

# Working Together Delivering Value

**ASDT**  
2015/2016  
Progress Report



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2015/2016  
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**Working Together** Delivering Value



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## Vision

Collaboration enabling excellence in education

## Mission

Provide outstanding value to post-secondary institutions through sector partnerships that inspire innovation and collaboration, and realize benefits for the sector

## Goals

Value for Money, Sector Collaboration, Focus Resources, Inspire Innovations

## Values

Collaborative, Accountable, Value-Driven, Innovative





**Deliver Value**



**Reduce Costs**



**Improve Quality**



**Mitigate Risk**



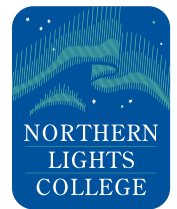
**Enhance Services**

# Our Members

Engage all 25 public post-secondary institutions  
IN BRITISH COLUMBIA

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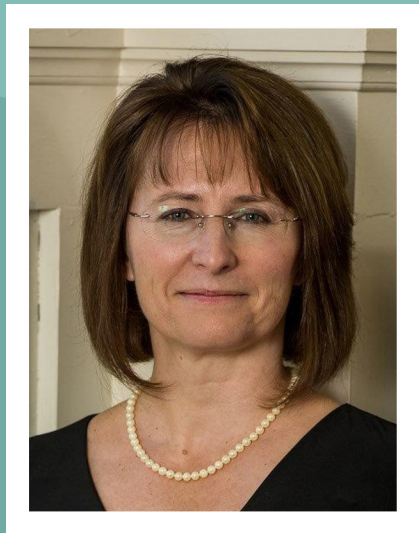
B.C.'s Energy College™



# Co-Chairs' Message



**Peter Smales**  
Sector Co-chair



**Jeanne M. Sedun**  
Ministry Co-chair

We are pleased to provide you with the ASDT Progress Report for fiscal year 2015/16. This year was a period of expansion and development of the ASDT Program. Through growing partnerships and engagement with our sector stakeholders, we are fine-tuning where ASDT resources can best respond to the needs of the sector.

Stronger relationships mean that the ASDT Steering Committee is approached more often for support of new collaborative initiatives. These relationships also mean that the ASDT Program is increasingly recognized as a space where the sector can work together to address challenges, and our colleagues see collaboration as a viable option for achieving benefits and efficiencies across the sector.

Of course, post-secondary collaboration did not begin with the introduction of the ASDT Collaboration Initiative three years ago. The growing success of

the program is built on the history and culture of collaboration and partnerships within our sector. Key among those is our partnership with BCNET, which was strengthened in 2015/16 by the launch of BCNETSource for a two-year pilot of the sector's joint procurement service.

One of our key accomplishments in the past year was the development of a three-year strategic plan for the ASDT Program, setting the direction for future collaboration and success. The strategic plan was created with broad input from many of our sector stakeholders, helping to ensure the program is guided by, and continues to deliver value to, the sector for years to come.

Another key accomplishment has been the ASDT service delivery model, exemplified by the first ASDT Centre of Expertise – joint procurement. (See next page for a description of the Centre of Expertise

concept.) It has been exciting to see the evolution of the Joint Procurement Operations Team (JPOT) into BCNETSource, where it now has a broader scope that includes the continued delivery of procurement services to the sector in addition to providing an enhanced procurement focus to BCNET for IT-related initiatives.

This Progress Report celebrates our collective accomplishments in 2015/16 and highlights promising future opportunities that will lead to even greater benefits for the sector.

*“Coming together is a beginning, staying together is progress, working together is success.”*

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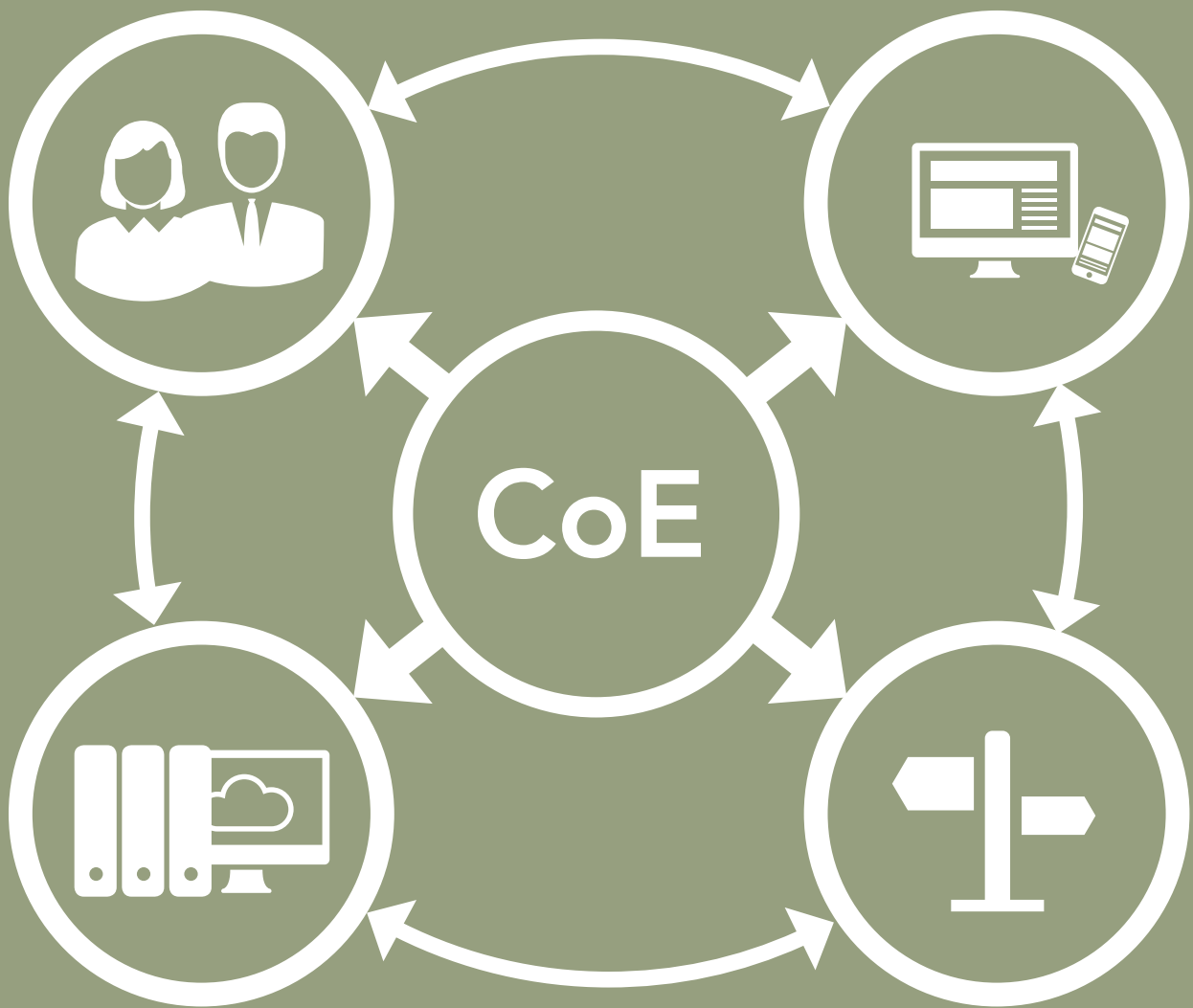
Henry Ford

