

ROUTE GROUP AGREEMENT

THIS AGREEMENT is dated for reference the 31st day of March 2013

BETWEEN:

HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF BRITISH COLUMBIA, as represented by the Minister of Transportation and Infrastructure

(the "Province")

AND:

BRITISH COLUMBIA FERRY SERVICES INC., a body corporate, incorporated under the laws of the Province of British Columbia under Certificate of Incorporation No. 0667014

("BC Ferries")

WHEREAS

- A. The Coastal Ferry Services Contract, as defined in this Agreement, contemplates that the parties will from time to time enter into discussions reviewing certain matters set out in the Coastal Ferry Services Contract.
- B. The parties have undertaken such discussions and
 - (i) in respect of the third Performance Term, defined as the Review Performance Term in the Act, amended and supplemented the Coastal Ferry Services Contract by entering into the agreement dated for reference April 1, 2012 and entitled the "Performance Term 3 Agreement"; and
 - (ii) in respect of the remainder of the Review Performance Term wish to further amend and supplement the Coastal Ferry Services Contract on the terms and conditions set out in this Agreement.

NOW THEREFORE in consideration of the foregoing premises and for other good and valuable consideration (the receipt and sufficiency of which each of the Province and BC Ferries acknowledges) the parties agree as follows:

1. DEFINITIONS

1.1 In this Agreement

- (a) "**Acknowledgement Agreement**" means the agreement made as of May 19, 2004 among the Province, the BC Transportation Financing Authority, BC Ferries and Computershare Trust Company of Canada;
- (b) "**CFSC**" means the service contract between the Province and BC Ferries entitled the "Coastal Ferry Services Contract", as amended;
- (c) "**Major Route**" means the routes specified in section 4.1 and forming part of the Designated Ferry Route Group;

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- (d) **“Northern Route”** means the routes specified in section 4.1 and forming part of the Designated Ferry Route Group;

and any other words having initial uppercase letters will have the meanings given to them in the CFSC.

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2. REPRESENTATIONS AND WARRANTIES

2.1 BC Ferries represents and warrants to the Province that on the execution of this Agreement:

- (a) this Agreement has been duly authorized, executed and delivered by BC Ferries;
- (b) all representations and warranties of BC Ferries in the CFSC, other than the representation and warranty set out in 2.01(a) of the CFSC, remain true and correct as if made on the reference date of this Agreement;
- (c) BC Ferries is a corporation duly continued and validly existing under the laws of the Province of British Columbia; and
- (d) that BC Ferries is not in default under the CFSC, under any Ferry Terminal Lease or under any trust deeds or other security interests contemplated in sections 2.04 – 2.06 of the CFSC.

2.2 The Province represents and warrants to BC Ferries that this Agreement has been duly authorized, executed and delivered on behalf of the Province.

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3. TERM

- 3.1** The term of this Agreement will commence on April 1, 2013 and expire on March 31, 2016.
- 3.2** Unless otherwise agreed to in writing by the parties, commencing April 1, 2016, BC Ferries will operate the BC Ferry System in a manner that complies with, or exceeds, the Core Service Levels in relation to the following Designated Ferry Routes listed by Route Group:

| ROUTE GROUPS | DESIGNATED FERRY ROUTE |
|------------------------|---------------------------------|
| MAJOR ROUTES | |
| 1 | Tsawwassen/Swartz Bay |
| 2 | Horseshoe Bay/Nanaimo |
| 3 | Horseshoe Bay/Langdale |
| 30 | Tsawwassen/Nanaimo |
| NORTHERN ROUTES | |
| 10 | Port Hardy/Prince Rupert |
| 11 | Prince Rupert/Skidegate |
| 40 | Discovery Coast |
| MINOR ROUTES | |
| 4 | Swartz Bay/Saltspring |
| 5 | Swartz Bay/Outer Gulf Islands |
| 6 | Crofton/Saltspring |
| 7 | Saltery Bay/Earls Cove |
| 8 | Horseshoe Bay/Bowen Island |
| 9 | Tsawwassen/Gulf Islands |
| 12 | Brentwood Bay/Mill Bay |
| 13 | Langdale/Gambier/Keats |
| 17 | Comox/Powell River |
| 18 | Powell River/Texada |
| 19 | Nanaimo Harbour/Gabriola |
| 20 | Chemainus/Thetis/Penelakut |
| 21 | Buckley Bay/Denman |
| 22 | Denman/Hornby |
| 23 | Campbell River/Quadra |
| 24 | Quadra/Cortes |
| 25 | Port McNeill/Alert Bay/Sointula |
| 26 | Skidegate/Alliford Bay |

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4. COASTAL FERRY SERVICES CONTRACT

Article 1 [Interpretation]

4.1 Section 1.01 [Definitions] of the CFSC is amended as follows:

- (a) The following definition is added immediately before the definition of “Act”:

