
British Columbia's Special Representative in Asia

Annual Report

APRIL 1, 2015 – MARCH 31, 2016

Overview

The mandate of British Columbia's Special Representative in Asia (BCSRA) is as follows:

- Act as the official Province of British Columbia on-the-ground representative in Asia;
- Represent and promote the Province of British Columbia in meetings with other governments, business and stakeholders, including acting as host where appropriate;
- Represent and promote the Province of British Columbia at events and activities to advance the Asia Pacific Trade and Investment Strategy and key government priorities;
- Establish regular meetings/calls with senior management within the Ministry of International Trade, the Major Investments Office and other relevant ministries to advance key strategic accounts/files.

In the context of this mandate, this report outlines the accomplishments of the BCSRA for the period of April 1, 2015 to March 31, 2016. During this period, the BCSRA strengthened government-to-government relations by meeting with high-level government officials in China, Japan and South Korea representing the province at key events focused on promoting investment and export development in all economic sectors outlined in the BC Jobs Plan.

The BCSRA built relations with key East Asian companies interested in investing in or doing business with BC's LNG, agrifoods, forestry, mining, technology and finance sectors. The Special Representative also worked to forge ties between BC industry associations and their counterparts in Asia, including AdvantageBC, BC Council for International Education, BC Forest Investment Innovation, Canada Wood, Destination BC, HQ Vancouver and agrifoods producer groups including dairy, fisheries and seafood, and cherry and blueberry growers.

In all of these activities, the BCSRA supported the work of the province's network of Trade and Investment Representative Offices in China, South Korea and Japan. While contracted Trade and Investment Representatives are specifically accountable for closing trade and investment opportunities that will benefit British Columbia, government relations play a significant role in

advancing commercial relations in East Asia. It is here that the presence of an on-the-ground official BC Government representative adds value to overall trade and investment goals, opening doors at a higher level to government officials, State Owned Enterprises and private companies. This facilitation role of the Special Representative sends a strong signal of British Columbia's commitment to continuing to build government and commercial ties in a region that is essential for the province's continued prosperity.

During the past year, British Columbia's trade and investment representatives in East Asia – working closely with the BC Special Representative – were successful in attracting close to \$1.7 billion in new investment, trade and strategic partnerships with East Asia. During the past year, the BCSRA held 110 meetings with high-level government officials and 202 corporate executives, participated in 13 missions and major trade events, and gave 19 speeches and presentations to East Asian audiences on the advantages and opportunities of doing business with British Columbia. Highlights of the BCSRA's accomplishments in the past year are featured in this report.

Key Accomplishments

1. GOVERNMENT TO GOVERNMENT RELATIONS

- The BCSRA's frequent high-level engagement with Guangdong Province, BC's sister province in China, has greatly advanced government and business ties in a range of sectors, including agrifood, clean technology and LNG. These strengthened relations culminated in the visit of the Guangdong Party Secretary to Vancouver in May 2016.
- In South Korea, the BCSRA held bilateral talks with senior government officials with BC's sister province, Gyeonggi, to advance two-way trade and investment relations and to discuss a potential visit by the Governor of Gyeonggi to BC in the fall of 2016.
- Through regular engagement with government officials, state enterprises and private companies in China, the BCSRA facilitated a wide range of BC government-led missions to market including those focused on international education, forestry, financial services, clean technology and agrifoods.

2. FORGING STRATEGIC PARTNERSHIPS

- The BCSRA has been active in the implementation of a strategic partnership agreement between BC and Guangdong on low carbon development, moving toward a multi-year action plan which will result in new opportunities for BC clean technology companies.

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- The BCSRA continues to strengthen ties and expand opportunities for BC business associated with the announcement that Beijing-Zhangjiakou will be hosting the 2022 Winter Olympic Games. The Special Representative has held meetings with senior officials responsible for Beijing Olympic planning, given presentations on BC's experience hosting the 2010 Winter Games and provided introductions for BC stakeholders while in Beijing.
 - The BCSRA has been active in advancing international education partnerships with Japan, including a partnership agreement on behalf of the Ministry of Education with the Tokyo Board of Education on student exchange, teacher training and curriculum sharing – and a commitment with the Hiroshima Prefecture Board of Education that will result in Japanese students coming to study with the Richmond School District.

