983	2,985	1,227.80
	Route Group Total	3,664,983		
10	Bear Cove/Prince Rupert	11,160,852	122	91,482.39
11	Prince Rupert/Skidegate	13,118,432	191	68,682.89
40	Discovery Coast	1,003,827	39	25,739.15
	Northern Route Group Total (2008/09)	\$25,283,111		
10	Bear Cove/Prince Rupert	25,368,578		207,939.16
11	Prince Rupert/Skidegate	21,217,393		111,085.83
40	Discovery Coast	1,003,827		25,739.15
	Northern Route Group Total (2009/10)	\$47,589,798		
10	Bear Cove/Prince Rupert	25,088,449		205,643.02
11	Prince Rupert/Skidegate	21,046,518		110,191.19
40	Discovery Coast	1,003,827		25,739.15
	Northern Route Group Total (2010/11)	\$47,138,794		
10	Bear Cove/Prince Rupert	25,039,474		205,241.59
11	Prince Rupert/Skidegate	20,734,061	191	108,555.29
40	Discovery Coast	1,003,827		25,739.15
	Northern Route Group Total (2011/12)	\$46,777,362		
4	Swartz Bay/Saltspring	2,191,399	2,880	760.90
5	Swartz Bay/Outer Gulf Islands	13,669,985	3,491	3,915.78
6	Crofton/Saltspring	2,191,398	5,046	434.28
7	Saltery Bay/Earls Cove	9,068,832	2,878	3,151.09
8	Horseshoe Bay/Bowen Island	4,605,396	5,569	826.97
9	Tsawwassen/Gulf Islands	8,008,147	830	9,648.37
12	Brentwood/Mill Bay	1,090,496	3,215	339.19
13	Langdale/Gambier/Keats	248,819	4,065	61.21
17	Comox/Powell River	6,278,252	1,460	4,300.17
	Powell River/Texada	3,502,518	3,648	960.12
18 19	Nanaimo Harbour/Gabriola	2,321,689	5,732	405.04
20	Chemainus/Thetis/Kuper	3,446,966		858.95
21	Buckley Bay/Denman	3,310,499	-	538.38
22	Denman/Hornby	2,769,293		617.87
23	Campbell River/Quadra	2,466,934		394.52
24	Quadra/Cortes	2,181,674		1,022.34
25	Port McNeill/Alert Bay/Sointula	3,545,055		894.99
26	Skidegate/Alliford Bay	3,448,288		787.64
	Minor Route Group Total	\$74,345,640		
	Аппиаl Total (2008/09) Арриаl Total (2009/10) Аппиаl Total (2010/11) Annual Total (2011/12)	\$103,293,734 \$125,600,421 \$125,149,417 \$124,787,985		