

SCHEDULE "B"**OPERATING AGREEMENT****1.00 Purpose and Objective**

- 1.01** The purpose of this Schedule is to set out the fundamentals of the operation of the coordinated orderly marketing system for chicken.
- 1.02** The provisions of this Operating Agreement are to be carried out consistently with all applicable legislation and the Federal Provincial Agreement and any other Schedules attached thereto.
- 1.03** Chicken Farmers of Canada may adopt bylaws, resolutions, policies and guidelines to ensure the effective functioning of this Schedule provided that they are consistent with this Schedule, all applicable legislation and the Federal Provincial Agreement and any Schedules attached thereto.

2.00 Interpretation

2.01 For the purposes of this Agreement:

- (a) "AAFC" means Agriculture and Agri-Food Canada;
- (b) "audit period" means two consecutive periods, as established by CFC from time to time;
- (c) "base" is the reference point, not including market development quota, from which a province's quota allocation and the national allocation for a period are determined;
- (d) "CFC" means Chicken Farmers of Canada;
- (e) "CFIA" means Canadian Food Inspection Agency;
- (f) "double majority vote" means a CFC vote having the support of more than 50 percent of the members representing more than 50 percent of chicken production market share, present for the vote;
- (g) "exceptional circumstances" refer to market, not production related, circumstances that cannot be met by normal market growth within the flexibility of the regional range and the provincial range, and that may necessitate an increase in the provincial range;
- (h) "federal quota" means the quantity of chicken expressed in live weight that a producer is entitled to market in interprovincial and export trade in a period, and is allotted to the producer by the Provincial Commodity Board on behalf of CFC;
- (i) "market development quota" means a form of quota allocation (which may include specialty quota) for allotment to producers by a Provincial Commodity Board pursuant to a provincial market development program that is in accordance with a market development policy developed by CFC;
- (j) "national allocation" means the sum of quota allocations for a period;

- (k) "non-producer member" means a person appointed to CFC by the Canadian Poultry and Egg Processors Council, the Further Poultry Processors Association of Canada, and Restaurants Canada, respectively, pursuant to the Schedule to the Proclamation;
- (l) "period" means the length of time, as established by CFC from time to time, during which chicken produced in a province is authorized to be marketed;
- (m) "Provincial Commodity Board member" means a person appointed to CFC by a Provincial Commodity Board, pursuant to the Schedule to the Proclamation, who is a resident of the province for which that Board is established;
- (n) "provincial quota" means the quantity of chicken expressed in live weight that a producer is entitled to market in intraprovincial trade in a period, and is allotted to the producer by the Provincial Commodity Board;
- (o) "provincial range" means the percentage change from the base, not including market development quota, for a province for a period;
- (p) "quota allocation" means the allocation by CFC to a province for a period fixing the quantity of chicken that may be marketed by producers of that province in interprovincial and export trade;
- (q) "quota allotment" means federal and provincial quota allotted, in any form, to a producer for a period by a Provincial Commodity Board on behalf of CFC and pursuant to its own jurisdiction respectively;
- (r) "region" means
 - (i) the Western region, comprised of British Columbia, Alberta, Saskatchewan and Manitoba,
 - (ii) the Central region, comprised of Ontario and Quebec, and
 - (iii) the Atlantic region, comprised of New Brunswick, Prince Edward Island, Nova Scotia and Newfoundland and Labrador;
- (s) "regional range" means the same percentage change from the base, not including market development quota, for each region for a period;
- (t) "special vote", as referenced in this Operating Agreement, means a CFC vote having the support of all Provincial Commodity Board members present for the vote;
- (u) "triple majority vote" means a CFC vote having the support of more than 50 percent of the members representing more than 50 percent of chicken production market share and including 50 percent or more of the non-producer members, present for the vote.

3.00 Quota Allocation Procedures and Related Differential Growth Provisions

Quota Allocation Procedures

3.01 Quota allocation will be on a period by period basis.

3.02 For six (6) periods at a time, the CFC will establish the initial base for each province in each period based on the lesser of: (i) the quota allocation to the province, not including market development quota, for production and marketing in the equivalent weeks of the previous year, or (ii) the quota allotments by the Provincial Commodity Board to producers in the province, not including market development quota, for production and marketing in the equivalent weeks in the previous year.