“**Acknowledgement Agreement**” means the agreement made as of May 19, 2004 among the Province, the BC Transportation Financing Authority, BC Ferries and Computershare Trust Company of Canada;”;

- (b) The following definition is added after the definition of “**First Performance Term**” and before the definition of “**Minister**”:

“**Major Route**” includes all of the following Designated Ferry Routes which form part of the Designated Ferry Route Group:

| Designated Ferry Route | |
|------------------------|-----------------------------|
| Route No. | Designated Ferry Route Name |
| 1 | Tsawwassen/Swartz Bay |
| 2 | Horseshoe Bay/Nanaimo |
| 30 | Tsawwassen/Nanaimo |

 ;”

- (c) The following definition is added after the definition of “**Necessary Government Approvals**” and before the definition of “**Option to Purchase**”:

“**Northern Route**” includes all of the following Designated Ferry Routes which form part of the Designated Ferry Route Group:

| Designated Ferry Route | |
|------------------------|-----------------------------|
| Route No. | Designated Ferry Route Name |
| 10 | Port Hardy/Prince Rupert |
| 11 | Prince Rupert/Skidegate |
| 40 | Discovery Coast |

 ;”

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Schedule A [Designated Routes and Services]

4.2 Schedule "A" [Designated Routes and Services] to the CFSC is amended as follows:

- (a) The main body of Schedule "A", entitled "Designated Ferry Routes And Services", to the CFSC is amended by deleting section 1 in its entirety and substituting the following:

"BC Ferries will operate the BC Ferry System in a manner that complies with, or exceeds, the Core Service Levels in relation to the following Designated Ferry Routes comprised in the following Route Group known as the Designated Ferry Route Group:

| DESIGNATED FERRY ROUTE GROUP | |
|-------------------------------------|------------------------------------|
| Route No. | Designated Ferry Route Name |
| 1 | Tsawwassen/Swartz Bay |
| 2 | Horseshoe Bay/Nanaimo |
| 3 | Horseshoe Bay/Langdale |
| 4 | Swartz Bay/Saltspring |
| 5 | Swartz Bay/Outer Gulf Islands |
| 6 | Crofton/Saltspring |
| 7 | Saltery Bay/Earls Cove |
| 8 | Horseshoe Bay/Bowen Island |
| 9 | Tsawwassen/Gulf Islands |
| 10 | Port Hardy/Prince Rupert |
| 11 | Prince Rupert/Skidegate |
| 12 | Brentwood Bay/Mill Bay |
| 13 | Langdale/Gambier/Keats |
| 17 | Comox/Powell River |
| 18 | Powell River/Texada |
| 19 | Nanaimo Harbour/Gabriola |
| 20 | Chemainus/Thetis/Penelakut |
| 21 | Buckley Bay/Denman |
| 22 | Denman/Hornby |
| 23 | Campbell River/Quadra |
| 24 | Quadra/Cortes |
| 25 | Port McNeill/Alert Bay/Sointula |
| 26 | Skidegate/Alliford Bay |
| 30 | Tsawwassen/Nanaimo |
| 40 | Discovery Coast |

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Schedule A Appendix 1 [Route Overview]

- (b) The Route Overview Document set out in Appendix 1 of Schedule “A” to the CFSC is amended by deleting the:
 - (i) route overview – table of contents and substituting the table of contents that is set out in Schedule “1-A”;
 - (ii) route overview for Designated Ferry Route 1 and substituting the route overview for Designated Ferry Route 1 that is set out in Schedule “1-B” to this Agreement;
 - (iii) route overview for Designated Ferry Route 2 and substituting the route overview for Designated Ferry Route 2 that is set out in Schedule “1-C” to this Agreement;
 - (iv) route overview for Designated Ferry Route 3 and substituting the route overview for Designated Ferry Route 3 that is set out in Schedule “1-D” to this Agreement; and
 - (v) route overview for Designated Ferry Route 30 and substituting the route overview for Designated Ferry Route 30 that is set out in Schedule “1-E” to this Agreement.

Schedule B [Service Fees for Designated Ferry Routes]

- 4.3 Schedule “B” entitled “Service Fees for Designated Ferry Routes” to the CFSC is amended by deleting the Ferry Transportation Fee Table set out in each Part of Appendix 1 of Schedule B and substituting the Ferry Transportation Fee Table for each Part of Appendix 1 that are set out in Schedule “2” to this Agreement.