# Centre of Expertise defined



The Centre of Expertise (CoE) concept provides an organizational focus for pursuing ASDT collaborative opportunities. Each CoE will leverage existing sector expertise and resources whenever possible. CoEs will be scalable, nimble, lean and responsive to priorities. The unique business requirements of each CoE will determine its structure and governance.

Procurement Services – the former Joint Procurement Operations Team – was the first ASDT CoE to be established and is now continued through a two-year pilot with BCNET, effective April 1, 2016. A Finance Centre of Expertise is being launched in 2016/17. CoEs for other functional areas will be considered once the opportunities in that area reach a “critical mass,” requiring a more robust focus.



# Building on Sector Collaboration

British Columbia's public post-secondary sector continues to be a vital component of our society, in the midst of challenges that include variable student enrolments, rising costs of delivery, rapidly changing technology and competition for students.



The background of the page features a stylized, abstract illustration of several hands in various shades of orange and yellow, reaching out and holding a central globe. The hands are depicted in a way that suggests collaboration and support. The globe is a lighter shade of yellow, and the overall composition is warm and inviting.

One of the hallmarks of our sector's success is our willingness to innovate, seek and pursue opportunities, share best practices and expertise, and work together to build on the sector's collective strength while respecting institutional autonomy.

The ASDT Collaboration Initiative (now called the ASDT Program) was launched in 2013/14. Throughout its continued growth as a joint enterprise between the sector and the Ministry of Advanced Education, the ASDT Program has explored opportunities where focused, dedicated teamwork and leveraged expertise can deliver value by pursuing opportunities that make sense.

This Progress Report features examples, stories and testimonials of exemplary collaborative work accomplished throughout the past year. Examples include collaborative efforts among the post-secondary institutional (PSI) libraries, the Administrative Systems Consortium (ASC), BCNET, the new EducationPlannerBC initiative, and ASDT-led projects such as the Enterprise Resource Planning (ERP) project, the Distributed Learning Resource Network business case, and Trades Training equipment joint procurement. These examples show that the ASDT Program has continued our practice of facilitating connections, strengthening relationships and exploring initiatives to maximize the power and value of collaboration, and to recognize those who contributed.

*“This is what the ASDT initiative is all about – finding synergies that work amongst the PSIs and driving operational efficiencies.”*

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**Mark McLaughlin**, Executive Director, SFU; PSI Lead, Print Services Working Group

# Highlights of 2015/16

## Planning for Success

Planning for the future, setting realistic goals and measuring outcomes.





## Key Activities/ Deliverables:

- ASDT 3-Year Strategic Plan (2016/17 to 2018/19)
- Centres of Expertise model
- annual ASDT Collaboration Office work plan, communications and engagement plan, and project plans
- updated Terms of Reference and Responsibility Assignment Matrix to guide both the ASDT Steering Committee and the Joint Procurement Committee
- planning for the transition of joint procurement services to BCNETSource as a two-year pilot



## Outcomes:

- increased efficiency and productivity in project delivery
- targeted and coordinated communications
- maturing of ASDT project management and joint procurement services
- clearer understanding of ASDT governance roles and responsibilities
- coordinated transition of JPOT into BCNETSource



**Spotlight:**

# **Enterprise Resource Planning (ERP) project**

Enterprise Resource Planning (ERP) systems in the post-secondary environment not only fulfill the traditional role of integrating the management of finance, human resources, payroll, procurement, customer relations and facilities, but also manage student lifecycle processes (from recruitment to graduation), alumni engagement and fundraising. In a nutshell, ERP systems are the heart of administrative service delivery for every post-secondary institution.

Many of BC's 25 public post-secondary institutions run independent ERP systems with various functional modules. Some institutions run integrated commercial software packages, while others run in-house custom software or use a best-of-breed approach. The three predominant systems in use are Oracle PeopleSoft, and the Colleague and Banner systems produced by Ellucian.



Over the next 7-10 years, all institutions will need to upgrade or replace their systems, requiring significant investments in financial and human resources, with associated inherent risks. This is greatly complicated by the lack of available funding for these activities.

Enter the ERP Project, which kicked off in June 2015. Under the sponsorship of the ASDT Steering Committee and with initial funding support from the Ministry of Advanced Education, the ERP Working Group is assessing ways to pool resources across the sector, shorten ERP transition timeframes, contain costs and reduce risks.