3.03 Each Provincial Commodity Board will have an opportunity to make a request, supplemented by written rationale, to adjust the initial base allocation for one or more of the six (6) periods provided that the adjustments for any period do not exceed five (5) percent, which percentage may be adjusted from time to time by a special vote, and the total of the bases for the six periods does not change.

3.04 CFC will establish the bases for each province for the six periods having full regard to the adjustments, if any, requested by the Provincial Commodity Board pursuant to section 3.03.

3.05 Prior to each period, CFC, based on market information, will determine, by triple majority vote, on a national basis, the anticipated growth rate relative to the base allocation for that period, which will set the regional range and provincial range for that period as outlined in the table below.

Anticipated Growth Rate	Regional Range	Provincial Range
5%	6%	9.5%
4%	5%	8%
3%	4%	6.5%
2%	3%	5%
1%	2%	3.5%
0%	1%	2%
-1%	-0.5%	0%
-2%	-1.5%	-1%

3.06 The percentages in section 3.05 may be adjusted from time to time by special vote.

- 3.07** Where under section 3.05 CFC is unable to determine the anticipated growth rate for that period, the regional range will be as provided for in section 4.01 and the provincial range will be as provided for in section 4.06.
- 3.08** Once the regional range and the provincial range have been determined for the period, each Provincial Commodity Board agrees to make a written quota allocation request to CFC in the following manner:
- (a) in accordance with the procedures established pursuant to section 5.01, the Provincial Commodity Board will consult with its processors using a "bottom up" approach and, having regard to the market requirements proposed by those processors and the related differential growth provisions below, will arrive at the estimated national allocation needed to satisfy provincial market requirements prior to the submission of the quota allocation request for the period to CFC;
 - (b) in accordance with the procedures established pursuant to section 5.02, Provincial Commodity Boards in each region shall consider discussing market conditions and estimated market requirements in the region prior to the submission of the quota allocation request by each Provincial Commodity Board to CFC; and
 - (c) in submitting its quota allocation request to CFC for a period, each Provincial Commodity Board will provide to CFC the rationale for the request which will enable CFC to fulfill its obligations under the *Farm Products Agencies Act*, including those in section 23(2).
- 3.09** On a period by period basis, for each province, CFC will fix and determine the quota allocation by double majority vote having regard to the quota allocation request made by the Provincial Commodity Board in conformity with section 3.08 and the related differential growth provisions below.
- 3.10** Each Provincial Commodity Board will make quota allotments, in any form, to producers in a province such that the quantity of chicken authorized to be marketed in intraprovincial, interprovincial and export trade is produced.
- 3.11** The quantity of chicken that a producer is entitled to market under a federal quota for a period shall equal the quota allotment to the producer for that period by the Provincial Commodity Board of the province minus the quantity of chicken marketed by that producer in intraprovincial trade in that province during the period.
- 3.12** Quota allocations will only exceed the provincial range and regional range in accordance with section 4.00.
- 3.13** CFC is responsible for establishing the timetable for completing the steps in the quota allocation process in this section.

Related Differential Growth Provisions

Principles

3.14 In accordance with the Memorandum of Understanding for a Long Term Chicken Allocation Agreement dated November 10, 2014, the differential growth provisions are to be based on the following principles:

- (a) All provinces will share in growth through the differential growth formula that incorporates defined differential growth components;
- (b) A discrete periodic supply of the compounded equivalent of 14,184,786 kgs will be allocated to Ontario over 66 periods. The supply will come from compounded equivalent growth reductions in allocations over 66 periods for the provinces other than Ontario and Alberta of: 4,645,018 kg for British Columbia, 2,447,375 kg for Saskatchewan and Manitoba combined, 4,645,018 kg for Québec, and 2,447,375 for New Brunswick, Nova Scotia, Prince Edward Island and Newfoundland and Labrador combined.

Differential Growth Formula

3.15 Subject to sections 3.29 to 3.34, if the national allocation is fixed by CFC above base, the growth (over base portion) of the national allocation will be distributed using a differential growth formula that consists of the components, component weighting and component calculation methodology in section 3.16 to section 3.25.