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5. GENERAL

- 5.1** Notwithstanding any other provision of this Agreement, the payment of money by the Province to BC Ferries in connection with this Agreement or under the CFSC as a result of or in connection with this Agreement, is subject to:
- (a) there being sufficient monies available in an appropriation, as defined in the *Financial Administration Act*, to enable the Province, in any fiscal year or part thereof when any payment of money by the Province to BC Ferries falls due, to make that payment; and
 - (b) Treasury Board, as defined in the *Financial Administration Act*, not having controlled or limited, under the *Financial Administration Act*, expenditure under any appropriation referred to in subsection (a) of this section.
- 5.2** No term of this Agreement is intended to derogate from or be inconsistent with or in conflict with any law, including without limitation the Act, and shall not be interpreted in a manner as to result in any such derogation, inconsistency or conflict.
- 5.3** Each term of this Agreement will be valid and enforceable to the fullest extent permitted by law and if any term of this Agreement is held to be invalid, unenforceable or illegal to any extent, such term may be severed and such invalidity, unenforceability or illegality will not prejudice or affect the validity, enforceability and legality of the remaining provisions of this Agreement.
- 5.4** This Agreement and the CFSC constitute the entire agreement between the parties in respect of the subject matter of this Agreement and no understandings, representations, contracts, or agreements, written, oral or otherwise, exist between the parties with respect to the subject matter of this Agreement or to the subject matter of this Agreement and of the CFSC or of anything relating to this Agreement except as expressly set out in this Agreement or the CFSC. BC Ferries agrees that in entering into this Agreement BC Ferries has not and does not rely upon any representation of the Province, or of servants, employees, agents, or representatives of the Province, whether expressed or implied, or upon any inducement or agreement, written, oral or otherwise, of any kind or nature. All prior understandings, discussions, negotiations, undertakings, representations, and save for the CFSC, contracts and agreements relating to the subject matter of this Agreement are hereby canceled and this Agreement supersedes and replaces all such agreements, discussions, negotiations, undertakings, and representations, if any, regarding the amendment and extension of the CFSC that may have been entered into, facilitated, discussed, made or given by any of the parties prior to the reference date of this Agreement.
- 5.5** Time is of the essence of this Agreement and will remain of the essence of the CFSC, as amended and supplemented by this Agreement.
- 5.6** The provisions of the CFSC, as amended and supplemented by this Agreement, are ratified and confirmed and where the CFSC is referred to in another agreement

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between the Province and BC Ferries, unless otherwise expressly provided for, those references will be deemed to refer to the CFSC as amended and supplemented by this Agreement.

- 5.7** All dollar amounts expressed in this Agreement refer to lawful currency of Canada.
- 5.8** No waiver by either party of a breach or default by the other party in the observance, performance or compliance of any of its obligations under this Agreement will be effective unless it is in writing and no such waiver will be deemed or construed to be a waiver of any other breach or default, and failure or delay on the part of either party to complain of an act or failure of the other party or to declare such other party in default, irrespective of how long such failure or delay continues, will not constitute a waiver by such party of any of its rights against the other party.
- 5.9** Each party will, upon the reasonable request of the other, make, do, execute or cause to be made, done or executed all further and other lawful acts, deeds, things, devices, documents, instruments and assurances whatever for the better or more perfect and absolute performance of the obligations of the requested party under this Agreement.

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6. INTERPRETATION

- 6.1 A reference in this Agreement to a statute, whether or not that statute has been defined, means a statute of the Province of British Columbia unless otherwise stated and includes every amendment to it, every regulation made under it and any enactment passed in substitution therefor or in replacement thereof.
- 6.2 Unless the context otherwise requires, any reference to "this Agreement" means this instrument and all of the appendices attached to it and any reference to any article, section, subsection or paragraph by number is a reference to the appropriate article, section, subsection or paragraph of this Agreement.
- 6.3 The headings or captions in this Agreement are inserted for convenience only and do not form a part of this Agreement and in no way define, limit, alter or enlarge the scope or meaning of any provision of this Agreement.
- 6.4 In this Agreement, "person" includes a corporation, firm, association and any other legal entity and wherever the singular or masculine is used it will be construed as if the plural, the feminine or the neuter, and wherever the plural or the feminine or the neuter is used it will be construed as the singular or masculine, as the case may be, had been used where the context or the parties so require.
- 6.5 Each schedule and appendix attached to this Agreement is an integral part of this Agreement as if set out at length in the body of this Agreement.
- 6.6 In this Agreement, the words "including", "include" and "includes" are not to be construed as limiting to a general term or statement or to specific items or matters set forth or to similar items or matters, but rather as meaning "including without limitation", "include without limitation" and "includes without limitation", respectively, and permitting a general term or statement to refer to all other items or matters that could reasonably fall within the broadest possible scope of the general term or statement and the words following "including", "include" and "includes" will not be considered to set out an exhaustive list.
- 6.7 This Agreement may only be amended by a written agreement executed on behalf of each of the Province and BC Ferries.
- 6.8 This Agreement will be governed by and construed and interpreted in accordance with the laws of the Province of British Columbia.

