

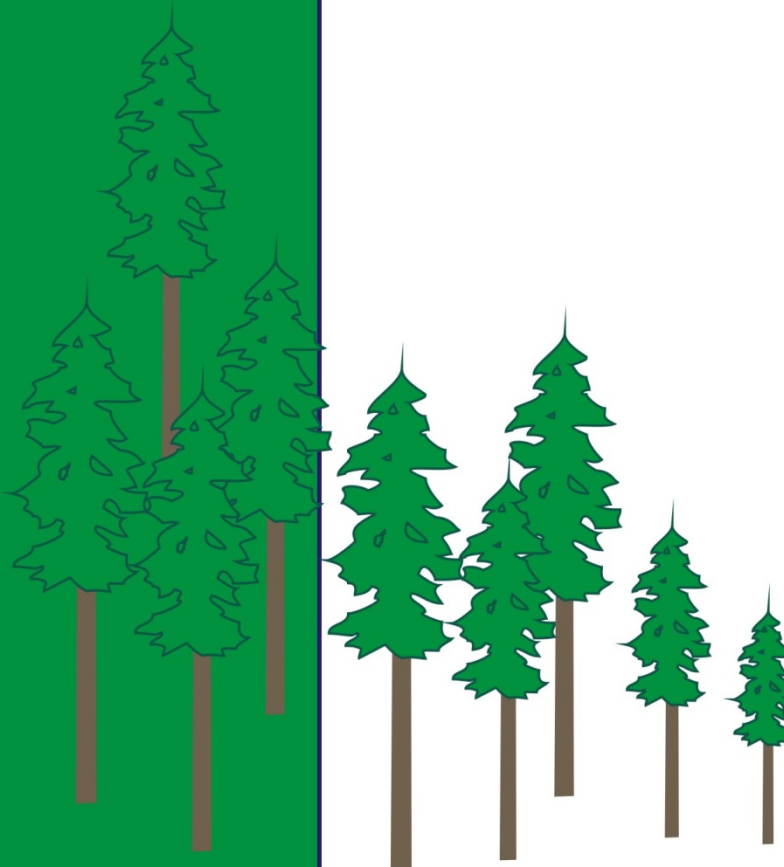


Interior MARKET PRICING SYSTEM

Update – 2014

July 1, 2014

Timber Pricing
Branch



Interior Market Pricing System: Update – 2014

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1. INTRODUCTION

The purpose of this paper is to provide an overview of the July 1, 2014, update to the Interior Market Pricing System (MPS).¹

2. AUCTION DATASET

The new auction dataset used in the update contains winning bids and data from 1235 sales over the 5-year period January 1, 2009, through December 31, 2013.

3. EQUATIONS

The 2014 MPS equations were re-estimated with the new dataset to establish the benchmark equations, shown below. No other changes were made.

¹ This paper is not intended to provide the basis for calculating stumpage rates nor should it be used as guidance for interpreting the legal policies and procedures for calculating stumpage rates, which are contained in the *Interior Appraisal Manual*. The *Interior Appraisal Manual* contains the policies and procedures referred to in Section 105 of the *Forest Act*.

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Estimated Winning Bid Equation

