

SCHEDULE "B"

Ordering and Contact information

Offerors Representative (Name): David Derksen, Softchoice Corporation
CSA contacts and roles, including Account Executive and Backup resource.

Primary Contact: David Derksen, Account Executive
604-644-6150 Land Line
604-738-2870 Facsimile
david.derksen@softchoice.com

Backup Contact: Tyson Koopman, Western Canada Public Sector Manager
403-444-7965 Land Line
403-978-3519 Cell
403-543-9001 Facsimile
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Public Sector Inside Account Manager: Bart Golda
888-607-7638 x 222562 Land Line
800-268-7639 Facsimile
Bart.golda@softchoice.com

Government Programs Manager: Jennifer Barker
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613-241-8245 Facsimile
Jennifer.Barker@softchoice.com

SA Benefits Specialist: Sarah Rousseau
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Sr. Manager – Services & Solutions (Western Canada): Martin Laanstra
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Enterprise Solutions Architect: Terence Snijsheuvel
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Project Manager: Cheryl Castator
888-607-7638 x222765 Land Line
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Any other contacts applicable to this CSA – Broader Public Sector

Public Sector Account Manager: Peter Jones
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604-738-2870 Facsimile
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(BC Crown Corporations)

Public Sector Account Manager: Bryan Cheung
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(BC Crown Corporations)

Public Sector Account Manager: Stephanie McLeish
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(BC Crown Corporations)

Account Manager: Robert Potter
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(Enterprise Crown Corporations)

Public Sector Inside Sales Account Manager: Molly Moreash
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Public Sector Inside Sales Account Manager: Usama Khurshid
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Ordering processes for CSAM

The ordering process for CSAM will accommodate the following process:

- CSAM prepares list of software titles and quantities required and forwards to appropriate vendor (LAR)

- LAR prepares quote for same including sku, title, quantity, unit price and extended price.
- The licence cost is quoted separately from the support/maintenance cost.
- The format of the quote will be as per CSAM business requirements.
- The quote received from the vendor is input to the Province's system (iProcure) and a purchase requisition is created.
- The purchase requisition per CSAM and the quote per vendor must match -if they do not the quote must be re-done.
- The approved purchase requisition is then received by the Purchase/Contracts branch-that forward a purchase order to the vendor (LAR).

Ordering processes for all other entities.

The ordering process for all other entities will be similar to CSAM process in that the other entities will contact Softchoice for a quote. We will then quote per our normal process. The entity will issue Softchoice a Purchase Order which will be fulfilled per the terms of our quote.