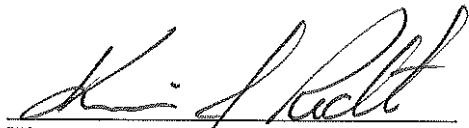
ROUTE GROUP AGREEMENT

7. EFFECTIVE DATE


7.1 Notwithstanding the date of execution or delivery of this Agreement, this Agreement is effective as of April 1, 2013.

IN WITNESS WHEREOF, each of the Province and BC Ferries has executed this Agreement by its duly authorized representative or officer, as follows:

Signed on behalf of Her Majesty the Queen in right)
of the Province of British Columbia by a)
duly authorized representative of the)
Minister of Transportation and Infrastructure:)

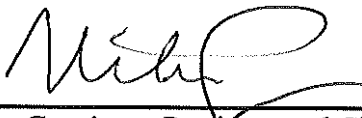


WITNESS NAME



Grant Main, Deputy Minister,
Ministry of Transportation and
Infrastructure

BRITISH COLUMBIA FERRY SERVICES INC.

Per: 

Mike Corrigan, President and Chief Executive Officer

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**ROUTE GROUP AGREEMENT
SCHEDULE '1'**

ROUTE GROUP AGREEMENT

ROUTE GROUP AGREEMENT SCHEDULE '1-A'

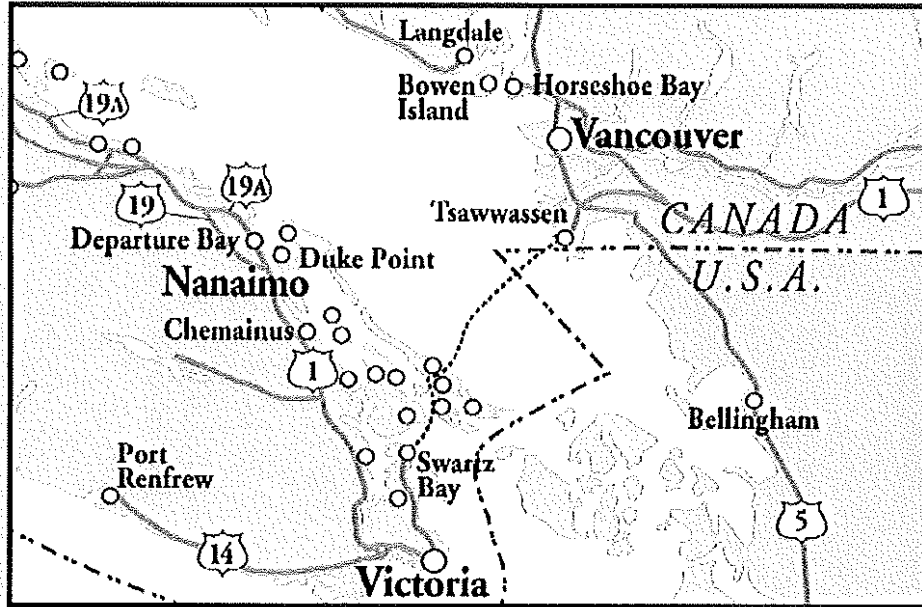
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**ROUTE GROUP AGREEMENT
SCHEDULE '1-B'**

ROUTE 1 – SWARTZ BAY to TSAWWASSEN



OVERVIEW

Route 1 connects the two largest metropolitan areas in the province between Swartz Bay on Vancouver Island and Tsawwassen on the Lower Mainland.

CORE SERVICE LEVELS



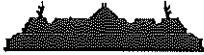
| | | |
|---|----------|-------------------------|
| Number of Aggregate Round Trips to be Delivered per Contract Year on Routes 1, 2, 3 and 30 | | 12,294 |
| Minimum Number of Round Trips to be Delivered per Contract Year | | 3,512 |
| Minimum Number of Round Trips per Day | Peak | 13 – 15 (varies by day) |
| | Off Peak | 7 (7-9 Friday & Sunday) |
| Minimum Hours of Operation | Peak | 12 |
| | Off Peak | 10 |

ROUTE AND SERVICE DESCRIPTION

| | |
|----------------------|-----------------------|
| Distance | 24 nautical miles |
| Crossing Time | 1 hour and 35 minutes |