*“The existing ASDT governance model is the strongest collaboration model in the sector at this time and has proven successful for sector collaboration, finding shared solutions to common problems and doing things together that we can’t afford to do individually.”*

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**Shelley Legin**, Chief Financial Officer and Vice-President Administration, Vancouver Island University & ERP Project Sponsor



**Spotlight:**

# **Joint Procurement Centre of Expertise (BCNETSource)**

Sector joint procurement was the first area of focus out of the gate soon after the ASDT Collaborative Initiative was announced in 2012. This was largely because the joint procurement of various goods and services was identified as an available opportunity for sector-wide value enhancement.

Since then, the sector's joint procurement service has evolved and matured in step with the growth in procurement expertise and proven value. During fiscal 2015/16, various operational and governance options were explored for the Joint Procurement Centre of Expertise – then known as the ASDT Joint Procurement Operations Team.



The result was the launch of BCNETSource, a division of BCNET for a two-year pilot effective April 1, 2016. Among the advantages, this move was built on the strong ASDT/BCNET partnership and capitalized on BCNET's corporate status to focus the marketplace and the sector on various collaborative opportunities. The anticipated results include a further growth and maturity of collaborative procurement across the sector, consolidation of existing and future joint procurement contracts, maximizing the purchasing power of the sector, and leveraging of BCNET's governance structure.

*“We see an opportunity to leverage BCNET’s governance and operations, streamline processes, move forward on initiatives faster and structure processes consistently.”*

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**Peter Smailes**, UBC Treasurer and Sector Co-chair of the ASDT Steering Committee

# Delivering Value

Maximizing the value  
of existing projects,  
and launching new  
opportunities







## Key Activities/ Deliverables:

- sector realized savings/cost avoidance of \$36.64M for 2015/16, a significant portion of which is attributable to BCNET
- sector realized range of qualitative benefits (e.g., enhanced collaboration, environmental savings, reduced risk)
- awarded 4 contracts
- first project with participation by all 25 PSIs (Central Deposit Program)
- launched 6 new projects



## Outcomes:

- increased qualitative and quantitative benefits to sector through collaboration
- increased interest in the ASDT collaborative model by other sectors and jurisdictions, leading to expanded potential opportunities and partnerships

Spotlight:


# Travel Management Services . . . . .

24/7 service provided by a full-service, capable, travel management company

Streamlined and efficient travel arranged through an on-line booking tool



While the focus is usually on the financial, “bottom-line” savings or avoidance of costs that an opportunity can deliver, the intangible, harder-to-quantify benefits can be of equal or even greater importance. In the case of travel – a significant function in all institutions – these intangible benefits include those outlined above.



*“We’re looking forward to having the ability to know where all of our travellers are at any given time.”*

Paul Gruber, Travel implementation lead, Capilano University

The opportunity to align travel policies to “best practices” across the sector

Detailed responsive reporting that allows travel to be tracked and managed

Worldwide emergency assistance, including tracking travellers across the globe

All of these benefits, plus financial savings through volume arrangements with travel companies, are the result of the new ASDT Travel Management Services agreement with UNIGLOBE One Travel.

For example, the benefit of worldwide emergency assistance is important. The security of knowing where travellers are at any given moment, and having the ability to help travellers deal with unanticipated travel changes, is a significant value to participating post-secondary institutions.

A total of 18 public post-secondary institutions<sup>1</sup> were part of the original RFP for Travel Management Services, leading to the contract award in December 2015.

<sup>1</sup> British Columbia Institute of Technology, Camosun College, Capilano University, College of New Caledonia, Douglas College, Emily Carr University of Art & Design, Justice Institute of British Columbia, Kwantlen Polytechnic University, Northern Lights College, Okanagan College, Royal Roads University, Selkirk College, Simon Fraser University, University of British Columbia, University of the Fraser Valley, University of Northern British Columbia, University of Victoria, Vancouver Community College.

Spotlight:

# Trades Training Equipment Joint Procurement

Under the *B.C. Skills for Jobs Blueprint* initiative, the Ministry of Advanced Education (the Ministry) began providing dedicated, annual funding to trades training institutions for the purchase of training equipment, to replace obsolete or unsafe equipment and to maximize training capacity for 18 high-demand trades occupations. To maximize the purchasing power of these funds, the Ministry works through the ASDT Program and the participating institutions to identify strategic categories for the joint procurement of trades training equipment.







In 2015/16 – the second year of the *B.C. Skills for Jobs Blueprint* funding – the Ministry provided \$12M in funding to 14 post-secondary institutions<sup>2</sup> to purchase new capital equipment. Two areas – Welding Equipment and Electrical Training and Testing Equipment – were selected for joint procurement and were facilitated through the ASDT Program.

The overall sector savings under the signed joint procurement agreements are estimated to be \$590,000.

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<sup>2</sup> 12 institutions participated in the joint procurement project: British Columbia Institute of Technology (lead institution for the Electrical procurement project), Camosun College (lead institution for the Welding procurement project), College of New Caledonia, College of the Rockies, Kwantlen Polytechnic University, North Island College, Northern Lights College, Northwest Community College, Okanagan College, Selkirk College, Thompson Rivers University, and Vancouver Island University.

*“The savings [from the trades equipment joint procurement] enabled us to purchase an additional \$30,000 worth of equipment for the start of our Winter term. This gives our trades students access to equipment that we otherwise weren’t planning to provide this year.”*

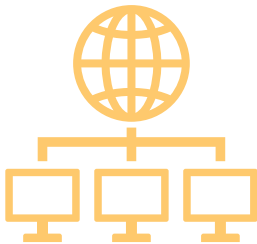
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**Michael Hallam, VIU**  
Welding Instructor and  
Program Chair

Spotlight:

# Administrative Systems Consortium

BC's post-secondary institutions have a long history of working within a shared services framework. The Administrative Systems Consortium (ASC) is one of many existing shared services and is an example of the benefits that can be achieved through collaboration and shared hardware, software licensing and shared application support agreements.

