

B.C. FARM BUSINESS ADVISORY SERVICES PROGRAM LIST OF ELIGIBLE CONSULTANTS

Criteria for Eligible Consultants:

Consultants on this list were selected based on the following combination of education and experience criteria as posted in RSO #RSOGF2-3.1 September 2014:

1. EDUCATION AND EXPERIENCE

Advisors must have demonstrated that they met one of the following minimum requirements:

- A post-secondary degree in Agriculture, Economics, or Business Administration, plus references for two years' experience working in agriculture or agri-business with farms or small business, with a background and/or experience in agriculture: **or**
- A certificate or diploma in Agriculture, Economics or Business Administration, plus references for five years' experience working in agriculture or agri-business with farms or small business, with a background and/or experience in agriculture: **or**
- References for seven years' experience working as a financial advisor with farms and or small businesses, with a background and/or experience in agriculture.

2. PROFESSIONAL EXPERIENCE

Advisors must have demonstrated that they met the following experience:

For Tier 1 program work.

- Preparing and analyzing historic and pro-forma financial statements (balance sheets, revenue and expense statements, business ratios analysis, source and use of funds schedules, cash flow statements) on both a cash and accrual basis: and
- Small business consulting (formulating opinions, identifying solutions and preparing proposals to affect change).

For Tier 2 program work:

- As per Tier 1: plus
- Demonstrated experience in the proposed specialized business management area being supported.

How to Select a Farm Advisor:

Information on how to select a Farm Advisor is available courtesy of Alberta Agriculture at: [Choosing a Consultant](#)

B.C. FARM BUSINESS ADVISORY SERVICES PROGRAM
LIST OF ELIGIBLE CONSULTANTS

Kootenay Region

Creston

Richard V. McLeod, C.G.A.

Box 999

Creston, BC V0B 1G0

Ph: 250-428-7181 Fax: 250-428-9910

richard.mcleod@shawcable.com

Tier 2 specializations: business strategy, production economics, financial management, succession planning, business structures, marketing strategy, human resources, risk management and value-added ventures.

Cranbrook

Michael Keefer, MSc., P.Ag.

3816 Highland Road

Cranbrook, BC V1C 6X7

Ph: 250-489-4140 Fax: 250-489-4142

info@keefereco.com

www.keefereco.com

Tier 2 specializations: business structure, business strategy, succession planning, production economics, human resources

Gaétane Carignan, MSc., P.Ag.

3816 Highland Road

Cranbrook, BC V1C 6X7

Ph: 250-489-4140 Fax: 250-489-4142

info@keefereco.com www.keefereco.com

Tier 2 specializations: marketing strategy, value-added ventures

Southern Interior Region

Kamloops

Jane H. Kerner, B.Sc., P.Ag.

6808 Ashcroft Rd, PO Box 309

Savona, BC V0K 2J0

Ph: 250-682-0975 Fax: 778-754-3377

chericoranch2@gmail.com

Tier 2 specializations: marketing strategy, succession planning, risk management, value-added ventures, business strategy, production economics, financial management and other areas as requested.

North Okanagan

Chris Henderson, M.B.A., C.A.

Rossworn Henderson LLP

Box 405, 2535 Patterson Avenue

Armstrong, BC V0E 1B0

Ph: 250-546-8665 Fax: 250-546-2419

Toll Free: 1-888-818-3276

ch@rhllp.ca

www.rhllp.ca

Tier 2 specializations: business strategy, financial management, succession planning, business structure, and risk management.

B.C. FARM BUSINESS ADVISORY SERVICES PROGRAM
LIST OF ELIGIBLE CONSULTANTS

Southern Interior Region - Continued

North Okanagan - Continued

Nathalie Merrill, C.P.A., C.M.A.

Rossworn Henderson LLP
Box 405, 2535 Patterson Avenue
Armstrong, BC V0E 1B0
Ph: 250-546-8665 Fax: 250-546-2419
Toll Free: 1-888-818-3276
nm@rhllp.ca
www.rhllp.ca

Tier 2 specializations: succession planning, business structure, financial planning

Brian Harper, P.Ag

5341-10th Ave., N.E.
Salmon Arm, BC
Ph: 250-832-6074 / Cell: 250-517-7723
abharper@telus.net

Tier 2 specializations: production economics, business planning.

Vernon

George Geldart, M.Sc. P.Ag.

1107-30th Avenue
Vernon, BC V1T 1Z6
Ph: 250-549-3106
ggeldart@shaw.ca

Tier 2 specializations: business planning, production economics, financial management, risk management

Doug Stevenson

13004 Kinloch Dr.
Coldstream, BC V1B 1C2
Ph: 250-558-0185 Fax: 250-558-0184 Cell: 250-306-3131
djstevenson4@shaw.ca

Tier 2 specializations: financial planning, production economics, risk management, succession planning

Howard Joynt, P.Ag.

11408 Priest Valley Drive
Coldstream, BC V1B 1B5
Ph: 250-549-2818 Cell: 250-306-9727
hwjoynt@gmail.com

Tier 2 specializations: business planning, production economics, investment and financial management, succession planning and family business arrangements, economic, financial and business enterprise analysis.

North Central/Peace River Region

Peace River/Highway 16

Jonathan Small, B.Sc., P.Ag.