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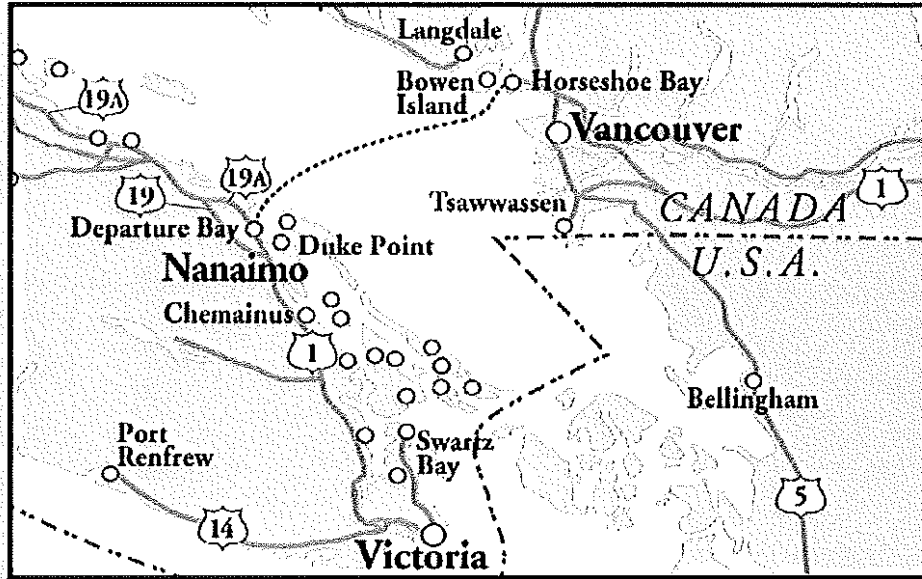
VESSEL AND TERMINAL DESCRIPTION

| Vessel | Spirit of BC (SoBC), Spirit of Vancouver Island (SoVI) | Queen of New Westminster | Coastal Celebration |
|------------------------------------|---|--|---|
| <i>Silhouette</i> |  |  |  |
| <i>Passenger Capacity (Max.)</i> | 2052 | 1303 | 1571 |
| <i>Vehicle Capacity (Official)</i> | 470 | 286 | 370 |
| <i>Crew size</i> | 48 | 29 | 33 |

| Terminal | Tsawwassen | Swartz Bay |
|---------------------------|---------------------------------|---------------------------------|
| <i>Location</i> | Delta | North Saanich |
| <i>Holding Capacity</i> | 2,240 AEQ | 1,160 AEQ |
| <i>Short Term Parking</i> | 160 car spaces | 173 car spaces |
| <i>Long Term Parking</i> | 826 car spaces plus 34 drop-off | 532 car spaces plus 32 drop-off |
| <i>Docks</i> | 5 | 5 |

**ROUTE GROUP AGREEMENT
SCHEDULE '1-C'**

ROUTE 2 – HORSESHOE BAY TO NANAIMO



OVERVIEW

Route 2 is the main connector for the Trans Canada highway between Horseshoe Bay on the Lower Mainland and Departure Bay in Nanaimo, Vancouver Island.



CORE SERVICE LEVELS

| | | |
|---|----------|---|
| Number of Aggregate Round Trips to be Delivered per Contract year on Routes 1, 2, 3, and 30 | | 12,294 |
| Minimum Number of Round Trips to be Delivered per Contract Year | | 2,723 |
| Minimum Number of Round Trips per Day | Peak | 10 (9 on Saturday), (7-9 Tuesday & Wednesday) |
| | Off Peak | 7 |
| Minimum Hours of Operation | Peak | 11 |
| | Off Peak | 10 |

ROUTE AND SERVICE DESCRIPTION

| | |
|---------------|-----------------------|
| Distance | 32 nautical miles |
| Crossing Time | 1 hour and 35 minutes |

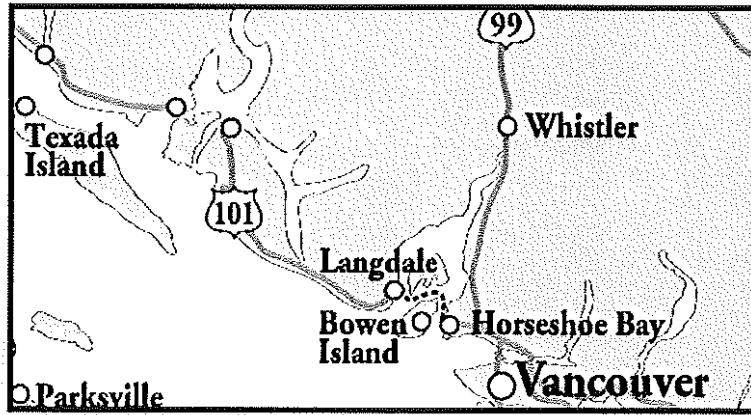
VESSEL AND TERMINAL DESCRIPTION

| Vessel | Queen of Coquitlam Queen of Cowichan Queen of Oak Bay | Coastal Renaissance |
|------------------------------------|---|---|
| <i>Silhouette</i> |  |  |
| <i>Passenger Capacity (Max.)</i> | 1460 | 1571 |
| <i>Vehicle Capacity (Official)</i> | 362 | 370 |
| <i>Crew size</i> | 34 | 33 |

| Terminal | Horseshoe Bay | Departure Bay |
|---------------------------|---------------------------------|--------------------------------|
| <i>Location</i> | West Vancouver | Nanaimo |
| <i>Holding Capacity</i> | 1,600 AEQ | 963 AEQ |
| <i>Short Term Parking</i> | 140 car spaces | 181 car spaces, 47 in drop-off |
| <i>Long Term Parking</i> | 462 car spaces plus 15 drop-off | 204 car spaces |
| <i>Docks</i> | 3 | 3 |

**ROUTE GROUP AGREEMENT
SCHEDULE '1-D'**

ROUTE 3 – HORSESHOE BAY TO LANGDALE



OVERVIEW

Route 3 serves the Sunshine Coast connecting the Horseshoe Bay and Langdale terminals.