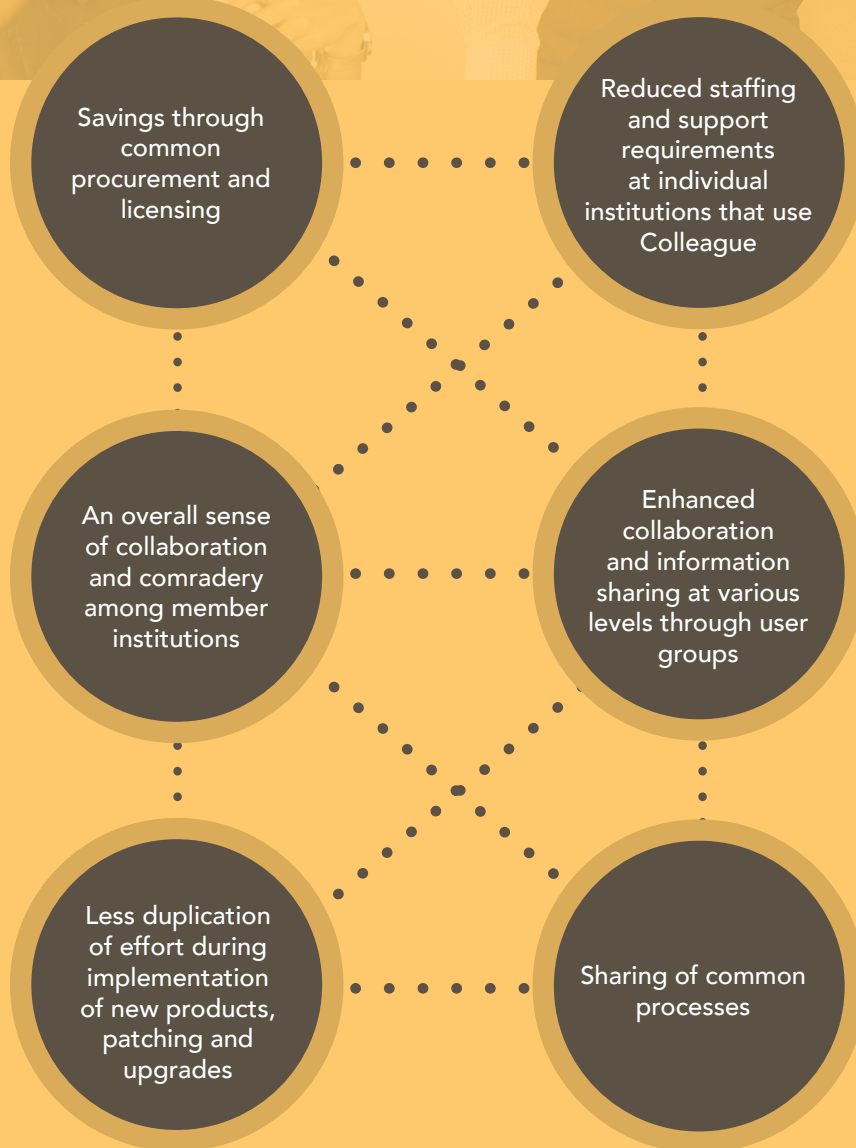


The ASC is a legal entity that has been constituted as a not-for-profit society since 2004. The ASC represents a group of nine BC institutions<sup>3</sup> that use the Colleague enterprise system, seven of which participate in a shared hosting environment with two operating independently.

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<sup>3</sup> Camosun College, College of New Caledonia, College of the Rockies, Emily Carr University of Art + Design, Justice Institute of BC, Nicola Valley Institute of Technology, North Island College, Northern Lights College, Northwest Community College

## Benefits to the ASC members and the sector include:



*"The ASC has enjoyed 12 years of quantifiable savings and intangible benefits in the areas of ERP maximization, risk mitigation and duplication reduction. The unique mix of IT, Student and Finance involvement furthers sector collaboration in ways that extend far beyond our joint ERP system.*

*Our model of collaboration facilitates co-operation while recognizing individual institutional opportunities and constraints. We collaborate because we recognize we are stronger and more efficient together.*

*The utilization of a shared contractor for system maintenance, product customization and training, has supported the establishment of best practices and processes. The advantages of our collaboration have been evident in the migration from Unidata to SQL. Through the synergies and cost savings gained through the ASC, our member institutions are well positioned to adapt to the evolving ERP environment."*

**Diane Black**, Director of Finance & Administration, Nicola Valley Institute of Technology

# Enhancing our Engagement and Partnerships



Strengthening relationships within our sector and in other sectors to identify opportunities for collaboration and demonstrate value.





## Key Activities/ Deliverables:

- discussions with other functional areas (e.g., Facilities Directors, ancillary reps)
- presentations and soliciting of feedback at sector association meetings
- site visits to several post-secondary institutions
- continuation of Joint Procurement Community of Practice and Common Category Groups
- enhanced partnership with BCNET
- successful 2015 Partnership Forum
- presentations to other public sector groups (i.e., Ministry of Education, Crown Agencies)



## Outcomes:

- enhanced sector-wide sharing of ideas and information
- deeper engagement leading to a better awareness of potential opportunities
- building new partnerships (e.g., Facilities Directors of BC)
- sustained energy and momentum

**Spotlight:**

# BC Electronic Library Network

The partnership with the BC Electronic Library Network (BC ELN) is an example of how strategic investment through ASDT can help turn a vision – in this case a shared provincial institutional repository (IR) – into reality by building upon a 20-year history of collaboration among BC’s public post-secondary libraries.