² Variable	2013 Equation		¹ Benchmark Equation	
	Co-efficient	t – Statistic	Co-efficient	t – Statistic
LN (Number of Bidders)	3.189247	16.28758	3.447589	15.69642
Constant	6.017931	1.616668	7.030811	1.881434
Real Stand Selling Price	0.168880	8.491173	0.162879	7.434102
Cedar Fraction * (1 - Cedar Decay Fraction) * (1 – Zone 6)	20.40898	7.215382	18.32325	3.794038
HemBal Fraction	-8.417271	-8.003148	-7.024136	-5.636231
Larch Fraction + Yellow Pine Fraction	-8.154536	-3.251986	-8.332926	-2.973973
(Fir Fraction + Yellow Pine Fraction) * Dry Belt	-5.019723	-2.813009	-2.634561	-1.087621
Cable Yard Fraction	-7.795386	-8.239212	-8.720059	-6.734278
LN(Volume/1000)	0.894897	5.038229	0.901570	4.686070
Decay Fraction	-11.20834	-2.933332	-20.09187	-4.790664
Fire Damaged Fraction	-11.12619	-4.355080	-10.25986	-3.614571
LN (Volume per Tree)	4.182745	9.254218	4.427414	9.696060
LN (Volume per Hectare)	1.139364	1.979178	0.895733	1.543133
Cycle Time	-1.020745	-10.05443	-0.982025	-9.643740
Zone 9	-2.958362	-4.151176	-3.289226	-5.960930
Deciduous Fraction	-6.177155	-2.454664	-6.730394	-3.239872
Attack * (1- Cruise Based)	-1.206970	-1.446242	-0.104694	-0.117718
(Red + Grey Attack Fraction) * (2008 Auctions) * (1 – Cruise Based)	-1.821319	-1.666593	n/a	n/a
Cruise Based * (1 – RG35)	-4.453539	-7.850520	-4.190735	-6.669962
Cruise Based * (RG35)	-6.571226	-13.44562	-6.109329	-12.10086
2009 Auctions	-0.768470	-1.490970	n/a	n/a
2010 Auctions	-0.682086	-1.327132	0.200082	0.516900
2011 Auctions	0.874078	1.673291	1.741871	4.188977
2012 Auctions	2.324275	4.502148	3.301622	6.453695
2013 Auctions	n/a	n/a	4.804824	7.807444
Adjusted R ²	0.686335		0.707461	

¹2013 Equation using Updated Auction Set

²LN means the natural logarithm

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Number of Bidders Equation

Variable	2013 Equation		¹ Benchmark Equation	
	Co-efficient	t - Statistic	Co-efficient	t - Statistic
Forecast Real Winning Bid	0.068500	22.09335	0.073052	22.44710
Constant	-0.853916	-10.94391	-0.879846	-12.53871
2009 Auctions	-0.108060	-2.400450	n/a	n/a
2010 Auctions	-0.099833	-2.036028	-0.012834	-0.281770
2011 Auctions	-0.101144	-1.935510	-0.035029	-0.776596
2012 Auctions	-0.294235	-5.625442	-0.236525	-5.092243
2013 Auctions	n/a	n/a	-0.493199	-9.728967
Cruise Based * (1 – (RG35))	0.318020	4.908335	0.393210	6.597918
Cruise Based * (RG35)	0.470764	9.974600	0.541778	13.67665
District Average Number of Bidders	0.262359	14.95623	0.204018	12.35386
Partial Cut Fraction	-0.898853	-2.516599	-1.090450	-3.462311
Slope	-0.009457	-6.413497	-0.008646	-6.039889
First and Second Quarter Auctions	0.101332	3.443459	0.126628	4.757342
Highway Haul	0.103257	2.551908	0.100925	2.880681
Adjusted R ²	0.451514		0.503765	

¹2013 Equation using Updated Auction Set

New variables were tested to see if they would improve the statistics, compared to the benchmark equations. Likewise, variables that were no longer significant were removed. The final data set contains 1235 auction sales.

The final equations, compared to the Benchmark Equations, are shown below.

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Estimated Winning Bid Equation