CORE SERVICE LEVELS

| | | |
|--|----------|---|
| Number of Aggregate Round Trips to be Delivered per Contract Year on Routes 1, 2, 3, and 30 | | 12,294 |
| Minimum Number of Round Trips to be Delivered per Contract Year | | 2,985 |
| Minimum Number of Round Trips per Day | Peak | 8 (7 on Tuesday & Wednesday, 9 on Friday & Sunday, and 8 on Sunday of Labour Day weekend) |
| | Off Peak | 7 |
| Minimum Hours of Operation | Peak | 12 |
| | Off Peak | 12 |

ROUTE AND SERVICE DESCRIPTION

| | |
|----------------------|-------------------|
| Distance | 10 nautical miles |
| Crossing Time | 40 minutes |

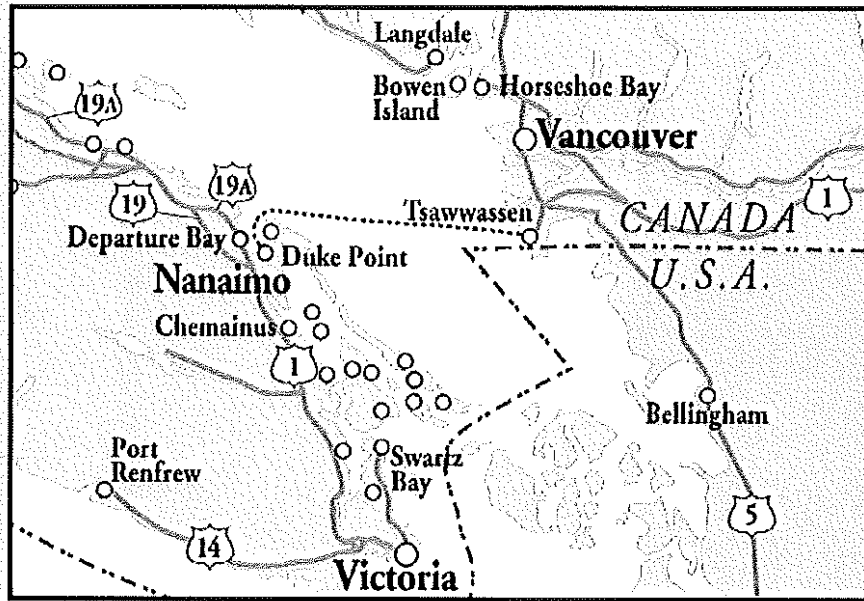
VESSEL AND TERMINAL DESCRIPTION

| Vessel | Queen of Surrey | Queen of Coquitlam |
|------------------------------------|---|---|
| <i>Silhouette</i> |  |  |
| <i>Passenger Capacity (Max.)</i> | 1,460 | 1,460 |
| <i>Vehicle Capacity (Official)</i> | 362 | 362 |
| <i>Crew size</i> | 34 | 34 |

| Terminal | Horseshoe Bay | Langdale |
|---------------------------|---------------------------------|-----------------|
| <i>Location</i> | West Vancouver | Sunshine Coast |
| <i>Holding Capacity</i> | 1,600 AEQ | 926 AEQ |
| <i>Short Term Parking</i> | 140 car spaces | 61 car spaces |
| <i>Long Term Parking</i> | 462 car spaces plus 15 drop-off | 282 car spaces |
| <i>Docks</i> | 3 | 2 |

**ROUTE GROUP AGREEMENT
SCHEDULE '1-E'**

ROUTE 30 – TSAWWASSEN TO NANAIMO



OVERVIEW

Route 30 links Tsawwassen on the Lower Mainland, and Duke Point in Nanaimo on Vancouver Island.