In 2014, the Ministry of Advanced Education and the ASDT Steering Committee awarded BC ELN seed funding to coordinate a provincial IR network that will provide anytime, anywhere access to research generated at BC’s post-secondary institutions. Central coordination of a multi-institution network will result in considerable savings for the sector, while at the same time building the foundation for a proposed Provincial Digital Library.





With this funding support and through an RFQ process, a Canadian-developed repository platform was selected. Seven institutions offered to be early adopters for the first phase of implementation that launched in the fall of 2015. Arca was chosen as the name for this project with the tagline, 'Discover BC's digital treasures'.

Funding has been confirmed for the second phase of the initiative, which will enable searches across Arca and other BC post-secondary digital repositories using different platforms.

Nine institutions participated in the BC ELN project in 2015/16: Camosun College, College of the Rockies, Douglas College, Emily Carr University of Art + Design, Justice Institute of British Columbia, Selkirk College, Thompson Rivers University, University of Northern British Columbia, University of the Fraser Valley.

*“The BC ELN digital repository network project is a testament to the power of strategic seed funding. ASDT/AVED provided enough seed funding for BC ELN to inspire confidence and achieve buy-in from early adopters, form a governance structure, and implement a pilot. Knowledge that funding was limited term fueled the drive towards sustainability throughout the process, and ensured a straightforward transition to a fully self-sustaining project.”*

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Anita Cocchia, Executive Director, British Columbia Electronic Library Network



**Spotlight:**

# **Digital Learning Resources Network**

## **business case project**

The Digital Learning Resources Network (DLRN) business case project is in response to the accelerating trend towards digital learning resources, the increasing use of digital textbooks (e-textbooks), the drive towards adaptive learning, and the ever-increasing costs of course materials for students.

The DLRN's proposed approach seeks ways to prepare for this growing digital landscape by creating institutional and sector synergies and efficiencies, maximizing choice available to faculty in the selection of learning resources, making required learning resources more affordable, and ultimately, providing opportunities for increased student success. The proposed initiative would provide an integrated approach that allows choice from open, publisher, and other digital learning resources that are available.



The purpose of the DLRN business case, which is expected to be delivered in fall 2016, includes the following:

- Identify the scope and governance of the DLRN business case project and that of each sub-working group
- Identify the key project success measures and targets
- Establish a sector-wide strategy and action plan for pilot projects
- Establish proposed policies and guidelines regarding fees for publisher content
- Detail the tangible and intangible costs and benefits to institutions and students
- Define a technology direction, which may include integration with existing learning management systems
- Identify existing supportive technology and how it can be leveraged
- Identify the key risks, mitigation, implementation, required support and communication strategies to drive a successful project implementation.

*“Douglas College supports the DLRN for the benefits it provides both students and faculty. The outcomes of the proposed initiative will provide cost savings, both through promoting and encouraging open access resources and lower cost publisher resources, consistent and high quality interfaces to our resources, and improved access and engagement for students throughout the province.”*

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**Thor Borgford**, Vice President  
Academic and Provost

**Debbie Schachter**, Director,  
Learning Resources

Douglas College

# Setting Course on a Strategic Direction



Following an extensive round of consultation and engagement within the sector during 2015/16, a new ASDT three-year strategic plan was approved by the ASDT Steering Committee in March 2016.



Entitled *Charting a New Course: A Three-Year Strategic Plan for Collaborative Administrative Service Delivery in the BC Post-Secondary Sector*, the document serves as a high-level blueprint for the future of the ASDT Program.

The Plan includes a one-page Strategy Map (see Figure 1) that shows the five strategic priorities and actions that align with the values, goals, mission and vision established for the ASDT Program.