3.16 The first component, Provincial Share of the National Base, will have a weighting of 45 percent and the following calculation methodology:

- (a) Provincial Shares will be calculated based on each province's share of the total national base allocation for the period being set.

3.17 The second component, Population Growth, will have a weighting of 7.5 percent and the following calculation methodology:

- (a) Population Growth will be calculated based on percentage changes in provincial population between the most recent available quarterly population estimate from Statistics Canada and the same quarter of the previous year, standardized by multiplying the qualifying provinces' percentage growth rate with the qualifying provinces' share of the sum of the qualifying provinces' population.
- (b) Provinces that had an increase in population will share in the growth available under this component.

3.18 The third component, Income-based Gross Domestic Product (GDP) Growth, will have a weighting of 7.5 percent and the following calculation methodology:

- (a) Income-based GDP Growth will be calculated based on the average annual growth in income-based GDP as measured by Statistics Canada in the three most recent years for

which data is available, multiplied by the provincial shares of the national base allocation for the period being set.

- (b) Provinces that had an increase in GDP will share in the growth available under this component.

3.19 The fourth component, Consumer Price Index (CPI), will have a weighting of 7.5 percent and the following calculation methodology:

- (a) CPI for each province will be calculated based on the inverse ($1/\text{CPI}$) of the most recent 12-month simple average for the “all items” category of the CPI as measured by Statistics Canada, multiplied by the provincial shares of the national total base allocation for the period being set.

3.20 The fifth component, Farm Input Price Index (FIPI) – Commercial Feed, will have a weighting of 10 percent and the following calculation methodology:

- (a) FIPI for each province will be calculated based on the inverse ($1/\text{FIPI}$) of the most recent four-quarter simple average for the commercial feed component of the FIPI as measured by Statistics Canada, multiplied by provincial shares of the national total base allocation for the period being set.

3.21 The sixth component, Quota Utilization, will have a weighting of 7.5 percent and the following calculation methodology:

- (a) Quota Utilization will be calculated based on the inverse of standard deviations ($1/\text{standard deviations}$) from 100% quota utilization in the most recent six audit periods for which CFC-audited data is available, multiplied by provincial shares of the total national base allocation for the period being set.

3.22 The seventh component, Further Processing, will have a weighting of 10 percent and the following calculation methodology:

- (a) For Periods A-127 to A-134, 50 percent of the Further Processing will be calculated based on the provincial share of the total number of federally registered establishments that are designated 6f (“other” further poultry processing) by CFIA, and 50 percent based on the provincial share of the most recent 24-month average frozen inventories for the “other further processed chicken” category designated in the monthly AAFC census of all known frozen egg and poultry facilities.
- (b) Subject to the approval of the CFC Board of Directors by special vote, CFC will implement the permanent distribution factor in time for the setting of the allocation for Period A-135 and subsequent periods
- (c) As the data are not available on a provincial basis in Atlantic Canada, Atlantic Canada’s share of the national 24-month average frozen inventories will be distributed to New

Brunswick, Nova Scotia, Prince Edward Island and Newfoundland and Labrador on the basis of their share of the combined bases of Atlantic Canada for the period being set.

- (d) Provinces will share in the growth available under this component in proportion to their respective Further Processing provincial share.

3.23 The eighth component, Supply Share, will have a weighting of 5 percent and the following calculation methodology:

- (a) Supply Share will be calculated based on the province's share of the national base for the period being set divided by the province's population share of the national population using the most recent available quarterly provincial population estimate from Statistics Canada.
- (b) Provinces that have a supply share threshold of less than 90 percent will receive a share of the growth available under this component.
- (c) The distribution will be calculated on each qualifying province's base share of the total bases of all qualifying provinces.
- (d) In periods in which both Ontario and Alberta qualify to receive a share of this component, their shares will be combined, and 70% of the combined share will be distributed to Alberta and 30% to Ontario.
- (e) In periods in which no province qualifies to receive a share of this component, the kilograms will be distributed on the basis of the provincial shares of the national base allocation.

3.24 The data used in the calculation of the eight differential growth components will be updated on a regular and ongoing basis following Statistics Canada's update and release schedule and CFC's audit schedule.

3.25 For each allocation period, the data used to calculate the differential growth components will be limited to the latest data that is available at least 26 weeks in advance of the period for which the allocation is being set.