CORE SERVICE LEVELS

| | | |
|---|----------|----------------------------|
| Number of Aggregate Round Trips to be Delivered per Contract year on Routes 1, 2, 3, and 30 | | 12,294 |
| Minimum Number of Round Trips to be Delivered per Contract Year | | 2,379 |
| Minimum Number of Round Trips per Day | Peak | 7 |
| | Off Peak | 7 (4 on Saturday & Sunday) |
| Minimum Hours of Operation | Peak | 12 |
| | Off Peak | 12 (7.5 Saturday & Sunday) |

ROUTE AND SERVICE DESCRIPTION

| | |
|---------------|-------------------|
| Distance | 37 nautical miles |
| Crossing Time | 2 hours |

VESSEL AND TERMINAL DESCRIPTION

| Vessel | Queen of Alberni | Coastal Inspiration |
|------------------------------------|---|---|
| <i>Silhouette</i> |  |  |
| <i>Passenger Capacity (Max.)</i> | 1,171 | 1,571 |
| <i>Vehicle Capacity (Official)</i> | 295 | 370 |
| <i>Crew size</i> | 29 | 33 |

| Terminal | Tsawwassen | Duke Point |
|---------------------------|---------------------------------|-------------------|
| <i>Location</i> | Delta | Nanaimo |
| <i>Holding Capacity</i> | 2,240 AEQ | 975 AEQ |
| <i>Short Term Parking</i> | 160 car spaces | 78 car spaces |
| <i>Long Term Parking</i> | 826 car spaces plus 34 drop-off | 187 car spaces |
| <i>Docks</i> | 5 | 1 |

ROUTE GROUP AGREEMENT

**ROUTE GROUP AGREEMENT
SCHEDULE '2'**

ROUTE GROUP AGREEMENT

**ROUTE GROUP AGREEMENT
SCHEDULE '2'**

**Schedule "B" Appendix 1
Ferry Transportation Fee – Performance Term 3 Contract Years**

Part 2 – Contract Year 2013/2014

Ferry Transportation Fee Table - Contract Year 2013/2014

| Route # | Route | Maximum Annual Ferry Transportation Fee (\$) | Number of Round Trips to be Delivered per Contract Year to Meet Core Service Levels* | Ferry Transportation Fee per Round Trip (\$) |
|----------------|-------------------------------------|---|---|---|
| 4 | Swartz Bay/Saltspring | 2,398,154 | 2,880 | 832.69 |
| 5 | Swartz Bay/Outer Gulf Islands | 14,959,728 | 3,491 | 4,285.23 |
| 6 | Crofton/Saltspring | 2,398,153 | 5,046 | 475.26 |
| 7 | Saltery Bay/Earls Cove | 9,924,463 | 2,878 | 3,448.39 |
| 8 | Horseshoe Bay/Bowen Island | 5,039,908 | 5,569 | 904.99 |
| 9 | Tsawwassen/Gulf Islands | 8,763,704 | 830 | 10,558.68 |
| 10 | Bear Cove/Prince Rupert | 27,401,912 | 122 | 224,605.84 |
| 11 | Prince Rupert/Skidegate | 22,690,290 | 191 | 118,797.33 |
| 12 | Brentwood/Mill Bay | 1,193,383 | 3,215 | 371.19 |
| 13 | Langdale/Gambier/Keats | 272,295 | 4,065 | 66.99 |
| 17 | Comox/Powell River | 6,870,596 | 1,460 | 4,705.89 |
| 18 | Powell River/Texada | 3,832,976 | 3,648 | 1,050.71 |
| 19 | Nanaimo Harbour/Gabriola | 2,540,737 | 5,732 | 443.25 |
| 20 | Chemainus/Thetis/Penelakut | 3,772,182 | 4,380 | 861.23 |
| 21 | Buckley Bay/Denman | 3,622,840 | 6,149 | 589.18 |
| 22 | Denman/Hornby | 3,030,572 | 4,482 | 676.17 |
| 23 | Campbell River/Quadra | 2,699,686 | 6,253 | 431.74 |
| 24 | Quadra/Cortes | 2,387,512 | 2,134 | 1,118.80 |
| 25 | Port McNeill/ Alert Bay/Sointula | 3,879,526 | 3,961 | 979.43 |
| 26 | Skidegate/Alliford Bay | 3,773,629 | 4,482 | 841.95 |
| 40 | Discovery Coast | 5,298,537 | 39 | 135,859.91 |
| | Annual Total (2013/14) | \$136,750,783 | | |

*Note: see Note 1(a) in Schedule A, Appendix 1

ROUTE GROUP AGREEMENT

Schedule "B" Appendix 1 Ferry Transportation Fee – Performance Term 3 Contract Years