3. SUPPORTING INBOUND INVESTMENT

- The BCSRA met with executives of Huawei technologies, a Chinese telecommunications giant, in Shenzhen in May 2015 to highlight BC's competitive advantages. During Premier Clark's trade mission in November 2015, Huawei announced a partnership with TELUS to establish a "5G living lab" to deliver a next-generation fibre-wireless network in downtown Vancouver, an agreement estimated at \$8 million.
- The BCSRA met with senior executives of Shinhan Bank in South Korea in October 2015 to discuss options for locating in British Columbia. During the Premier's trade mission in May 2016, Shinhan announced that it would be opening its first branch in Western Canada in Vancouver in the near future.
- The BCSRA met with Chongqing-based Zongshen Industrial Group Co Ltd. to discuss a range of investment opportunities in BC. Zongshen subsequently announced a minority share purchase and announcement with Harbour Air in June 2015 to expand seaplane commuter services to major cities throughout China.
- The Special Representative has held meetings with a number of key air carriers in China, including China Eastern/Yunnan Airlines and Xiamen Airlines to encourage them to consider British Columbia when planning for new flights to North America. Both airline groups launched new direct flights to YVR in 2016.

4. FACILITATING BC EXPORTS

- BCSRA met with municipal leaders in Southern China to promote BC's clean technology industry, resulting in new sales of fuel cell modules for urban transit systems.

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- BCSRA supported meetings between BC cherry and blueberry producers and Chinese buyers, resulting in new, multimillion-dollar sales. The Special Representative also met with a Chinese air carrier to discuss the removal of barriers to air freight access for these and other agrifood products to China, resulting in increased exports.
 - Along with federal government counterparts, the Special Representative participated in meetings with the Chinese State Administration of Grains and the Chinese regulator for food safety to address overcoming barriers to entry for BC and Canadian food products.
 - The Special Representative opened the BC pavilion at the Seoul Food trade show in May 2015, and worked with the BC trade office in Seoul to introduce South Korean beverage companies to the BC water companies participating at the event, resulting in new export deals for BC companies.

Other Highlights

1. FOSTERING AND STRENGTHENING GOVERNMENT-TO-GOVERNMENT RELATIONS.

Q1 – APRIL TO JUNE 2015

- The BCSRA supported BC Ministers of International Trade and Advanced Education during meetings with the Vice Governor of Jiangsu Province and the Jiangsu Department of Education and Minister Wilkinson during a meeting with the Vice Mayor of Chongqing.
- The BCSRA met with the new Canadian Ambassador to South Korea to discuss opportunities for BC companies resulting from the ratification of the Canada-Korea Free Trade Agreement.
- The BCSRA met with senior officials from the Guangdong and Shenzhen Foreign Affairs Offices to discuss opportunities to continue to expand economic relations between BC and Guangdong Province.
- The BCSRA met with senior officials from the Chinese Ministry of Commerce to discuss opportunities to continue to expand economic relations between BC and China.
- The BCSRA supported the BC Minister of Education during meetings and MOU signings with the Beijing Municipal Commission of Education, Japanese Ministry of Education, Culture, Sports, Science and Technology; the Hiroshima Prefecture Board of Education; and the Tokyo Metropolitan Government Board of Education.
- As part of a major Canadian agrifoods delegation that travelled to Beijing, Shanghai and Chongqing, the BCSRA participated in meetings with the Chinese State Administration of Grains and the Chinese

regulator for food safety to advance entry of BC agrifoods products to China.

- The BCSRA met with the Vice Governor of Sichuan Province, China, along with senior leaders from the Provincial Ministry of Housing and Urban Rural Development to discuss bilateral cooperation and the market for BC wood products in Sichuan.
- The BCSRA led high-level meetings with the Vice Minister from China's National Energy Administration (NEA) to advance bilateral cooperation on energy supply and demand building on the MOU signed between NEA and the Ministry of Natural Gas Development.