² Variable	¹ Benchmark Equation		2014 Final Equation	
	Co-efficient	t – Statistic	Co-efficient	t – Statistic
LN (Number of Bidders)	3.447589	15.69642	3.274986	15.26961
Constant	7.030811	1.881434	7.237511	2.009679
Real Stand Selling Price	0.162879	7.434102	0.166190	7.487572
Cedar Fraction * (1 - Cedar Decay Fraction) * (1 – Zone 6)	18.32325	3.794038	18.30951	3.814480
HemBal Fraction	-7.024136	-5.636231	-8.193420	-7.009397
Larch Fraction + Yellow Pine Fraction	-8.332926	-2.973973	-8.176076	-3.096321
(Fir Fraction + Yellow Pine Fraction) * Dry Belt	-2.634561	-1.087621	-2.852114	-1.303679
Cable Yard Fraction	-8.720059	-6.734278	n/a	n/a
Cable Yarding (2009 or 2010)	n/a	n/a	-3.563543	-2.416469
Cable Yarding (2011 or later)	n/a	n/a	-12.42911	-9.117514
LN(Volume/1000)	0.901570	4.686070	1.016810	5.412050
Decay Fraction	-20.09187	-4.790664	-15.19305	-3.709597
Fire Damaged Fraction	-10.25986	-3.614571	-9.325636	-3.061021
LN (Volume per Tree)	4.427414	9.696060	4.225069	9.489971
LN (Volume per Hectare)	0.895733	1.543133	0.674758	1.238620
Cycle Time	-0.982025	-9.643740	n/a	n/a
Cycle + 0.5 * Cycle_INC6	n/a	n/a	-0.976571	-10.60741
Zone 9	-3.289226	-5.960930	-4.051397	-7.351561
Deciduous Fraction	-6.730394	-3.239872	-6.631968	-3.169185
Attack * (1- Cruise Based)	-0.104694	-0.117718	n/a	n/a
Cruise Based * (1 – RG35)	-4.190735	-6.669962	-4.721216	-8.286026
Cruise Based * (RG35)	-6.109329	-12.10086	-5.282856	-14.13340
2010 Auctions	0.200082	0.516900	-0.051269	-0.130129
2011 Auctions	1.741871	4.188977	2.299693	5.300991
2012 Auctions	3.301622	6.453695	3.950930	6.899441
2013 Auctions	4.804824	7.807444	5.519684	7.079731
Lagged Grey Fraction	n/a	n/a	-0.971210	-5.268556
Adjusted R ²	0.707461		0.720734	

¹2013 Equation using Updated Auction Set

²LN means the natural logarithm

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Number of Bidders Equation

Variable	¹ Benchmark Equation		2014 Final Equation	
	Co-efficient	t - Statistic	Co-efficient	t - Statistic
Forecast Real Winning Bid	0.073052	22.44710	0.069830	21.43159
Constant	-0.879846	-12.53871	-0.815361	-11.56033
2010 Auctions	-0.012834	-0.281770	-0.000865	-0.018732
2011 Auctions	-0.035029	-0.776596	-0.016713	-0.363231
2012 Auctions	-0.236525	-5.092243	-0.216965	-4.582057
2013 Auctions	-0.493199	-9.728967	-0.462285	-8.952072
Cruise Based * (1 – (RG35))	0.393210	6.597918	0.366326	6.076211
Cruise Based * (RG35)	0.541778	13.67665	0.513568	12.57798
District Average Number of Bidders	0.204018	12.35386	0.202823	11.80530
Partial Cut Fraction	-1.090450	-3.462311	-1.124057	-3.425801
Slope	-0.008646	-6.039889	-0.008599	-6.006887
First and Second Quarter Auctions	0.126628	4.757342	0.105665	3.876285
Highway Haul	0.100925	2.880681	0.094700	2.636562
Adjusted R ²	0.503765		0.483971	

¹2013 Equation using Updated Auction Set

To implement the new equation in the *Interior Appraisal Manual*, the two equations are reduced to one MPS equation. This is done by substituting the Number of Bidders equation into the Estimated Winning Bid Equation (and thereby eliminating the variable: LN (Number of Bidders)). The two equations together result in greater statistical accuracy and reliability compared to the 2013 benchmark equations. See Appendix 1 for detailed statistics on the estimated winning bid and number of bidders equations and variable definitions.

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4. SPECIFIED OPERATIONS

The auction dataset used to develop the MPS equation is comprised of 1235 auctions. There are some harvesting situations that are not accounted for in the data and equation, and therefore a specified operation cost estimate may be used for these situations in the calculation of stumpage rates.

The specified operations are shown below and described in Appendix 2.

Specified Operations	Current Adjustment	Update July 1, 2014
1. Rail Haul	Appraisal Manual	Appraisal Manual
2. Barge/Ferry	Appraisal Manual	Appraisal Manual
3. Dump, Boom, Tow, Dewater and Reload	Appraisal Manual	Appraisal Manual
4. Camp Costs	\$1.25/m ³ \$2.36m ³ if rail	Remote camps: \$1.93/m ³ All other camps: \$1.11/m ³ \$2.62/m ³ if rail
5. Skyline Yarding	\$3.40/m ³	\$5.92/m ³
6. Horse Logging	\$8.67/m ³	\$8.67/m ³
7. Market Logger Specified Operations Cost	\$0.06/m ³	\$0.06/m ³
8. Helicopter	\$76.99/m ³	\$78.08/m ³

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5. TENURE OBLIGATION ADJUSTMENTS

As outlined in the Interior Tenure Obligations Adjustment paper (dated June 5, 2006), the adjustments are based on licensee data submitted in the Interior Log Cost Report.