Part 3 – Contract Year 2014/2015

Ferry Transportation Fee Table - Contract Year 2014/2015

| Route # | Route | Maximum Annual Ferry Transportation Fee (\$) | Number of Round Trips to be Delivered per Contract Year to Meet Core Service Levels* | Ferry Transportation Fee per Round Trip (\$) |
|-------------------------------|-------------------------------------|--|--|--|
| 4 | Swartz Bay/Saltspring | 2,386,586 | 2,880 | 828.68 |
| 5 | Swartz Bay/Outer Gulf Islands | 14,887,567 | 3,491 | 4,264.56 |
| 6 | Crofton/Saltspring | 2,386,585 | 5,046 | 472.97 |
| 7 | Saltery Bay/Earls Cove | 9,876,590 | 2,878 | 3,431.75 |
| 8 | Horseshoe Bay/Bowen Island | 5,015,597 | 5,569 | 900.63 |
| 9 | Tsawwassen/Gulf Islands | 8,721,430 | 830 | 10,507.75 |
| 10 | Bear Cove/Prince Rupert | 27,269,733 | 122 | 223,522.40 |
| 11 | Prince Rupert/Skidegate | 22,580,838 | 191 | 118,224.28 |
| 12 | Brentwood/Mill Bay | 1,187,626 | 3,215 | 369.40 |
| 13 | Langdale/Gambier/Keats | 270,981 | 4,065 | 66.66 |
| 17 | Comox/Powell River | 6,837,454 | 1,460 | 4,683.19 |
| 18 | Powell River/Texada | 3,814,486 | 3,648 | 1,045.64 |
| 19 | Nanaimo Harbour/Gabriola | 2,528,481 | 5,732 | 441.12 |
| 20 | Chemainus/Thetis/Penelakut | 3,753,986 | 4,380 | 857.07 |
| 21 | Buckley Bay/Denman | 3,605,364 | 6,149 | 586.33 |
| 22 | Denman/Hornby | 3,015,953 | 4,482 | 672.90 |
| 23 | Campbell River/Quadra | 2,686,663 | 6,253 | 429.66 |
| 24 | Quadra/Cortes | 2,375,995 | 2,134 | 1,113.40 |
| 25 | Port McNeill/ Alert Bay/Sointula | 3,860,812 | 3,961 | 974.71 |
| 26 | Skidegate/Alliford Bay | 3,755,426 | 4,482 | 837.89 |
| 40 | Discovery Coast | 4,993,238 | 39 | 128,031.73 |
| Annual Total (2014/15) | | \$135,811,395 | | |

*Note: see Note 1(a) in Schedule A, Appendix 1

ROUTE GROUP AGREEMENT

Schedule "B" Appendix 1 Ferry Transportation Fee – Performance Term 3 Contract Years

Part 4 – Contract Year 2015/2016

Ferry Transportation Fee Table - Contract Year 2015/2016

| Route # | Route | Maximum Annual Ferry Transportation Fee (\$) | Number of Round Trips to be Delivered per Contract Year to Meet Core Service Levels* | Ferry Transportation Fee per Round Trip (\$) |
|-------------------------------|-------------------------------------|--|--|--|
| 4 | Swartz Bay/Saltspring | 2,376,845 | 2,880 | 825.29 |
| 5 | Swartz Bay/Outer Gulf Islands | 14,826,800 | 3,491 | 4,247.15 |
| 6 | Crofton/Saltspring | 2,376,844 | 5,046 | 471.04 |
| 7 | Saltery Bay/Earls Cove | 9,836,277 | 2,878 | 3,417.75 |
| 8 | Horseshoe Bay/Bowen Island | 4,995,125 | 5,569 | 896.95 |
| 9 | Tsawwassen/Gulf Islands | 8,685,832 | 830 | 10,464.86 |
| 10 | Bear Cove/Prince Rupert | 27,158,426 | 122 | 222,610.05 |
| 11 | Prince Rupert/Skidegate | 22,488,670 | 191 | 117,741.73 |
| 12 | Brentwood/Mill Bay | 1,182,779 | 3,215 | 367.89 |
| 13 | Langdale/Gambier/Keats | 269,875 | 4,065 | 66.39 |
| 17 | Comox/Powell River | 6,809,546 | 1,460 | 4,664.07 |
| 18 | Powell River/Texada | 3,798,917 | 3,648 | 1,041.37 |
| 19 | Nanaimo Harbour/Gabriola | 2,518,161 | 5,732 | 439.32 |
| 20 | Chemainus/Thetis/Penelakut | 3,738,664 | 4,380 | 853.58 |
| 21 | Buckley Bay/Denman | 3,590,648 | 6,149 | 583.94 |
| 22 | Denman/Hornby | 3,003,643 | 4,482 | 670.16 |
| 23 | Campbell River/Quadra | 2,675,697 | 6,253 | 427.91 |
| 24 | Quadra/Cortes | 2,366,297 | 2,134 | 1,108.86 |
| 25 | Port McNeill/ Alert Bay/Sointula | 3,845,053 | 3,961 | 970.73 |
| 26 | Skidegate/Alliford Bay | 3,740,098 | 4,482 | 834.47 |
| 40 | Discovery Coast | 4,788,775 | 39 | 122,789.11 |
| Annual Total (2015/16) | | \$135,072,971 | | |

*Note: see Note 1(a) in Schedule A, Appendix 1