Farm Management Consultant
4922 – 53 Street
Red Deer, AB T4N 2E9
Ph: 403-346-8871 Ext. 1281 Cell: 403-352-3704
Fax: 403-341-5599 Toll Free: 1-877-500-0779
Jonathan.small@mnp.ca
Mnp.ca

Tier 2 specializations: production economics, risk management, strategic and business planning, succession planning.

North West/Skeena

William VanderGaag, C.G.A.

1076 Main Street
Box 2680
Smithers, BC V0J 2N0
Ph: 250-847-2257 Fax: 250-847-5102
Toll free: 1-888-499-2257
willy@bvcca.com
mail@bvcca.com

Tier 2 specializations: succession planning.

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LIST OF ELIGIBLE CONSULTANTS

Lower Mainland Region

Chilliwack

Jack Reams, P.Ag., CAC

44704 Cumberland Avenue
Chilliwack, BC V2R 3B6
Ph: 604-858-1715 Fax: 604-858-9815 Cell: 604-302-4033
marlene.reams@gmail.com

Tier 2 specializations: business strategy, marketing strategy, production economics, financial management, risk management, value-added ventures, organic production and certification.

Jim J. Soldan, B.Sc., P.Ag.

The *Family Furrow* / The Canadian Family Business Institute Ltd.
9699 McLeod Rd.
Chilliwack, BC V2P 6H4
Ph: 604-794-7186 Cell: 604-819-4592
soldanff@telus.net
www.thefamilyfurrow.ca

Tier 2 specializations: human resource operative procedure for transition and succession; family and business 'Foundation' development, business planning

Douglas Janzen, B.Sc. Ag, P.Ag, AACI, P.App

Janzen Consultants Ltd.
43890 Duncan Road
Chilliwack, BC V2R 4R2
Ph: 604-845-3401
Email: janzendoug@gmail.com

Tier 2 specializations: business strategy, financial management, succession planning, business structure, and risk management.

Sunshine Coast/Pemberton/Lower Mainland

Ione Smith, MSc, PAg

Upland Agricultural Consulting Ltd
5688 Upland Rd
Sechelt BC V0N 3A4
778-999-2149
ione@uplandconsulting.ca
<http://uplandconsulting.ca>

Tier 2 specializations: Business strategy and planning, Marketing and branding strategy, Value-added ventures and Organic production and certification

Langley

Rick Gagner, C.P.A., C.M.A.

2 Plus 2 Solutions
19823 – 40A Avenue
Langley, BC V3A 2Y4
Ph: 604-202-2181
rick@2plus2solutions.ca
<http://ca.linkedin.com/in/rickgagner/>

Tier 2 specializations: business strategy, business planning, coaching and mentoring, human resources

Vancouver

Darren Stott

Green Chain Consulting
2919 Woodland Drive
Vancouver, B.C V5N 3R2
Ph: 778-903-3663
darren@greenchainconsulting.ca
[@greenchainC](https://www.instagram.com/greenchainC)

Tier 2 specializations: marketing strategies, business strategies, business planning

Yan-Yan Lee, BComm., CPA, CMA

Email: yylee@shaw.ca | Mobile: 604.512.7242
5235 Inverness Street
Vancouver, BC V5W 3N9

Tier 2 specializations: Business Strategy, Production Economics, Human Resources, Financial Management, Succession Planning, Business Structure, and Risk Assessment

B.C. FARM BUSINESS ADVISORY SERVICES PROGRAM
LIST OF ELIGIBLE CONSULTANTS

Vancouver Island Region

Cowichan Bay

Grant Henry

1995 Bartlett Road
Cowichan Bay, B.C. V0R 1N1
Ph: 250-748-0574

Gmhenry@shaw.ca

Tier 2 specializations: business strategy, marketing strategy, production economics, human resources, financial management, succession planning, business structure, risk management and value added ventures.

Victoria

Laurie K. Renwick

1823 San Pedro Ave.,
Victoria, BC V8N 2G3
Ph. 250-590-3333 Fax: 250-590-3310

lrenwick@shaw.ca

Tier 2 specializations: business strategy, marketing strategy, production economics, human resources, financial management, risk management, succession planning and business structure.

Malahat

Tom Hobby

SCR Management Inc.
PO Box 341
Malahat, BC V0R 2L0
Ph: 250-588-4623

thomashobby@scrmanagement.com

www.scrmanagement.com

Tier 2 specializations: business strategy, marketing strategy, production economics, financial management, business structure, risk management and value-added ventures.

Nanaimo/South-Central Island

Greg McLaren

Business Advisory Team Inc.

Specializing in Farm/Food/Drink
75 Bastion Street
Nanaimo, BC V9R 6E4

Ph: 250-754-4916

info@businessadvisoryteam.ca

www.businessadvisoryteam.ca

Tier 2 specializations: marketing (branding) strategies, business (plans) strategies, value added ventures, financial analysis and budgeting for farm/food companies

Parksville

Sharif Kishawi

Business Max Consulting Inc.

2076 Honeysuckle Terrace
Nanaimo, BC V9S 2R1
Ph: 250-618-4211

info@businessmax.ca

www.businessmax.ca

Tier 2 specializations: business strategy, business structure, marketing strategies, financial management, value added ventures, business coaching, risk assessment

For further information please contact:

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B.C. Ministry of Agriculture
2501 – 14th Avenue Vernon BC V1T 8Z1
Phone: 250 260-4610 Toll Free: 1 877 702-5585 Fax: 250 260-4602
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January 31, 2017

Growing Forward 2, a federal-provincial-territorial initiative.