The tenure obligation adjustments are shown below.

Tenure Obligation	Current Adjustment	Update July 1, 2014
Total Administration Cost	2010/11 Cost Base	2011/12 Cost Base
Development Cost	2010/11 Cost Base	2011/12 Cost Base
Total Road Management Cost	2010/11 Cost Base	2011/12 Cost Base
Market Logger Road Cost	\$1.20m ³	\$1.17/m ³
Total Silviculture Cost	2010/11 Cost Base	2011/12 Cost Base
Return to Forest Management	1.027	1.022
Low Grade Percent Adjustment	Mark Specific 1/(1-%low grade/100)	Mark Specific 1/(1-%low grade/100)

6. SUMMARY

The new final equation, specified operations and tenure obligation adjustments will be used in the MPS for the Interior, starting July 1, 2014.

APPENDIX 1

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FINAL ESTIMATED WINNING BID

Dependent Variable: RBID (Winning Bid in 1997 Dollars)

Method: Least Squares

Date: 04/25/14 Time: 08:39

Sample: 1 1743 IF IN_1235=1

Included observations: 1235

White heteroskedasticity-consistent standard errors & covariance

Variable	Coefficient	Std. Error	t-Statistic	Prob.
LN (Number of Bidders)	3.274986	0.214477	15.26961	0.0000
Constant	7.237511	3.601327	2.009679	0.0447
Real Stand Selling Price	0.166190	0.022195	7.487572	0.0000
Cedar Fraction * (1-Cedar Decay Fraction)*(1-Zone 6)	18.30951	4.800001	3.814480	0.0001
Hemba Fraction	-8.193420	1.168919	-7.009397	0.0000
Larch Fraction + Yellow Pine Fraction	-8.176076	2.640578	-3.096321	0.0020
(Fir Fraction + Yellow Pine Fraction) * Dry Belt	-2.852114	2.187742	-1.303679	0.1926
Cable Yarding (2009 or 2010)	-3.563543	1.474690	-2.416469	0.0158
Cable Yarding (2011 or later)	-12.42911	1.363213	-9.117514	0.0000
LN (Volume/1000)	1.016810	0.187879	5.412050	0.0000
Decay Fraction	-15.19305	4.095606	-3.709597	0.0002
Fire Damaged Fraction	-9.325636	3.046577	-3.061021	0.0023
LN (Volume per Tree)	4.225069	0.445214	9.489971	0.0000
LN (Volume per Hectare)	0.674758	0.544766	1.238620	0.2157
Cycle + 0.5 * Cycle_INC6	-0.976571	0.092065	-10.60741	0.0000
Zone 9	-4.051397	0.551093	-7.351561	0.0000
Deciduous Fraction	-6.631968	2.092641	-3.169185	0.0016
Cruise Based * (1 - RG35)	-4.721216	0.569781	-8.286026	0.0000
Cruise Based * RG35	-5.282856	0.373785	-14.13340	0.0000
2010 Auctions	-0.051269	0.393981	-0.130129	0.8965
2011 Auctions	2.299693	0.433823	5.300991	0.0000
2012 Auctions	3.950930	0.572645	6.899441	0.0000
2013 Auctions	5.519684	0.779646	7.079731	0.0000
Lagged Grey Fraction	-0.971210	0.184341	-5.268556	0.0000
R-squared	0.725939	Mean dependent var	14.57144	
Adjusted R-squared	0.720734	S.D. dependent var	8.438510	

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FINAL NUMBER OF BIDDERS

Dependent Variable: LN (Number of Bidders)