Q2 – JULY TO SEPTEMBER 2015

- The BCSRA communicated with the agrifoods staff of the Canadian Embassy in Beijing on opportunities for speeding up certification of Canadian blueberries for the Chinese market.
- The BCSRA met with Canada's new senior trade commissioner in Tianjin, to discuss opportunities to cooperate in order to further expand BC exports in this key North China city.
- The BCSRA worked with the Canadian Embassy in Beijing to expedite a trip to BC by officials from China's food safety authority for the inspection and certification of blueberry farms.
- The BCSRA met with Fujian Province's Commerce Department to discuss opportunities to expand economic relations between BC and Fujian Province.
- The BCSRA met with Sichuan Province's Forestry Department to discuss areas of shared interest and opportunities to cooperate on issues like forest practices and parks management.
- The BCSRA met with Sichuan Province's Commerce Department in order to discuss their upcoming trip to BC as well as opportunities to enhance cooperation in promoting economic relations.
- The BCSRA met with the Sichuan Investment Promotion Bureau and Sichuan Energy Industry Investment Group to discuss the interests of their members in BC and opportunities to cooperate in the promotion of economic relations.
- The BCSRA met with a Commissioner from Japan's Ministry of Economy Trade and Industry (METI) to discuss BC-Japan energy relations.

Q3 – OCTOBER TO DECEMBER 2015

- The BCSRA supported Premier Clark in bilateral meetings with Guangdong Governor and Party Secretary to strengthen bilateral ties and mark the 20th BC-Guangdong Anniversary. The meetings also

featured the signing of an MOU signing on low carbon development.

- The BCSRA held one-on-one meetings with Canada's ambassadors in Beijing, Tokyo and Seoul to exchange views and discuss coordination on a range of industry sectors including forestry, energy, infrastructure, finance, economic outlook and trade agreements.
- The BCSRA held bilateral talks with senior officials from Gyeonggi Province, BC's sister province in South Korea, to advance bilateral trade ties under the CKFTA and explore the proposal for Gyeonggi to open a trade office in BC.
- The BCSRA led a delegation of Asian LNG companies to the LNG in B.C. Conference to facilitate introductions and meetings with BC Ministry of Natural Gas Development.
- The BCSRA met with senior officials within China's National Development and Reform Commission to continue to advance opportunities for BC under an MOU signed with BC, including on infrastructure and training.
- The BCSRA met with Jiangsu Province's Ministry of Housing and Urban Rural Development (to advance cooperation on building standards and green buildings, opening new opportunities for BC's forest products industry and green building services providers.)
- The BCSRA visited major mid-sized city Shijiazhuang in Hebei province to expand business opportunities and collaborations on 2022 Beijing-Zhangjiakou Winter Olympic Games.
- The BCSRA also visited Zhangjiakou in Hebei province, where the 2022 Winter Olympic village will be located to strengthen the ties and identify business opportunities for BC suppliers and service providers.
- The BCSRA supported the trade mission led by the Minister of Forests, Lands and Natural Resource Operation to continue to advance government and business ties for BC's forestry industry, including new opportunities around green building construction.
- The BCSRA supported BC's Minister of Finance in Beijing on the Panda Bond issue, including facilitating at meetings with the People's Bank of China and National Association of Financial Market Institutional Investors (, as well as the Bank of China, Agriculture Bank of China, and Industrial & Commercial Bank of China.

Q4 – JANUARY TO MARCH 2016

- The BCSRA supported the Minister of Finance in meeting with the Beijing Financial Exchange, National Association of Financial Market Institutional Investors (and executives from HSBC to discuss the Panda Bond issue.
- The BCSRA met with the Ministries of Education and Advanced

Education to discuss international education strategy in East Asia, including strategic future expansion of BC offshore schools.

- The BCSRA met with the Ministry of Natural Gas Development to review and update on issues facing LNG in BC, including Pacific Northwest LNG, LNG Canada and Woodfibre LNG, given keen interest from corporate proponents in East Asia.
- The BCSRA hosted a meeting with Ministry of Agriculture to discuss BC's new agrifoods export strategy and how this will be advanced on the ground in East Asia.
- The BCSRA led a delegation of BC aerospace companies to the Singapore Air Show and met with the Deputy Prime Minister of Singapore and Minister of Defense to exchange opinions on the aerospace industry, regulatory issues and business opportunities for the BC aerospace sector.
- The BCSRA met with Canada's Honorary Consul in Sapporo to discuss emerging agrifoods export opportunities in Hokkaido, Japan, including abalone farming and Haskap berries.