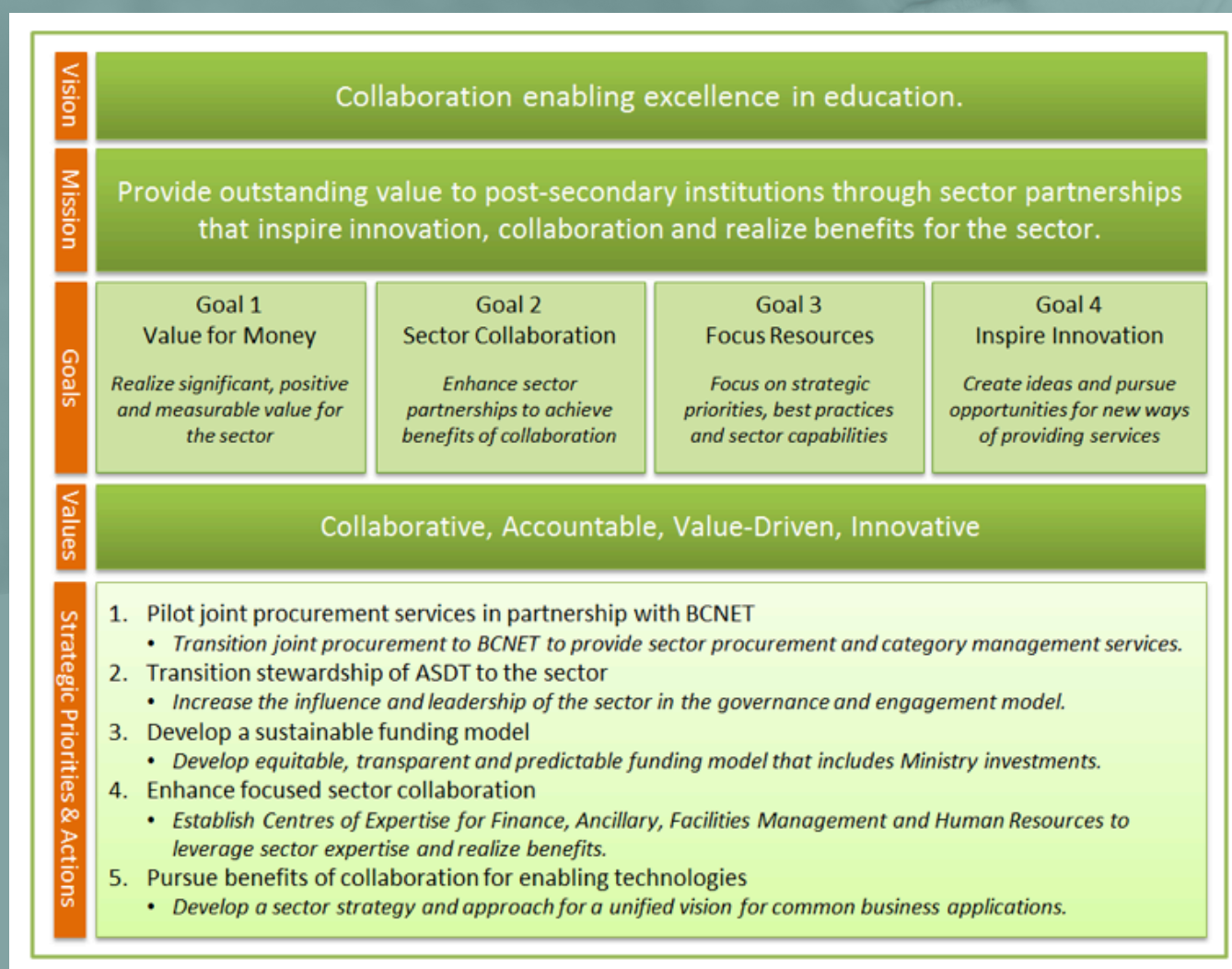


Figure 1. The ASDT 3-Year Strategy Map

# What to Expect in 2016/17



Taking our direction from *Charting Our Course*, the ASDT Program will continue to build on sector relationships and partnerships to seek and pursue additional opportunities for collaborations that generate benefits for the sector and demonstrate value.





One of the key organizational approaches for supporting this mission is the Centre of Expertise (CoE) model. Through our partnership with BCNET, the sector's joint procurement CoE transitioned from the Joint Procurement Operations Team (JPOT) to BCNETSource for a two-year pilot starting April 1, 2016. Next in line is the launch of a Finance CoE to identify and pursue at least two new finance opportunities in 2016/17.

Consultation and engagement will remain key to the ASDT Program's collaborative approach. A focus for the coming round of stakeholder discussions will be on the possibilities for the future of the ASDT Program leading into 'ASDT 2.0,' including ideas for the funding, governance, operations and overall stewardship required to sustain the ASDT Program for years to come.

# Collaboration by the Numbers

6



number of new  
projects launched

6



number of RFPs  
issued

4



number of  
ASDT master  
agreements  
awarded

25



number of BC  
public post-  
secondary  
institutions served

25



first project with  
participation by all  
25 PSIs: Central  
Deposit Program

\$36.64M




total cost  
avoidance/cost  
savings in fiscal  
2015/16

# Benefits Through Collaboration

## Summary

The following table summarizes the ASDT opportunity types and associated sector savings/cost avoidance in fiscal 2015/16 (i.e., April 1, 2015 to March 31, 2016). Further details are provided in the opportunity descriptions following the summary table.



Opportunity Type	Benefits for 2015/16 (\$M)
Ancillary Services	0.02
Financial Services	2.51
Human Resources	0.11
Library Services	0.41
Logistics	_*
Operations	1.86
TLAS** – ASDT	_*
TLAS** – ASC***	1.70
TLAS** – BCNET****	30.03
<b>TOTAL</b>	<b>36.64</b>



\*Several projects were initiated in this opportunity type, but no benefits were reported during fiscal 2015/16.

\*\*Teaching, Learning and Administrative Systems – TLAS

\*\*\*Administrative Systems Consortium

\*\*\*\*BCNET savings/cost avoidance reflect benefits for the 25 public PSI's and may differ from the BCNET Annual Report because BCNET serves additional organizations including Trinity Western University, TRIUMF, etc.

# 2015/16 Sector Collaboration Opportunities



## Ancillary Services Opportunities

Digital Learning  
Resources Network  
(DLRN) business case



This project seeks to determine a common approach to educational resources, such as online textbooks, test banks, videos and evaluation tools. This will give the sector the scale to negotiate with publishers and vendors to maximize choice, decrease cost, and partner with providers to develop relevant content.

Exam Booklet Printing



This initiative leverages the sector's existing print services capacity to print exam booklets for participating institutions across the province, rather than individual outsourcing.

Fleet Management and  
Supply of Multi-Function  
Devices



This project aims to reduce the financial and environmental costs of printing, and to improve the delivery of printing, copying, faxing, and scanning services across BC post-secondary institutions.

Sector Print Strategy



This initiative involves the development of a sector print strategy which will explore distributed and centralized print environments.

Vending Services



This initiative involves securing higher vending machine commissions by maximizing volumes and dealing with a sole vendor partner to provide hot and cold beverage services and snacks for participating institutions. Also involves work with the vendor to identify new business opportunities to expand institutional revenue streams and meet the needs and demands of students.

*Benefits for 2015/16: \$0.02M*

# Financial Services Opportunities

## Central Deposit Program (CDP)



This Provincial Treasury program accepts deposits from participating institutions, provides a competitive deposit rate of return, directs these deposits to reduce government borrowing, and allows these institutions to withdraw funds from the program when needed.

*Benefits for 2015/16: \$0.29M*

## Commercial Card (C-Card)



This financial project is aimed at consolidating purchasing volumes to obtain greater rebates and employing a more strategic approach to the use of Purchasing Cards (renamed Commercial Cards to recognize their travel and entertainment component).