Method: Least Squares

Date: 04/25/14 Time: 08:49

Sample: 1 1743 IF IN_1235=1

Included observations: 1235

White heteroskedasticity-consistent standard errors & covariance

Variable	Coefficient	Std. Error	t-Statistic	Prob.
Constant	-0.815361	0.070531	-11.56033	0.0000
Forecast Real Winning Bid	0.069830	0.003258	21.43159	0.0000
2010 Auctions	-0.000865	0.046154	-0.018732	0.9851
2011 Auctions	-0.016713	0.046013	-0.363231	0.7165
2012 Auctions	-0.216965	0.047351	-4.582057	0.0000
2013 Auctions	-0.462285	0.051640	-8.952072	0.0000
Cruise Based * (1 - RG35)	0.366326	0.060289	6.076211	0.0000
Cruise Based * RG35	0.513568	0.040831	12.57798	0.0000
District Average Number of Bidders	0.202823	0.017181	11.80530	0.0000
Partial Cut Fraction Slope	-1.124057	0.328115	-3.425801	0.0006
First and Second Quarter Auctions	-0.008599	0.001432	-6.006887	0.0000
Highway Haul	0.105665	0.027259	3.876285	0.0001
	0.094700	0.035918	2.636562	0.0085
R-squared	0.488989	Mean dependent var		0.864058
Adjusted R-squared	0.483971	S.D. dependent var		0.660283

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VARIABLES AND DEFINITIONS FOR EQUATIONS

Variable	Definition
2008 Auctions	If the auction sold in 2008, then AUC 2008 =1.
2009 Auctions	If the auction sold in 2009, then AUC 2009 =1.
2010 Auctions	If the auction sold in 2010, then AUC 2010 =1.
2011 Auctions	If the auction sold in 2011, then AUC 2011 =1.
2012 Auctions	If the auction sold in 2012, then AUC 2012 =1.
2013 Auctions	If the auction sold in 2013, then AUC 2013 =1.
Attack	Fraction of Total Net Coniferous Volume that is Lodgepole pine green, red and grey attack plus the fraction of Total Net Coniferous volume that is other insect attack.
Cable Yard Fraction	Fraction of harvest method volume that is appraised as overhead cable yarding (includes Skyline <600m horizontal).
Cable Yarding (2009 or 2010)	Cable Yard Fraction – from 2009 or 2010 auctions
Cable Yarding (2011 or later)	Cable Yard Fraction – from 2011, 2012 or 2013 auctions
Cedar Decay Fraction	Cedar decay (%) from the appraisal summary report/100
Cedar Fraction	Fraction of total net coniferous volume that is cedar.
Constant	Fixed value.
Cruise Based	1 if cruise-based, 0 if scale based
CYCLE	Hauling round trip cycle time (Primary CT (hrs) + Secondary CT (hrs)). See sections 3.5.1.1 and 3.5.1.3 of the Appraisal Manual.
CYCLE_INC6	CYCLE – 6.0 hours. If <0, then 0.
Decay Fraction	Prorated coniferous species decay % (from appraisal summary report) / 100.
Deciduous Fraction	Fraction of the total net cruise volume that is the total net deciduous volume
District Average Number of Bidders	Average number of bidders for the district, in which the cutting authority area is located (see Table 3-2, section 3.3 Appraisal Manual).
Dry Belt	Fraction of the Net Merchantable Area of the cutting authority that is located in Dry Belt Douglas Fir Zones as per the table in the <i>Cruising Manual</i> . If the BEC zone/subzone combination does <u>not</u> appear in that table, then the following logic must apply: - If the subzone is very dry (begins with