2. REPRESENTING AND PROMOTING THE PROVINCE AT KEY EVENTS AND ACTIVITIES.

Q1 – APRIL TO JUNE 2015

- The BCSRA supported the BC Minister of Advanced Education and BCIT during meetings with Southwest University in Chongqing to discuss cooperative relations, and with UBC during a meeting with Beijing University of Chemical Technologies.
- The BCSRA witnessed a signing of a Letter of Intent on salmon preservation and related commercial opportunities between BC's Trade and Investment Representative Office and a Chinese non-profit from Fuyuan County in Heilongjiang Province.
- The BCSRA delivered remarks at an LNG-focused investment promotion event in Beijing attended by a number of BC companies and First Nation representatives.
- The BCSRA made a speech outlining the full range of trade and investment opportunities that BC offers during the Bank of Montreal's annual event for VIP clients in Beijing.
- The BCSRA made remarks at the Seoul Food Show outlining the special characteristics of BC's agrifoods products and their alignment with the needs of South Korean consumers.
- The BCSRA joined the Premier and Minister of Natural Gas Development to announce the Province's Project Development Agreement with Pacific NorthWest LNG, given his deep and ongoing

engagement with the East Asian proponents of this project.

- The BCSRA offered remarks in Japan at a celebration to mark the certification of the first BC Offshore School in the country, Bunka Sugunami Canadian International School.
- The BCSRA participated at the launch of a Canadian agrifoods products e-commerce platform and Savour Canada Export Café events in Beijing, Shanghai and Chongqing.

Q2 – JULY TO SEPTEMBER 2015

- The BCSRA attended a signing ceremony between the Richmond School District and the prefectural government of Hiroshima on cooperation in international education.
- The BCSRA attended an event organized by the International Eco-tech Cooperation Committee of China Pacific Economic Cooperation Council on the green economy, urban development and investment and met with a wide range of prominent officials and businesspeople.
- The BCSRA visited Xiamen, where he met with the Deputy Director General of the China International Fair for Investment and Trade and discussed opportunities to expand economic relations between BC and Fujian Province.
- The BCSRA signed an MOU on behalf of BC Ministry of Education with Tokyo Metropolitan Government on cooperation in international education and met with the Japanese Ministry responsible for Education for further discussions.
- The BCSRA attended the LNG Producer-Consumer Conference in Tokyo and met with delegates interested in BC's LNG sector.

Q3 – OCTOBER TO DECEMBER 2015

- The BCSRA met with the head of China Mining Association to discuss concerns and clarify misconceptions related to regulatory compliance on mining, infrastructure investment and environmental permitting processes in BC.
- The BCSRA gave introductory remarks at the Canadian Wine Seminar hosted by Canadian Consular-General in Shanghai to discuss business opportunities for B.C. agrifoods products in China.
- The BCSRA joined the BC Minister of Forests, Lands and Natural Resource Operations in meeting with China's Vice Minister of Housing and Urban Rural Development in discussing reducing CO2 emissions, increasing wood frame construction and building code improvements in China. In Japan, the BCSRA supported the BC Minister of Forests, Lands and Natural Resource Operations for a site visit to Maple Homes to obtain frontline insights on the Japan housing market and learn about

market opportunities for heavy timber and necessary support.

- The BCSRA accompanied Premier Clark during her November 2015 mission to China, including to Poly Culture Group's offices where the Premier and BCSRA witnessed the signing of an MOU on Poly Culture's North American headquarters establishment in Vancouver.

Q4 – JANUARY TO MARCH 2016

- The BCSRA co-hosted a media roundtable in Beijing with the Minister of Finance and Ambassador of Canada to China and other stakeholders including the Bank of China and HSBC to discuss the successful issuance of the Panda Bond, the first by a foreign country in China's interbank bond market.
- The BCSRA attended the Asia Financial Forum in Hong Kong to meet with influential members of the global financial and business community to discuss China's Belt and Road Initiative, and developments and trends in the dynamic markets of Asia. The Special Representative joined a panel discussion on Canada's Growing Importance as North America's Financial Services Gateway to and from Asia.
- The BCSRA attended a networking event hosted by the Canadian Embassy in Beijing to meet with winter sport athletes and discuss how B.C. can benefit from the Beijing Hebei 2022 Olympic Winter Games in terms of cultivation of China Amateur Sports teams.
- The BCSRA gave opening remarks at a B.C. aerospace seminar in Nagoya, Japan to promote the Province and aerospace business opportunities. The BCSRA highlighted the work of the Composites Research Network at the University of British Columbia.
- The BCSRA attended Asia Business Leaders Advisory Council organized by the Asia Pacific Foundation in Vancouver, building relationships with key East Asian business leaders.
- The BCSRA accompanied delegations of East Asian clean technology and environmental services companies attending Globe 2016 from March 2-5, 2016 in Vancouver.