*Benefits for 2015/16: \$0.05M*

## Credit Cards Practice Change



This initiative involves minimizing the costs to participating institutions of providing inbound payment channels at no or minimal cost to the parties making the payments. The primary activity to date has been to restrict the use of credit cards for various receipts while providing other low-cost alternatives.

*Benefits for 2015/16: \$2.06M*

## Merchant Fees



This initiative focuses on revenue recovery in the form of reducing or removing the fees paid by institutions associated with the convenience of accepting credit cards as payment for tuition and ancillary services. The project includes leveraging existing agreements to achieve more favourable merchant rates.

*Benefits for 2015/16: \$0.11M*



## Human Resources Opportunities

### Rural Recruitment Portal



Launched in January 2014, this Internet portal is a collaborative effort of seven rural colleges in BC to extend their recruitment efforts beyond the regular advertising channels to a single website that collectively promotes working at the regional colleges of BC. Savings are generated by coordinating advertising efforts through a single portal, in addition to strengthening the network of Human Resources professionals.

*Benefits for 2015/16: \$0.11M*

## Library Services Opportunities

### BC Electronic Library Network (BC ELN)



A province-wide network of institutional repositories that will make faculty and student research output accessible across all institutions, support the management of institutional digital resources, and showcase BC as a hub for knowledge sharing across Canada and around the world.

*Benefits for 2015/16: \$0.41M*

# Operations Opportunities

## Cylinder Gas



This initiative seeks to find cost savings in the collaborative procurement of cylinder and bulk gases used for critical research, educational, medical and trades training purposes.

## Natural Gas – Transport (Larger Accounts) and Customer Choice (Smaller Accounts)



This initiative reduces the cost of natural gas by leveraging economies of scale across the sector, defining a common approach to demand management, consolidating the total volume of natural gas purchases, and negotiating optimal supply arrangements.

*Benefits for 2015/16: \$1.27M*

## Office Supplies



This initiative seeks to find cost savings in office supply procurement by consolidating spend for volume discounts, and to find increased efficiencies in the procurement and delivery of office supplies using a regional approach.

## Trades Equipment



This initiative seeks to find cost-savings to maximize the purchasing power of institutions through joint procurement of trades capital equipment, in support of the B.C. Skills for Jobs Blueprint.

*Benefits for 2015/16: \$0.59M*

## Logistics Opportunities

### Courier Services



This initiative seeks to find cost-savings in courier and freight services – the packaging and postal delivery services to the post-secondary institutions – as well as efficiencies in the procurement of courier services.

### Travel Management Services



The travel management service builds on existing collaboration within the sector to direct a larger portion of the total travel spend through a travel program aimed at achieving savings and efficiencies, improving demand management and enhancing risk management.

## Teaching, Learning and Administrative Systems (TLAS) Opportunities – ASC

### Administrative Systems Consortium (ASC)



A review of the current ASC service delivery model and identification of opportunities to enhance the services while reducing the overall cost and risk to the nine member institutions using Colleague, a fully integrated Enterprise Resource Planning (ERP) system.

*Benefits for 2015/16: \$1.70M*

## Teaching, Learning and Administrative Systems (TLAS) Opportunities – ASDT

### Enterprise Resource Planning (ERP)



This major initiative seeks to increase alignment and collaboration of sector ERP solutions to enhance service delivery to student populations, improve cost management and reduce overall risk.

### Procure-to-Pay (P2P)



This initiative seeks to provide sector procurement savings and efficiencies through enhanced strategic sourcing using spend analytics and streamlining current paper-intensive processes. Specialized procurement tools provide intuitive online shopping experiences, encourage buyers to use strategic contracts, and enable tracking of purchases from end to end.

## Teaching, Learning and Administrative Systems (TLAS) Opportunities – BCNET

### BCNET Advanced Network Service



An ultra-high-speed (up to 100-gigabit), fibre optic, shared infrastructure dedicated to the needs of post-secondary institutions across the province. The high-capacity network is used for data-intensive, collaborative research, distance teaching and learning and as a powerful platform to share IT services, such as off-site data processing, virtual data centre services, cloud videoconferencing and cloud computing. The BCNET Advanced Network interconnects institutions in B.C. to institutions across the country and around the world through CANARIE, Canada's National Research and Education Network (NREN). CANARIE's NREN links Canada to the United States through Internet2, to Europe through DANTE, and to 112 international advanced networks in more than 80 countries.

*Benefits for 2015/16: \$1.49M*

#### Cloud Video Conferencing Service



A cloud-based, high-definition video conferencing service for the delivery of high-quality, face-to-face video meetings that allow up to 80 participants to meet simultaneously. The easy-to-use video conferencing bridge improves meeting participation, reduces travel time and costs and improves the ability to effectively communicate with faculty, students and staff across multiple locations, institutions and technologies.

*Benefits for 2015/16: \$1.57M*

#### Internet Transit Service



On behalf of its members, BCNET bulk buys commercial Internet transit from commercial Internet service providers. By aggregating Internet transit service, costs are significantly reduced for members, while securing the highest quality Internet service at the lowest price.

*Benefits for 2015/16: \$0.16M*

#### Internet Peering Service



A network routing optimization that allows users to freely (no fees incurred) exchange data traffic between the users of each network. This service helps institutions avoid costly commercial Internet transit costs by offloading Internet traffic bound for commercial Internet providers.

*Benefits for 2015/16: \$1.36M*

#### Procure and Host IT Software



Procurement of software through a master service agreement with a value-added reseller (VAR) to offer members a pre-negotiated price and service contract for low-cost software licensing and maintenance with market-leading vendors.