3.26 CFC will provide Provincial Commodity Boards and downstream stakeholder organizations that appoint CFC members with the data to be used for each period, prior to setting the Anticipated Growth Rate for the period in question.

3.27 Amendments to the methodology for calculating the differential growth components may be authorized by special vote.

3.28 Amendments to the weighting of components, or the addition or subtraction of components may be authorized by special vote.

Allocations at or below base

3.29 If the national allocation for a period is set at base or below base, the national allocation will be distributed amongst the provinces on the basis of provincial shares of the national base allocation for that period. It is understood that the provincial shares of the national base allocation will evolve over time based on the application of the differential growth formula set out above and the discrete supply to Ontario as set out below.

Discrete Supply Allocation to Ontario Commencing in Period A-127

3.30 In addition to the differential growth formula described above, allocations commencing in Period A-127 will include a discrete supply allocation to Ontario on a periodic basis under which Ontario will receive the compounded equivalent of 14,184,786 kgs over 66 periods.

3.31 The volume of the discrete supply allocation will take into account the compounding effect from previously allocated discrete supply volumes.

3.32 For Period A-127 the Ontario allocation will increase by 164,783 kgs, and for Periods A-128 to A-132, the Ontario allocation will increase by 200,000 kgs in each period.

3.33 The discrete supply to Ontario will not apply in periods where the national allocation is set at or below the national base, and the allocation will be distributed pursuant to section 3.29. Furthermore, if the distribution of the full discrete supply to Ontario reduces any province's allocation to a domestic allocation below its base for the period, the discrete supply volume to Ontario will be adjusted to a volume that ensures that all provinces receive an allocation not less than their base allocation for that period.

3.34 After each block of six periods, CFC will recalculate the periodic amount to be distributed to Ontario necessary to deliver the compounded equivalent of 14,184,786 kgs at the end of 66 periods.

3.35 The discrete supply for Ontario will come from compounded equivalent growth reductions in allocations over 66 periods for the provinces other than Ontario and Alberta of: 4,645,018 kg for British Columbia, 2,447,375 kg for Saskatchewan and Manitoba combined, 4,645,018 kg for Québec, and 2,447,375 for New Brunswick, Nova Scotia, Prince Edward Island and Newfoundland and Labrador combined.

- (a) Provincial sharing of these growth reductions in Saskatchewan/Manitoba and the Atlantic provinces will be calculated on the basis of provincial shares of their combined base allocations for the period unless the provinces concerned agree on another method of calculation.
- (b) The discrete supply for Ontario for the period will be added to the allocation for Ontario and the growth for the other provinces will be reduced by an amount equivalent to their share of the discrete supply as calculated in section 3.35.

Discretion of CFC to avoid unreasonable results

3.36 CFC will at all times retain discretion in the making of an allocation decision pursuant to this section. If the data and/or calculations yield a distribution result that is unreasonable, or not conducive to fulfilling CFC's statutory objects, CFC will retain discretion to diverge from the calculated results, particularly in a case of a *force majeure* event that causes the national allocation to increase or decrease extraordinarily.

4.00 Adjustments to Quota Allocation

4.01 For provinces in a region the regional range shall allow for quota allocation changes of up to five (5) percent. An adjustment to the regional range, which is not temporary and which establishes a new regional range, requires a special vote.

4.02 Temporary changes to the regional range shall be automatically provided for if the quota allocation requests of provinces totalling sixty (60) percent or more of the total of the bases for all provinces are one (1) percent or less above each of their respective bases for that period and the immediately preceding period, the regional range will be two (2) percent and the provincial range three and a half (3.5) percent for that period.

4.03 A review of the regional range shall be provided for in the following circumstances:

- (a) quota allocation requests of two or more regions exceed the regional range;
- (b) such other market indicators as are determined from time to time by special vote; or
- (c) a CFC member requests a review of the regional range whether by reason of unacceptable producer prices or otherwise.

4.04 Other than pursuant to section 4.02, a temporary change to the regional range requires a triple majority vote and will apply for a maximum of one period, after which it automatically reverts to the previous regional range.

4.05 The percentages in section 4.02 may be adjusted from time to time by special vote.

4.06 For a province, the provincial range shall allow for quota allocation changes of up to eight (8) percent. An adjustment to the provincial range, which is not temporary and which establishes a new provincial range, requires a special vote.