3. BUILDING RELATIONS WITH KEY COMPANIES INTERESTED IN INVESTING IN BC.

Q1 – APRIL TO JUNE 2015

- The BCSRA supported the Minister of International Trade during meetings at the Nanjing Software Valley as well as at roundtables to discuss and promote investment opportunities in BC.
- The BCSRA supported the Minister of Advanced Education at a meeting with Zongshen Industrial Group to promote their investment interests in

BC.

- The BCSRA met with seven major agrifoods, energy, mining, transportation and heavy industry groups in Seoul to promote BC as a destination for investment as well as for the sourcing of products and commodities.
- The BCSRA met with six major private and State Owned Enterprises in energy, telephony, mining and materials in Guangzhou and Shenzhen to promote BC as a destination for investment.

Q2 – JULY TO SEPTEMBER 2015

- The BCSRA met with a major trading company in Japan to provide an update on BC policy changes aimed at creating wood fibre supply certainty, of relevance to their investment interests related to wood pellet production.
- The BCSRA met with senior management from Chugoku Electric to discuss opportunities to expand their business with BC.
- The BCSRA met with the Chairman of Tianjin Renai Group to learn about the company's major investment interests related to mining and agrifoods and how these might be advanced in BC.
- The BCSRA met with senior representatives of Zijin Mining in Xiamen and Sichuan Xinye Mining in Chengdu to discuss their interests in BC's mining industry.
- The BCSRA met with senior representatives of Xiamen Airlines to discuss their interest in establishing a direct route to Vancouver. The inaugural flight for the new direct route took place July 25, 2016.
- The BCSRA met with leading members of the Canada-Fujian Society Federation as well as prominent Chengdu-based investors in order to discuss their interests in expanding economic relations with and investments in BC.
- The BCSRA had meetings with the Japan Petroleum Exploration Company (JAPEX) and the Japan Oil, Gas and Metals National Corporation (JOGMEC) in Tokyo to discuss their interests in B.C.'s resource sector and recent plans.
- The BCSRA met with JERA, a joint investment by Chubu Electric Power and Tokyo Electric Power, to discuss their LNG interests in BC.

Q3 – OCTOBER TO DECEMBER 2015

- In South Korea, BCSRA met with senior executives in Hyundai Engineering & Construction, Shinhan Bank, Samsung C&T, and Shinsegae Co. Ltd to discuss business interests in infrastructure, technology, financial services and agrifoods and how these interests might be advanced in BC.

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- The BCSRA supported Premier Clark's trade mission to meet with new executive leads of Chinese enterprises with investment interests in BC including China National Offshore Oil Corporation, China National Petroleum Corporation and Huawei.
 - The BCSRA joined the Ministry of Natural Gas Development in meeting with senior executives from Guangzhou Gas Group, Brion Energy Corporation, PetroChina International (Canada) Trading Ltd, Sinopec Canada and Huadian Natural Gas Canada Limited at the LNG in BC Conference.

Q4 – JANUARY TO MARCH 2016

- The BCSRA met with Fort Capital and ABAX Capital of Hong Kong to discuss investment opportunities in BC's agriculture sector.
- The BCSRA met with senior executives of China Harbour Engineering Company Ltd. to discuss potential business opportunities in BC.
- The BCSRA had a meeting with senior executives of Japan Petroleum Exploration, a partner of Pacific Northwest LNG, to provide updates and discussion on issues related to infrastructure, First Nations, environmental assessment.

4. DEVELOPING STRATEGIC PARTNERSHIPS WITH BC'S BUSINESS STAKEHOLDERS.

Q1 – APRIL TO JUNE 2015

- The BCSRA met with representatives from BCIT, SFU and UBC in Nanjing, Chongqing and Beijing during the Minister of Advanced Education's mission to China and discussed their cooperative relationships with Chinese institutions.
- The BCSRA met with BC First Nations representatives to discuss government-to-government cooperation in East Asia and how to promote investment and export opportunities for First Nations.
- The BCSRA attended a roundtable event organized by the Canadian Chamber of Commerce in Seoul focused on identifying opportunities for BC and Canadian companies in the South Korean market.
- The BCSRA met with Canada Wood and BC Wood in Seoul to discuss opportunities to expand the export of BC forest products to South Korea.
- The BCSRA met with Canada Beef during an agrifoods trade delegation to China to advance opportunities for BC's beef industry.
- The BCSRA met with a wide range of BC exporters and industry associations during the British Columbia – South Korea Trade and Investment Forum held in Burnaby, BC.