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	<p>x) then the zone/subzone combination is Dry Belt.</p> <ul style="list-style-type: none"> - If the subzone is dry (begins with d) then the zone/subzone combination is Dry Belt only if the BEC zone is IDF, MS or PP. <p>If the subzone is not very dry or dry (does not begin with x or d) then the zone/subzone combination is not Dry Belt.</p>
Fir Fraction + Yellow Pine Fraction	Fraction of total net coniferous volume that is Douglas fir and yellow pine.
Fire Damaged Fraction	Fraction of total net coniferous volume that is fire damaged.
First and Second Quarter Auctions	If the auction sold in January to June, $D_Q1 + Q2 = 1$.
Forecast Real Winning Bid	Estimated winning bid from the estimated winning bid equation
GREY	Fraction of total net coniferous volume that is grey Mountain Pine Beetle attacked lodgepole pine.
HemBal Fraction	Fraction of total net coniferous volume that is hemlock and balsam.
Highway Haul	1 if primary haul method is highway, otherwise HWY = 0.
LAG	Lag in years. LAG = 0 if Zone 5 or Zone 6 as defined in Section 3.5.2 of the Interior Appraisal Manual or Cariboo Chilcotin District, otherwise LAG = 2.
Lagged Grey Fraction	$GREY * (5 - LAG) * Cruise Based * RG35$
Larch Fraction + Yellow Pine Fraction	Fraction of total net coniferous volume that is larch and yellow pine.
Partial Cut Fraction	Fraction of the harvest method volume that is appraised as partial cut. $PC = (100 - CAPCUT\%)/100$. See section 4.5 of Appraisal Manual for definition of CAPCUT%. The 80% limit in the definition of CAPCUT in section 4.5 does not apply.
RBID	Winning bid in 1997 dollars
Real Stand Selling Price	Estimated stand lumber value (\$/m ³) in 1997 dollars. Weighted average of (LRF * Lumber price by coniferous species). See Appraisal Manual section 3.2.
Red + Grey Attack Fraction	Fraction of total net coniferous volume that is

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	red and grey mountain pine beetle attack.
RG35	1 if Total Net Coniferous Volume of timber on the cutting authority area is comprised of 35% or greater red and grey Mountain Pine Beetle attacked Lodgepole pine, otherwise RG35 = 0.
Slope	Cutting authority average slope from the appraisal summary report.
Volume	The zonal volume from Table 3-3 (See Appraisal Manual section 3.3) for the cutting authority unless: <ol style="list-style-type: none"> 1. The cutting authority is a BCTS cutting authority; if so then use the Total Net Coniferous Volume for the cutting authority. 2. The cutting authority is not a BCTS cutting authority and, the sum of all the AAC's for all the licences that the licensee has in the same TSA as the cutting authority being appraised is less than the zonal volume indicated in Table 3-3 for the selling price zone in which the cutting authority is located, if so, then use the greater of: <ul style="list-style-type: none"> - The Total Net Coniferous Volume, or - The sum of the AAC volumes described above
Volume per Hectare	Net coniferous volume per hectare (m ³ /ha)
Volume per Tree	Cutting authority average net volume per tree, from appraisal summary report (m3).
Zone 6	Skeena selling price zone variable. Zone 6 = 1 if cutting authority is appraised with selling price zone 6, otherwise Zone 6 = 0.
Zone 9	Fort Nelson – Peace selling price zone variable. Zone 9 = 1 if cutting authority is appraised with selling price zone 9, otherwise Zone 9 = 0.

APPENDIX 2

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DESCRIPTION OF SPECIFIED OPERATIONS

If sufficient auction data is not available for an activity employed by either BCTS or other licenses, the ministry may, for those identified situations, implement a specified operations cost estimate in the calculation of the stumpage rate.

The specified operations will be used to adjust the MPS stumpage rate for the estimated incremental cost of the identified situation. The explicit assumption is that if a bidder was faced with a similar situation he or she would lower the bid by the extra cost incurred because of the identified situation.

The situations that may be eligible for specified operations adjustment will be determined according to the following principles:

- the expectation that a bid would be influenced by this situation;
- representation (number of samples, if any, in the auction data set);
- materiality of estimated cost differential (supported by verifiable financial data); and,
- statistical analysis (including the premise that other represented situations and variables in the MPS database and equations may serve as a proxy for the situation in question).

The ministry, after considering the above and any other relevant technical information, may or may not designate the situation as an identified situation eligible for specified operations and, if eligible, will specify the dollars per cubic metre adjustment.

The ultimate objective is to have a representative auction database and hence, few, if any, specified operations adjustments.

The following are identified as specified operations for the Interior MPS. Cost estimates from the updated *Interior Appraisal Manual* are used for the following:

- Rail Haul
- Rail haul including truck to rail transfer and rail transport.
- Barge/Ferry
- Barge/ferry used to truck haul (private).
- Barge/ferry not used for truck haul (private).
- Dump and boom
- Tow
- Dewater and reload
- Camp costs
- Skyline Yarding
- Horse Logging
- Market Logger Specified Operations Cost
- High Development Cost (BCTS only)
- Helicopter