4.07 Other than pursuant to section 4.08, a temporary change to the provincial range requires a triple majority vote and will apply for a maximum of one period, after which it automatically reverts to the previous provincial range.

4.08 A Provincial Commodity Board may request a quota allocation that exceeds the provincial range for one or more periods to accommodate exceptional circumstances. CFC shall establish the process for making an exceptional circumstance request and the criteria to be applied when considering such request.

- 4.09** In considering an exceptional circumstance request pursuant to section 4.08, CFC will take into account growth both within and above the provincial range.
- 4.10** An increase, pursuant to section 4.08, in the provincial range of a province requires a double majority vote.
- 4.11** Where an exceptional circumstance request is approved in whole or in part, the additional kilograms allocated will not be considered in calculating the requirements for the regional range.
- 4.12** Inter-period quota transfers are permitted for seasonal slaughtering circumstances. The process for inter-period quota transfers shall be set out in a CFC policy, as amended from time to time.

5.00 Reconciliation of Provincial Market Requirements

- 5.01** Each Provincial Commodity Board, in consultation with its processors, will establish a method to reconcile provincial market requirements with the provincial range for the province and the regional range prior to submitting its quota allocation request for a period to CFC.
- 5.02** The Provincial Commodity Boards in each region will establish a method to reconcile provincial market requirements with the regional range for the period.

6.00 Levies, Charges & Service Fees

- 6.01** CFC and each Provincial Commodity Board agree to maintain levy and service fee arrangements and agreements to defray the administrative and marketing costs of the orderly marketing system for chicken. These arrangements and agreements, while differing as to the technique utilized, provide for the following:
- (a) The Provincial Commodity Boards for Ontario, Manitoba and New Brunswick individually agree, as agents of CFC, to collect and remit to CFC the levies imposed by CFC, pursuant to delegated authority, on producers engaged in the marketing of live chicken in intraprovincial trade;
 - (b) The Provincial Commodity Boards for British Columbia, Alberta, Saskatchewan, Quebec, Nova Scotia, Prince Edward Island and Newfoundland and Labrador individually agree to pay to CFC, for services rendered by CFC in the operation of the orderly marketing system, a service fee calculated on live chicken marketed by producers in intraprovincial trade within the province equivalent to the CFC levy in subsection 6.01(a);
 - (c) CFC agrees to pay to each of the Provincial Commodity Boards in all the respective provinces, for services rendered by each of the Provincial Commodity Boards in the operation of the orderly marketing system, a service fee calculated on all live chicken marketed by producers in interprovincial and export trade equal to the levy imposed by the Provincial Commodity Board for the administration of its provincial plan exclusive of payments to CFC under 6.01(a) or the service fee paid to CFC under 6.01(b);

- (d) Provided best efforts have been used to collect the monies owed, the payment and remittance obligations in this section only apply in respect of monies actually collected from producers;
- (e) CFC and each Provincial Commodity Board agree to pay or remit the monies owing under this section by no later than the 25th day of the month after such amounts were collected from producers and to pay interest at the prime rate of CFC's Bank, plus one (1) percent, calculated daily, on any late payments or remittances.

6.02 CFC and each Provincial Commodity Board agree to establish and maintain an overmarketing levy scheme as set out below:

- (a) CFC and each Provincial Commodity Board agree to impose overmarketing levies on producers in respect of the quantity of chicken marketed by those producers in excess of their quota allotments;
- (b) CFC agrees that each Provincial Commodity Board is solely responsible for collecting the overmarketing levies payable by its producers, either acting under its own authority or as agent for CFC. While recognizing that provincial overmarketing levy collection practices and policies may vary, each Provincial Commodity Board agrees to arrange those practices and policies consistent with the fulfillment of the levy and service fee remittance and payment commitments in sections 6.02 (c) and (d), respectively;
- (c) Each Provincial Commodity Board agrees to remit to CFC to promote the marketing of chicken the full amount of the overmarketing levies imposed by CFC in respect of the quantity of chicken marketed by producers in the province in an audit period in excess of the quota allocation for the province plus a two (2) percent sleeve, which sleeve may be adjusted from time to time by special vote;
- (d) Each Provincial Commodity Board agrees to pay to CFC for services rendered to promote the marketing of chicken a service fee equivalent to the full amount of the overmarketing levies imposed by the Provincial Commodity Board in respect of the quantity of chicken marketed by producers in the province in an audit period in excess of the quota allocation for the province plus a two (2) percent sleeve, which sleeve may be adjusted from time to time by special vote;
- (e) Interest will apply to the late remittance of overmarketing levies and service fees to CFC in accordance with section 6.01(e).