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- The BCSRA met with the Canadian Dairy Commission, the Canadian Pork Producers, the BC Blueberry Council and the BC Milk Marketing Board to discuss opportunities to attract Chinese investment in BC's industry and to expand exports to the Chinese market.

Q2 – JULY TO SEPTEMBER 2015

- The BCSRA met with BC Forestry Innovation Investment to discuss its priorities and strategy for advancing BC forest product exports to East Asia.
- The BCSRA met with the new head of the Canada China Business Council and discussed opportunities for industry cooperation in the coming year.

Q3 – OCTOBER TO DECEMBER 2015

- The BCSRA met with the Korean Importers Association, Canadian Chamber of Commerce in Korea and Canadian Tourism Commission to discuss business opportunities under the Canada-Korea Free Trade Agreement.
- The BCSRA met with the President of B.C. Bioenergy Network to support his trip to Korea and China to advance biomass cooperation.
- The BCSRA held private one-on-one sessions with BC forestry company executives and the Coast Forest Product Association on strategies to advance Sino-Canada forest sector exports
- The BCSRA met with the chairman of Twenty Ten Group to discuss a BC/Canadian strategy to approach the Beijing Zhangjiakou 2022 Olympic Winter Games.
- The BCSRA met with Destination BC to discuss inbound ski tourist opportunities and visa access challenges as well as an update on BC and Hebei Olympic partnership.

Q4 – JANUARY TO MARCH 2016

- The BCSRA delivered opening remarks at a West Canada Fine Food Luncheon meeting in Nanjing China promoting agrifoods from Western Canadian Provinces. The BCSRA also spoke to local media on Canadian agrifoods quality and food safety issues; branding strategy etc.

5. MEETING WITH EXPORTERS AND EXPORT-READY COMPANIES.

Q1 – APRIL TO JUNE 2015

- The BCSRA met with a number of BC LNG export project proponents during a BC LNG investment promotion event organized by the BC Trade and Investment Representative office in Beijing.
- The BCSRA met with a major BC mining company in Beijing to discuss the direction of the Chinese economy and the opportunities and challenges that this creates for BC's mining industry.
- The BCSRA met with BC-based agrifoods companies during the Seoul Food Show to assist in highlighting their products and opportunities in the South Korea market and areas where the Office of the BCSRA can assist.
- The BCSRA met with a major BC logistics company to learn more about their operations in Asia; opportunities to expand their shipments of BC products to China; and to resolve access issues with China Eastern Airlines.
- The BCSRA met with one of the Province's largest agricultural companies to discuss opportunities to assist in the expansion of their operations and exports to Asian markets.
- The BCSRA communicated with one of the Province's largest dairy companies to discuss opportunities to assist in the attraction of Asian investment to support its expansion and export plans as well as opportunities created by the Canada-Korea Free Trade Agreement.
- The BCSRA met with BC tree fruit exporters to learn more about their challenges and how to expand their exports to Asian markets.

Q2 – JULY TO SEPTEMBER 2015

- The BCSRA met with BC coal exporters to China to discuss challenges created by new Chinese duties on coal imports.
- The BCSRA met with LNG project proponents to discuss their plans to attract investment from Japan and how the office of the Special Representative can assist.

Q3 – OCTOBER TO DECEMBER 2015

- The BCSRA met with BC craft brewing companies to discuss new opportunities in the Korean market under the Canada-Korea Free Trade Agreement.
- The BCSRA met with a BC manufacturer of industrial automation instruments to discuss its expansion plans in China and how the office of the Special Representative can assist.

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- The BCSRA met with Chinese investor Hanhai Zhiye to discuss its plans to launch a Vancouver-based Clean Tech Incubator project, followed by a signing ceremony.

Q4 – JANUARY TO MARCH 2016

- The BCSRA met with a BC company interested in agrifoods exports to China to discuss its challenges on Certification and Accreditation Administration of China approval.
- The BCSRA held one-on-one meetings with BC aerospace companies to discuss their business objectives in Asia and how the BC Trade and Investment network and office of the Special Representative can support.