*Benefits for 2015/16: \$3.30M*

# Teaching, Learning and Administrative Systems (TLAS) Opportunities – BCNET

## Procure Hardware & Maintenance



Procurement of hardware by negotiating low-cost agreements with VAR and vendors. The VAR agreement establishes a preferred relationship between BCNET, its members, and the VAR for the procurement of all hardware-related products. Members can use the VAR as the primary supplier to purchase hardware products from its extensive hardware product catalogue.

*Benefits for 2015/16: \$17.05M*

## Procure Storage Equipment



Deeply discounted pricing negotiated with a sole vendor for data storage equipment. Members can participate in the vendor's master supply agreement to take advantage of the competitive pre-negotiated pricing, greatly reducing data backup and storage equipment costs, streamlining storage technology for higher education and simplifying the buying process.

*Benefits for 2015/16: \$2.13M*

## Procure Desktop/Laptop



A negotiated master service agreement with a VAR, offering deeply discounted pricing for a wide array of desktops, notebooks, monitors, etc.

*Benefits for 2015/16: \$0.86M*

## Procure Web Survey Tool



A negotiated Enterprise Agreement with SurveyMonkey to offer its FluidSurvey online survey software to members at a reduced cost.

*Benefits for 2015/16: \$0.92M*

Shared Data Centre  
Services Plan  
(EduCloud - Server)



A self-managed, private higher education cloud service that provides simple and secure virtual data centre access to provide, manage and utilize servers at a fraction of the cost of implementing physical servers. The self-service portal offers users the flexibility to deploy, redistribute, and remove server resources as needed anytime, anywhere, from any device. The fully monitored architecture ensures a stable and robust service that securely stores and backs up data within BC. EduCloud Server is operated and supported by the University of British Columbia, ensuring service flexibility and 24/7 availability, designed to meet the needs of higher education and remain 100% FIPPA compliant.

Benefits for 2015/16: \$1.00M

Shared Data Backup and  
Storage Service



DATA-SAFE provides members with a low-cost, online, secondary data backup, storage and retrieval service. It securely safeguards public-sector data inside BC, but outside the earthquake zone. Members can back up and store their critical data at BCNET's shared, dedicated high-capacity storage facility and leverage existing storage equipment, hardware and the Advanced Network to transmit and store secondary data.

Benefits for 2015/16: \$0.17M

Video Streaming



Cloud-based, video conferencing services for high-quality, face-to-face video meetings.

Benefits for 2015/16: \$0.02M

# ASDT Governance 2015/16

## ASDT Steering Committee – as at March 31, 2016



Peter Smailes  
(Sector Co-chair)  
Treasurer, UBC  
RUCBC



Jeanne Sedun  
(Ministry Co-Chair)  
Executive Director, Sector  
Business Innovation, AVED  
AVED



Diane Black  
Director Finance and  
Administration, NVIT  
BCAIU





Alison Blair  
Associate VP Finance, SFU  
RUCBC



Kevin Brewster  
Assistant Deputy Minister, AVED  
(ex-officio)  
AVED



Roy Daykin  
VP Administration and Finance,  
OKAN  
BCC



Gayle Gorrill  
VP Finance and Operations,  
UVIC  
RUCBC



Anndra Graff  
VP Finance and Corporate  
Services, NLC  
BCC



Jackie Hogan  
CFO and VP Administration,  
UFV  
BCAIU

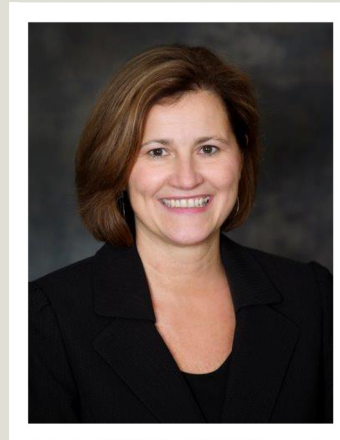
## ASDT Steering Committee – continued



Trevor Hurst  
CIO, AVED  
AVED



Bala Kathiresan  
President and CEO, BCNET  
BCNET



Shelley Legin  
CFO and VP Administration,  
VIU  
BCAIU



Gary Leier  
VP College Services and CFO,  
SELK  
BCC

*We wish to acknowledge and thank Oliver Grüter-Andrew (former Sector Co-chair), Jordan Perry, Cathay Sousa, and Dianne Teslak for also serving on the ASDT Steering Committee in 2015/16.*



# ASDT Collaboration Office – as at March 31, 2016



Barry Coulson  
ASDT Sector Executive Lead



ASDT Partnership Forum 2016

# Joint Procurement Committee – as at March 31, 2016



Gayle Gorrill (Chair)  
VP Finance and Operations, UVic  
RUCBC



Mike Frost  
Manager, Supply Management,  
UBC  
RUCBC



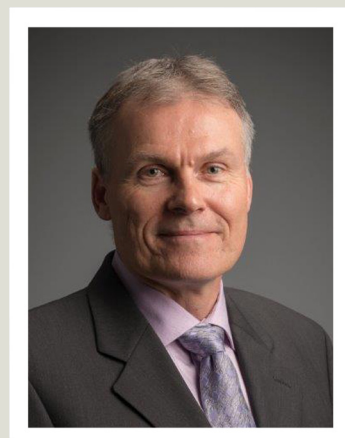
Steve Grundy  
VP Academic and Provost, RRU  
RUCBC



Shelley Legin  
CFO and VP Administration, VIU  
BCAIU



Bob Munro  
Director, Supply Chain  
Management, TRU  
RUCBC



Lorcan O'Melinn  
VP Administration and CFO, BCIT  
BCAIU



Dennis Silva  
Chief Procurement Officer, BCNETSource  
BCNET

*We wish to acknowledge and thank Mary Aylesworth and Carol Baert for also serving on the Joint Procurement Committee in 2015/16.*

AVED – Ministry of Advanced Education  
BCAIU – BC Association of Institutes + Universities  
BCC – BC Colleges  
RUCBC – Research Universities’ Council of BC



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