7.00 Market Development Policy

7.01 CFC may establish and maintain a Market Development Policy providing for a national framework, coordinated by CFC, in accordance with which Provincial Commodity Boards may establish and maintain provincial market development programs. Any Market Development Policy will be designed to facilitate planned production and marketing of chicken and chicken products. The CFC Market Development Policy and the related provincial market development programs may make provision for marketing of specialty chicken.

7.02 Should a Provincial Commodity Board decide to establish a provincial market development program, it agrees to abide by the Market Development Policy and, in order to enable CFC to carry out its mandate under the Market Development Policy, agrees to:

- (a) establish and maintain a provincial program that is consistent with CFC's Market Development Policy, does not disrupt the Canadian domestic market and, where applicable, is consistent with Canada's international trade rights and obligations;
- (b) file a copy of its provincial program with CFC; and
- (c) consult CFC prior to making any amendments to the provincial program and immediately notify CFC of any amendments made to the provincial program.

7.03 CFC shall only make a quota allocation in accordance with the CFC Market Development Policy to a province that maintains a provincial program that is consistent with section 7.02.

7.04 The Market Development Policy may provide for a range for the proportion of quota allocation comprised of chicken produced and marketed under the Market Development Policy, and may provide for adjustments to that range.

8.00 Monitoring and Enforcement

8.01 CFC shall, pursuant to its own and delegated authority, establish and maintain a Monitoring and Enforcement Policy for the recording, monitoring, auditing and enforcement of: authorized quota allocations and quota allotments; provincial live prices; chick placements; and all production and marketing of chicken.

8.02 In order to enable CFC to fulfill the recording, monitoring, auditing and enforcement functions referred to in section 8.01, each Provincial Commodity Board will operate a system of quota allotment that is auditable by CFC, provide reports (including weekly or biweekly reports on regulated marketing of chicken within the province), maintain records and co-operate in CFC audit procedures as provided for in CFC's Monitoring and Enforcement Policy.

8.03 CFC inspectors, appointed under the Farm Products Agencies Act and duly commissioned by provincial signatories authorised to entrust such mandates, will exercise all of the powers in respect of intraprovincial production and marketing that are exercisable by provincially appointed inspectors.

8.04 The Provincial Commodity Boards shall make available to CFC any documents establishing the registration or licensing of producers.

8.05 Provincial Commodity Boards individually agree to be responsible for ensuring that the quantity of chicken produced in the province and marketed in intraprovincial, interprovincial or export trade, including any quantity of chicken marketed in breach of the quota system in the province, does not exceed the quota allocation to the province. Each Provincial Commodity Board shall take all reasonable steps to fulfill this obligation, including establishing and maintaining provincial monitoring and enforcement policies. This obligation does not prevent the Provincial Commodity Board from maintaining the provincial quota exemptions listed in Annex 1.

9.00 General

9.01 The Provincial Supervisory Boards and the Provincial Commodity Boards shall take all reasonable steps to promote a high degree of co-operation with CFC.

9.02 Without limiting the generality of section 9.01, Provincial Commodity Boards shall:

- (a) maintain an efficient communication system among Provincial Commodity Boards and CFC in order to facilitate the exchange of information necessary to the effective operation of this Agreement;
- (b) make available to CFC the records, extracts of minutes or decisions of the Provincial Commodity Boards, relating to the operation of CFC;
- (c) keep CFC and all other Provincial Commodity Boards informed on all price changes for chicken within their respective provinces and the reason for such change; and
- (d) forward to CFC on an annual basis an up-to-date list of all current individual quota holders showing their quota holdings.

10.00 Annual Review

10.01 This Schedule will be reviewed annually by CFC.

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Chair
British Columbia Chicken Marketing Board

Erna Ference
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Alberta Chicken Producers

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